

Proposal
in Response to

Franklin County
Disaster Debris Removal
and Disposal Services RFP

Finance Department, 33 Avenue B #203
Apalachicola, Florida 32320

Contact Person: Dawn Brown
dawn.brown@ceresenv.com

September 14, 2018



6968 Professional Parkway East
Sarasota, Florida 34240
Tel. (800) 218-4424
Fax (866) 228-5636

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Disaster Debris Removal and Disposal Services RFP

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September 11, 2018

Franklin County
Clerk of Courts, Attn: Lori Hines
Finance Department
Finance Department, 33 Avenue B #203
Apalachicola, Florida 32320

RE: Disaster Debris Removal and Disposal Services RFP

Due: September 14, 2018 at 3:00 PM ET

Dear Evaluation Committee:

We are pleased to submit the enclosed proposal for the **Franklin County Disaster Debris Removal and Disposal Services RFP**. Ceres Environmental Services, Inc. is an experienced disaster recovery and Government contracting firm capable of providing personnel, equipment and resources to rapidly and efficiently respond to a disaster recovery event. Our services include debris removal and segregation, demolition and hazardous material management, debris reduction and site management, and the collection/generation of FEMA-required project documentation.

Throughout our proposal, we have highlighted the experience and capabilities that make us an excellent choice to support Franklin County in the event of a disaster. We have followed the outline specified in RFP Section 5 – Proposal Submittal and Requirements. The documentation included with this proposal includes overview information that describes our project approach and methodology (proposal **Tab E, Proposal Matrix**), experience (proposal **Tab B, Experience**), qualifications and capabilities (proposal **Tabs C, F, and G**). We have provided references in proposal **Tab D**, including letters of recommendation and evaluations from our existing client base. These letters provide a snapshot of Ceres' long list of satisfied clients. We would be pleased to serve your community as well. Finally, proposal **Tab H** includes all of the documentation listed as required within the RFP.

Ceres has been in business performing debris removal and disposal services for over 42 years. Since 1992, we have been directly involved as a prime contractor in post-event recoveries from such major events as Hurricanes Andrew, Georges, Katrina, and Ike; the 1999 Oklahoma City tornado and the 2011 Alabama tornadoes. In 2008, Ceres received an **"Outstanding"** performance review from the U.S. Army Corps of Engineers for our work in Louisiana following Hurricane Katrina. We are confident that if Ceres is selected for an event response based on this proposal, you will also find our services to be exemplary.

In addition to the events listed above, Ceres performed disaster recovery services after flooding in Iowa in 2008 and North Dakota in 2011; earthquakes in Haiti in 2010 and New Zealand in 2011; Superstorm Sandy in 2012; Winter Storm Pax in 2014; Winter Storms Cara and Goliath in 2015; and Hurricanes Hermine and Matthew in 2016.

In 2017, Ceres responded to more than 30 jurisdictions following disasters ranging from floods to hurricanes to tornados. Ceres responded to 33 Florida jurisdictions following Hurricane Irma; during the same timeframe, Ceres performed Hurricane Harvey recovery efforts throughout the state of Texas. In 2016, Ceres was already working in Louisiana following heavy rains and flooding when Hurricanes Hermine and Matthew hit the U.S. coast within a month of each other yet we responded to all of our affected clients swiftly and efficiently.

At the time of proposal submission, we have a team of storm response personnel stationed in the Mid-Atlantic Region providing emergency preparedness assistance to our clients. This has also allowed us to position our operations staff so that they can be onsite with our clients within hours after activation (or at the time our contracts are activated).

FLORIDA | TEXAS | MINNESOTA

6968 Professional Parkway E | Sarasota, FL 34240 | OFFICE 800.218.4424 | FAX 866.228.5636
ceresenvironmental.com

In addition to our breadth of experience in responding to clients' needs in recovery from natural disasters, Ceres is also uniquely organized so that we may respond to large-scale events as well as multiple events and locations simultaneously. We have performed emergency work contracts of less than \$25,000 and up to \$1 billion. Ceres employs a full staff of Project Managers, Project Superintendents, Quality and Safety Managers and other debris management experts to ensure that we are always ready and able to self-perform. Ceres is also well-versed in FEMA rules and regulations, having completed more than 120 projects throughout the last 25 years.

In addition to the information provided above, we believe that one of our greatest attributes at Ceres is our reputation. After 42 years of doing demanding work in almost every U.S. state and territory, Ceres is still known for keeping its promises: **Ceres has never defaulted on a contract, failed to complete a contract, nor had any client denied reimbursement.**

Ceres will manage our post-disaster work in Franklin County from our office in Sarasota, FL. Local offices will be established during times of contract activation. Other permanent offices for Ceres give us good geographical dispersion – those offices are located in Houston, TX and Brooklyn Park, MN. Ceres' multiple locations ensure that, even if an event affects our Florida location, other offices will swiftly take over to meet the needs of the County. Ceres also has servers storing company documents in multiple locations throughout the country. If one server is lost in an event the data will not be lost, and will not prevent Ceres from performing any work for any of its clients.

David A. McIntyre, Sole Shareholder and President; David Preus, Senior Vice President; Tia Laurie, Corporate Secretary; and Dawn Brown, Assistant Corporate Secretary have signature authority to bind the company and can all be reached by calling Ceres' toll free number (800) 218-4424.

We look forward to the opportunity to be your supplier of disaster recovery services.

Sincerely,



Dawn Brown
Assistant Corporate Secretary
Ceres Environmental Services, Inc.

Enc.

B EXPERIENCE

B.1 Past Performance – 5 Years

Ceres Environmental Services, Inc. has been working actively in the disaster recovery business since our founding in 1976, completing over 120 FEMA-reimbursed projects. Below is a selection of our past performance **in the last five (5) years**; additional details on our past performance are available upon request.

| Owner & Location | Title of Work | Value | CY | Time Period | Description | Contact |
|---|--|----------------|-----------|------------------------------|--|---|
| Hurricane Irma Recovery throughout FL | Disaster Debris Clearance and Removal Services | \$40,596,469 | 3,867,033 | September – December 2017 | Collection, removal and reduction of debris from public and private right-of-ways following Hurricane Irma | Various |
| Houston, TX | Debris Removal | \$963,022.29 | 80,014 | September - November 2017 | Removal of debris resulting from Hurricane Harvey | Deidra Penny, Deputy City Attorney & First Assistant City Attorney; 900 Bagby, 4th Floor Houston, Texas 77002; 832 393-6246, deidra.penny@houstontx.gov |
| Clear Brook Municipal Utility District, TX | Disaster Debris Clearance & Removal Services | \$841,453.87 | 46,915 | September – October 2017 | Removal of debris resulting from Hurricane Harvey | Cecelia Ganje, General Manager, 11911 Blackhawk Blvd., Houston, TX 77089; Tel. (281) 484-1562, F:(281) 484-3533 C: 832- 250-6756, cganje@cbcmud.com |
| Humble, TX | Disaster Debris Clearance and Removal Services | \$214,632.16 | 13,945 | September – October 2017 | Removal of debris resulting from Hurricane Harvey | James Nykaza, EMC, 114 West Higgins, Humble, TX 77338; 281-446- 4928, jnykaza@cityofhumble.net. |
| Katy, TX | Disaster Debris Clearance Contract | \$599,003.40 | 29,495 | September - November 2017 | Removal of debris resulting from Hurricane Harvey | Elaine Lutringer, PW Director, 901 Avenue C, Katy, TX 77493; Tel. (281) 391-4830 elutringer@cityofkaty.com |
| West University Place, TX | Disaster Debris Clearance and Removal Services | \$34,301.16 | 1,131 | September 2017 | Removal of debris resulting from Hurricane Harvey | David Beach, Ass't PW Director, 3826 Amherst, West University Place, TX 77005; dbeach@westutx.gov, 713-662-5834, 713- 203-7546 |
| Pearland, TX | Debris Management Services | \$1,065,532.89 | 54,771 | September – October 2017 | Removal of debris resulting from Hurricane Harvey | Bob Pearce, Purchasing Officer; 3519 Liberty Drive, Pearland, TX 77581; Tel. (281) 652-1621 BPearce@pearlandtx.gov |
| Wharton, TX | Disaster Debris Removal and Disposal Hurricane Harvey | \$509,104.30 | 31,829 | September - December 2017 | Emergency debris road clearance, debris removal (including tree and limb removal) and temporary debris staging and reduction site management following Hurricane Harvey | Gwyneth Teves, Community Development Coordinator, 120 E. Caney St., Wharton, TX 77488; (979) 532-2491 ext. 238; fax (979) 532-0181, gteves@cityofwharton.com |

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| Owner & Location | Title of Work | Value | CY | Time Period | Description | Contact |
|--|---|---------------------------|----------------------|---------------------------|---|---|
| Denham Springs, LA | Disaster Debris Removal | \$4,070,506.96 | 275,507 | August 2016 – August 2017 | Removal and disposal of flood debris following heavy rains. Ceres also removed more than 1,500 units of electronic waste. | Melvin Womack, Purchasing Agent, 941 Government Street, Denham Springs, LA 70727; Tel. (225) 667-8385; purchasing@cityofdenhamsprings.com |
| Livingston Parish, LA | Debris Removal & Site Management for Debris Reduction and Emergency Roadway Clearance | \$16,338,932.00 | 860,188 | August 2016 – August 2017 | Removal and disposal of debris from summer floods throughout the Parish. Ceres also removed 400,000 pounds of putrid food and 20,000 units of white goods ruined in the floods. | Mark Harrell, Director of Homeland Security Office, 20355 Government Blvd., Suite D, Livingston, LA 70754; Tel. (225) 686-3066; Fax (225) 686-7280; lohsep1@lpgov.com |
| Albany, GA | Disaster Related Debris Removal Services | \$2,785,812.00 (approx.) | 378,345 | February – June 2017 | Debris removal and disposal within the City following a January tornado | Yvette Fields, Procurement Director, 222 Pine Avenue, Suite 260, Albany, GA 31701, Tel. (229) 431-3211, Fax: (229) 431-2184 yfields@albany.ga.us |
| Savannah, GA | Storm Debris Removal Services | \$4,524,408.00 (approx.) | 450,398 | October 2016 – June 2017 | Debris removal after Hurricane Matthew, removal and reduction of vegetative debris, trees and stumps. Ceres also removed almost 50,000 CY of waterway debris. | Molly Huhn, Purchasing Director, 2 East Bay Street, Savannah, GA 31402, Tel. (912) 651-6425, Fax (912) 651-6855, mhuhn@savannahga.gov |
| Beaufort County, SC | Storm Debris Removal, Debris Management Site Operations and Disposal | \$14,020,391.00 (approx.) | 1,556,080 | October 2016 – April 2017 | Collection, removal and reduction of debris from public and private right-of-ways following Hurricane Matthew | Pamela Cobb, Public Works, 120 Shanklin Road, PO Drawer 1228, Beaufort, SC 29901; Tel. (843) 255-2721; pcobb@bcgov.net |
| South Carolina DOT (Berkeley, Jasper and Hampton Counties) | Disaster Recovery Assistance following a Declared Disaster | \$1,030,896.00 (approx.) | 217,414 | October 2016 – April 2017 | Removal and disposal of vegetative debris from County right-of-ways in three counties following Hurricane Matthew | Scott Dobereiner, Procurement Officer, SC DOT, 955 Park Street, Room 101, Columbia, SC 29201; Tel. (803) 737-1484 |
| New Orleans, LA | Disaster Street-Clearing and Debris Collection, Removal, Processing and Disposal | \$750,000.00 (approx.) | 57,440 | January – April 2017 | Removal and disposal of vegetative and C&D debris resulting from early tornado in Louisiana, as well as clearing of 60 trees and 150 limbs from the City | Cynthia Sylvain-Lear, Director, Department of Sanitation, 1300 Perdido Street, Suite 1W02, New Orleans, LA 70112; Tel. (504) 658-3800 |
| Charleston County Park and Recreation Commission, SC | Debris Removal and Disposal Services | \$38,592.00 | 1,106 CY 59 trees | October – December 2016 | Clearing of hurricane debris from roads throughout the County, and damaged trees | Erick Briles, Capital Project Manager, 861 Riverland Drive, Charleston, SC 29412, Tel. (843) 762-9952; ebriles@ccprc.com |

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| Owner & Location | Title of Work | Value | CY | Time Period | Description | Contact |
|------------------------|--|----------------|-------------------------|------------------------------|--|---|
| Cumberland County, NC | Disaster Debris Clearance & Removal | \$33,175.00 | 250 | December 2016 – January 2017 | Removal and disposal of debris from Hurricane Matthew | Amanda Bullard, Purchasing Agent, 117 Dick Street, Fayetteville, NC 28302, Tel. 910-678-7746, Fax 910-323-6120, abullard@co.cumberland.nc.us |
| Lenoir County, NC | Debris Management Services | \$556,787.00 | 45,387 | October – December 2016 | Removal of vegetative and C&D debris resulting from Hurricane Matthew | Roger Dail, Director, Emergency Services Department, 200 Rhodes Avenue, PO Box 3289, Kinston, NC 28502, Tel. (252) 559-1911, Fax (252) 559-6152, rdail@co.lenoir.nc.us |
| Palm Bay, FL | Debris Removal/Disaster Recovery Services | \$1,052,878.00 | 84,932 | October 2016 – January 2017 | Collection, reduction and disposal of vegetative and C&D debris resulting from Hurricane Matthew | Gregg Lynk, City Manager, 120 Malabar Road SE, Palm Bay, FL 32907, Tel. (321) 952-3413, Fax (321) 953-8971, Gregg.Lynk@pbfl.org |
| Jacksonville Beach, FL | Standby Contract for Disaster Services | \$745,594.00 | 49,308 | October 2016 – January 2017 | Removal and disposal of hurricane debris within the City, including more than 3,000 cubic yards of sand reclamation from beaches | Jason Phitides, Procurement, 1460-A Shetter Avenue, Jacksonville Beach, FL 32250, Tel. (904) 247-6226, Fax (904) 247-6117, jphitides@jaxbchfl.net |
| Fernandina Beach, FL | Hurricane & Other Disasters, Debris Removal Reduction and Disposal | \$406,166.00 | 1,792 CY 1,310 limbs | October – November 2016 | Collection, reduction and disposal of vegetative debris as well as hangers and leaners following Hurricane Matthew | Dale Martin, City Manager, 204 Ash Street, Fernandina Beach, FL 32034; Tel. (904) 277-7305, Fax (904) 491-2046, dmartin@fbfl.org |
| Brunswick, GA | Debris Removal and Disposal | \$352,224.04 | 46,890 | November 2016 – January 2017 | Removal and disposal of vegetative and C&D debris following Hurricane Matthew | Rick Charnock, Assistant Public Works Director, 601 Gloucester Street, Brunswick, GA 31520, Tel. (912) 267-5572, rcharnock@cityofbrunswick-ga.gov |
| Atlantic Beach, FL | Emergency Debris Management Services | \$148,674.00 | 21,807 | October 2016 – January 2017 | Collection and hauling of vegetative debris within City limits following Hurricane Matthew | Don Jacobovitz, Public Works Director, 1200 Sandpiper Lane, Atlantic Beach, FL 32233; Tel. (904) 247-5834, Fax (904) 247-5843, djacobovitz@coab.us |
| Bald Head Island, NC | Debris Removal and Disposal | \$45,647.47 | 1,944 | November 2016 | Vegetative debris removal and disposal services as a result of Hurricane Matthew | Chris McCall, Village Manager, 111 Lighthouse Wynd, Bald Head Island, NC 28461; Tel. (910) 457-9700 |
| Palm Beach Gardens, FL | Emergency Debris and Disaster Recovery Services | \$31,507.78 | 3,936 | November 2016 | Clearing and removing vegetative debris from public ROW in the City following Hurricane Matthew. | David Reyes, Director, Public Services and Emergency Management, 10500 North Military Trail, Palm Beach Gardens, FL, 33410; (561) 804-7015, dreyes@pbgfl.com |

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| Owner & Location | Title of Work | Value | CY | Time Period | Description | Contact |
|--|--|----------------|--|------------------------------|---|---|
| Indian River County, FL | Disaster Debris Removal & Disposal | \$1,177,749.04 | 93,227 | October 2016 – December 2016 | Debris removal resulting from Hurricane Matthew. | Jennifer Hyde, 1800 27 th Street, Vero Beach, FL 32960; Tel. (772) 226-1416, Fax (772) 770-5140, purchasing@ircgov.com |
| Jupiter Island, FL | Disaster Recovery Debris Removal | \$49,088.80 | 3,548 | October - November 2016 | Pick up, haul and dispose of vegetative debris resulting from Hurricane Matthew. | Stuart Trent, Director of Public Works; 2 Bridge Road, Hobe Sound, FL, 33455; (727) 545-0171; strent@tji.martin.fl.us |
| Taylor County, FL | Disaster Debris Management | \$274,631.96 | 28,509 | October 2016 | Debris removal of vegetative and C&D debris generated from Hurricane Hermine. Ceres also removed 238 white goods units. | Stephen Spradley, Emergency Management Director, 201 East Green Street, Perry, FL 32347; (850) 838-3575; stephen.spradley@taylorcountygov.com |
| Pasco County, FL | Disaster Debris Management Services | \$29,460.34 | 2,682 | September 2016 | Debris collection, hauling and disposal of debris related to Hurricane Hermine. | Tara Bohnsack, Purchasing Director, 8919 Government Drive, West Pasco Govt Complex, New Port Richey, FL, 34654; (727) 847-8434, tbohnsack@pascocountyfl.net |
| Zachary, LA | Disaster Debris Management and Removal | \$183,611.91 | 17,398 | August – September 2016 | Management and removal of disaster debris resulting from Louisiana floods | Chris Calbert, Chief Admin. Officer, 4700 Main Street, PO Box 310, Zachary, LA, 70791; (225) 654-0287; chris.calbert@cityofzachary.org |
| Bastrop County, TX | Debris Removal Contractor | \$13,923.80 | 535 | June 2016 | Post-event debris removal of vegetative debris from three flood events in Bastrop County | Leon Scaife, Purchasing Agent, 804 Pecan Street, Bastrop, TX 78602; (512) 581-7110; leon.scaife@co.bastrop.tx.us |
| Oklahoma Environmental Management Authority (Canadian County and Cities of, El Reno, Yukon, Piedmont, Calumet, and Union City) | Emergency Debris Removal Services/ Grinding and Burning of Disaster Debris | \$2,040,657.00 | 237,427 CY collection and removal 151,127 CY Grinding 213,223 CY Air Burning | December 2015 – March 2016 | Collection and removal of ice storm generated debris from public ROW after Winter Storm Goliath. Ceres also performed the initial 70-hour push for OEMA and disposed of debris by grinding and air curtain burning. | David Griesel, General Manager (OEMA), 1505 South Rock Island, El Reno, OK 73036; Phone (405) 822-1031; dgriesel@oemaok.org |
| City of Warr Acres, OK | Post Event Debris Removal | \$366,829.01 | 34,773 | January – February 2016 | Pick up, hauling and disposal of woody debris from the City's right of ways after winter ice storm | Mike Turman, PW Director, 5930 NW 49 th Street, Warr Acres, OK 73122; (405) 301-0371; publicworks@warracres-ok.gov |
| City of Oklahoma City, OK | Emergency Storm Debris Removal | \$2,655,604.85 | 26,411 | December 2015 – April 2016 | Collection, removal, and disposal of storm debris generated by the November 2015 ice storm | Leigh Booth, Utilities Department, 420 West Main, Oklahoma City, OK 73102; (405) 297-1839 |

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| Owner & Location | Title of Work | Value | CY | Time Period | Description | Contact |
|--|---|----------------|-----------------------------|----------------------------|---|---|
| Livingston Parish, LA | Waterway Debris Removal | \$606,874.58 | 8,538 CY, 144 Boats | October – December 2015 | FEMA approved debris removal project of vegetative, C&D, and white good debris removal from waterways in Livingston Parish | Mark Harrell, Director, Office of Homeland Security and Emergency Preparedness, 20355 Government Boulevard, Suite D, Livingston, LA 70754; Tel. (225) 686-3066, lohsep1@lpgov.com |
| Dawson County, GA | Disaster Debris Removal & Disposal Services | \$927,163.49 | 49,645 CY, 2,976 Hangers | March – July 2015 | Debris removal operations of vegetative debris resulting from February 2015 ice storm | Davida Simpson, Purchasing Director, 25 Justice Way, Dawsonville, GA 30534; (706) 344-3501; dsimpson@dawsoncounty.org |
| Lee County BOCC, MS | Tornado Debris Removal and Disposal Services, post event FEMA DR-4175MS | \$436,118.02 | 65,149 | May - June 2014 | Tornado Debris Removal and Disposal Services related to Spring tornado. ROW debris collection and disposal | Sean P. Thompson, Administrator, 300 West Main Street, Tupelo, MS 38804, Tel. (662) 432-2020, Fax: (622) 432-2021, sthompson@co.lee.ms.us |
| City of Adamsville, AL | Emergency Debris Removal - post tornado event FEMA DR-4176AL | \$306,247.30 | 21,817 | May - August 2014 | Removal and disposal of eligible tornado-related debris from the ROW including vegetative, C&D, and hazardous hanging limbs, trees and stumps | Mayor Pam Palmer, 4828 Main Street, Adamsville, AL 35005, Tel. (205) 674-5671, ppalmer@cityofadamsville.org |
| City of Graysville, AL | Storm Debris Removal Services, post tornado event FEMA DR-4176AL | \$1,122,186.34 | 77,285 | May - August 2014 | Removal of all hazards from City ROW | Mayor Clark Davis, PO Box 130, 246 South Main Street, Graysville, AL 35073, Tel. (205) 674-5643, Fax (205) 674-5646 |
| City of Kimberly, AL | Removal and Disposal of Eligible Disaster Debris from ROW, FEMA DR1476AL | \$305,184.28 | 21,057 | May - June 2014 | Removal and Disposal of Eligible Disaster Debris from ROW | Sandra K. Waid, City Clerk, 9256 Stouts Road, Post Office Box 206, Kimberly, AL 35091, Tel. (205) 647-5551, Fax (205) 647-5231, swaidkimberlyclerk@hotmail.com |
| State of NC Department of Transportation | Guilford County – Western Section Removal and Disposal of Storm-Related Vegetative Debris | \$6,816,757.00 | 417,572 | March – October 2014 | Removal, collection, reduction, and disposal of over 400,000 CY of vegetative debris | Carolyn T. Huskins, Proposal Engineer, NCDOT, Div. Of Highways, 1584 Yanceyville Street, Greensboro, NC 27415-4996; Phone (336) 487-0075, Fax (336) 334-3637, cthuskins@ncdot.gov |
| Columbia County, GA | Removal and Disposal of Disaster Debris | \$8,539,038.00 | 648,444 | February – August 2014 | Removal, collection, reduction, and disposal of over 500,000 CY of vegetative debris | Suzie Hughes, EMA Specialist VI, 650-B Ronald Reagan Drive, Evans, GA 30809, Phone (706) 868-3303, Fax (706) 868-3343, shughes@columbiacountyga.gov |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Owner & Location | Title of Work | Value | CY | Time Period | Description | Contact |
|---|--|----------------|---|---------------------------|--|--|
| City of Rapid City, SD; Rapid City, SD | Removal and Disposal of Eligible Disaster-Related Tree and Other Vegetative Debris | \$1,440,473.80 | 100,664 CY, 7,538 Hangers, 481 Leaners | October- December 2013 | Removal, collection, reduction, and disposal of over 100,000 CY of vegetative debris produced by early winter/ice storm within the City. | Ted Johnson, Public Works, 300 Sixth Street, Rapid City, SD 57701, Tel. (605) 394-4154, Fax (605) 355-3083, ted.johnson@rcgov.org |
| City of Albemarle, NC; Albemarle, NC | Debris Removal and Processing | \$732,260.92 | 46,577.95 | July-September 2013 | Cleanup of debris and tree removal following June Microburst Storm. Removed and processed 46,500 CY of vegetative debris. | Nina Underwood, Director of Public Works, 704 Arlington Ave. Albemarle, NC 28002, Tel. (704) 984-9667, Fax (704) 986-6127, nunderwood@ci.albemarle.nc.us |
| City of Minneapolis, MN; Minneapolis, MN | Removal and Disposal of Eligible Disaster Debris | \$463,585.97 | 3,000+ Trees 800+ Stumps 2,000+ Loads of Debris | June - October 2013 | Citywide cleanup of wind-damaged trees. Removal of over 800 hazardous stumps, and hauling of over 2,000 loads of storm debris. | Randy Windsperger, Operations Manager. 3800 Bryant Ave. South, Minneapolis, MN 55409, Tel. (612) 499-9203, Fax (612) 370-4831. RWindsperger@MinneapolisParks.org |

B.2 Statement of Program Standards

Ceres Environmental Services, Inc. confirms that we will meet all program standards as provided for in the FEMA “Debris Management Guide” incorporated as part of the RFP by its reference on page 21. Additional information regarding the services Ceres offers to help our clients achieve maximum reimbursement from FEMA, please see the information provided in proposal **Section B.3, FEMA Knowledge and Experience.**

B.3 FEMA Knowledge and Experience

From experience on over 120 FEMA-reimbursed projects, Ceres Environmental Services, Inc. knows that accurate and organized recordkeeping and reporting is vital to successful completion of a project. To fulfill this need, Ceres provides support and assistance through every step of the project. After the project is completed, Ceres will attend post-project briefings and provide our lessons learned and recommendations for the next project to the Franklin County. Ceres' careful attention to documentation and strict quality control procedures will aid in the acceptance of a claim for reimbursement. **Throughout Ceres' history, no client has been denied reimbursement for work Ceres has performed.**

Ceres has FEMA reimbursement liaison officers on staff that provide expertise to Ceres and the County in order that all Project Worksheet activities and other reimbursement documentation are filed successfully.

Training

Ceres is qualified and able to participate in pre-event training days. Available training related to technical aspects of disaster recovery involves FEMA worksheets, the available methods of recording project data from tickets and truck certifications onto electronic records and databases, field operations and other training as needed or requested.

Ceres' training will cover various topics, many of which are included below in a list of typical events that occur in a disaster response.

Sequence of Events (Source: FEMA Public Assistance Policy Digest)

- Local response – emergency operations center activation-declaration of state of emergency
- Continue emergency work-maintain records (labor, equipment, materials, and contracts)
- Compile initial estimated damage. Report to State emergency management agency
- Evaluate needs and request State/Federal assistance
- Federal/State survey of need—Preliminary Damage Assessment (PDA)
- Governor's request for Federal assistance
- Presidential declaration
- Designation of applicant's agent
- Attend Applicant's Briefing and submit a Request for Public Assistance
- Attend Kickoff Meeting with Public Assistance Coordination (PAC) Crew Leader—discuss project formulation
- Prepare Project Worksheets—work with the PAC Crew Leader
- Address applicable Special Considerations (floodplain management, insurance, hazard mitigation and compliance with environmental and historic preservation laws)
- Complete application for Federal funds
- Maintain required documentation (labor, equipment, materials, and contracts)
- Receive payment of small projects—for Federal share and possibly State share
- Complete approved disaster work within time allowed
- Request final inspections
- Submit documents for final inspection, program review, and close-out
- Keep all documentation for 3 years from date of final Financial Status Report, or follow State and applicant record retention policies if they require retention beyond 3 years

FEMA Alternative Procedures Pilot Program

As the County considers services for a post-disaster recovery situation, it's important to understand how choosing best value instead of low cost can provide better, more responsive service while costing nearly the same – or even saving the County money. The Public Assistance Alternative Procedures (PAAP) Pilot Program is described in the FEMA Public Assistance Program and Policy Guide published in January 2016. Under the PAAP Pilot Program, the recipient may receive a higher federal cost share for removing debris quickly following a disaster. If a local government removes debris within the first 30 days, the local government receives 85% federal cost share. From 31-90 days, the federal cost share is 80%. From 91-180 days, the federal cost share reverts to the original 75%.

In order to achieve this rapid mobilization, the County must understand the numbers behind best value versus low cost. On paper, the low cost looks great. In the long run, the low cost could potentially cost the County money. A low cost contractor

| Timeframe (days from start of incident period) | Federal Cost Share |
|--|--|
| 1-30 | 85% |
| 31-90 | 80% |
| 91-180 | 75% |
| 181+ | 0% (unless FEMA approves a time extension) |

would be limited to the amount and type of equipment mobilized to this project. With low quantities of equipment mobilized to the project, the low cost contractor would have a much longer project timeline. Conversely, a best value contractor, like Ceres Environmental Services, Inc., can mobilize quickly with a combination of Ceres-owned equipment and subcontracted equipment. The subcontracted equipment is a mixture of local resources and outside subcontractors. The goal is to strike a balance between keeping dollars at home with local subcontractors and moving quickly enough to take advantage of the PAAP Pilot Program sliding scale.

In the following tables, Contractor A is the low cost contractor, and Contractor B is the best value contractor. Contractor A presents a lower overall project price than Contractor B, but with the existing FEMA PAAP Pilot Program guidelines, Contractor A actually costs the County more money in FEMA reimbursement while taking longer on project performance.

| Contractor A | | | |
|--------------|--------|--------------|--------------|
| Distance | CY | Price Per CY | Subtotal |
| Short Haul | 10,000 | \$6.00 | \$60,000.00 |
| Medium Haul | 5,000 | \$7.00 | \$35,000.00 |
| Long Haul | 2,000 | \$8.00 | \$16,000.00 |
| Total | | | \$111,000.00 |

| Contractor B | | | |
|--------------|--------|--------------|--------------|
| Distance | CY | Price Per CY | Subtotal |
| Short Haul | 10,000 | \$6.50 | \$65,000.00 |
| Medium Haul | 5,000 | \$7.50 | \$37,500.00 |
| Long Haul | 2,000 | \$8.50 | \$17,000.00 |
| Total | | | \$119,500.00 |

Based on these totals, Contractor A would cost the County more FEMA reimbursement while taking a longer project performance time. To illustrate, the following tables show the total reimbursement for the County based on the costs for Contractor A and Contractor B and using reimbursement percentages from the PAAP Pilot Program. The total cost for each contractor is taken from the previous tables.

While Contractor A is still hauling debris after 90 days from the start of the incident, Ceres has the ability to complete the job within 90 days from the start of the incident. With the ability to pay a higher subcontractor price, Ceres can mobilize more equipment to supplement its company-owned equipment. Plus, with more high-capacity equipment – such as self-loading knucklebooms above 100 cubic yards – Ceres can complete the job faster. The faster completion in turn results in a larger federal cost share.

Contractor A Cost Share

| From Start of Incident | % of Debris Hauled | Contractor A Cost | Federal Cost Share | Federal Reimbursement | State/County Cost Share | State/County Reimbursement |
|------------------------|--------------------|-------------------|--------------------|-----------------------|-------------------------|----------------------------|
| 30 days | 10% | \$11,100.00 | 85% | \$9,435.00 | 15% | \$1,665.00 |
| 31-90 days | 55% | \$61,050.00 | 80% | \$48,840.00 | 20% | \$12,210.00 |
| 91-180 days | 35% | \$38,850.00 | 75% | \$29,137.50 | 25% | \$9,712.50 |
| Total | 100% | \$111,000.00 | - | \$87,412.50 | - | \$23,587.50 |

Contractor B Cost Share

| From Start of Incident | % of Debris Hauled | Contractor B Cost | Federal Cost Share | Federal Reimbursement | State/County Cost Share | State/County Reimbursement |
|------------------------|--------------------|---------------------|--------------------|-----------------------|-------------------------|----------------------------|
| 30 days | 50% | \$59,750.00 | 85% | \$9,435.00 | 15% | \$8,962.50 |
| 31-90 days | 50% | \$59,750.00 | 80% | \$48,840.00 | 20% | \$11,950.00 |
| 91-180 days | 0% | \$- | 75% | \$29,137.50 | 25% | \$- |
| Total | 100% | \$119,500.00 | - | \$98,587.50 | - | \$29,912.50 |

Ceres can commit a full project management staff, company-owned equipment and subcontractor resources immediately upon Notice to Proceed. Our goal is to move quickly during the mobilization process to capitalize on the federal, State and local cost share splits afforded under the PAAP Pilot Program for debris removal.

Ceres has experience with the PAAP Pilot Program for Debris Removal. Ceres is also uniquely set up with equipment, personnel and temporary debris staging site to remove most debris within the first 30 days. To put it best, Ceres is in the best position to maximize Franklin County's FEMA reimbursement for debris removal.

In 2014, Ceres helped numerous clients maximize their reimbursement under the Pilot Program:

- Columbia County, GA
- Lee County, MS
- Kimberly, AL
- Graysville, AL
- Adamsville, AL
- North Carolina DOT
- Dawson County, GA

We have also provided countless presentations and briefings on the subject. As part of our pre-event training and coordination with current clients, Ceres will review, and in some cases develop, disaster debris management plans in compliance with the recently released FEMA Debris Management Plan Review Job Aid. Ceres fully understands the urgency to immediately begin debris removal not just for the economic recovery of the community, but also to maximize reimbursement under the Pilot Program.

Columbia County is an example of our experience with the Pilot Program. During our response to Columbia County after Winter Storm Pax in 2014, Ceres rapidly mobilized personnel and equipment to immediately begin the debris removal effort. Ceres eventually collected, removed, and disposed of more than 600,000 cubic yards of debris throughout the County.

The Columbia County cost savings are provided in the following chart, which shows the cost share of normal procedures versus alternative procedures under the PAAP Pilot Program.

| Program Type | Federal/State Cost Share | Columbia County Cost Share | \$8,300,000.00 |
|----------------------|--------------------------|----------------------------|---------------------|
| Normal | 87.5% | 12.5% | \$1,037,500.00 |
| Alternative | 92.3% | 7.7% | \$639,100.00 |
| Total Savings | | | \$398,400.00 |

Documentation – Field Operations

Ceres has its own forms for truck certification, load tickets, force account labor and equipment, man-hours, and equipment supplied. Ceres is pleased to provide these and any other forms needed for the County.


Ceres often provides these forms to clients during disaster response projects. For example, Ceres performed cleanup in two counties in Kentucky after the devastating ice storm in January 2009. Since the Commonwealth performed its own monitoring, Ceres brought its own truck certifications, load tickets, and other required forms for the Commonwealth monitors' use. The Commonwealth eventually requested extra forms from Ceres for use in other counties where Ceres was not working.



In addition to its proprietary forms, Ceres is also familiar with the sample forms included in the Public Assistance Debris Management Guide FEMA-325 published by the Department of Homeland Security. This publication provides guidelines for debris management from preparation to concluding response. Appendixes C and D of the Guide provide multiple forms for use during monitoring, including load tickets and truck certifications.

Ceres is also aware of the FEMA Public Assistance Program and Policy Guide (PAPPG), which supersedes FEMA-325 and Title 2 of the Code of Federal Regulations (CFR) Part 200 Procurement Standards. In short, Ceres has access to all the information required to meet FEMA guidelines.

Ceres keeps multiple copies of the Public Assistance Debris Management Guide FEMA-325 in stock at all times. When a project is initiated, Ceres brings enough copies so that any County staff member who wishes may obtain his or her own free copy. Ceres can provide copies of the Guide upon contract award, or advise the County on how to obtain them for themselves.

| LOAD TICKET | | |
|--|---------------|-----------|
| TICKET NO. | | |
| CONTRACT NO. | | |
| CONTRACTOR | | |
| DATE | | |
| DEBRIS QUANTITY | | |
| Truck No. | Capacity (CY) | |
| Load Size (CY) | Tons | |
| Truck Driver | | |
| DEBRIS CLASSIFICATION | | |
| <input type="checkbox"/> | Burnable | |
| <input type="checkbox"/> | Non-Burnable | |
| <input type="checkbox"/> | Mixed | |
| <input type="checkbox"/> | Other | |
| LOCATION | | |
| Zone/Section | Dumpsite | |
| | Time | Inspector |
| Loading | | |
| Dumping | | |
| 21 | | |
| 22 | | |
|  Original : Contract Owner Yellow : Driver Pink : Ceres Gold : Other Green : Customer | | |

This is the Ceres Load Ticket. In use, the Ticket Number is preprinted. This form is generally scanned at the job site and electronically transmitted to an office outside the disaster area for data entry. The form's five copies are color coded to minimize confusion.

Documentation – Administrative

Tickets and Truck Certification Forms are the foundation of the major expenses on most projects. Tickets are designed in several versions depending on what information is required. Tickets may track debris by cubic yard, tons, each, or load. The debris stream may also influence the ticket form that is selected for any particular project phase. Truck Certification forms are also critical documentation that must be accurately and carefully recorded. These forms are carefully structured to ensure that all necessary information, as required by FEMA, is recorded. FEMA requires signed truck certification forms for every vehicle hauling on the project and a signed dump ticket for every load. Ceres supplies these 5-part carbonless forms if the County wishes.

Ceres has developed a powerful custom database that links key components of documentation including the truck certification database, ticket database, and the database containing all of the images of each individual ticket and the truck certifications. Ceres' ticket database has been in use for more than 10 years and is easily modified to meet the varying needs of our clients. The database is also designed to make data entry easy. One data entry person, with minimal training, can enter over 700 tickets per day. Drop down selections, short cuts and static information retrieval make data entry fast and accurate. The system does not allow entry of duplicate tickets thus preventing duplicate billing and duplicate payments. The system does not allow a ticket to be entered with an amount that exceeds the certified load amount of the truck. Additional features of this custom software make it flexible enough to record data that is known to be required for a particular circumstance or project. Ceres maintains separate databases for each project to insure that data integrity is maintained.

Each completed truck certification form and each load ticket are electronically scanned at the field office and then transmitted to an imaging database located on a secure Ceres server outside the disaster area. The scanned information is then retrieved by our data entry

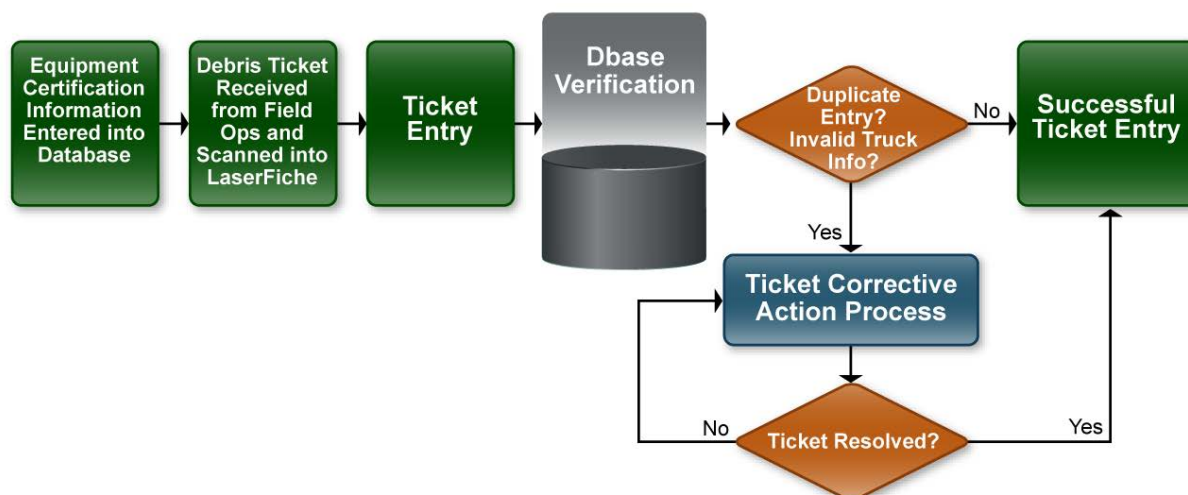
staff and entered into the appropriate project database under normal office conditions. Database rules require that first the truck owner (Ceres or one of its subcontractors) and then the individual truck be established in the database before the system will accept any load ticket information for that truck

The Ceres "Data Entry/Accounting Procedures" manual is used to provide guidance to our data entry personnel so all data is entered in a consistent manner to insure data integrity. All reimbursable activities under a particular contract, for example, stump removal, operation of hourly rate equipment, and personnel hours, are recorded by our operations staff.

Ceres audits the database for inconsistencies, data entry error and data integrity on a regular basis. This ensures that records of all potentially-reimbursable activities are acceptable and auditable by FEMA.

Ceres has taken great care to develop both policies and procedures that can be consistently applied to every project. This extra planning makes the implementation of a project easier and faster. Additionally the use of advanced communication technologies, such as wireless and satellite internet connections; cell phones with voice, data and text; and electronic imaging of paper documents, allow Ceres to simultaneously manage multiple projects, in multiple states.

Ceres' image databases (images include both tickets and truck logs) are available to all our governmental customers as password protected read only files on the internet. The data has been used for audits by such Federal agencies as the U.S. Army Corps of Engineers.



Ceres 00

This flow chart illustrates the data flow and system logic for handling completed load tickets. The system will check for a non-duplicate ticket number, a valid truck number and that the load does not exceed the verified capacity of the truck before information will be saved in the data base.

Both standard and custom reports can be generated from Ceres databases. These reports are used to invoice the contract Client, to pay subcontractors and then provide management/field operations with production reports. This information is readily shared in a variety of formats.

Monitoring Consultants

Some of Ceres clients choose to contract with a firm providing monitoring services. The services provided by a monitoring firm may include: damage assessment, training, emergency planning, direct communications with the County, incorporation of County forms and FEMA forms, facilitating communications with FEMA and other state and federal agencies, pre-event planning, post-event construction, funding, and reimbursement procedures. To eliminate any question of conflict of interest we will not involve ourselves in the actual selection process and we do not endorse nor recommend any of the monitoring companies. We do strongly recommend that the County verify that the proposed monitoring firm is not de-listed by the federal government on the "Excluded Parties List System" at www.epls.gov.

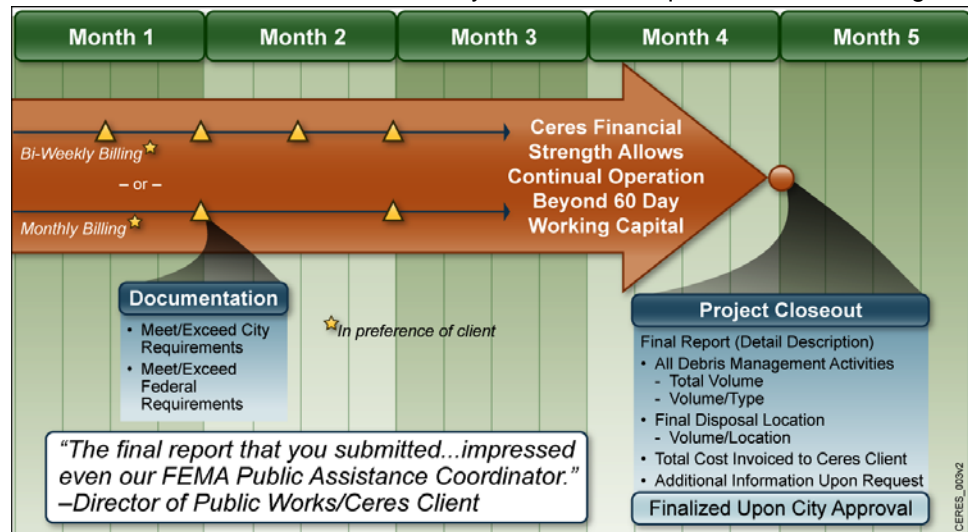
As a full line disaster response firm, Ceres also has expertise and experience in all of the services provided by monitoring consultants. For example, following a January 2009 Ice Storm in the Midwest, and while

under contract with the Kentucky Commonwealth, Ceres provided assistance in many of these areas. The KY Commonwealth had not contracted for technical assistance services and greatly appreciated the support that Ceres personnel were able to provide from basic guidance to providing numerous forms which enabled the Commonwealth to maximize their monitoring function and compliance for FEMA reimbursement. This successful past experience and expertise allows Ceres to work cooperatively and cohesively directly with the County or with a third party provider. We would be pleased to work with whomever the County chooses.

Invoicing

Ceres can invoice the County on a weekly, bi-weekly or monthly basis and in any format the client or a client's representative requires. Each invoice is submitted with appropriate documentation relating to the services provided. Documentation shall meet or exceed County and federal requirements for funding and reimbursement

purposes. Ceres will provide technical assistance to the County in the completion of claims filed to FEMA or other agencies for funding and reimbursement. A documentation team will be assembled from representatives of quality control and accounting. This team will assist the County throughout the invoicing and reimbursement process long after the work has been completed. Ceres' financial strength enables Ceres to operate within the working capital requirement of the contract.



Invoices are generated as contractually agreed with all necessary supporting documentation. Project closeout is expedited by automated controls on truck identification, load sizes and ticket number validity.

Reimbursement Assistance

Ceres has experienced personnel trained in providing the necessary documentation and assistance in the preparation of reimbursement claims for the County. If requested, Ceres will provide the County with turnkey services or guidance and technical assistance to ensure proper preparation and submittal of claims for reimbursement and other available funding. Our FEMA reimbursement liaisons have supervised and trained personnel on disaster response and relief efforts in New York following 9/11, and on subsequent events including Hurricanes Isabel, Charley, Frances, and Jeanne. We can help a local government make certain that federal funding approvals are followed by timely reimbursement.

Program Management Assistance

Ceres is experienced and trained to provide all of the following services to the County:

- Preliminary Damage Assessment (PDA)
- Emergency Work definition (Category A and Category B)
- Analysis of Permanent Work (Categories C through G)
- Assistance with Applicant's Briefing
- Identifying Expenditures Eligible for Reimbursement
- Review of PDA for Scope of Work
- Recovery Process Documentation
- Recovery Process Oversight
- Force Account Labor assistance

- Preparation of Project Worksheet (PW)
- Review of records system for applicability to Federal and State Requirements
- Orientation and training of client personnel on documentation requirements
- Assist in the establishment of the "Clerk of Records"
- Claim Documentation
- Public Service Announcements

Production Reporting

Ceres has developed specific procedures to ensure proper and thorough documentation of daily project activities and adherence to strict quality control requirements. Daily documentation required for each debris management project will meet or exceed contractual, FEMA or other agency requirements. Ceres has developed project-tracking forms to ensure accurate reporting. In addition to the forms already mentioned these forms include: truck certification logs, production logs, shift inspection checklists, safety meeting report forms, daily crew reports, and various equipment usage reports.

Quality Control

Daily Contractor Production and Quality Control reports are completed and available the following work morning to the client or other designated authority. Original reports are maintained in the Mobile Command Center and daily reconciliation reports are generated to verify information reported on load tickets to information reported on daily production reports. The Project Manager and Project QC Manager monitor information contained in the Daily Quality Control reports to ensure project activities conform to contractual requirements and that an acceptable level of project quality and workmanship is provided to the client. All records, certifications, and reports are converted into digital documents that are stored securely off-site on Ceres computer servers and are available to management and other project personnel on a need to know basis.

Formalized quality control procedures are applied to each project to ensure documentation procedures are properly and fully implemented and to ensure conformance to project specifications. All Ceres employees, subcontractors, and suppliers are subject to the provisions of the QC Program. For each project, a Quality Control Plan is specifically developed to detail the QC organization, individual responsibilities, monitoring procedures of activities and subcontractor activities, documentation requirements for Ceres personnel and all subcontractors, control phases or procedures, and identification and correction procedures for non-conforming activities. The remedies for non-conformance include termination. Exceptional quality control of each project promotes efficiency and avoids investigation and other potential losses.

Dispatch Records

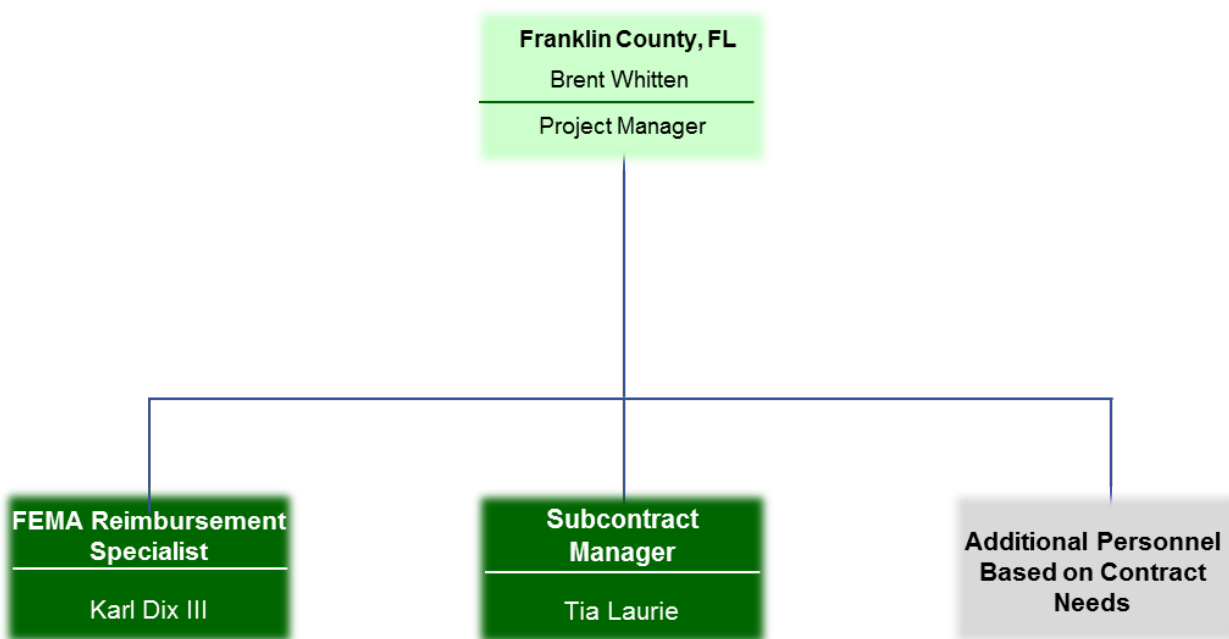
Dispatch records will be maintained for the duration of the project. Records include date and time of dispatch, crew and unit identifier, and status of assigned section (In Progress, Completed, etc.). Typically, one contractor will be assigned to a given section. Sections may be comprised of individual developments or combinations thereof. Accurate and thorough Dispatch Logs enable the identification of any potential issues and the responsible party.

Additionally, all supervisors will conduct weekly toolbox meetings and develop activity hazard analyses in compliance with the corporate Health and Safety Plan, and these meetings are documented.

B.4 Key Personnel Qualifications

Ceres Environmental Services, Inc. has 260 employees, more than 60 of whom are professional staff. Many of our staff hold degrees in areas such as Structural and Civil Engineering, Business Administration, Forestry, Geology, Science, and Accounting. As part of the Company's dedication to quality and safety, many of Ceres' management staff are U.S. Army Corps of Engineers-certified in Construction Quality Management; are FEMA-certified in NIMS; are Red Cross-certified in first aid; and have completed OSHA's 40-hour safety training course. Ceres' management has worked extensively on FEMA-reimbursed contracts, and has demonstrated its ability to respond to large-scale events.

For Franklin County, Ceres will provide exceptionally qualified personnel to lead the efforts for any event occurring for which our services are required. The following core team will be assigned to Franklin County for the life of the contract. Additional personnel will be assigned based on the size and severity of an event affecting Franklin County.



Mr. Brent Whitten has been identified as the Project Manager for Franklin County. Mr. Whitten has been involved in debris management and disaster recovery services for 13 years. His work has ranged from demolition of residential and commercial sites after Hurricane Katrina to quality control for the U.S. Army Corps of Engineers to environmental sampling and monitoring after Hurricane Isaac. He is FEMA-certified in Debris Operations and the Incident Command System. He is also a FEMA-certified Disaster Housing Inspector. His responsibilities include direct supervision of a project and ensuring compliance with all safety and quality control regulations. Mr. Whitten brings strong organizational skills and the ability to motivate to any job. Mr. Whitten also holds a Bachelor of Science degree from Wilberforce University, and multiple industry certifications.

Mr. Karl Dix will be the FEMA Reimbursement Specialist assigned to Franklin County. Mr. Dix experience includes project management; quality control of operational and administrative functions to ensure FEMA eligibility, compliance with State regulations and adherence to contract specifications; review of FEMA eligibility and processing of FEMA paperwork; training sessions with clients; and development of new record-keeping systems. His responsibilities include developing business relationships with current and potential clients; development of strategic plans; and management of assigned projects. Mr. Dix holds a Bachelor degree in Business Administration from Emory University.

Ms. Tia Laurie, our Subcontractor Manager, is adept at ensuring that our subcontractors and equipment are in place and ready to work when needed. She keeps an extensive list of subcontracts, both local and throughout the country, in case specialty work is required. Ms. Laurie understands the importance of local

recovery and knows that it means more than just clearing debris – it means providing jobs in the area. She is expert at finding qualified personnel in any area throughout the United States. Ms. Laurie also provides management in the areas of maintaining and upgrading the subcontractor database, registration process, and evaluation criteria, as well as creating and executing applicable training programs for subcontractors. Ms. Laurie will be immediately available to locate and check the credentials of all required subcontractors and to pre-stage necessary equipment, ensuring that County efforts are well under way within the time frames required.

For more extensive information on the qualifications of Ceres project management team, please see their resumes within this proposal. Resumes of the additional key personnel that will be made available depending on the size and severity of the event are included as well.

If for any reason key personnel named in this proposal are not available for a Franklin County event, or are not acceptable to the County, personnel with equivalent or better backgrounds and skills will be made available and will be presented for approval.

Key Personnel Resumes

Management Oversight

David A. McIntyre, Sole Shareholder and President

During the last 42 years, Mr. McIntyre has led the successful performance of over 120 FEMA reimbursed contracts distinguishing himself by his ability to efficiently apply capital resources, assemble teams of highly competent people, and provide a high-quality end result for satisfied customers. Mr. McIntyre has led the emergency response operations for hurricanes, ice storms, wind storms, earthquakes, and floods; collecting, transporting, processing, and disposing of millions of cubic yards of storm generated debris and providing temporary roofing installation. Mr. McIntyre has also provided leadership and direction to over 95 construction, demolition, abatement, clearing, and grinding projects for the federal government including U.S. Army Corps of Engineers, U.S. Navy, U.S. Army, U.S. Air Force, U.S. Department of Interior, U.S. Department of Agriculture, LA DOTD, TX DOT, and multiple cities, local municipalities, and public agencies.

PROFESSIONAL EXPERIENCE

- **Hurricanes Hermine and Matthew 2016.** Provided management oversight for over 20 individual projects following Hurricane Hermine in September and Hurricane Matthew in October.
- **Louisiana Flooding 2016.** Provided management oversight for Ceres response to Louisiana floods in August following heavy rains.
- **Oklahoma Storms 2015.** Provided management oversight to Ceres response to Winter Storms Cara and Goliath. Ceres responded to six different jurisdictions in Oklahoma.
- **Livingston Parish Waterway Cleanup 2015.** Management oversight for Ceres response during the removal of vegetative, C&D and white goods debris removal in Louisiana.
- **Alabama Tornadoes 2014.** Management oversight for Ceres response in several Alabama cities damaged by May tornadoes. Ceres provided removal and disposal services for eligible debris.
- **Winter Storm Pax 2014.** Management oversight for Ceres response in Georgia and North Carolina. Ceres provided removal and disposal of storm-related debris in both states.
- **Winter Storm 2013.** Management oversight for early winter storm in October 2013. Ceres provided removal and disposal of disaster-related vegetative debris in South Dakota.
- **Upper Midwest Ice Storm 2013.** Management oversight for Ceres' response to spring ice storms in South Dakota and Minnesota, including work in rights of way, parks and waterways.
- **Hurricane Sandy 2012-2013.** Management oversight for Ceres response in New York and New Jersey. Ceres performed multiple projects in New York and New Jersey.
- **Hurricane Isaac 2012.** Management oversight of five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided management oversight for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **North Dakota Flooding 2011.** Provided management oversight for emergency levee removal and repair projects after historic flooding in spring of 2011 near Minot, North Dakota. Ceres removed emergency levees and repaired damage to existing levees.
- **Hurricane Irene 2011.** Provided management oversight for response to Hurricane Irene's impact on the Atlantic coast. Ceres managed 120,000 CY of debris in two locations.
- **Alabama Tornadoes 2011.** Provided management oversight for response to record-setting tornadoes that hit the Southeast. Presided over four contracts in Alabama, including management of over 1 million CY of debris in Jefferson County.
- **New Zealand Earthquake 2011– present.** Oversight of response to Christchurch earthquake. Established a New Zealand branch office of Ceres to work in conjunction with the Canterbury Earthquake Recovery Authority (CERA) to provide extensive disaster response services including debris management, design-build seismic stabilization, demolition/deconstruction/implosion services and large scale materials recycling operations. Working as a capital partner, developer and construction manager in the country to help salvage and repair damaged buildings.

- **Haiti 2010-2013.** Oversight of response to the devastating earthquake that hit Haiti in January 2010. Provided management oversight of a survey contract for the International Office on Migration, an \$11M landfill management and debris reduction site contract for the Haitian Ministry of Public Works and Communications (MTPTC) and The World Bank, environmental remediation projects for World Vision and new construction in the country.
- **Hurricane Ike 2008,** Presided over debris collection, transportation, and disposal on 11 different contract locations in Texas and Louisiana
- **Hurricane Gustav 2008,** Oversight of collection, transportation, processing, and disposal of over 1.9 million cubic yards of debris; Trimming and removal of hazardous trees in Louisiana
- **Hurricane Dolly 2008,** Provided oversight and management guidance in debris collection, transportation, recycling, and disposal in Texas
- **Hurricane Wilma & Rita 2005,** Directed debris collection, transportation, and disposal; Emergency temporary roofing installation in Florida
- **Hurricane Katrina 2005,** Lead Project Manager for collection, transportation, processing, and disposal of over 13 million cubic yards of debris; Trimming and removal of over 165,000 hazardous trees; Asbestos abatement and demolition of 916 buildings; Decontamination and disposal of over 315,000 white goods in 11 Louisiana Parishes; Emergency temporary roofing installation of over 21,000 buildings in 32 Mississippi counties
- **Hurricane Ivan 2004,** Project Manager in collection, transportation, and disposal of over 680,000 cubic yards of debris including the processing of over 505,000 cubic yards of debris in Florida
- **Hurricane Jeanne & Frances 2004,** Managed the collection, transportation, and disposal of over 404,000 cubic yards of debris in 13 Florida counties
- **Hurricane Charley 2004,** Directed Debris collection, transportation, and disposal; Emergency temporary roofing installation in 4 Florida counties
- **Hurricane Isabel 2003,** Project Management to debris removal and disposal in Virginia
- **Hurricane Floyd 1999,** Lead Project Manager to debris removal and disposal in North Carolina
- **Oklahoma City Tornadoes 1999.** Lead project manager for USACE contract providing debris removal, managing multiple debris sites, and demolishing damaged residential structures.
- **Hurricane Georges 1998,** Presided over collection and disposal of over 2.3 million cubic yards of debris; Management of 17 TDSR sites; Emergency temporary roofing installation on over 3,000 buildings in Puerto Rico.
- **Hurricane Fran 1996.** Project management for USACE contract providing debris removal, reduction and site management.
- **Hurricane Andrew 1992,** Lead Project Manager to debris collection, transportation, and disposal; Provided USACE with 25 new chippers/grinders with 48 hours in Florida

EDUCATION/CERTIFICATIONS

- Graduate coursework in Physics, Chemistry, and Mathematics from the University of Minnesota Institute of Technology and University of Minnesota
- Licensed Florida General Contractor

David A. Preus, Senior Vice President, Project Manager

Mr. Preus has been employed for 19 years with Ceres Environmental Services, Inc. directing the Emergency Management Services Division and providing project management on over 60 FEMA reimbursed disaster recovery contracts including hurricanes, tornadoes, ice storms, wind storms, and floods. Mr. Preus leads and provides overall guidance to the company's Emergency Response Team in the areas of preparatory, mobilization, and implementation of operations. Mr. Preus has participated in 16 USACE emergency recovery contracts with Ceres as prime contractor.

PROFESSIONAL EXPERIENCE

- **Hurricanes Hermine and Matthew 2016.** Provided management oversight for over 20 individual projects following Hurricane Hermine in September and Hurricane Matthew in October. Also worked in the field as project manager after Hurricane Matthew.
- **Louisiana Flooding 2016.** Provided management oversight for Ceres response to Louisiana floods in August following heavy rains.
- **Oklahoma Ice Storms 2015.** Provided management oversight to Ceres response to Winter Storms Cara and Goliath. Ceres responded to six different jurisdictions in Oklahoma.
- **Livingston Parish Waterway Cleanup 2015.** Management oversight for Ceres response during the removal of vegetative, C&D and white goods debris removal in Louisiana.
- **Alabama Tornadoes 2014.** Management oversight for Ceres response in several Alabama cities damaged by May tornadoes. Ceres provided removal and disposal services for eligible debris.
- **Winter Storm Pax 2014.** Management oversight for Ceres response in Georgia and North Carolina. Ceres provided removal and disposal of storm-related debris in both states.
- **Upper Midwest Ice Storm 2013.** Led Ceres' debris management prime contracts in South Dakota and Minnesota, including work in rights of way, parks and waterways.
- **Hurricane Sandy 2012-2013.** Management oversight for Ceres' response in New York and New Jersey. Ceres performed multiple projects in New York and New Jersey as prime contractor.
- **Hurricane Isaac 2012.** Management oversight of five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided management oversight for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011.** Provided management oversight for response to Hurricane Irene's impact on the Atlantic coast. Ceres managed 120,000 CY of debris in two locations.
- **Alabama Tornadoes 2011.** Provided management for Ceres' response to record-setting tornadoes as Ceres hauled 1,191,553 CY of debris, reducing the vegetative portion by grinding.
- **Haiti Earthquake 2010-2013.** Project Manager working with the International Organization for Migration on camp population and needs. Managed transitional housing prototypes. Participated in World Bank-financed 4.15 million CY rubble recycling project.
- **Hurricane Ike 2008,** Project management and operations management in 3 counties in Texas to clear and haul hurricane debris under Ceres' USACE ACI contract.
- **Hurricane Gustav 2008,** Project oversight for three contracts totaling over 2,000,000 cubic yards for debris removal and disposal, trimming and removal of hazardous trees, and removal and disposal of white goods in Louisiana.
- **Hurricane Katrina 2005,** Project Manager for emergency temporary roofing installation on more than 21,000 homes and buildings throughout 32 MS counties. Assisted in removal of over 13 million cubic yards of debris throughout 11 LA Parishes.

EDUCATION/CERTIFICATIONS

- General Management Program, Harvard Business School, Boston, MA, completed May 2014
- MBA, University of Minnesota Carlson School of Management
- Bachelor's degree, History, University of Minnesota
- Department of Homeland Security GS-202, Debris Management
- USACE CQM, FEMA IS-100, and First Aid/CPR certified

Personnel (Alphabetically by Last Name)

Ricky W. Adams, Health and Safety Officer

Mr. Adams serves as a Health and Safety Officer for Ceres Environmental Services, Inc. Mr. Adams has U.S. and international field experience as well as a long history of safety training and occupational safety analysis. Mr. Adams has a long record supervising safety for projects in many different fields and locations. Mr. Adams holds multiple safety certifications, is a certified nurse and EMT, and was honorably discharged from the U.S. Army after fourteen years of service. He is fluent in English and Spanish.

PROFESSIONAL EXPERIENCE

- **Safety Supervisor** Fluor Constructors; Inverness, Pensacola and Tallahassee, FL; 09/10 to 01/11. Conducted new-hire safety orientations at the Withlacoochee Technical Institute in Inverness, FL for all Citrus County, FL Qualified Community Responders (QCRs) for the BP Gulf Coast Recovery Project. Supervised safety during beach clean-up operations at Fort Pickens, FL. Conducted general safety audits at the warehouse facility and lay-down yards in Tallahassee, FL.
- **Site Safety & Health Officer (SSHO)** Ceres Environmental Munster Indiana and Des Moines, Iowa. 06/10 to 07/10. USACE Contract EM 385-1-1, Heavy construction of berms. Duties included observing site activities to ensure completion in accordance with the Accident Prevention Plan and the Site Safety and Health Plan.
- **Safety Lead** Fluor Constructors, Roxana, Illinois, 11/08 to 06/10. Performed duties as Field Safety Lead, supervising seven field Area Safety Supervisors at the ConocoPhillips Wood River Refinery CORE Expansion Project.
- **Safety Manager** General Electric/Granite Services, Tampa, FL, 2005-2008. Served in various safety capacities on projects located from Maine to Uruguay. Performed site safety audits, safety training and compliance with company procedures. Conducted weekly safety meetings and ensured compliance with project standards.
- **Safety Manager** Titan Contracting and Leasing Inc., Owensboro, Kentucky, 10/05. OMU Miscellaneous plant and boiler repairs. Responsible for all permitting, i.e., confined space, hot work and area work. Conducted and documented daily Safety Meetings.
- **System Safety Coordinator** Zachry Construction Corporation area office, Mt Carmel, Illinois, 09/04 to 09/05. System consisting of 12 Cinergy System Power Plant sites located in Illinois, Indiana, Ohio and Kentucky. Conducted new-hire orientations and employee training in a wide variety of areas, including OSHA Annual Awareness training.
- **Project Safety Manager** National Boiler Services Inc, Trenton, Georgia 02/04 - 09/04. Managed project safety during power plant and paper mill shutdowns. Project scopes ranging from extensive boiler repairs to demolition and replacement of pulverize units.
- **Safety Manager** Titan Contracting and Leasing, Inc., Owensboro, Kentucky, 12/01 – 11/03. Construction of three LM6000 40-megawatt simple-cycle power units (GE Norway Packages). Daily manpower 200+. Responsible for developing and implementing project-specific safety program, including emergency response procedures. Project expended approximately 90,000 man-hours with no days-away cases and no recordable injury cases.

EDUCATION/CERTIFICATIONS

- 510 & 500 OSHA Construction Outreach Trainer # C0015606
- Construction Site Safety Technician (CSST) Instructor. National Certification and Registry
- Academy of Health Sciences (Military Academy), Fort Sam Houston, Texas. Nursing
- City Colleges of Chicago, Emergency Medical Technician
- Other safety training: Dupont STOP Course; Supervising Safety; Accident Investigation; Accident Reporting and Classification; Defensive Off-Road Driving; Drug and Alcohol Awareness; Shell Enhanced Safety Management; Respiratory Protection; Job Safety Analysis; Electrical Safety; Land Seismic Firefighting; Lockout Tag-Out and Confined Spaces; Crane Safety; Trenching and Excavations; Atmospheric Hydrocarbon Testing; Hazard Communication; Materials Handling; Fire Prevention; Industrial Hygiene; Substance Abuse; Rigging and Sling Safety; Sling Signals; Barricades; Process Safety Management; Scaffold Training; PPE and Fall Protection; Pre-Job Safety Planning; Inspections, Audits, Observations; and OSHA from the Contractors Perspective

Jason Alber, Project Superintendent

Mr. Alber has been on project management teams for disaster recovery responses following widespread flooding. Mr. Alber was in the U.S. Army for seven years, working with patrols and Special Forces agencies involved in security and searching. He has also operated and conducted private investigator missions.

PROFESSIONAL EXPERIENCE

- **Hurricane Harvey 2017.** Project Manager for Ceres response to the City of Katy and the City of Wharton in Texas.
- **Louisiana Floods 2016.** Assistant Project Manager for Livingston Parish, removing 850,000 cubic yards of debris throughout the Parish and 20,000 units of white goods ruined in the flood.
- **Louisiana Floods 2016.** Project management for Ceres response to the City of Denham Springs. Began job as Project Superintendent and closed as Project Manager, overseeing removal of more than 250,000 cubic yards of flood debris.
- **Supervisor with Thorson Security, 2012-2016.** Sold and managed day to day operations at local hotels and establishments that contracted for security needs. Operated and conducted private investigations of standard and non-standard duties.
- **U.S. Army, Human Resources Assistant, 2010-2012.** Responsible for performing office automation work using software applications. Served as a canine handler and trainer for Department of Defense and Special Forces agencies.
- **U.S. Army, Desk Sergeant, 2009-2010.** Responsible for managing and coordinating roving patrols providing safety and protection of Fort Leonard Wood, Missouri. Reported on all major incidents affecting military populations.
- **U.S. Army, Canine Handler and Trainer, 2003-2009.** Trained 12 canine teams with continuous rotations in and out of combat situations as well as supporting local agencies. Additional functions included organizing/coordinating competitions with multiple vendors and participants, searching and presenting at community events, and presentations for various recruiting commands.

EDUCATION/CERTIFICATIONS

- BA in Business Administration from Upper Iowa University, emphasis in Emergency Management
- Louisiana State Security License
- Warrior Leadership Course

Stanley D. Bloodworth, Project Manager

Mr. Bloodworth has more than 35 years of Project Management experience in the construction and disaster recovery industry. His professional career includes a 25-year tenure with the U.S. Army Corps of Engineers, where he held a variety of construction coordination and management roles. After leaving the Corps, he entered the private disaster recovery industry serving as a project/program manager, senior project manager, operations manager and vice president of operations. He is a highly-skilled, boots-on-the-ground manager of disaster recovery projects, specifically those requiring expertise related to removal, reduction and final disposition of vegetative, construction, demolition and hazardous debris.

PROFESSIONAL EXPERIENCE

- **Louisiana Floods 2016.** Project Manager for Livingston Parish project involving clean-up following heavy rains and flooding in Louisiana in August 2016.
- **Texas Floods 2016.** Project Manager in Bastrop County following flooding in the county.
- **Winter Storm Goliath 2015.** Project Manager for clean-up of several cities and counties under the Oklahoma Emergency Management Authority following Winter Storm Goliath over Christmas 2015.
- **Winter Storm Pax 2014.** Operations Manager for Columbia County clean up after Winter Storm Pax. Managed removal and disposal of over 500,000 CY of debris.
- **June Microburst Storm 2013.** Project Manager for cleanup project of debris and tree removal in Albemarle, NC following a summer microburst storm.
- **U.S. Army Corps of Engineers 2006-2011.** Numerous large-scale U.S Army Corps of Engineers, multiple state DOT and municipality debris removal and heavy construction contracts. Specifically two debris removal and one heavy construction contract with the Minneapolis-St. Paul District Army Corps of Engineers. These USACE contracts were part of the recovery effort following the Mouse River Flood of Spring 2011 in Minot, North Dakota Duties required and successfully-completed, included constant, 24/7 communication and availability with the Minot, USACE Disaster Recovery field office and its project engineer and contracting officer. Possessed complete knowledge and responsibility of all contract operation management functions. Retained full authority as company officer to commit to any/all requirements of the contracts including preparation, negotiation and execution of any additional contracts or change order/modifications. Managed preparation and implementation of all aspects of Quality Control, Accident Prevention, Regulatory and Operation Planning. Worked closely with local and state officials to insure all proper permits and licenses were requested and in place prior to and during performance of these contracts. Supervised subordinate managers.
- **2004 – 2006: Program/Project Manager** for Disaster Recovery Operations where he served on numerous disaster recovery contracts including:
 - 2004 Hurricane Charley Tampa, Orlando, Deltona, Daytona, Florida
 - 2004 Hurricane Frances, Tampa, Daytona, Jacksonville, FL
 - 2004 Jeanne, Daytona, FL
 - 2004 Tropical Storm Ivan, Perdido Key, FL/Pensacola Beach, FL
 - 2004 Tropical Storm Dennis,
 - 2005 Hurricane Katrina, Louisiana
 - 2005 Hurricane Wilma, Miami
 - 2008 Hurricane Ike, Galveston, TX

EDUCATION/CERTIFICATIONS

- Holds and has held numerous USACE certifications including: CQM, materials laboratory technician, flexible pavement and concrete inspection, nuclear density operator, civil engineering technician
- OSHA 30
- CPR/First Aid
- Coursework, University of Mississippi

William Doug Bowen, Corporate Safety Officer

Mr. Bowen serves as the Corporate Safety Officer for Ceres Environmental Services, Inc. Mr. Bowen is knowledgeable in SEMS, OSHA, EPA, DOT (including PHMSA), BSEE and PSM regulations. He has senior management experience with various companies and more than 15 years of specialized expertise in QHSE, DOT and Security Program development and implementation. Additionally, his experience includes managing Human Resources-related business, such as Worker's Compensation, EEOC and HIPPA.

PROFESSIONAL EXPERIENCE

- **Safety Manager**, Ceres Environmental Services, Inc., October 2016 to present.
- **HSE Manager**, Canon Business Process Services, June 2013 – January 2016
 - Worked closely with client's SSHE Team to ensure all HSE risks associated with the program were understood and appropriate systems, procedures, training and resources were in place to manage the risks.
 - Established appropriate procedures to ensure operations were undertaken in accordance with the projects overall HSE Management System.
 - Ensured all HSE reporting was of good quality and was issued on time. Reviewed Safety Performances and developed contractor programs to ensure continuous improvement.
 - Directed meetings and training
 - Integrated Training Matrix
 - Championed the client's internal BBS program and continual improvements efforts throughout CBPS
- **Corporate QHSE Manager**, W-Industries, Inc., July 2005- February 2013
 - Reported directly to CEO
 - Handled all levels of QHSE and HR (Training, WC, and Drug & Alcohol)
 - Implemented HSE for Supervisors
 - Negotiated premiums with Company Insurance
 - Directed all meetings and training (to include QMS, OSHA, BSEE, and PHMSA)
 - Integrated Training Matrix (OQ for All, ISN)
 - Very successful with merging QHSE and Operations
 - Integration of QMS that earned ISO 9001 certification (DNV: NCR Process (Cradle to Grave), Internal Procedures, ECN
 - Contractor Selection Process (contracts, audits, etc.)
 - Implemented compliance with SEMS (API RP 75) with all clients
- **HSE Specialist Manager**, varying private sector companies, 1996-2004. Progressively promoted into positions with increasing responsibility.

EDUCATION/CERTIFICATIONS

- Environmental Science Specialty: Industrial Hygiene and Occupational Health and Safety, University of Houston at Clear Lake/ San Jacinto College
- HAZWOPER Certification
- COSM (Certified Occupational Safety Manager), 2016
- COSS (Certified Occupational Safety Specialist), 2006
- TECLEOSE Certification (Peace Officer)

David A. Davenport, Health and Safety Officer

Mr. Davenport serves as a Health and Safety Officer for Ceres Environmental Services, Inc. Mr. Davenport has 24 years of experience in the construction industry, 10 within the federal construction sector. He holds multiple certifications from OSHA, is USACE certified in CQM, Red Cross certified in First Aid and CPR, and is working on his second master's degree, in Business Administration.

PROFESSIONAL EXPERIENCE

- **Site Safety & Health Officer** August – September 2011, Minot and Ward County, ND. Removal of emergency levees, rock, rubble and other associated materials from spring 2011 flood fight.
- **Site Safety & Health Officer/Quality Control Manager** June – August 2011. On assignment in Lawrence and Limestone Counties, Alabama; contracted with U.S. Army Corps of Engineers to manage post-tornado remediation. Management oversight of all field Quality Control Managers. Composed and implemented Accident Prevention Plan, Environmental Protection Plan and Accident Hazard Analyses (AHA's) for each definable and sub-definable feature of work. Chaired daily, weekly, and monthly safety meetings. Produced all required daily and weekly safety reports for internal use and for submission to the Corps. Oversight of extraction and disposal of HTRW (Hazardous, Toxic and Radioactive Waste) under dictates of EPA statutes.
- **Site Safety & Health Officer / Alternate Quality Control Manager**, Birdland Levee Systems Improvements Project. July 2010 – June 2011. Project location: Des Moines, IA / US Army Corps of Engineers, Rock Hill District (Rock Hill, IL). Managed extraction and disposal of HTRW (Hazardous, Toxic and Radioactive Waste) under dictates of EPA statutes. Monitored Quality Control Management (QCM) system in an auxiliary capacity.
- **Site Safety & Health Officer/Environmental Manager** – Better Built-Clark [Mentor-Protégé Construction Management Team], Middletown, OH February 2009 – July 2010. Project location: Wright-Patterson Air Force Base for US Army Corps of Engineers, Dayton, OH. 52,000 SF dormitory project.
- **Project Manager** – Clark Construction Co., Inc., Lansing, MI, March 2007 – November 2008. Formed SBA Mentor-Protégé teaming arrangement with Better Built Construction of Middletown, OH. Participated in heavy Quality Assurance and Safety Regulation monitoring.
- **Business Development Manager** (Federal)– Better Built Construction Services, Inc., (Exclusive Department of Defense General Contractor) Trenton, OH, July 2005 – July 2006.
- **Estimator** (Federal) – K-Con, Inc. (Exclusive Federal General Contractor), Charleston, SC, Sept. 2003 – July 2005. Estimated dozens of U.S. Army Corps of Engineers projects nationwide. Conducted extensive sourcing of nationwide GC's, Subcontractors and Building Erectors.
- **Project Manager Assistant/Assistant to Director of Field Operations** – Construction Professionals, Inc., Mt. Pleasant, SC, Mar. 2002 – August 2003. Conducted all aspects of Estimating, Vendor Price Negotiations, Project Management Support.

EDUCATION/CERTIFICATIONS

- MBA in International Business, Liberty University, Lynchburg, VA (in progress).
- MA, Counseling Psychology / Theology, Colorado Theological Seminary, Wheat Ridge, CO
- BA, Counseling Psychology, Colorado Theological Seminary, Wheat Ridge, CO
- Construction Quality Management for Contractors (CQMC/QCM): U.S. Army Corps of Engineers
- OSHA 30 Certified; OSHA HAZWOPER Certified; OSHA Emergency Response Certified; OSHA Management—Certified Competent Person—Excavations; OSHA Management—Certified Competent Person—Fall Protection; OSHA Management—Certified Competent Person—Contractor Safety & Health; OSHA Certified—PPE (Pers. Protect. Equip.)—Common; OSHA Certified—PPE (Pers. Protect. Equip.)—Special; OSHA Certified—Scaffold Erection & User Guidelines; OSHA Certified—Hazardous Materials/Hazardous Waste Recognition and Containment.
- Hazardous Materials and Hazardous Waste Certified (RCRA)
- Red Cross certified in CPR and First Aid
- EP 500-1-1 USACE Civil Emergency Management Program
- FEMA P-325 Public Assistance Debris Management

Gregg S. Dawkins, FEMA Reimbursement Liaison

Mr. Dawkins has more than 25 years of wide-ranging emergency management and homeland security experience working with local, state, and federal government as well as the private sector. This includes 13 years as an emergency manager with the Florida Division of Emergency Management and more than 10 years as a private contractor/consultant. Mr. Dawkins is experienced and knowledgeable with the National Incident Management System (NIMS), Incident Command System, the National Response Framework, FEMA's Hazard Mitigation Assistance, Public Assistance (including debris management), and Individual Assistance programs.

PROFESSIONAL EXPERIENCE

- **Florida Division of Emergency Management, Tallahassee, Florida, Operations Chief/Planning Manager/Program Administrator.** Operations Chief, State Emergency Operations Center (EOC) from 1996-2001 responsible for coordinating statewide response working with each of Florida's emergency support functions (ESFs) and their local and federal counterparts to support local response efforts. Responsibilities included: evacuation coordination; mission assignments; resource coordination; logistics; conflict resolution; and public information coordination. Managed implementation of the federal Emergency Planning and Community Right-To-Know Act (EPCRA) and Risk Management Planning requirements under the federal Clean Air Act Amendments, Section 112(r). Managed implementation of the Florida Hazardous Materials Emergency Response and Community Right-to-Know Act of 1988. Managed annual review/approval program for regional and county hazardous materials plans and county Comprehensive Emergency Management Plans (CEMPs). Planning Manager of the Hazardous Materials Compliance Planning Program's Compliance Verification/Enforcement Unit from 1989-1996. Managed compliance and enforcement program for over 13,000 public and private sector facilities regulated under EPCRA and the Florida Hazardous Materials Emergency Response and Community Right-to-Know program.
- **ICF International, Fairfax, Virginia, Senior Manager/Project Manager.** Project Manager for numerous emergency preparedness planning, training, and exercise projects for federal, state, and local government programs. Responsibilities included contract management, regular client interface, final review/approval of all contract deliverables, and general oversight of all project activities. Developed all hazards planning tools and resources including continuity of operations/continuity of government (COOP/ COG) plans, comprehensive emergency management/emergency operations plans, terrorism response plans, pandemic preparedness plans, and standard operating procedures. Designed, developed, conducted, and evaluated numerous comprehensive exercise programs for federal, state, and local clients.
- **Research Planning, Inc. /Titan, Fairfax, Virginia, Project Leader.** Project Leader of the Indiana Terrorism Consequence Management Program responsible for overseeing the development of 69 County Terrorism Plans. Reviewed and provided recommendations for revision to the State of Indiana Emergency Management Agency's Comprehensive Emergency Management Plan. Designed, developed and conducted chemical-biological WMD workshops, tabletop, and functional exercises for 18 counties involving all emergency support functions.
- **Apalachee Regional Planning Council (ARPC), Blountstown, Florida, Regional Planner.** Coordinated the hazardous waste management program for small quantity and large quantity generators of hazardous waste for the nine counties that constitute the ARPC pursuant to the federal Resource Conservation and Recovery Act under the Environmental Protection Agency. Developed one regional and nine county comprehensive hazardous waste assessment plans. Conducted technical assistance and compliance workshops for public and private sector for environmental management and emergency preparedness.

EDUCATION/CERTIFICATIONS

- B.S., Urban & Regional Planning, University of Southern Mississippi, 1982
- Certified in Homeland Security Exercise and Evaluation Program (HSEEP)
- Certified FEMA Evaluator for the Radiological Emergency Preparedness (REP)
- Certified Business Continuity Professional, Disaster Recovery Institute International (pending)
- SECRET security clearance.

Karl A. Dix, III, FEMA Liaison, Project Superintendent

Mr. Dix's experience includes project management; quality control of operational and administrative functions to ensure FEMA eligibility, compliance with State regulations and adherence to contract specifications; review of FEMA eligibility and processing of FEMA paperwork; training sessions with clients; and development of new record-keeping systems. His responsibilities include developing business relationships with current and potential clients; development of strategic plans; and management of assigned projects.

PROFESSIONAL EXPERIENCE

- **Southeast Tornadoes 2017.** Operational oversight for debris removal and disposal project in the City of Albany, GA.
- **Hurricane Matthew 2016.** Project Manager for Charleston County, SC and Bald Head Island, NC debris removal and disposal projects following Hurricane Matthew in October.
- **Hurricane Hermine 2016.** Project Manager for Glynn County, GA debris removal and disposal project.
- **Oklahoma Ice Storms 2015.** Quality control and assurance for debris removal and disposal projects for Oklahoma Emergency Management Authority, Oklahoma City, and Warr Acres following severe winter storms.
- **Winter Storm Ulysses 2014.** Quality control and quality assurance for NCDOT project resulting in the removal and disposal of 300,000 cubic yards of ice storm debris. Reviewed contract for FEMA eligibility and ensured overall project performance to contract specifications.
- **Winter Storm Pax 2014.** Quality control and quality assurance for Columbia County, GA project resulting in the removal and disposal of 500,000 cubic yards of ice storm debris. Reviewed contract for FEMA eligibility, drafted FEMA compliant inter-local agreements and ensured performance of the project to contract specifications.
- **Black Forest Fire 2014.** Project support for El Paso County, CO contract resulting in the removal of over 1,500 fire-damaged trees. Provided operational planning in support of the PM.
- **Mississippi/Alabama Tornadoes 2014.** Quality control and quality assurance to 4 projects resulting in the removal and disposal of 200,000 cubic yards of tornado debris. Oversaw contract negotiations and reviewed contract for FEMA eligibility.
- **Hurricane Sandy 2012-2013.** Program lead, project administration, safety and support for multiple projects in NJ and VA. Removed roughly 150,000 CYs across all projects.
- **Hurricane Isaac 2012.** Program lead, project administration, safety and support in response to Hurricane Isaac. Removed over 1,000,000 CY of debris from Mississippi River levees in Plaquemines Parish.
- **Virginia Derecho 2012.** Program lead/project manager for debris site management, grinding and disposal following a derecho event impacting Virginia.
- **North Dakota Flooding 2011.** Program lead, project administration for USACE emergency debris removal and mobile home group site construction missions after historic flooding in spring of 2011 near Minot, North Dakota.
- **Hurricane Irene 2011.** Program lead, project administration, safety and support for response to Hurricane Irene's impact on the Atlantic coast. Removed over 110,000 CY of debris on 5 projects.
- **Alabama/Tennessee Tornadoes 2011.** Program lead, project management and administration, safety and support for three debris projects and one haul and install THUs in response to the April tornadoes. Removed over 240,000 CY across two municipal projects.
- **North Carolina Tornadoes 2011.** Program lead, project management and administration, safety and support for response to NC tornadoes on 3 separate projects. Removed over 130,000 CYs of disaster debris.

EDUCATION/CERTIFICATIONS

- Bachelor of Business Administration, Emory University
- Master's of Science in Threat and Response Management, University of Chicago (in progress)
- FEMA IS 100, 631, 632, 700, 701, 703, 800

Gail M. Hanscom, Project Administration

Ms. Hanscom has provided contract administration or project management to multiple debris removal projects. Ms. Hanscom, in conjunction with her project management, also manages preparatory, mobilization, and implementation phases of emergency response actions for debris projects. She has performed multiple duties supervising field operations including oversight for mobilization, accounting, planning and scheduling, documentation, and data management. Ms. Hanscom has also functioned as Project Superintendent and Area Manager.

PROFESSIONAL EXPERIENCE

- **Hurricanes Hermine and Matthew 2016.** Contract administration for activated contracts in Florida, Georgia, South Carolina and North Carolina following Hurricanes Hermine and Matthew.
- **Louisiana Floods 2016.** Contract Administration for three contracts in Louisiana after heavy rains and flooding in August.
- **Oklahoma Ice Storms 2015.** Contract Administration for debris removal and disposal projects in Oklahoma following Winter Storms Cara and Goliath.
- **February – August 2014.** Contract Administration for cleanup efforts for Columbia County GA and NCDOT; and post tornado cleanup efforts for Adamsville, Graysville, and Kimberly AL.
- **June 2013 Wind Storm – Minneapolis, MN.** Project Manager for on-going cleanup efforts following one of the most wide-spread and severe storms to hit the city in the past two decades. To date, 3,000 trees and over 2,000 loads of debris have been removed.
- **Ice Storm 2013 – Worthington, MN.** Project Manager for citywide cleanup of ice damaged trees. Managed removal of hazardous hangers from over 8500 trees, hauling of 80,000 CY of debris and removal of 775 storm damaged trees.
- **Ice Storm 2013 – Sioux Falls, SD.** Project Management and Contract Administration for ice storm cleanup. Ceres hauled over 15,000TN of ice storm debris.
- **Hurricane Sandy 2012-2013.** Contract management and acted as client liaison for Ceres response in New York and New Jersey.
- **Hurricane Isaac 2012.** Contract management and acted as client liaison for five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided contract management and acted as client liaison for response to early snow-storm in the Northeast. Ceres managed over 320,000 CY of debris.
- **Hurricane Irene 2011.** Project Manager for Greenville, NC response and recovery efforts. Oversaw debris removal, hauling and disposal and tree and limb trimming. Ceres removed 113,512 CY of debris, trimmed 2,111 hangers, and removed 71 trees.
- **Alabama Tornadoes 2011.** Project Manager for Jefferson County, Alabama. Managed removal and reduction of over 1 million cubic yards of tornado debris.
- **Haiti Earthquake 2010.** Project Manager of the Registration Process of the displaced populations in the hundreds of established and spontaneous camps in the seven commune area surrounding Port-au-Prince and the outlying areas.
- **Hurricane Ike 2008.** Project Manager of the Chambers County cleanup; Hauled 330,000 cubic yards meeting the County's deadline for completion of work while maintaining very high safety standards in Texas
- **Hurricane Katrina 2005.** Project Superintendent and interim Project Manager for Operation Blue Roof in Hattiesburg, Mississippi. Responsible for accounting, planning and scheduling of daily assignments, data management, and general contract administration. Responsible for final reconciliation of payment to subcontractors.

EDUCATION/CERTIFICATIONS

- Bachelor's degree, Business Management, Northwestern College, Minnesota
- Department of Homeland Security GS-202, Debris Management
- USACE CQM certified
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, IS-700
- First Aid/CPR certified

Michael Hansen, Resources Manager

Mr. Hansen brings over 21 years of resources management to Ceres Environmental Services, Inc. Mr. Hansen has been instrumental in several debris and construction projects providing support in the areas of operations, logistics, safety, heavy equipment, ground equipment and purchasing. In addition to logistics and resources management to emergency response projects, he oversees the day to day management and maintenance of office equipment, safety equipment, mechanical equipment, heavy equipment, electronic equipment, and fleet vehicles.

PROFESSIONAL EXPERIENCE

- **Hurricane Isaac 2012** Operations and Logistics Manager for recovery efforts in Louisiana.
- **Winter Storm Alfred 2011** Operations and Logistics Manager for recovery efforts in two Connecticut contracts.
- **North Dakota Flood Recovery 2011** Operations and Logistics Manager for shipping supplies and equipment for three flood recovery projects.
- **Hurricane Irene 2011** Operations and Logistics Manager for shipping supplies and equipment for two hurricane recovery projects.
- **Alabama Tornadoes April 2011**, Operations and Logistics Manager for shipping supplies and equipment to and between four projects.
- **New Zealand Earthquake 2011 – Present**. Logistics Manager in charge of shipping supplies and equipment for operations in New Zealand.
- **Haiti Earthquake 2010 - Present**, Logistics Manager in charge of shipping supplies and equipment for operations in Haiti.
- **Ice Storm 2009**, Operations and logistics management and support for debris removal and disposal from county rights-of-ways in Kentucky
- **Hurricane Ike 2008**, Operations and resources management for debris removal and disposal for 11 different locations; Logistics management of positioning, establishing and set up of field offices in Texas
- **Hurricane Gustav 2008**, Resources and operations management for debris removal and disposal in Louisiana; Positioned, located, and set up of field offices including maintenance
- **Hurricane Dolly 2008**, Operations, logistics, and resources management and support providing critical resources such as equipment, personnel, office equipment, and networks to debris removal and disposal in Texas
- **Iowa Flood 2008**, Project administrative and operations support for debris removal due to Cedar River flooding in Iowa
- **Flood Control, Rio Puerto Nuevo, Rio Fajardo 2007**, Operations, logistics and resources management to Floodway Control project in Puerto Rico including shipping and receiving equipment
- **Ice Storm 2007**, Operations and resources management to debris removal in response to Winter Ice Storm in Oklahoma
- **Hurricane Katrina 2005**, Operations and logistics management support to debris removal, processing, and disposal operations of over 13 million cubic yards of storm debris in Louisiana
- **U.S. Coast Guard**, Auxiliary Service Engineer, EMT, Fuel/Oil & Water Engineer, and Machinery Technician which included responsibility of mechanical engineer on station and watercraft providing oversight to engines, boilers, generators, propulsion units, HVAC units, watercraft and aircraft refueling

EDUCATION/CERTIFICATIONS

- Forestry, Biology, and Business Management, Northland College, Wisconsin.
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, IS-700
- USACE CQM certified
- OSHA 10 Hour Construction Safety & Health
- First Aid/CPR certified

William Hitchcock, FEMA Reimbursement Liaison

Mr. Hitchcock provides expertise in assisting customers prepare Project Worksheets in all areas of application from FEMA categories A to G. His past years of project management experience with FEMA, both prior to and after its incorporation into the Department of Homeland Security, provide him with the knowledge to ensure all applications for reimbursable work are correctly made and documentation in the field is adequate for later funding. Mr. Hitchcock has a Bachelor's degree in Civil Engineering from the University of California Los Angeles (UCLA).

PROFESSIONAL EXPERIENCE

- **Project Officer for the U.S. Department of Homeland Security – FEMA.** During time with Department of Homeland Security, had experience following 7 hurricanes and the September 11 terrorist attacks
- **National Project Officer – FEMA.** Worked for Disaster Relief including supervision and training of personnel.
- **Project Administrator – FEMA.** Worked with local government on FEMA's behalf to identify damage or disaster-related costs, develop a scope of work eligible for Federal funding, prepare cost estimates, and prepare grant documents capturing the information for processing of various categories A-G
- **Hurricane Katrina 2005.** Coordinated monitoring and oversight for debris operations with FEMA during the relief efforts for in the Gulf Coast and South Florida areas; Participated in efforts for individual assistance as well as public assistance pertaining to damage assessments for Federal eligibility of funding
- **Hurricane Isabel, Charley, Frances, Ivan, and Jeanne, and September 11 terrorist attacks.** Supervised and trained personnel on disaster response and relief efforts including monitoring debris disposal, removal operations, mobile home operations, and construction inspections; Participation in kick-off meetings and completion of Project Worksheets for all Categories A-G; Participation in planning, coordinating, and scheduling of FEMA Public Assistance issues pertaining to eligibility guidelines
- **Hurricane Andrew 1992.** Inspection and supervision of redevelopment and renovations of areas affected by the hurricane; Engineering inspections for new construction and rebuilding; Threshold inspections and special inspections of buildings or structures of unusual size, height, and design, as pursuant to Section 305.3 of the South Florida Building Code

EDUCATION/CERTIFICATIONS

- FEMA Operations (FEMA Public & Individual Assistance, FEMA Debris Assistance, FEMA Public Assistance Guidelines; EEOC Operations; FEMA Coordinating Disaster Relief Management; Planning Undercover; Covert Operations Security Training; Instruction Law Enforcement; Agent Supervision Interviewing & Interrogations; Federal, State and Local Regulations; Expert Witness Experience; Employee Relations; Staff Development Search; Seizure)
- Professional Career Development Institute, Professional Construction Management

Tia Laurie, Subcontractor Manager

Tia Laurie provides a background in several fields including quality control, construction, logistics, purchasing, and contracting. Certified in Construction Quality Management by USACE, Ms. Laurie has served in supporting roles on several missions. Additionally, Ms. Laurie is responsible for the overall subcontractor response to all disaster response and recovery missions. She manages the overall development and maintenance of relationships with subcontractors specifically in local areas of pre-event contracts and competitive pricing. Ms. Laurie also provides management in the areas of maintaining and upgrading the subcontractor database, registration process, and evaluation criteria, as well as creating and executing applicable training programs for subcontractors.

PROFESSIONAL EXPERIENCE

- **Hurricanes Hermine and Matthew 2016.** Subcontractor Manager for over 20 contracts in Florida, Georgia, South Carolina, and North Carolina following two hurricanes in September and October.
- **Louisiana Floods 2016.** Subcontractor Manager for Ceres response to August floods in Louisiana.
- **Winter Storm Cara and Goliath 2015.** Subcontractor Manager for debris removal and disposal projects in Oklahoma following winter storms.
- **Alabama and Mississippi Tornados 2014.** Subcontractor Manager for four separate tornado recovery projects in Kimberly, Adamsville, and Graysville, Alabama as well as Lee County, MS.
- **Winter Storm Pax and Ulysses 2014.** Subcontractor Manager for Columbia County, GA and NC DOT ice storm recovery; Recruited and subcontracted companies for hauling, tree work, and grinding.
- **Hurricane Sandy 2012-2013.** Subcontractor Manager recruiting local subcontractors and vendors for Ceres response in New York and New Jersey.
- **Hurricane Isaac 2012.** Subcontractor manager for five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Subcontractor Manager for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011:** Subcontractor Manager for Greenville, NC response and recovery efforts. Recruited local and specialty subcontractors for hurricane debris cleanup.
- **Alabama Tornadoes 2011.** Subcontractor Liaison; recruited local and specialty subcontractors and vendors to provide services for tornado cleanup.
- **Haiti Earthquake 2010.** Subcontractor Liaison identifying specialist organizations & sea transport.
- **Ice Storms 2009,** Subcontractor Liaison identifying and coordinating qualified subcontractors for debris removal from county rights-of-ways in Kentucky.
- **Hurricanes Dolly, Gustav and Ike 2008,** Subcontractor Liaison screening and coordinating qualified subcontractors for debris removal, processing and disposal operations.
- **Floods 2008,** Subcontractor Liaison identifying and coordinating qualified subcontractors for debris removal due to Cedar River flooding in Iowa.
- **Military Stars, Orion International 2007-2008,** Account Executive researching, identifying, and capturing of new clients providing opportunity for hiring of transitioning military personnel.
- **Centex Homes 2005-2007,** Purchasing Agent managing contract negotiations for residential communities; Management of land developers, architects, and general contractors.
- **U.S. Army Corps of Engineers, Captain 1999-2005,** Battalion Logistics/Supply Officer, Detachment Commander, Company Executive Officer, and Topographic Platoon; **awarded Bronze Star Medal for her bravery and meritorious service** with USACE.

EDUCATION/CERTIFICATIONS

- Master's degree, Engineering Management, University of Missouri (Rolla)
- Bachelor's degree, Engineering Management, U.S. Military Academy, West Point, New York
- Engineer-In-Training (EIT/FE): Registered in New York, 1999
- FEMA certified IS-10, ICS-200, IS-102, IS-632, NIMS IS-700
- USACE CQM certified
- Red Cross Disaster Services certified

Michael A. Lee, Estimator

Mr. Lee, a 23-year veteran of Ceres Environmental Services, Inc., provides quality control and project management to the company's heavy civil projects, including recent work on the reconstruction and repair to Louisiana levees breached by Hurricane Katrina storm surges and flooding. Mr. Lee is responsible for procurement of project task costs and preparation of bids for a variety of Ceres projects, including UST removal and installation, environmental consulting, environmental mitigation/restoration, levee installation and repair, erosion control/stabilization, earthwork, construction, and disaster related emergency work. Mr. Lee has experience with selective land clearing and demolition projects, including asbestos, lead, and PCB abatement. He is also responsible for environmental regulatory compliance expertise and construction quality control management.

PROFESSIONAL EXPERIENCE

- **Kuykendahl Detention Basin 2015-current:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis.
- **Falgout Canal Road Levee Segment 2015-current:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis.
- **Ward 7 Levee Improvement and Extension 2014-current:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis. j
- **Reach G 2-b and Reach G 2-c Earthen Levees 2014-current:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis.
- **Reach H-1 Levee 2013-2016:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis.
- **Reach F Earthen Levee 2013-2015:** Chief estimator for Reach F levee which involved construction of earthen levee with floodgate structures. Provided production analysis calculations and project cost and sub-quote analyses.
- **Birdland Park Levee Improvements 2010-2012:** Quality Control and administrative support to levee improvement project in Des Moines, Iowa. Work included increasing the levee's height, constructing six gatewells, and modifying existing pump stations to accommodate the new dimensions.
- **Flood Control, Little Calumet River 2009-2011,** Quality Control and administrative support to Calumet River Flood Control project which includes tree clearing and construction of a levee in Indiana
- **Flood Control, Rio Puerto Nuevo, Rio Fajardo 2007,** Quality Control and management support to Floodway Control project which included river channelization and levee construction in Puerto Rico
- **Hurricane Katrina 2005,** Project Management to emergency levee repair and construction of approximately 12 miles of levees to Lake Ponchartrain and Plaquemines Parish, Louisiana
- **U.S. Army Corps of Engineers, Sulphur River 2005,** Project management, supervision, and quality control of excavation and environmental restorations to water control project including installation of pumps, soil treatment, and extraction remediation systems
- **U.S. Army Corps of Engineers, Trinity River 2004,** Quality Control and administrative support to Trinity River Dallas Floodway Extension project which included the excavation and construction of swales, wetland, levees, and flood conveyance in Texas

EDUCATION/CERTIFICATIONS

- Bachelor's degree, Geology, University of Minnesota
- Professional Geologist (MN State License #30377)
- USACE CQM-certified
- OSHA 40-Hour Hazmat Health and Safety
- Lead Abatement Training for Supervisors
- Erosion and Sediment Control Plan Design training
- Ground Water Sampling, Water Well Construction, and Development Procedures training

Bruce A. Lewis, Site Superintendent

Mr. Lewis is a veteran U.S. Navy, Senior Chief (ret.), Construction Battalion, with 31 years of experience in multi-million dollar on-site construction management, large-scale project coordination, land development, and development and supervision of staff and subcontractors. He has demonstrated success in commercial build-to-suit projects and a track record of working cooperatively and productively with diverse personalities within tight deadlines. He is responsible for coordinating and managing crew and subcontractors, materials, and equipment; budgets, schedules, and contracts; and safety of employees and the general public.

PROFESSIONAL EXPERIENCE

- **Site Manager**, Decker Construction, Inc, Lakeland FL, 2010. Supervised site work to completion of Tire Kingdom. Managed the completion of maintenance yard, two pavilions, landscaping, piping on the above ground Fire Dept water tanks. Expedited all aspects of project, schedule, materials, and budget. Communicated, planned activities with subcontractors and material suppliers.
- **Site Manager**, Philco Construction Corporation, Orlando, FL 2007 - 2009. Ordered and allocated resources including materials, labor and timelines; coordinated subcontracted skilled-labor crews, served as a liaison for staff, subcontractors and customers at all points of job implementation.
- **Superintendent**, Malcolmson Construction Company, Inc., Tampa, FL 1998 - 2007. Communicated, planned and sequenced all activities for all subcontractors and material suppliers and effectively implemented project within schedule and budget. Reviewed and tracked estimates and budgets, process invoicing, purchasing, effectively controlling overhead costs.
- **Superintendent**, Major Builders, Orlando, FL 1996 - 1998. Supervised start-to-finish construction of 7-Eleven Gas Stations. Oversaw performance of all trade contractors and reviewed project construction drawings to ensure that all specifications and regulations were followed.
- **Senior Chief (E-8)**, United States Navy, 1976-1996.
 - **Brigade Equipment Operations Supervisor**: Responsible for specialized data and billing for water well drilling, blasting and quarry, rock crusher and asphalt plant operation. Provided technical guidance and inspection on equipment and material requirements for vertical and horizontal overseas projects.
 - **Company Operations Chief**: Chief of Hurricane Hugo Disaster Recovery Team, SC. Supervised 150 personnel and over 350 pieces of automotive, construction, and materials handling equipment. Developed as-built drawings and construction progress reports.
 - **Unit Operations Chief**: Supervised 30 personnel and 10 projects simultaneously. Planned and advised on specifications for equipment operations, vertical and horizontal construction projects, building maintenance techniques, and quality and safety control. Equipment Operator Construction Inspector: Directed 20-man crew in paving, grading, hauling, and materials handling operations.

EDUCATION/CERTIFICATIONS

- Leadership Management Education
- Total Quality Leadership
- OSHA Safety Training
- Micro-Computer Construction Mgmt
- Public Works Mgmt License Examiner, Accident Investigator
- Equipment Operator Class C and Class A School
- First Aid and CPR
- Quality Control Planning and Estimating
- Asphalt Paving and Plant Operations
- Blasting and Quarry Operations
- Water Well Drilling and Development
- Equipment Operator Journeyman/ Seabee Construction Management

Earl Lutz, III, Area Manager

Mr. Lutz has fourteen years of management experience for Ceres Environmental Services, Inc. and more than 26 years of supervisory experience with emergency debris management projects, interior and complete demolition projects, culvert and lake construction, and heavy equipment operations. Mr. Lutz supervised approximately 300 crews in the debris removal operations following Hurricane Katrina. Mr. Lutz has been responsible for field operations and crew performance for several construction, demolition, and debris removal projects including federal, state, and local government contracts and private contracts. Mr. Lutz also has more than 26 years of experience in fabrication and welding and is the lead designer and fabricator for our company.

PROFESSIONAL EXPERIENCE

- **New Zealand Earthquake 2011- present.** Managing demolition projects and providing training for recovery efforts.
- **Alabama Tornadoes 2011.** TDSR Site Manager for Jefferson County tornado response. Managed processing and reduction of over 1 million CY of debris at multiple sites. Managed overall allocation of equipment and personnel resources.
- **Haiti Earthquake 2010.** Assistant Logistics Manager and construction manager. Assisted with supplies management and oversaw Kaypèpla™ temporary house design process.
- **Hurricane Ike 2008.** Operations management support of county and city debris removal and disposal including hauling of 330,000 cubic yards meeting County's deadline for completion of work maintaining very high safety standards in Texas
- **Hurricane Gustav 2008.** Field Operations Superintendent for emergency debris removal and disposal of over 1.9 million cubic yards of storm debris; Trimming and removal of hazardous trees; Removal and disposal of white goods in Vermillion and East Baton Rouge Parishes
- **Hurricane Dolly 2008.** Operations and logistics management support for removal, reduction, and disposal of hurricane debris in Cameron County, Texas
- **Ice Storm 2007.** Operations and logistics management support for removal and disposal of vegetative debris generated by the ice storm in cities of Broken Arrow and Nichols Hills, Oklahoma
- **Hurricane Katrina 2005.** Area Manager for debris removal operations including 13 million cubic yards of hurricane debris in 11 Louisiana Parishes; Trimming and removal of over 165,000 hazardous trees; Supervised 75,000 cubic yards of debris removal per day; Supervised 25 subcontractors who operated a total of 300 crews
- **Hurricane Ivan 2004.** Operations and management support for debris removal and disposal of over 680,000 cubic yards of debris and processing of over 505,000 cubic yards of debris in Florida
- **Hurricanes Jeanne & Frances 2004.** Operations management support for collection, transportation, and disposal of over 404,000 cubic yards of debris throughout 13 Florida counties
- **Hurricane Isabel 2003.** Operations and logistics management support for removal and disposal of hurricane debris; Trimming and removal of hazardous trees in Virginia
- **Ice Storm 2002.** Field Operations Superintendent for debris removal and disposal of over 510,000 cubic yards of hazardous trees and other vegetative debris in Oklahoma
- **Hurricane Georges 1998.** Site Superintendent for Grinding Reduction Site and crew management, site operations, production, finished product quality, and site safety. Also responsible for monitoring debris receipt documentation, documentation of daily production rates, and equipment usage.

EDUCATION/CERTIFICATIONS

- USACE CQM certified
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, and NIMS IS-700
- First Aid & CPR certified
- CFC-12 Refrigerant Recycling training

Thomas “Allen” Morse, Senior Debris Management Advisor

Mr. Morse has over 35 years of experience in damage assessment and debris management. He worked for the U.S. Army Corps of Engineers from 1974-2009, serving as the National Debris Management Expert for his last 15 years with the USACE. With Ceres, Mr. Morse works with the USACE concerning Ceres' four contracts with the USACE, covering 26 states. He also provides technical, political, and professional advice on all operational aspects of debris management.

PROFESSIONAL EXPERIENCE

- **Fire Island 2014**, Provided technical assistance to USACE for the highly specialized debris removal mission off the coast of Long Island, NY.
- **Alabama Tornadoes 2011**, Special advisor and liaison to state and Federal partners for the tornado clean up in Alabama and Joplin, MO.
- **Haiti Earthquake 2010**, Consultant to the World Bank on debris management, environmental assessments, and bidding documents for a World Bank sponsored debris project.
- **Eagle, Alaska 2009**, Authored plans and specifications for specialized debris clean up following ice flow damage. Acted as legal advisor for the city.
- **Hurricane Rita 2007**, USACE Debris Task Force Leader.
- **Hurricane Katrina 2005**, USACE Senior debris manager/coordinator for \$2.5 billion in debris contracts in Alabama, Mississippi, and Louisiana
- **Florida Hurricanes 2004**, Lead ESF#3 representing USACE
- **Weapons of Mass Destruction Debris Management Guide 2001-2004**, Project Manager and contributing author of the FEMA-sponsored “Weapons of Mass Destruction Debris Management Guide.”
- **World Trade Center 2001**, Senior Project Manager over disposal operations for USACE following terrorist attack.
- **Suriname South America 1993**, Managed the design and construction of a base camp for 2,500 occupants.
- **Hurricane Andrew 1992**, Debris team leader for USACE
- **Kuwait 1991**, Reconstruction team for rebuilding of infrastructure.

EDUCATION/CERTIFICATIONS

- B.S. degree in Civil Engineering from University of South Alabama
- FEMA/ICS certified 100, 200, 700 and 800
- Author of U.S. Army Corps of Engineers Debris Forecasting Model and U.S. Army Corps of Engineers commodities planning model

Charles L. "Chuck" Owens, Jr., Project Superintendent

Mr. Owens has been involved in management and supervision of multiple disaster recovery projects since 2005. He manages all field activities, such as site set-up, staff supervision, and worksite safety. He is capable of managing multiple projects of varying sizes and has responded to a variety of events such as hurricanes, floods, tornadoes, and snow storms. Mr. Owens also holds several FEMA certifications, is certified by OSHA, and is certified in Disaster Construction Safety Management.

PROFESSIONAL EXPERIENCE

- **Louisiana Floods 2016.** Project Manager for Ceres response to the City of Denham Springs after heavy rains and flooding in August.
- **Alabama Tornadoes 2014.** Project Manager for Ceres responses in Adamsville, Graysville, and Kimberly, AL. Responsible for management of citywide cleanup of eligible tornado-related debris from right-of-ways. Removal of over 20,000; 77,000, and 21,000 CY in respective cities.
- **Wind Storm 2013.** Project Manager for Ceres response in Minneapolis, MN. Responsible for management of personnel, equipment and subcontractors. Citywide cleanup of wind-damaged trees. Removal of over 800 hazardous stumps, and hauling of over 2,000 loads of storm debris.
- **Winter Ice Storm 2013.** Relief Project Manager for Ceres response in Worthington, MN. Responsible for management of personnel, equipment and subcontractors. Citywide cleanup of ice-damaged trees. Removed hazardous hangers from over 8,500 trees, hauled over 60,000 CY of debris and removed 775 storm-damaged trees.
- **Hurricane Isaac 2012.** Project Manager for Ceres responses in Jefferson Parish and St. Bernard Parish, Louisiana. Responsible for management of personnel, equipment and subcontractors. Ceres managed 122,000 CY of debris in Jefferson Parish. Responsible for oversight of private property debris removal in St. Bernard Parish.
- **Burlington, Minot and Renville County Levee Repair, Phase I.** Minot, ND. Project Manager for completion of work, closeout and punch list items. Work involved restoration of project features for six separate sites along three levee reaches, one roadway embankment, one sanitary manhole, and one storm sewer. Levee restoration work included debris removal, clearing and grubbing, removal of soft foundation soils, placement of impervious fill, and topsoil and seeding.
- **Winter Storm Alfred 2011.** Project Manager for Ceres response to unseasonal snow storm in the Northeast. Responsible for management of personnel, equipment and subcontractors. Oversaw debris reduction at temporary debris management sites. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011:** Field Supervisor for Greenville, NC response and recovery efforts. Oversaw debris removal, hauling and disposal and tree and limb trimming. Ceres removed 113,512 CY of debris, trimmed 2,111 hangers, and removed 71 trees.
- **Birdland Park Levee Improvements.** Des Moines, IA. Project Superintendent for completion of work, closeout and punch list items. Work required over 325,000 CY of fill material and construction of six gatewell structures housing sluice gates to restrict flows in sanitary and storm sewers during high-water events. Existing pump stations were modified to accommodate new flood protection level. A concrete floodwell and 50,000 pound stell closure gate structure were also constructed. Construction required dewatering using trash pumps.

EDUCATION/CERTIFICATIONS

- NIMS IS-100, IS-200, IS-700 and IS-800
- OSHA 30-Hour
- First Aid, CPR, & Blood Borne Pathogens
- City of Tampa Certificate of Recognition for Outstanding Service 2012
- "Meth Lab Awareness Training", 2008
- "Preparing for Disaster Construction Safety Management", 2006
- "Learning from Katrina: Tough Lessons in Preparedness and Emergency Response" 2006
- 1969-1973 Pearl River Community College Poplarville, MS

Betsy Pease, Project Accountant

Ms. Pease brings years of extensive accounting management experience to her work as a project accountant on various contracts for Ceres Environmental Services, Inc. She is responsible for maintaining accounting procedures to ensure proper data tracking and correct invoicing to clients, as well as payment reconciliation with subcontractors. She oversees data entry and invoicing procedures during storm projects, as well as completing reconciliation of projects after work is accepted.

PROFESSIONAL EXPERIENCE

- **Louisiana Levee Construction – 2013 to present.** Project Accountant and database supervisor for USACE levee construction projects in LA.
- **Hurricane Isaac 2012.** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **Winter Storm Alfred 2011** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **North Dakota 2011 Flood Recovery** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and client, subcontractor payments, and billings to client.
- **Hurricane Irene 2011** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **Alabama Tornadoes 2011** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **Haiti Earthquake 2010 - Present** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to client.
- **Ice Storms 2009,** Project Accountant managing the set up, extraction and maintenance of databases to prepare A/R billings to clients in Kentucky; Reconciliation of all tickets with the clients; Management and preparation of subcontractor payments, reconciliation and management of accounts, management of internal audit functions.
- **Hurricane Ike 2008,** Project Accountant managing design, extraction of data and maintenance of databases for multiple contracts in Texas
- **Hurricane Gustav 2008,** Project Accountant managing the set up, extraction, and maintenance of databases to prepare A/R billings to the clients in 3 Parishes in Louisiana; Reconciliation of all tickets with the clients; Management and preparation of subcontractor payments, reconciliation and management of accounts, management of internal audit functions; Liaison with Parishes and subcontractors to insure data and procedural integrity and security
- **Hurricane Dolly 2008,** Project Accountant managing the design, extraction of data and maintenance of databases to prepare A/R billings to the clients in Texas; Reconciliation of all tickets with the clients; Preparation of all subcontractor payments, reconciliation and management of accounts, management of internal audit functions;
- **Hurricane Katrina 2005,** Project Accountant managing the design, extraction of data, maintenance of databases to prepare A/R billings to the U.S. Army Corps of Engineers; Reconciliation of all payments with USACE; Management and preparation of subcontractor payments, reconciliation and management of accounts, management of internal audit functions; Administrative support to project manager compiling data for submissions to USACE relating to the Hurricane Katrina service contract; Management and processing of payables for Hurricane Katrina service contract
- **Executive Analyst,** George S. May International 2003-2005, Financial Management and leadership in determining areas of weakness in accounting controls and bookkeeping.

EDUCATION/CERTIFICATIONS

- Business Accounting, University of Alaska
- International Business Law, Lewis & Clark College, Oregon
- Accounting Software training: Maxwell Systems and Sage Timberline Accounting
- Systems Integration training
- Fiscal Planning and Control training

Ernie Pliscott, Project Specialist

Mr. Pliscott brings 13 years of extensive debris and emergency roofing management experience to Ceres Environmental Services, Inc. Mr. Pliscott has worked in multiple roles for debris and roofing projects such as Project Manager, Assistant Project Manager, Project Superintendent and Crew Foreman. Mr. Pliscott assumes responsibilities including providing project supervision, supervising subcontractors and Ceres crews in the field, assisting in the procurement of pre-event Contracts and securing TDSR sites.

PROFESSIONAL EXPERIENCE

- **Hurricane Matthew 2016.** Project manager for Ceres response to the Cities of Jupiter Island and Palm Bay in Florida; both projects involved vegetative debris removal and disposal following Hurricane Matthew.
- **Harris County Flood District, 2016:** Site procurement for dirt resulting from flood retention basin work.
- **Louisiana Levees, 2016:** Tasked with finding affordable and suitable housing for Ceres employees on levee construction projects, thereby reducing project costs.
- **Asset Manager, 2010 – 2016:** Managing real estate investments and properties for Ceres affiliate in Florida. Responsible for coordinating build-out on real estate investments. Complete responsibility for utilities, problem solving, leasing and all aspects of property management.
- **Ice Storm 2009:** Project Superintendent in Livingston County; Project Management support of County cleanup of Winter Ice Storm in Kentucky; Trimmed, loaded, and hauled vegetative debris from County maintained rights-of-way meeting the County's deadline for completion of work while maintaining high safety records
- **Hurricane Ike 2008:** Operations management support of county and city debris removal and disposal including hauling of 330,000 cubic yards meeting County's deadline for completion of work maintaining very high safety standards in Texas
- **Hurricane Gustav 2008:** Field Operations management and support for emergency debris removal and disposal of over 1.9 million cubic yards of storm debris; Trimming and removal of hazardous trees; Removal and disposal of white goods in East Baton Rouge Parish
- **Hurricane Dolly 2008:** Project Superintendent and operations support for debris removal, processing, and disposal; Supervised load and haul crews that hauled more than 400,000 cubic yards of debris from the ROW; Mobilized and operated field crews to remove, reduce and dispose of hurricane debris and provide cleanup services in Cameron County, Texas
- **Hurricanes Charlie, Frances and Katrina;** Velocity Holdings, LLC 2004-2007, Directed the operations and management of crews throughout Florida and Mississippi for emergency temporary roof repairs and installation resulting from Hurricanes Charlie, Frances and Katrina during hurricane seasons 2004 and 2005; Contracted with Ceres Environmental Services, Inc. during summer 2006 and 2007 to negotiate with sub-contractors to haul debris in the event of a storm in the Virgin Islands; Secured TDSR sites in Florida and Texas

EDUCATION/CERTIFICATIONS

- Electrical Engineering, Penn State University, Scranton, PA

Derek Pruner, Project Superintendent

Mr. Pruner has over 12 years of successful storm/debris/site management services in Fortune 1000 Engineering firms. He has consistently achieved top ranked performance in every position by bringing expertise, an outstanding work ethic and leadership to storm debris and site management. He is expert in overseeing contractors and personnel in the area of disaster/storm cleanup; recognized for driving local teams and contractors to complete government contracts on time, including adherence and monitoring of governmental regulations and avoidance of malfeasance or fraud; and leading local teams to surpass goals and objectives.

PROFESSIONAL EXPERIENCE

- **Winter Storm Pax 2014**, Guilford County, NC. Project Manager for Ceres response to ice storm in North Carolina. Oversaw cleanup and disposal of over 400,000 cubic yards of debris.
- **Winter Storm 2013**, Sioux Falls, SD. Project Superintendent / Safety Manager for cleanup of vegetative storm debris. Responsible for overall safety, environmental compliance, traffic control, inspections and training.
- **Christmas Snowstorm 2012**, Little Rock, AR. Project Superintendent / Safety Manager responsible for overall safety & operations responsibility for performance, State & Federal environmental compliance standards, safety protocols for handling storm refuse, traffic control, sub-contractor inspections and safety compliance & training.
- **Superstorm Sandy 2012**, Queens and Breezy Pointe, NY and Medford Township, NJ. Project Superintendent / Safety Manager for Ceres response to Superstorm Sandy. Worked with Project Manager on performance, client satisfaction, State & Federal environmental compliance standards.
- **Hurricane Isaac 2012**, Jefferson Parish and Kenner, LA. Site Manager / EHS Manager responsible for managing TDSR site after Hurricane Isaac. State & Federal environmental compliance standards, safety protocols for handling storm refuse, traffic control, sub-contractor inspections and safety compliance & training.
- **Winter Storm Alfred 2011**. Project Superintendent for Ceres response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **North Dakota Flood Recovery 2011**. Served as Project Superintendent: supervised emergency levee removal in Minot, Sawyer, and Burlington.
- **Haiti Earthquake Response 2010-2011**. Site Manager responsible for providing site management for Haiti recovery operations contract to manage the TDSR at the Truitier Landfill in Port-au-Prince for the Ministry of Public Works and Communications (MTPTC).
- **Monitor/Certification Supervisor**, Neel-Schaffer Jackson, Mississippi 2009. Notable storms included Ice Storm of Greene County, Arkansas – 2009.
- **Monitor/Training/IT Support** for Automated Data Management System 2008, ROSTAN SOLUTIONS, A Division of Malcolm-Pirnie Inc. Tampa, FL. IT support for HaulPass ADMS (Automated Data Management System) in use with USACE in response efforts to Hurricane Ike in Texas and Louisiana.
- **Supervisor**, Inframatrix, A Division of Malcolm-Pirnie Inc. Tampa, Florida 2007. Mined and collected buried asset inventory and condition assessment data for water, wastewater sewer and storm water systems, refining and updating systems, maps and records when required.
- **Quality Assurance Supervisor**, Malcolm Pirnie, Inc. Tampa, FL 2006. Partnered with Mobile Engineering, Mobile, AL as subcontractors to the USACE for Hurricane Katrina cleanup.
- **Dump Site Supervisor**, Malcolm Pirnie, Inc. Tampa, Florida 2004-2005. After Hurricanes Francis and Jean in 2004 and Wilma in 2005, set protocols for handling storm refuse.

EDUCATION/CERTIFICATIONS

- Associates Degree Business Administration Management, College of Westchester White Plains, NY
- USACE CQM
- FEMA IS Courses: IS26, 33, 100a, 100HE, 102, 120a, 130, 139, 200, 230, 235, 240, 288, 293, 631, 632, 700a, 701a, 800b, 801- 814, 1900
- USAF – Honorable Discharge, Holloman Air Force Base, New Mexico, Crew Chief, F-4's, F-15's

Ronald Rodriguez, P.E., Quality Control System Manager

Mr. Rodriguez has been responsible for coordination, scheduling, logistical support, demolition, and quality control for multiple debris and emergency temporary roofing projects for Ceres Environmental Services, Inc. Mr. Rodriguez has worked in emergency response and disaster recovery work for several years including more than 25 years of experience in Project Management, Inspections, Quality Control, and Supervision in federal, state, municipal, commercial, and residential construction. Mr. Rodriguez's responsibilities include geo-technical, utilities, structural steel fabrication, structural concrete, pavement, and erosion control. Since working for Ceres, Mr. Rodriguez has been a Quality Control Manager on projects in Miami Beach, Davie, West Palm Beach, and North Miami, Florida.

PROFESSIONAL EXPERIENCE:

- **North Dakota Floods 2011.** Quality Control Manager for Minot and Ward County, ND. Removal of emergency levees, rock, rubble and other associated materials from spring 2011 flood fight.
- **Alabama Tornadoes 2011.** Quality Control and Operations Planner. Managed zone assignments and daily operations for subcontractors involved in hauling and reduction of debris from the April tornadoes.
- **Hurricane Ike 2008.** Quality Control and Safety Manager for debris removal and disposal for 11 different locations; Oversight of approximately 100 QC personnel. Trained and supervised 100+ Quality Control & Safety Officers assigned to the mission. Provided frequent and detailed progress reports to management and Government officials. Maintained and supervised official project logs and documentation files. Provided directions for planning, scheduling, and engineering functions as required. Submitted weekly report to USACE.
- **Hurricane Rita 2005.** Quality Control Manager for debris removal and disposal of approximately 4.5 million cubic yards of hurricane material; reduction of over 1.1 million cubic yards of debris.
- **Hurricane Katrina 2005.** Quality Control Manager for debris removal and disposal of over 13 million cubic yards of hurricane debris in 11 Louisiana Parishes; trimming and removal of over 165,000 hazardous trees in Louisiana and Mississippi; management of over 300 quality control personnel, demolition, leaves restoration and site restoration work for over 50 TSDR sites across southern Louisiana. Trained and supervised over 600 Quality Control Officers assigned to the mission. Worked in conjunction with compliance, safety and customer personnel to certify workforce and adherence to USACE for standards and procedures. Also provided subcontractor management and administration for emergency temporary roofing installation in Mississippi
- **U.S. Forest Service, Aviary Hospital 2005.** Project management and quality control for building construction of Aviary Bird Hospital in Caribbean National Forest, Puerto Rico. Ensured compliance to all company, client, project policies, procedures, and standards.
- **Hurricanes Jeanne & Frances 2004.** Manager and quality control for the emergency temporary roofing installation project in Florida; Subcontract administration for the project in 13 Florida counties. Trained and supervised on site Quality Control Officers. Prepared weekly report and submittals to USACE.
- **Hurricane Charley 2004.** Quality Control Manager for emergency temporary roofing installation project in 4 Florida counties. Trained and supervised on site Quality Control Officers. Prepared weekly report and submittals to USACE.
- **U.S. Army Corps of Engineers, Trinity River 2004.** Project Management and quality control support to Trinity River Dallas Floodway Extension project including excavation and construction of swales, wetland, levees, and flood conveyance in Texas.

EDUCATION/CERTIFICATIONS

- Bachelor's degree, Civil Engineering, University of Purdue, Indiana
- CERES – Asbestos, Leads & Hazardous Materials
- USACE- Construction Quality Management for Contractors
- OSHA- Construction Safety & Health
- ISO 9000
- CIV - PMP Project Manager Professional
- RED CROSS- CPR & First Aid
- Languages: English, Spanish, Italian (Intermediate), French (intermediate)

Matt Sharpe, Director of Operations

Mr. Sharpe has been involved in management and supervision of disaster recovery projects for more than 15 years, including the management of seven USACE-controlled projects during the aftermath of Hurricane Katrina. He is responsible for all aspects of Ceres disaster operations, including logistical coordination, assignment of project management staff, DMS qualification, subcontractor tasking, and collection, reduction and haul out operations.

PROFESSIONAL EXPERIENCE

- **Southeast Tornadoes 2017.** Project manager for debris removal project in City of Albany, GA following a tornado in January.
- **Hurricanes Hermine and Matthew 2016.** Operational oversight of more than 20 activations of debris removal contracts following two late hurricanes in the 2016 season.
- **Louisiana Flooding 2016.** Operational oversight of major debris removal projects following heavy rains and flooding in Louisiana. Directed staff on three projects resulting in over 1,000,000 CY of debris collection.
- **Oklahoma Ice Storm 2015.** Director of Operations for Ceres debris removal projects in Oklahoma City, Warr Acres, El Reno, Calumet, Piedmont and Canadian County. Oversaw the collection, processing, grinding/air curtain burning and haul out of over 200,000 CY of debris while ensuring separate and complete documentation for each client's FEMA reimbursement.
- **Livingston Parish 2015.** Director of Operations for Ceres waterway debris removal project in Livingston Parish. Worked to develop Task Order and project approach with the Parish and the State of Louisiana.
- **Alabama Tornadoes 2014.** Director of Operations for Ceres responses in Adamsville, Graysville, and Kimberly, AL. Oversaw citywide cleanup of eligible tornado-related debris from right-of-ways. Removal of over 20,000; 77,000, and 21,000 CY in respective cities.
- **Winter Storm Ulysses 2014.** Director of Operations for Ceres responses to NCDOT in multiple counties. Oversaw the collection, processing, grinding and haul out of over 300,000 CYs of debris. Responsible for locating, qualifying and constructing multiple DMS locations within 72 hours.
- **Winter Storm Pax 2014.** Director of Operations for Columbia County clean up after Winter Storm Pax. Responsible for oversight of removal and disposal of over 500,000 CY of debris.
- **Hurricane Isaac 2012.** Project Manager for City of Kenner contract activation. Ceres removed almost 54,000 CY of vegetative and C&D debris, including bagged mixed debris, from the City rights-of-way in three weeks.
- **Haiti Earthquake 2010-2013.** Provided project management and supervision to Haiti recovery operations including site evaluations, contract review, and estimating.
- **Ice Storms 2009.** Project management and supervision of operations for County cleanup of Winter Ice Storm in Kentucky; Trimmed, loaded, and hauled vegetative debris from County maintained rights-of-ways.
- **Hurricanes Ike and Gustav 2008.** Managed six projects simultaneously in Texas and Louisiana, as a subcontractor, and lead the HHW removal for Vermillion Parish LA.
- **Hurricane Katrina 2005.** Managed 12 projects simultaneously, as a subcontractor, including 'turn-key' Debris removal and Disposal for Jones County, Covington and Green Counties, MS, Debris removal for Jackson and Harrison Counties, MS, Demolition for Orleans and St. Tammany Parishes, LA, and Interstate ROW clearing for LADOT and MSDOT.
- **Hurricane Wilma 2005.** Managed Debris removal operations, as a subcontractor, for Palm Beach and Martin Counties, FL.
- **Hurricane Season 2004 (FL).** Managed fourteen Debris removal and Reduction Projects simultaneously, as a subcontractor.

EDUCATION/CERTIFICATIONS

- Associate's Degree, Emmanuelle College
- Continuing education in Accounting and Business Management from Gainesville Jr. College and Marketing from Georgia Southern University
- 40-hour HAZWOPER certification

Daniel Ortiz Soto, Site Manager

Mr. Ortiz has 11 years' experience with Ceres Environmental Services, Inc. in debris processing and in the heavy construction field, including eight years as a supervisor. Mr. Ortiz's management experience includes multiple disaster recovery projects where he has held positions of Site Manager, TDSR Manager, Field Superintendent, and Crew Foreman. Mr. Ortiz has experience in planning, scheduling, and directing crews, reading plans, and staking grade. He has significant emergency response experience in operating equipment used for sorting, processing, and disposal of mixed, vegetative and C & D hurricane debris.

PROFESSIONAL EXPERIENCE

- **Winter Storm Alfred 2011.** Site manager for grinding of vegetative debris. Ceres managed over 320,000 CY of debris in two locations.
- **Flood Control, U.S. Army Corps of Engineers, Rio Puerto Nuevo 2008,** Site Manager for Floodway Control project which included river channelization and levee construction, clearing and grubbing in Puerto Rico; Management of approximately construction 5 crews
- **Hurricane Rita 2005,** Site Management for debris removal and disposal of approximately 4.5 million cubic yards of hurricane material; Lead reduction and processing of over 1.1 million cubic yards of debris
- **Hurricane Katrina 2005,** Site Manager for area reducing and processing of hurricane material; Operations management to TDSR sites for processing and disposal of material; Management of reduction and processing crews
- **Hurricanes Jeanne & Frances 2004,** Site Management for emergency temporary roofing installation in Florida
- **U.S. Army Corps of Engineers, Trinity River 2004,** Crew Foreman for Trinity River Dallas Floodway Extension project which included excavation and construction of swales, wetland, levees, and flood conveyance in Texas
- **U.S. Forest Service, Aviary Hospital 2005,** Crew Foreman and operations management for building construction of Aviary Bird Hospital which included site preparation and grading in Caribbean National Forest, Puerto Rico
- **U.S. Army Corps of Engineers, Lake Cerillos 2000,** Crew Foreman for flood control, water supply , recreation, fish & wildlife enhancement and channel improvements to Lake Cerillos in Puerto
- **Hurricane Georges 1998,** Crew Foreman and Site Management for removal, processing and disposal of 2.3 cubic million yards of mixed hurricane debris; Management of TDSR site

EDUCATION/CERTIFICATIONS

- Bilingual – Fluent in English and Spanish

Jakob Thompson, Health and Safety Officer

Mr. Thompson has 13 years' experience in the health and safety field. His firefighting, EMT and military experience provide him knowledge of a wide range of biological, chemical, and physical hazards. He has experience managing risk for himself and others in dangerous situations. His overseas experience in the military provides a reliable baseline for work in emergency response situations under less-than-ideal conditions. Mr. Thompson holds multiple OSHA and first aid certifications.

PROFESSIONAL EXPERIENCE

- **Environmental Health and Safety Officer** January 2012 – present, Truitier Landfill, Port-au-Prince, Haiti. Responsible for compliance with Site Health and Safety plan. Responsible for preventing unauthorized site entry and keeping track of all individuals onsite. Responsible for site security during working hours. Monitors weather broadcasts to ensure air quality and site conditions are conducive to a safe work environment. Holds daily Site Health and Safety briefings.
- **Security Forces (Military Police)**, Air National Guard, December 2005 - December 2011. Carried out law enforcement duties, and provided security for various government resources, including installation entry control. Specific experience and achievements:
 - Deployed to Kirkuk, Iraq, in direct support of Operation Iraqi Freedom, January-August 2009
 - Provided security for Admiral Michael Mullen, Chairman of the Joint Chiefs of Staff, during his visit to Kirkuk
 - Accounted for over 800 weapons and 100,000 rounds of ammunition daily as a flight armorer
 - Attended Airman Leadership School at Malmstrom Air Force Base, Montana, November-December 2009
 - Earned promotion to Staff Sergeant in just over four years of service
- **Firefighter/Emergency Medical Technician (EMT)**, Lowell Fire Protection District Lowell, OR, December 2007 - December 2008. Served the community of Lowell and the surrounding area, acquiring training and skill development as a first responder, by gaining experience from a wide range of incidents, such as: structural fires, wildfires, motor vehicle accidents, swift-water river rescues, and a large variety of medical emergencies.
- **Firefighter/EMT**, Sheridan Fire Department Sheridan, CO, June 2003 - June 2005. Continued to hone EMT abilities, while also developing a higher proficiency for firefighting and rescue operations.
- **EMT**, Action Care Ambulance Denver, CO, June 2002 - June 2005. Worked closely with nearly every municipal fire department in the entire Denver metro area.
- **Wildland Firefighter** (Seasonal), Bureau of Land Management Las Vegas, NV, May - October 1999. Worked as a member of an engine crew to combat the spread of fast-moving wildfires as they occurred throughout the state of Nevada, and into parts of southern Idaho.

EDUCATION/CERTIFICATIONS

- BAS in Business Administration - Public Service/Safety, Pensacola State College, Pensacola, FL (in progress)
- AS in Criminal Justice, Community College of the Air Force, Montgomery, AL
- AAS in Fire Science & Technology, Red Rocks Community College, Lakewood, CO
- Emergency Medical Technician Certification – Colorado 2002-2008, Oregon 2008-2009, National Registry 2002
- Firefighter-I Certification – Colorado 2002, Oregon 2008
- Hazardous Materials Training for Emergency Responders 2002
- OSHA 10 Hour Certification
- OSHA 30 Hour Certification
- OSHA 24 and 40-hour Hazwoper Certification

Brent Whitten, Project Manager/Project Superintendent

Mr. Whitten has been involved in debris management and disaster recovery services for 13 years. His work has ranged from demolition of residential and commercial sites after Hurricane Katrina to quality control for the U.S. Army Corps of Engineers to environmental sampling and monitoring after Hurricane Isaac. He is FEMA-certified in Debris Operations and the Incident Command System. He is also a FEMA-certified Disaster Housing Inspector. His responsibilities include direct supervision of a project and ensuring compliance with all safety and quality control regulations. Mr. Whitten brings strong organizational skills and the ability to motivate to any job.

PROFESSIONAL EXPERIENCE

- **Southeast Tornadoes 2017.** Provided direct supervision on post-tornado debris management project for Dougherty County. The project involved collection, removal and processing of over 650,000 cubic yards of debris.
- **Linfield Hunter & Junius Inc., USACE New Orleans District, 2014-2016.** Quality Assurance Representative for USACE Construction Division. Responsible for conferring with the Construction Division in clarifying deviations or inadequacies in plans, impractical specifications and unworkable schedules.
- **SMC Buildings, Design/Build New Commissary, Fort Polk, LA, May – October 2014.** Quality Control Manager for design/build project. Responsible for maintaining the project submittal log and all other project specific quality control reports. Assembled project closeout documents that include O&M manuals, as-builts, and warranties.
- **Great Lakes Dredge & Dock, January – May 2014.** Quality Control Manager for construction project. Responsible for conducting QC meetings, perform the three phases of control, perform submittal review and approval and perform necessary QA/QC checks on all survey submittals.
- **Hurricane Isaac, CTEH/Providence Engineer and Environmental, 2012.** Conducted environmental sampling and data collection. Assisted in conducting research performing investigations for the purpose of identifying, abating, or eliminating sources of pollutants or hazards. Conducted air, water and/or soil sampling, meteorological monitoring.
- **Infinity Construction, St. Charles Parish, LA, February – September 2012.** Responsible for managing, implementing and enforcing the Accident Prevention Plan and the 385-1-1. Responsible for managing and implementing the QC Plan.
- **Benetech, LLC, New Orleans, LA, 2010-2012.** Safety Manager and Quality Control Manager for projects under Benetech. Responsible for overseeing and enforcing Benetech's safety program for various USACE construction jobs ranging from \$7,000,000 to \$25,000,000.
- **AquaTerra Contracting, New Orleans, LA, 2008-2010.** Safety Manager and Quality Control Manager on USACE job sites. Ensured proper safety was being followed per 385-1-1 and company safety policy. Prepared site specific AHA's. Implemented Accident Prevention Plan. Trained all employees on safety procedures. Conducted weekly safety meetings.
- **Environmental Chemical Corp., New Orleans, LA, 2006-2008.** Supervised the decommissioning, demolition, and disposal of privately properties in accordance with applicable federal, state and local requirements. Supervised the demolition of over 200 homes and commercial structures destroyed by Hurricane Katrina.
- **Post Buckley Schuh & Jernigan, Inc., 2004-2006.** Environmental Inspector and Evacuation Plan Writer following Hurricanes Wilma, Katrina Charley, Frances, and Jean.

EDUCATION/CERTIFICATIONS

- | | |
|--|--|
| ▪ BS, Wilberforce University. | ▪ FEMA IS-100 ICS |
| ▪ FEMA IS-102 FEMA Response Partners | ▪ FEMA IS-631 Public Assistance |
| ▪ FEMA IS-632 Debris Operations | ▪ OSHA 30 Hour Construction Safety |
| ▪ OSHA 40 Hour Hazwoper Training | ▪ USACE Training Safety & Health EM 385-1-1 |
| ▪ FEMA IS-00035.15 Safety Orientation 2015 | ▪ U.S. Army Corps of Engineers QCS/RMS Training |
| ▪ FEMA Disaster Housing Inspector (PARR) | ▪ U.S. Army Corps of Engineers Construction Quality Management |
| ▪ E-QIP # 3943088 | ▪ First Aid/CPR/AED |

Clayton Ross Young, Project Manager

Mr. Young has experience in project management and field supervisor for disaster recovery projects and construction projects. He has expertise in safety and regulation compliance, team building and leadership, budget forecasting and client/community relationship management. Mr. Young has lead projects following disaster such as hurricanes, floods and tornadoes.

PROFESSIONAL EXPERIENCE

- **Hurricane Harvey 2017.** Project Manager for Ceres response to the City of Pearland, Texas following Hurricane Harvey.
- **Louisiana Flooding 2016.** Field assessment lead during projects for Livingston Parish and Denham Springs following heavy rains and flooding in Louisiana.
- **Moore, OK Tornado 2013.** Field assessment lead for project response to the City of Moore, Oklahoma following an EF5 tornado.
- **Hurricane Isaac 2012.** Field Supervisor for response to jurisdictions in Louisiana following Hurricane Isaac.
- **Superstorm Sandy 2012.** Field Supervisor for cleanup efforts in New York and New Jersey after Superstorm Sandy.
- **Well Bore, Williston, ND.** Field Supervisor for Baker Hughes.

EDUCATION/CERTIFICATIONS

- B.S. Political Science, Business Administration & Management, University of Mississippi
- National Safety Council CPR Course
- OSHA 10-Hour Certification
- 100+ Hours of Disaster Relief Professional Development
- National Safety Council First Aid Course
- H2S Certified

Timothy Zanor, Imaging Supervisor, IT Support

Mr. Zanor brings 16 years of experience to Ceres of direct and remote computer support administration with extensive experience in multi-workstation and server configurations. Mr. Zanor is responsible for Ceres' electronic document library, image scanning and maintenance of electronic document retention guidelines. He is proficient in software including Maxwell Systems, Citrix, RMS/QCS, SQL Servers, VOiP Systems, Blackberry Servers and Exchange Servers.

PROFESSIONAL EXPERIENCE

- **Mississippi Tornado 2014** providing network administration, technical support, imaging and systems maintenance support to tornado recovery and clean-up efforts in Mississippi.
- **Alabama Tornadoes 2014** providing network administration, technical support, imaging and systems maintenance support to tornado recovery efforts in Alabama.
- **Winter Storm Pax 2014** providing network administration, technical support, imaging and systems maintenance support to disaster response contract in Georgia and North Carolina.
- **Hurricane Isaac 2012** providing network administration, technical support, imaging and systems maintenance support to hurricane recovery contracts in Louisiana.
- **Winter Storm Alfred 2011** providing network administration, technical support, imaging and systems maintenance support to winter storm recovery projects in Connecticut.
- **North Dakota Flood Recovery 2011** providing network administration, technical support, imaging and systems maintenance support to flood recovery operations.
- **Hurricane Irene 2011** providing network administration, technical support, imaging and systems maintenance support to hurricane recovery operations in Virginia and North Carolina.
- **Alabama Tornadoes April 2011**, Network administrative, imaging and systems maintenance support to debris clean up in nine Alabama locations which included trimming, loading, and hauling of debris. Also administrated data management and tabulation for Jefferson County and Jasper.
- **Haiti Earthquake 2010 - present**, providing network administration, technical support, imaging and systems maintenance support to earthquake recovery operations in Port-au-Prince, Haiti.
- **Ice Storm 2009**, Network administrative, imaging and systems maintenance support to emergency debris clean up after Winter ice storm which included trimming, loading, and hauling of vegetative debris for county rights-of-ways in Kentucky
- **Hurricane Ike 2008**, System and electronic resources administration and operations support to county and city debris removal and disposal in Texas
- **Hurricane Gustav 2008**, Procurement, installation and configuring of network servers and workstations in support of field operations for emergency debris removal and disposal of over 1.9 million cubic yards of debris in Louisiana; Imaging support for debris tickets; Creation of wide area network (WAN) for secure TDSR sites and field offices; Maintenance management of network systems and electronic resources
- **Hurricane Dolly 2008**, Network administration and system maintenance support to debris removal, processing and disposal operations from county rights-of-ways in Texas
- **Iowa Flood 2008**, System support including network and internet access security to field operations for debris removal and disposal which also included white goods, C & D, and household hazardous waste removal and disposal in Iowa
- **Flood Control, Rio Puerto Nuevo, Rio Fajardo 2007**, Procurement, configuration, and IT support for Floodway Control (USACE) project in Puerto Rico
- **U.S. Army**, Aviation Battalion 1st Platoon Utility and Battalion Commanders Helicopter Crew Chief, Aviation Life Support Officer, and NBC Officer responsible for nuclear, biological, and chemical warfare prevention.

EDUCATION/CERTIFICATIONS

- Program Microcomputers Specialist, Century College
- Bachelor's degree, Information Technology, Colorado Technical University (in progress)
- Network Operating Systems training: Novell2.x, 3.1x, 4, & 5; Microsoft SBS; and Microsoft LAN
- LaserFiche Administrator, user ver. 8.0 training; LaserFiche Quick Fields ver. 7.0 training

C FINANCIAL INFORMATION

Ceres Environmental Services, Inc. can provide performance and payment bonds from an 'A'-rated, treasury-listed carrier in amounts in excess of \$500 million per project. With substantial liquid working capital and additional credit lines available, a lack of financial resources is never an obstacle for Ceres.

Ceres has an established, solid 20-year banking relationship with Wells Fargo Bank as well as other financial institutions. Financial concerns such as short-term cash flow are not an obstacle for Ceres. The company is able to perform work with its own funds and the timing of payments from customers is a non-issue for the corporation. On the Hurricane Katrina Project, Ceres had up to \$140 million in open invoices to the USACE, without an interruption in work performance or delays in payments to the subcontractors.

Bank of Record:

Wells Fargo
Sixth and Marquette
Minneapolis, MN 55479
612-667-5099 telephone

Surety Company Contact (Letter Attached):

Ted Jorgensen
Liberty Mutual Insurance Company
150 S 5th Street, Ste. 2800
Minneapolis, MN 55402
612-349-2464 telephone

Insurance Company Information (Insurance Certificate Attached in proposal Tab G):

Rob Dahlin
Cobb Strecker Dunphy & Zimmermann
225 South Sixth Street, Ste. 1900
Minneapolis, MN 55402
612-349-2407 telephone

In addition to the information provided in this section, Ceres is prepared to supply a financial statement upon request, as requested in the RFP.



Liberty Mutual Surety

March 16, 2018

**Re: Ceres Environmental Services, Inc.
Contractor's Qualification Statement**

To Whom It May Concern:

Liberty Mutual Insurance Company along with Cobb Strecker Dunphy & Zimmermann, Inc. have handled the bonding requirements of Ceres Environmental Services, Inc. for over 29 years. Their project management and financial responsibility has always been exceptional. We have bonded individual projects in excess of \$500 million and have authorized work programs in excess of \$500 million.

Presently, their bonds are written with the Liberty Mutual Insurance Company. Liberty Mutual Insurance Company is a surety and insurance company currently listed on the U.S. Department of the Treasury Circular 570 list of approved bonding companies which is published annually in the Federal Register, with an A (Excellent) rating in the latest printing of the A.M. Best's Key Rating.

Approval of performance and payment bonds of all projects is expressly conditioned upon acceptable review of the contract terms and scope, bond forms, and financing for the project, as well as other pertinent underwriting information. The arrangement for performance and payment bonds is a matter between Ceres Environmental Services, Inc. and Liberty Mutual Insurance Company, and the surety assumes no liability to you or third parties, if for any reason bonds for any project are not executed.

If additional information is required, please feel free to contact this office.

Sincerely,

Sandra M. Engstrum

Attorney-in-Fact

Liberty Mutual Insurance Company

THIS POWER OF ATTORNEY IS NOT VALID UNLESS IT IS PRINTED ON RED BACKGROUND.

This Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated.

Certificate No. 7967008

Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company West American Insurance Company

POWER OF ATTORNEY

KNOWN ALL PERSONS BY THESE PRESENTS: That The Ohio Casualty Insurance Company is a corporation duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Colby D. White; Melinda C. Blodgett; R. C. Bowman; R. Scott Egginton; Sandra M. Engstrom; R. W. Frank; Ted Jorgensen; Joshua R. Loftis; Kurt C. Lundblad; Brian J. Oestreich; Jerome T. Ouimet; Craig Remick; Nicole Stillings; John E. Tauer; Rachel Thomas; Lin Ulven; Emily White

all of the city of Minneapolis, state of MN each individually if there be more than one named, its true and lawful attorney-in-fact to make, execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 21st day of December, 2017.



STATE OF PENNSYLVANIA ss
COUNTY OF MONTGOMERY

On this 21st day of December, 2017, before me personally appeared David M. Carey, who acknowledged himself to be the Assistant Secretary of Liberty Mutual Insurance Company, The Ohio Casualty Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at King of Prussia, Pennsylvania, on the day and year first above written.



COMMONWEALTH OF PENNSYLVANIA
Notarial Seal
Teresa Pastella, Notary Public
Upper Merion Twp., Montgomery County
My Commission Expires March 28, 2021
Member, Pennsylvania Association of Notaries

The Ohio Casualty Insurance Company
Liberty Mutual Insurance Company
West American Insurance Company

By: David M. Carey
David M. Carey, Assistant Secretary

By: Teresa Pastella
Teresa Pastella, Notary Public

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

ARTICLE IV – OFFICERS – Section 12. Power of Attorney. Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

ARTICLE XIII – Execution of Contracts – SECTION 5. Surety Bonds and Undertakings. Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

Certificate of Designation – The President of the Company, acting pursuant to the Bylaws of the Company, authorizes David M. Carey, Assistant Secretary to appoint such attorneys-in-fact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

Authorization – By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Renee C. Llewellyn, the undersigned, Assistant Secretary, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 16th day of March, 2018.



By: Renee C. Llewellyn
Renee C. Llewellyn, Assistant Secretary

Not valid for mortgage, note, loan, letter of credit, currency rate, interest rate or residual value guarantees.

To confirm the validity of this Power of Attorney call 1-610-832-8240 between 9:00 am and 4:30 pm EST on any business day.

D REFERENCES

D.1 Reference Contact Information

Ceres Environmental Services, Inc. has a long record of successful contract performance. Many of our customers have provided formal evaluations or letters of recommendation that attest to our strong performance and record of customer service and satisfaction. Listed below are three (3) references from similar projects completed in the past five (5) years.

*Additional references have been provided in **Tab H** on the **Professional References Form** as required.*

| Event | Contract Activity | Government Entity | Amount | Contract Period |
|------------------|---|---------------------|------------------------------|---------------------------|
| Hurricane Irma | Emergency Debris Management Services | Winter Park, FL | \$571,118.21 46,441 CY | September - November 2017 |
| | Point of Contact: Keri Martin, Debris Project Manager/Risk Manager; 401 Park Avenue South, Winter Park, FL 32789; Tel. (407) 599-3390 or (407) 427-3809; kmartin@cityofwinterpark.org | | | |
| Hurricane Irma | Disaster Recovery Services | Sarasota, FL | \$853,148.06 79,661 CY | September-December 2017 |
| | Point of Contact: Doug Jeffcoat, Public Works Director; 1761 12th Street, Sarasota, FL 34236; (941) 329-6101 ext 6101; douglas.jeffcoat@sarasotafl.gov | | | |
| Winter Storm Pax | Removal and Disposal of Disaster Debris | Columbia County, GA | \$8,539,038.00 648,444 CY | February – August 2014 |
| | Point of Contact: Suzie Hughes, EMA Specialist VI, 650-B Ronald Reagan Drive, Evans, GA 30809, Phone (706) 868-3303, Fax (706) 868-3343, shughes@columbiacountyga.gov | | | |

September 6, 2018

RE: LETTER OF RECOMMENDATION

Dear David Preus,

The City of Miami Beach Public Works Sanitation Division would like to congratulate Ceres Environmental Services, Inc. on the highly successful operations in debris recovery in the aftermath of Hurricane Irma.

As we are all aware of the difficult challenges that the 2017 hurricane season brought to many parts of the country, Hurricane Irma was especially unkind to the State of Florida in particularly Miami Beach. Although Ceres Environmental was not the city's primary contractor, once contact was made your company mobilized and responded to the city's needs. Being a top world destination and our busy season was approaching, it was crucial that the City return to normal and time was of the essence. Approximately 150,000 cubic yards of debris were collected, processed and disposed of within a 50 day time frame. Ceres Environmental was instrumental in helping our residents and business owners limit the amount of hardships and financial losses that play an important factor on how well a community rebounds from a natural disaster.

I would highly recommend Ceres Environmental to other municipalities in times of crises. My experience with this firm is that they are true professionals with a focus on the need of their customers and the community they serve regardless of the circumstances.

Respectfully,



Alberto Zamora, Sanitation Division Director
City of Miami Beach

City of

Jacksonville Beach

City Hall

11 North Third Street

Jacksonville Beach

FL 32250

[P] 904.247.6268

[P] 904.247.6276

www.jacksonvillebeach.org

August 23, 2018

David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.
6968 Professional Pkwy East
Sarasota, FL 34240

Dear Mr. Preus,

On behalf of the City of Jacksonville Beach, I would like to commend Ceres Environmental Services, Inc. and your subcontractor (Arbor Masters) on the debris management, recovery and response services put forth during the Hurricane Irma event.

The lives of many Florida residents were changed forever on September 10th 2017, when Hurricane Irma ripped through our state. The City of Jacksonville Beach, located on the Northeast Coast of Florida was one of the areas impacted by Hurricane Irma. The City authorized its Debris Contractor Ceres Environmental Services, Inc. at a cost of \$ 1,130,639.50 to remove, process and dispose of 68,076.93 cubic yards of vegetative and construction and demolition (C&D) debris.

Ceres Environmental Services, Inc. was on the ground within 72 hours. They exhibited great reliability and dedication during the entire process. Ceres strictly adhered to the established unit prices in the contract and FEMA debris removal guidelines to achieve the reimbursement rates for the City. Their team was organized and worked diligently to meet the City's needs.

For the reasons stated above, I highly recommend Ceres Environmental Services, Inc. as a disaster debris contractor.

Sincerely,



Ty Edwards, P.E.
Director of Public Works
City of Jacksonville Beach
1460A-Shetter Ave.
Jacksonville Beach, FL 32250





BOARD OF COMMISSIONERS
DOUGHERTY COUNTY
ALBANY, GEORGIA

COUNTY COMMISSION:

CHRISTOPHER S. COHILAS, CHAIRMAN
CLINTON JOHNSON, VICE CHAIR
GLORIA GAINES
JOHN HAYES
LAMAR HUDGINS
ANTHONY JONES
EWELL LYLE

COUNTY ADMINISTRATOR
RICHARD CROWDIS

David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.
6968 Professional Pkwy East
Sarasota FL 34240

Ref: Dougherty County Debris Removal

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Dougherty County residents were changed forever on January 22, 2017, when a tornado ripped through our community. Dougherty County, which is located in Southwest Georgia procured the services of Ceres Environmental to remove, process and dispose of approximately 950,000 cubic yards of debris for \$9.5 million.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the Dougherty County. Organized and diligent, their team quickly adapted to meet our needs.

Ceres Environmental helped to organize and utilize local contractors, allowing local people to heal by doing something to help in their own backyards. After witnessing the success and partnership of the County and Ceres Environmental, we have elected to continue to use Ceres for debris cleanup for Private Property Debris Removal.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

Michael McCoy
Interim County Administrator



"A City for All Ages"

PUBLIC WORKS DEPARTMENT

City of Port St. Lucie

Accredited Agency – American Public Works Association

To: David Preus, Ceres Senior Vice President, Disaster Recovery Division

From: Joe Mercurio – City of Port St Lucie Emergency Manager

Date: July 10, 2018

Re: PSL Debris Management _ Letter of Recommendation

The City of Port St Lucie Debris Management Team seeks to congratulate Ceres Environmental Services, Inc. on the highly successful operations in debris recovery in the aftermath of Hurricane Irma.

As the lore of Hurricane Irma passes into the record books, it was Ceres Environmental who served as the City of Port St Lucie Prime Debris Hauler Contractor to this devastating storm event. As well-known throughout Florida, the direct impact of Hurricane Irma played a significant role in the response and recovery efforts of the entire debris haul industry and how the logistical response was to be met. Ceres Environmental was instrumental in first response to initiate "First Push" to clear main roads throughout the City. A detailed analysis was presented for clean-up actions with an expected time-line that had to work with the given City Debris Management Plan.

The City of Port St Lucie was aggressive in time constraints to service the community and we worked well with Ceres to promote effective and efficient debris collections strategies to ensure safety, proper mobilization, and economic securities for the general population as well as the company. Their efforts were directly responsible to the collection of over 86,000 CY of vegetative material with billing receipts totaling over \$1.25 million. Ceres Environmental remained committed as well as loyal to the City as stronger incentives offered by affected communities lured other companies away from promised commitments. Ceres stood by Port St Lucie, and for that we are indebted.

As communities seek to incorporate the benefit of a defined and organized emergency debris haul contract, we would promote and recommend that Ceres Environmental be at the forefront of consideration. The company is committed to purpose, responsive to action, and sets the standard of industry excellence.

Respectfully,

Joe Mercurio

Project Manager, Emergency Management

City of Port St. Lucie

(772) 871-5175 - W

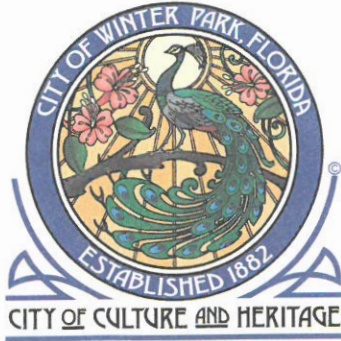
(772) 618-5093 - C

jmercurio@cityofpsl.com

121 S.W. Port St. Lucie Boulevard • Port St. Lucie, FL 34984-5099 • 772/871-5177 • 772/871-5100

Fax 772/871-5289

TDD Line • 772/344-4222



CITY OF WINTER PARK

401 Park Avenue South

Winter Park, Florida

32789-4386

June 21, 2018

David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The City of Winter Park experienced significant damage on September 11, 2017 when Hurricane Irma impacted most of the State of Florida. The City of Winter Park immediately went to work, hiring Ceres Environmental at a cost of \$880,653.53 to assist in removing in excess of 55,000 cubic yards of debris.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the City. Organized and diligent, their team quickly learned our people, our systems and our area. Ceres Environmental helped to organize and utilize Florida contractors, allowing local people to heal by doing something to help in their own backyards. Ceres assistance allowed residents in Winter Park to return to normal after only two months. After witnessing the profound success and partnership of Winter Park and Ceres Environmental, Winter Park again, after formal solicitation, selected Ceres to assist should another storm arise anytime in the next five years.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

Keri Martin
Debris Project Manager



David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.
6968 Professional Pkwy East
Sarasota, Florida 34240

June 18, 2018

Dear Mr. Preus,

I am writing this letter on behalf of the City of Sarasota to both thank you and your staff, along with offering this letter as a recommendation for Ceres Environmental to any agency that may need recovery assistance following a disaster.

On September 10th, the City of Sarasota was impacted by Hurricane Irma making its pass through our City as a Category 1 storm. Days prior to its impact, Ceres's staff were in constant communications with the City assessing our potential needs based on at that time, prior to landfall, was expected to be a Category 3 to 4 storm. As this was the first time we needed to activate a contract in over 15 years, your staff showed extreme reliability and professionalism in working with myself and other emergency management staff of the City both prior to and immediately following its impact on us.

Ceres met its contractual obligations to be on site within 72 hours to remove, process and dispose of approximately 60,000 cubic yards of debris. The staff's extensive knowledge of the public assistance program and strict adherence to FEMA's debris removal guidelines is expected to result in complete reimbursement of approximately \$950,000 in expenditures.

In recognition of Ceres performance and its ongoing commitment to our area, Ceres again was awarded a three-year contract as the top ranked proposer to our recent request for proposals for recovery services. We look forward to our continued relationship.

Sincerely,

Doug Jeffcoat
Public Works Director
City of Sarasota
Douglas.Jeffcoat@Sarasotafl.gov

1761 12th Street Sarasota, Florida 34236



David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.
6968 Professional Pkwy East
Sarasota FL 34240

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Florida residents were changed forever on September 10th 2017, when Hurricane Irma ripped through our state. The City of Palm Bay, located on the East Coast of Florida was one of the areas affected by Hurricane Irma. The City's leadership team immediately went to work, hiring Ceres Environmental at an approximate cost of \$2 Million +/- to remove, process and dispose of approximately 110,000 +/- cubic yards of debris.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the City. Organized and diligent, their team quickly adapted to meet the City's needs.

After witnessing the success and partnership of the City of Palm Bay and Ceres Environmental Services Inc, the City went ahead and renewed their contract with Ceres for another year.

Ceres Environmental Services Inc has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

Barney Weiss
Asst. Public Works Director
City of Palm Bay



Solid Waste Management
2525 NW 62nd Street • Suite 5100
Miami, Florida 33147
T 305-514-6666

111 NW 1st Street • Suite 1610
Miami, Florida 33128
T 305-514-6666

miamidade.gov

November 3, 2017

Mr. Jamie Triplett
Area Manager
Ceres Environmental
3825 85th Avenue North
Brooklyn Park, MN 55443

Dear Mr. Triplett:

On behalf of the Miami-Dade County Department of Solid Waste Management, I would like to thank Ceres Environmental for your participation in the Hurricane Irma debris removal effort as one of six prime contractors. The quality and quantity of work performed by Ceres Environmental during this emergency response has met our expectations. Further, your firm's responsiveness and focus on customer service have been very helpful to the Department.

Again, thank you for your service to Miami-Dade County.

Sincerely,

A handwritten signature in blue ink, appearing to read "Paul Mauriello".

Paul Mauriello
Deputy Director for Operations
Miami-Dade County
Department of Solid Waste Management



BEAUFORT COUNTY PUBLIC WORKS
Solid Waste and Recycling
120 Shanklin Road
Beaufort, South Carolina 29906
Voice (843) 255-2800 Facsimile (843) 255-9435

Mr. David Preus
Ceres Environmental Services Inc.

Dear Mr. Preus:

I am writing to express my appreciation for the performance of the entire team from Ceres in the debris operations for Hurricane Matthew. As our debris removal firm the level of support and professional performance provided has been exceptional in all regards. My direct point of contact with your firm was Project manager Mike Beevers. Mike supported the County in an outstanding manner and his counsel was invaluable throughout this operation. He is a professional in all respects and helped to establish a high standard for compliance. On a personal level, Mike was extremely responsive to answer any questions and provide the assistance I required. As the Debris Manager I am not exaggerating when I state that without his diligence, knowledge, and ability to gain the cooperation within the team we would not have been as effective. Mike is a "machine". As a team we moved 72% of all ROW debris into the DMS sites in the first 90 days of operation; over 90% of hangers and leaners were addressed in the same period. FEMA and SCEMD officials remarked that "Beaufort County had their operation together". Mike played a huge part in making that happen. If I ever had to do this again I would want Mike as my Project Manager.

Providing Karl Dix to assist with the process allowed the County to get a jump on a difficult task. Without his vital help we would have been overwhelmed with obtaining PPDR approval from FEMA and removing debris from 83 individual private communities. Karl provided essential high level technical support and coordination for the debris removal operation. He is a treasure trove of knowledge and expertise that worked seamlessly with the entire County staff. Ralph Sosabe is the most effective problem solver I have ever worked with. His professionalism, personality and ability to communicate with our citizens kept things moving smoothly. Ralph handled the most difficult situations with ease which I sincerely appreciated. His ability "To Make the Noise Stop" was nothing short of incredible.

Bottom line, Ceres did an exceptional job and I am thankful for each member of your team. You exceeded expectations in every area and continue to provide us with excellent customer service. I am forwarding a copy of this letter to our Administration and Purchasing Department for future reference.

Regards

JAMES S. MINOR, JR
SOLID WASTE / DEBRIS MANAGER



LETTER OF RECOMMENDATION

February 9, 2015

To Whom It May Concern:

As the Debris Management Services Contract Manager, please accept this letter as my official recommendation for CERES Environmental Services, Inc.

Columbia County has maintained a pre-event debris management contract with CERES since 2008 and activated the contract when Ice Storm Pax deposited one inch of ice on our trees/vegetation and overhead utilities in February 2014. CERES immediately responded, mobilized their workforce and started the task of removing over 535,000 cubic yards of debris from our right of ways.

CERES was professional in every aspect of this operation, from removing the debris to transporting it to final destinations. During the debris removal operations, CERES provided me with a "zone map" of the county and provided daily information so that I could let our citizens know when they should have their debris out on the public right of way for pick up. They cleaned the areas following the pick-ups, which made our citizens very happy.

Additionally, CERES assisted us with FEMA documentation all along the way to assure that we received the maximum amount of State and Federal reimbursement possible, resulting in a 92% cost recovery for our County.

In summary, I can attest to the fact that CERES has years of experience – and from the first day to the last day of our project – they performed their work in an admirable and cooperative manner. They did everything expected – and even exceeded our expectations in getting our community back to normal as quickly as possible.

Please feel free to contact me if you have any questions or need more information in this regard.

Sincerely,

A handwritten signature in blue ink that reads "Pam Tucker".

Pamela P. Tucker
Director



April 11, 2014

Ms. Gail M. Hanscom
Project Manager
Ceres Environmental Services, Inc.
3825 85th Avenue North
Minneapolis, MN 55443

Administrative Offices
2117 West River Road
Minneapolis, MN 55411-2227

Operations Center
3800 Bryant Avenue South
Minneapolis, MN 55409-1000

Phone
612-230-6400
Fax:
612-230-6500

www.minneapolis-parks.org

Dear Ms. Hanscom,

Now that the June 2013 storm that ravaged trees in the City of Minneapolis is behind us, I am writing on behalf of the city of Minneapolis Park & Recreation Board to thank you and all the staff at Ceres Environmental for the help you provided last year. When the storm first hit, we had a significant need for rental equipment. Being able to rent log loaders and side dump trucks from Ceres enabled us to clear debris at a rate that impressed both our residents and elected officials.

Part of this success was dependent on being able to dispose of debris quickly. The use of your processing site in Brooklyn Park, MN was invaluable. This allowed trucks to return to the storm struck area and reloaded with minimal travel time.

As important as this help was, it was your assistance with stump extraction during the fall of 2013 that benefited us the most. After dealing with the 2011 tornado that hit the north side of Minneapolis, we learned from FEMA that certain tasks were best performed by the private sector. The assistance that Ceres provided with coordinating and organizing the extraction of stumps from streets and parks proved this to be true.

Throughout the process you and other Ceres staff were easy to communicate with. I particularly appreciated your willingness to attend meetings that included the City Public Works Department and private utility companies. This helped everyone to thoroughly understand the planned approach that was being implemented. From the pulling of the stumps to the replacement of soil, your commitment to communication made the entire stump extraction procedure run smoothly. This is especially true even when we surprised you with more stumps than were originally documented.

This spring we'll begin replanting 2800 new trees to replace those lost last year. If it weren't for the help of Ceres Environmental, I don't know if we would be ready to do so. Thanks again for all your help. Please don't hesitate to have potential clients contact me if they have questions about the services you provide. I'd be happy to be a reference for you.

Sincerely,

Ralph C. Sievert, Jr.
Director of Forestry

President
Liz Wielinski
Vice President
Scott Vreeland
Commissioners
Brad Bourn
John Erwin
Meg Forney
Steffanie Musich
Jon C. Olson
Anita Tabb
M. Annie Young
Superintendent
Jayne Miller
Secretary to the Board
Pamela French





PUBLIC WORKS DEPARTMENT

CITY OF WORTHINGTON ■ 303 NINTH STREET, PO BOX 279 ■ WORTHINGTON, MN 56187
TELEPHONE: (507) 372-8600 ■ FAX: (507) 372-8630 ■ www.ci.worthington.mn.us

October 21, 2013

Ceres Environmental Services Inc.
3825 85th Ave. North
Brooklyn Park, MN 55443

Re: Letter of Recommendation after April 2013 Ice Storm Recovery

To Whom It May Concern:

This letter is to express appreciation from the CITY OF WORTHINGTON for the timely and professional work done by Ceres Environmental Services following the horrific ice storm in April of 2013. Once the contract was awarded Ceres promptly started work and worked diligently to accomplish the tree trimming and tree removal work contracted for. They were very conscientious to only do work approved for FEMA reimbursement. I was impressed with Ceres cooperation with the City to get areas done that were of importance to us and to listen to our input.

Our City was cleaned up in a remarkably short time give the amount of damage we sustained. I would be very happy to recommend Ceres Environmental to any City, County or state needing this type of service.

Please feel free to use me as a reference for potential work.

Sincerely,

James Eulberg P.E.
Director of Public Works



Mike T. Huether
MAYOR, CITY OF SIOUX FALLS

224 West Ninth Street • P.O. Box 7402 • Sioux Falls, SD 57117-7402 • www.siouxfalls.org
Phone: 605-367-8800 • Fax: 605-367-8490 • Hearing Impaired: 605-367-7039

September 23, 2013

Mr. David A. Preus
CERES
3825 85th Avenue North
Brooklyn Park, MN 55443

Dear Mr. Preus:

A hearty thanks to you and the entire CERES team for your assistance in helping Sioux Falls recover from the April ice storm. Your time, talent and treasure helped keep citizens and visitors safe. Our recovery time was nothing short of incredible!

Please enjoy a small token of appreciation as a remembrance of this historic event we called *Operation Timber Strike!* Please share my sentiments with your team as well. Working together, there is nothing we can't accomplish!

Sincerely,

A handwritten signature in black ink, appearing to be "Mike T. Huether", enclosed within a large, hand-drawn oval.

Mike T. Huether
Mayor

*City of Albemarle
North Carolina*



P O Box 190
Albemarle, NC 28002-0190
www.ci.albemarle.nc.us

Office of
Public Works Department
Phone: 704-984-9665
Fax: 704-986-6127

August 15, 2013

Mr. Stanley Bloodworth
Project Manager
Ceres Environmental
3825 85th Avenue North
Brooklyn Park, MN 55443

Dear Mr. Bloodworth:

On behalf of the City of Albemarle, North Carolina, it has been a pleasure working with you and your staff. During a time of great distress to our city, Ceres Environmental promptly and professionally initiated and completed Disaster Debris Removal and Processing.

Throughout the project your staff was tasked with providing management and specialized equipment for our disaster recovery needs. The level of proficiency and diligence that your staff provided is of the highest quality and is unmatched in my numerous years of Public Works. Your staff fulfilled their contract obligation and exceeded our expectations through professional attitudes and hard-working values.

So it is with great confidence that I would highly recommend Ceres Environmental to provide Disaster Recovery Services for any and all Municipalities, State, and or Federal Agencies that may be in need of such services.

Sincerely,

A handwritten signature in black ink, reading "Nina L. Underwood". The signature is written in a cursive, flowing style.

Nina L. Underwood
Public Works Director



TOWN OF ISLIP DEPARTMENT OF ENVIRONMENTAL CONTROL

401 MAIN STREET • ISLIP, NEW YORK 11751 • (631) 595-3630

David Preus, Project Manager
CERES Environmental Services, Inc.
6960 Professional Parkway East
Sarasota, FL 34240

Re: Letter of Recommendation
*Bid #1212-233 – Removal and Disposal of Damaged Household Contents and Storm
Demolition Debris*

Dear Mr. Preus:

On behalf of the Supervisor and the Islip Town Board, I would like to thank you for the professional manner in which your company performed during the Town's clean-up efforts following Superstorm Sandy.

The expertise and organizational skills demonstrated by your company have all been duly noted. The manner in which you moved quickly through each Hamlet to remove storm-related debris, all while keeping the Health, Safety, and Welfare of our Residents an utmost priority should be commended. The Residents were very appreciative of the services provided to them, and were most complimentary regarding the level of professionalism, and the manner in which these services were provided.

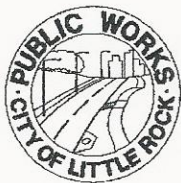
Again, I want to thank you for your assistance with the Town's post-Sandy clean-up. The Town was facing a formidable task in removing this debris; your staff took charge, and made this work appear effortless. We would not hesitate to provide a recommendation for your company, and would look forward to working with CERES Environmental again.

Very truly yours,

Eric M. Hofmeister
Commissioner

EMH:clb

cc: Greg Hancock, Deputy Commissioner
Leonard Donato, Executive Assistant to the Commissioner
File



City of Little Rock

Operations Division

Department of
Public Works

3313 J. E. Davis Drive
Little Rock, Arkansas 72209
(501) 918-3647 Fax (501) 918-3670

Service Request:
(501) 918-3600

April 15, 2013

Ceres Environmental
Attn: Gail Hanscom
9945 Windfern Road
Houston, Texas 77064

On behalf of the City of Little Rock Public Works Department, I would like to take this opportunity to thank you and Ceres Environmental for the quick response and efficient service your company provided to our city following the winter storm of December 2012. Your crews were ready to begin work as soon as the contracts were signed and work began the next day. Ceres Environmental's mobilization efforts and flexibility was a major factor in ensuring the rapid removal of debris from the City of Little Rock. The storm debris was removed within seven weeks and the quick removal of the storm debris was greatly appreciated.

I would also like to formally recognize Ceres Environmental's representative Robert Parmer for his efforts in coordinating the removal of the storm debris. Mr. Parmer was organized, maintained an open line of communication and was very professional in providing service to remove the storm debris. Again, thank you for providing efficient, courteous and knowledgeable service in assisting our City during the cleanup of this disaster.

Sincerely,

A handwritten signature in cursive script that reads "Eric Petty".

Eric Petty, P.E.
Public Works Operations Manager



**MINISTERE
DES TRAVAUX PUBLICS
TRANSPORTS
ET COMMUNICATIONS**

**REPUBLIQUE D'HAÏTI
REPUBLIK DAYITI**

**MINISTE
TRAVO PIBLIK
TRANSPO
AK KOMINIKASYON**

Palais des Ministères

Palè dè Ministè

Réf

Le..... **MAR 06 2013**

No

ATTESTATION

Par la présente l'UCE atteste que la Compagnie Ceres Environmental Services Inc. a exécuté pour l'Etat Haïtien, via l'Unité Centrale d'Exécution du Ministère des Travaux Publics, Transports et Communications (MTPTC/UCE), deux contrats relatifs au traitement des débris du tremblement de terre en Haïti, et plus précisément à Truitier qui est une zone offrant un environnement de travail très difficile et l'une des zones les plus pauvres d'Haïti.

Ces contrats, avec comme numéro de référence (AOI 06-10-UCE/PRU2I/PPM6.4 et AOI UCE/PRU2I/2012/PPM6.11), ont été financés par la Banque Mondiale sur la période allant d'avril 2011 à janvier 2013.

Ceres Environmental a exécuté ces contrats avec professionnalisme, compétence et à la plus grande satisfaction de l'Etat Haïtien et de la population locale.

Cette attestation est faite pour servir et valoir ce que de droit.


Garry JEAN, Ing
Coordonnateur de l'UCE

[TRANSLATION]

The UCE hereby attests that the company Ceres Environmental Services, Inc. has executed for the Haitian Government, via UCE/MTPTC, two contracts relating to the recycling of debris from the earthquake in Haiti, and more specifically, at Truitier which is an area in which work is very difficult, and one of the poorest areas in Haiti.

These contracts, referenced by numbers (AOI 06-10-UCE/PRU2I/PPM6.4 and AOI UCE/PRU2I/2012/PPM6.11), were funded by the World Bank during the period from April 2011 to January 2013.

Ceres Environmental executed these contracts with professionalism, competence, and the utmost satisfaction of the Government of Haiti and the local population.

This attestation is for use for all legal intents and purposes.

Garry Jean, Ing
Coordinator, UCE



CITY OF GREENVILLE

P.O. Box 7207

NORTH CAROLINA
27835-7207

PUBLIC WORKS DEPARTMENT

January 19, 2012

Ms. Gail M. Hanscom
Project Manager
Ceres Environmental Services, Inc.
6960 Professional Parkway East
Sarasota, FL 34240

Dear Ms. Hanscom:

On behalf of the City of Greenville, NC, I would like to take this opportunity to thank you and Ceres Environmental for the quick response and efficient services you provided to our City following Hurricane Irene in 2011. As this storm was one of the worst hurricanes to hit our City, it resulted in a tremendous amount of debris to be removed. Your company's mobilization efforts, flexibility, and attention to detail was a major factor in ensuring the rapid removal of debris from the City and was greatly appreciated by its citizens.

Ceres was organized and conscientious, and your team quickly learned our area, employees, and our level of service. Your team provided professional, quality service, and maintained an open line of communication at all times.

Again, our sincere appreciation to you and Ceres Environmental for your assistance and excellent service to the City of Greenville.

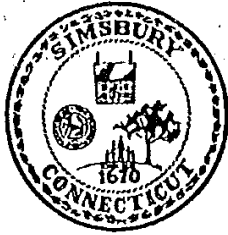
Sincerely,



Wesley B. Anderson
Director of Public Works

Document Number: 916803

1500 Beatty Street • Greenville, North Carolina • 27834



Town of Simsbury

66 TOWN FOREST ROAD, P.O. BOX 495, SIMSBURY, CONNECTICUT 06070
Phone (860) 658-3222 Fax (860) 408-5416 E-mail troy@simsbury-ct.gov

~ Thomas J. Roy, P.E. - Director of Public Works ~

December 22, 2011

Mr. Charles Owens
Project Manager
Ceres Environmental
HAND DELIVERED

Re: Letter of Appreciation - Debris Cleanup and Disposal Following Winter Storm Alfred

Dear Mr. Owens:

I want to take the time to thank you and Ceres Environmental for the work you did in removing the debris from Simsbury following one of the worst natural disasters this Town has ever experienced. The work performed by Ceres under your leadership was professional, timely and compassionate. At no time did any problem go unresolved and you were able to meet all of the contractual requirements and time constraints even when our volume of debris more than doubled from our original estimates.

Having the landscape of our town so dramatically changed by the storm damage had a dramatic impact on our residents and the quality of their lives. The cleanup work performed and the manner, in which it was conducted, was an essential part of the communities recovery process.

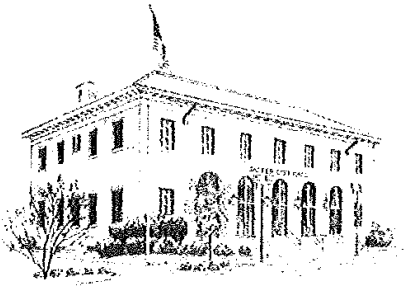
Thank you for providing a superior level of service and quality to our Town.

Sincerely,

Thomas J. Roy, PE
Director of Public Works

cc: David Preus
Troy Garrett

An Equal Opportunity Employer
www.Simsbury-ct.gov



V.L. "SONNY" POSEY, MAYOR
GARY COWEN, COUNCIL MEMBER
JOHN M. ROLLINS, COUNCIL MEMBER
MORRIS STUDDARD, COUNCIL MEMBER

CITY OF JASPER

November 3, 2011

400 W. 19TH STREET
P.O. BOX 1589
JASPER, ALABAMA 35501
TELEPHONE: (205) 221-2100
FAX: (205) 221-8522
EMAIL: jcityhall400@charter.net
WEB ADDRESS: jasperciv.com

SANDI P. SUDDUTH, COUNCIL MEMBER
LEE SWANN, COUNCIL MEMBER
KATHY CHAMBLESS, CITY CLERK, C P A

Ceres Environmental
Attn: David Preus
3825 85th Avenue N.E.
Brooklyn Park, MN. 55443

RE: Letter of Appreciation, Pat Lombardo, Ceres Environmental

Dear Mr. Preus:

I would like to offer this letter of appreciation to formally recognize Ceres Environmental Representative Pat Lombardo for his tireless efforts in removal of tornado debris of the April 27, 2011 storm, for the City of Jasper, Alabama.

Mr. Lombardo's customer service and expertise allowed the City of Jasper to accomplish the monumental task of the debris removal in a timely fashion as to better serve the citizens of our community in a time of need.

Again, I would like to thank Ceres Environmental and Pat Lombardo for their responsive, courteous and knowledgeable service in assisting our City in this disaster.

Sincerely,

CITY OF JASPER, ALABAMA

Keith Pike
City Planner

KP/rs



JEFFERSON COUNTY COMMISSION

JAMES A. (JIMMIE) STEPHENS
COMMISSIONER OF FINANCE AND INFORMATION TECHNOLOGY

716 Richard Arrington, Jr. Blvd. N.
Suite 210 Courthouse
Birmingham, Alabama 35203
Telephone: 205-325-5555 – Fax: 205-325-4860

August 26, 2011

To Whom It May Concern:

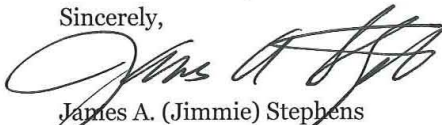
It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Alabama residents were changed forever on April 27, 2011 when a line of severe storms and tornadoes ripped through our state. Jefferson County, the state's most populous county and home to the City of Birmingham was one of the areas suffering massive devastation. Jefferson County Commissioners immediately went to work, hiring Ceres Environmental to assist the County's Roads and Transportation Department in removing in excess of one million ton of debris.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. Organized and diligent, their team quickly learned our people, our systems and our area. Ceres Environmental helped to organize and utilize Alabama contractors, allowing local people to heal by doing something to help in their own backyards. Ceres assistance resulted in people getting back into their communities and starting the rebuilding process. Residents that were hit hardest in communities like, Pleasant Grove, Concord, and Forestdale are today, after only four months, moving into new and rebuilt homes. After witnessing the profound success and partnership of Jefferson County and Ceres Environmental, other Alabama Counties selected Ceres for debris cleanup in their area.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,



James A. (Jimmie) Stephens
JS:cv

City of Pleasant Grove

501 PARK ROAD
PLEASANT GROVE, ALABAMA 35127
PHONE (205) 744-1720
FAX (205) 744-9556

Jerry W. Brasseale, Mayor
Karen Duncan, City Clerk/Treasurer
Jon B. Terry, Attorney

COUNCIL MEMBERS
William Bullion
Terrie G. Hicks
Philip Houston
Paula Johnson
James G. Mosley

July 25, 2011

**CERES Environmental
6960 Professional Parkway East
Sarasota, FL 34240**

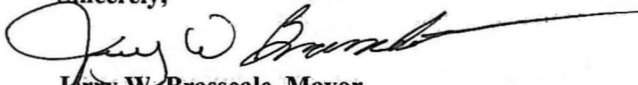
To Whom It May Concern:

April 27 was a day many Alabamians will never forget. The impact of this storm which caused destruction thru many counties will be felt for many years to come.

Words such as "horrific," "powerful," "disaster" or overwhelmed" could hardly begin to express the devastation left behind by the EF-4/EF-5 tornado.

As the Mayor of Pleasant Grove, Alabama I was impressed by the way the employees with CERES communicated with me and our employees to expedite the mission in which they were called to perform. They removed 500 thousand cubic yards of storm debris. They worked with the local contractors to help this city get back to some kind of normal life. Throughout the community our residents have given us feedback at the performance of CERES and it has all been positive. I would highly recommend CERES Environmental for their services, and their performance of their work, especially to anyone that may find themselves in a situation as we found ourselves to be. On behalf of City Hall, our city council and the residents of Pleasant Grove, Alabama, we thank you for your assistance.

Sincerely,



**Jerry W. Brasseale, Mayor
City of Pleasant Grove**



CITY OF LAKE JACKSON

25 OAK DRIVE • LAKE JACKSON, TEXAS 77566-5289 • 979-415-2400 • FAX 979-297-9804

June 30, 2009

Dear Sir/Madam:

On behalf of the City of Lake Jackson, Department of Public Works, this letter is to acknowledge the splendid wood waste grinding work performed by Ceres Environmental Services, Inc. for the City in February of 2009 following Hurricane Ike, and to recommend Ceres in relation to the Lake Jackson Debris Removal RFP currently being solicited by the City from qualified disaster recovery contractors.

I found Ceres to be a very prompt, reliable and competent partner for our wood waste reduction project. Their personnel are extremely experienced and very pleasant to work with. They utilize the most modern equipment and waste reduction processes and techniques.

I have no doubt that Ceres, who have performed any number of large debris removal and reduction projects throughout Texas and the Gulf States, would render timely and cost-effective disaster recovery services to the City of Lake Jackson should they become the chosen contractor. They have my strong recommendation.

Sincerely,

Craig Nisbett
Public Works Director

CN:mae

COUNCIL
LARRY D. ASHLOCK
N. STEVEN ATCHER
MARTY E. FULKERSON
KENNY LEWIS
RONALD B. THOMAS
TIM C. WALKER



200 West Dixie Avenue
P. O. Box 550
Elizabethtown, KY 42702
(270) 765-6121
Fax: (270) 737-5362
Web Site: www.ETownKY.org

CITY OF ELIZABETHTOWN
DAVID L. WILLMOTH, JR., MAYOR

June 4, 2009

CERES Environmental Services, Inc.

RE: January 2009 Ice Storm Cleanup

Dear Sirs:

This letter is to express the appreciation of the City of Elizabethtown for the effective and timely removal of storm debris (limbs) from the streets of Elizabethtown. Although the Commonwealth of Kentucky issued the contracts, your representatives and employees were cooperative and responsive to our suggestions and requests regarding the progress of the cleanup. Our town was cleaned up in an amazingly short time and our residents were very thankful.

Thank you for the attention given to the City of Elizabethtown during this emergency.

Clint Fulkerson,
Foreman, Street Services

Don Hill
Superintendent, Public Works





CARLOS H. CASCOS, CPA
COUNTY JUDGE
DIRECTOR OF EMERGENCY MANAGEMENT
1100 E. MONROE ST.
DANCY BUILDING
BROWNSVILLE, TEXAS 78520

JOHNNY CAVAZOS, EMC
CHIEF EMERGENCY OFFICER
DIRECTOR OF HOMELAND SECURITY
(956) 547-7000
FAX: 547-7006

Monday, December 1, 2008

Mr. Thomas D. Trizna, Sr.
Project Manager
Ceres Environmental Services, Inc.
5590 Broadcast Court
Sarasota, Florida 34240

Dear Mr. Trizna:

Greetings! On behalf of the County of Cameron, I would like to acknowledge the superb work performed by your firm following Hurricane Dolly in July 2008. Your firm accomplished what it set out to do and on several occasions went above and beyond to satisfy the needs of the disaster recovery.

As Cameron County's Director of Homeland Security & Emergency Management, I can certainly appreciate the value you placed on your pre-planning, leadership and responsiveness by which Ceres, along with its subcontractors, responded to our community's need.

In addition, we did not overlook your firm's common sense, forward-thinking practice of hiring local subcontractors, thus, furthering the economic recovery of our area.

Although I certainly do not wish for another hurricane anytime soon, I am comfortable knowing that our county can depend on Ceres Environmental to preplan, pre-deploy, and take care of business when the time comes.

With this in mind, please feel free to use me as a positive reference for prospective clients.

Sincerely,

Johnny Cavazos



CITY OF WATERLOO, IOWA

WATERLOO ENGINEERING DEPARTMENT

715 Mulberry St. • Waterloo, IA 50703 • (319) 291-4312 Fax (319) 291-4262
ERIC THORSON, P.E. • City Engineer email: city.engineer@waterloo-ia.org

Mayor
TIMOTHY J.
HURLEY

July 17, 2008

COUNCIL
MEMBERS
.....

REGINALD A.
SCHMITT
Ward 1

CAROLYN
COLE
Ward 2

HAROLD
GETTY
Ward 3

QUENTIN M.
HART
Ward 4

RON
WELPER
Ward 5

BOB
GREENWOOD
At-Large

STEVE
SCHMITT
At-Large

Mr. Bret Synder
Ceres Environmental
3825 85th Avenue North
Brooklyn Park, MN 55443

RE: LETTER OF RECOMENDATION

Dear Mr. Synder:

As the Project Engineer for the debris removal contract for the City of Waterloo, Iowa, I wanted to write to you and let you know what a fantastic job you did. As you know, the City of Waterloo suffered a 500-year flood event in June 2008. After the flood waters receded, the City of Waterloo put forth a contract for debris removal.

As I had never dealt with a contract like this before, I was very nervous when an out-of-town contractor, Ceres Environmental, submitted the low bid. Ceres provided all of the necessary paperwork with their bid, even the paperwork that was not required at the time of the bid. This paperwork would have been required after the bid opening but Ceres provided it with their bid in order to speed up the review and approval process.

Having spent three weeks working with you and your crews, I am very pleased that Ceres received the contract. Anything that I ever asked, you provided, cleaned up or took care of. The work that you did was always done with great care and when you left an area, yards were always raked and very clean.

I would be very happy to recommend Ceres Environmental to another city, county or state that is in need of your services.

If I can be of any further help please don't hesitate to contact me.

Sincerely,

Jamie Knutson, P.E.
Associate Engineer

CITY WEBSITE: www.ci.waterloo.ia.us

WE'RE WORKING FOR YOU!

An Equal Opportunity/Affirmative Action Employer



CITY OF NICHOLS HILLS

February 18, 2008

Thomas D. Trizna, Sr.
Project Manager
Ceres Environmental Services, Inc.
5590 Broadcast Court
Sarasota, Florida 34240

Re: Letter of Commendation for Severe Winter Storm Response Operations

Dear Mr. Trizna:

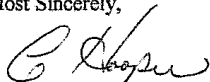
Now that the City of Nichols Hills has completed its interaction with the Federal Emergency Management Agency (FEMA) regarding reimbursement of eligible damage costs resulting from the December 10-11, 2007 ice storm, I am compelled to offer this letter of commendation to you, the other Ceres staff members assisting you, and the team of subcontractors you brought to our aid.

The ice storms caused significant damage to the majority of the tree canopy throughout Nichols Hills, both that in the public rights-of-way and that on private property. When you first visited with me, I thought that I had contracted for enough debris removal personnel and equipment to complete the clean-up within a timeframe acceptable to the executive staff, and citizens, in the City. Once I realized that this was not the case, and I asked Ceres to assist, you immediately mobilized the proper number and proper make-up of equipment necessary to meet the goal established. This reflected well upon the Department of Public Works, and the entire City of Nichols Hills organization.

Perhaps even more important than a timely, coordinated response to the debris removal challenge was the expertise, education, and presentation of the audit quality documentation that FEMA requires for maximum reimbursement of eligible costs that Ceres provided. The Final Report that you submitted to me captured, documented, and memorialized the entire process in a manner that impressed even our FEMA Public Assistance Coordinator. He stated that, "If only more of the reimbursement applicants would prepare their data in the manner in which you (Nichols Hills) did, my job would be much easier, and checks would be sent to applicants much faster".

On behalf of the City of Nichols Hills, Oklahoma Department of Public Works, I commend Ceres for all the efforts put forth in assisting us in our time of need. While I hope to never again require your services, should that occur, I would eagerly invite your involvement in future disaster response and recovery operations. Please feel free to use my name as a positive reference for future work with other local government agencies across the nation.

Most Sincerely,



Charles Hooper, Director

Town Hall • 6407 Avondale Drive • Nichols Hills, Oklahoma 73116-6481 • 405/843-6637, Fax 405/842-8409



AARON F. BROUSSARD
PARISH PRESIDENT

JEFFERSON PARISH LOUISIANA

OFFICE OF PARISH PRESIDENT

Our Mission is:
"Provide the services,
leadership, and vision to
improve the quality of life
in Jefferson Parish."

May 31, 2007

To Whom It May Concern:

This letter is to strongly recommend Ceres Environmental Services, Inc. as a hurricane recovery contractor.

Hurricane Katrina (2005) devastated the Gulf Coast and Jefferson Parish, the most populated Parish in Louisiana, was no exception. In total, our recovery effort required the removal of millions of cubic yards of debris, trimming or removal of many thousands of trees, and demolition of thousands of structures.

Initially I was concerned when our original contractor was replaced by Ceres early in the recovery effort. But these concerns were alleviated on the first day when Ceres removed more debris at a higher rate than any single day during the original contractor's period of performance. In just their first 90 days of performance, Ceres removed over 3,178,970 CY of debris.

Over the past 20 months, I have come to know Ceres' personnel and capabilities well and have been impressed with all aspects of their organization, all of which continually reaffirmed that the contractor change made early in this effort was the correct decision. Throughout their performance on this project, Ceres consistently maintained a highly competent and professional staff – all of whom remained tirelessly devoted to achieving the mission objectives. Often faced with critical challenges and competing priorities, Ceres maintained considerable flexibility and demonstrated diversified expertise, consistently exceeding all of our expectations. Ceres was also extremely successful in promoting the participation and integration of local resources and contractors to achieve our utilization goals, furthering the economic and employment recovery aspects to this locality.

The recovery effort for this Parish was, at the very least, daunting. The responsiveness, expertise, dedication, efficiency and professionalism displayed by Ceres were exemplary and this Parish remains grateful to them for their services. We would highly recommend this contractor for hurricane or other disaster recovery efforts.

Sincerely,



AARON F. BROUSSARD
Parish President



Printed on Recycled Paper.

SUITE 1002 - 1221 ELMWOOD PARK BOULEVARD - JEFFERSON, LOUISIANA 70123
P. O. BOX 10242 JEFFERSON, LOUISIANA 70181-0242 - (504) 736-6400



The City of Slidell

P. O. Box 828 • Slidell, Louisiana 70459
Telephone (985) 646-4333
Fax (985) 646-4209

BEN O. MORRIS
MAYOR

May 31, 2007

To Whom It May Concern:

The impact of Hurricane Katrina was far-reaching to our City of Slidell, Louisiana. The devastation of this disaster necessitated a major recovery effort, which ultimately included the removal of 1.5 million cubic yards of storm debris, trimming or removal of thousands of storm and salt water damaged trees, and the demolition of hundreds of structures. Ceres Environmental Services, Inc. (Ceres) performed this work in an exemplary manner.

On behalf of the City of Slidell, I would like to personally thank the entire Ceres organization for the safe, expeditious and professional manner in which this firm completed a very difficult response mission. I also appreciate their efforts to utilize many local contractors and vendors in the performance of the work to include the trimming and removal of hazardous trees on over 5,000 private properties under the executive order for the City. Particularly important to this City, since the storm devastated many of our local businesses, was Ceres' small and local business utilization program which helped to restore local businesses and jobs to this community, and we are grateful to Ceres for that effort.

The City of Slidell was very pleased with Ceres' performance in completing a very difficult mission. I would highly recommend the services of this company to others and, in particular, to those in need of recovery assistance following severe disasters such as Katrina.

Sincerely,

A handwritten signature in black ink, appearing to be "Ben O. Morris", is written over a horizontal line.

Ben O. Morris
Mayor

| | | | |
|--|---|---|--|
| PERFORMANCE EVALUATION (CONSTRUCTION) | | 1. CONTRACT NUMBER W 912P805D 0024 | |
| INCOMPLETE-RATED | | 2. CEC NUMBER 060619285 | |
| IMPORTANT: Be sure to complete Part III - Evaluation of Performance Elements on reverse. | | | |
| PART I - GENERAL CONTRACT DATA | | | |
| 3. TYPE OF EVALUATION (X one) | | 4. TERMINATED FOR DEFAULT | |
| <input type="checkbox"/> INTERIM (List percentage <u>100</u> %) <input checked="" type="checkbox"/> FINAL | | <input type="checkbox"/> AMENDED | |
| 5. CONTRACTOR (Name, Address, and ZIP Code) CERES ENVIRONMENTAL SERVICES, INC 3825 85TH AVENUE B MINNEAPOLIS MN 554432059 USA NAICS Code: 562910 | | 6.a. PROCUREMENT METHOD (X one) | |
| | | <input type="checkbox"/> SEALED BID <input checked="" type="checkbox"/> NEGOTIATED | |
| | | b. TYPE OF CONTRACT (X one) <input checked="" type="checkbox"/> FIRM FIXED PRICE <input type="checkbox"/> COST REIMBURSEMENT <input type="checkbox"/> OTHER (Specify) | |
| 7. DESCRIPTION AND LOCATION OF WORK DEBRIS REMOVAL, SITE MANAGEMENT AND DEBRIS REDUCTION, HURRICANE KATRINA | | | |
| 8. TYPE AND PERCENT OF SUBCONTRACTING Total SB 73.5% , Total SDB 10.6% , Total WOSB 11% , Total Hubzone 3.2% , Total SDV 3% | | | |
| 9. FISCAL DATA | a. AMOUNT OF BASIC CONTRACT \$1,000,000.00 | b. TOTAL AMOUNT OF MODIFICATIONS | c. LIQUIDATED DAMAGES ASSESSED |
| | | | d. NET AMOUNT PAID CONTRACTOR \$440,935,314 |
| 10. SIGNIFICANT DATES | a. DATE OF AWARD 09/15/2005 | b. ORIGINAL CONTRACT COMPLETION DATE 09/30/2007 | c. REVISED CONTRACT COMPLETION DATE |
| | | | d. DATE WORK ACCEPTED 09/30/2007 |
| PART II - PERFORMANCE EVALUATION OF CONTRACTOR | | | |
| 11. OVERALL RATING (X appropriate block) | | | |
| <input checked="" type="checkbox"/> OUTSTANDING | <input type="checkbox"/> ABOVE AVERAGE | <input type="checkbox"/> SATISFACTORY | <input type="checkbox"/> MARGINAL |
| <input type="checkbox"/> UNSATISFACTORY (Explain in Item 20 on reverse) | | | |
| 12. EVALUATED BY | | | |
| a. ORGANIZATION (Name and Address (Include ZIP Code)) | | b. TELEPHONE NUMBER (Include Area Code) | |
| CBCT-M VM | | 901-544-3037 | |
| c. NAME AND TITLE RICHARD W. EDMOND CHIEF HURRICANE BRANCH | | d. SIGNATURE | e. DATE 10/06/2008 |
| 13. EVALUATION REVIEWED BY | | | |
| a. ORGANIZATION (Name and Address (Include ZIP Code)) | | b. TELEPHONE NUMBER (Include Area Code) | |
| | | | |
| c. NAME AND TITLE | | d. SIGNATURE | e. DATE |
| | | | |
| 14. AGENCY USE (Distribution, etc.) | | | |

PART III - EVALUATION OF PERFORMANCE ELEMENTS

N/A = NOT APPLICABLE O = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY

| 15. QUALITY CONTROL | | | | | | | 16. EFFECTIVENESS OF MANAGEMENT | | | | | | |
|---|---|---|---|---|---|--|--|---|---|---|---|--|--|
| N/A | O | A | S | M | U | N/A | O | A | S | M | U | | |
| a. QUALITY OF WORKMANSHIP | X | | | | | a. COOPERATION AND RESPONSIVENESS | X | | | | | | |
| b. ADEQUACY OF THE CQC PLAN | X | | | | | b. MANAGEMENT OF RESOURCES/ PERSONNEL | | X | | | | | |
| c. IMPLEMENTATION OF THE CQC PLAN | X | | | | | c. COORDINATION AND CONTROL OF SUBCONTRACTOR(S) | | X | | | | | |
| d. QUALITY OF QC DOCUMENTATION | X | | | | | d. ADEQUACY OF SITE CLEAN-UP | X | | | | | | |
| e. STORAGE OF MATERIALS | X | | | | | e. EFFECTIVENESS OF JOB-SITE SUPERVISION | X | | | | | | |
| f. ADEQUACY OF MATERIALS | | X | | | | f. COMPLIANCE WITH LAWS AND REGULATIONS | | X | | | | | |
| g. ADEQUACY OF SUBMITTALS | X | | | | | g. PROFESSIONAL CONDUCT | X | | | | | | |
| h. ADEQUACY OF QC TESTING | X | | | | | h. REVIEW/RESOLUTION OF SUBCONTRACTOR'S ISSUES | X | | | | | | |
| i. ADEQUACY OF AS-BUILTS | | X | | | | i. IMPLEMENTATION OF SUBCONTRACTING PLAN | X | | | | | | |
| j. USE OF SPECIFIED MATERIALS | X | | | | | | | | | | | | |
| k. IDENTIFICATION/CORRECTION OF DEFICIENT WORK IN A TIMELY MANNER | X | | | | | | | | | | | | |
| 17. TIMELY PERFORMANCE | | | | | | | 18. COMPLIANCE WITH LABOR STANDARDS | | | | | | |
| a. ADEQUACY OF INITIAL PROGRESS SCHEDULE | X | | | | | a. CORRECTION OF NOTED DEFICIENCIES | X | | | | | | |
| b. ADHERENCE TO APPROVED SCHEDULE | X | | | | | b. PAYROLLS PROPERLY COMPLETED AND SUBMITTED | | X | | | | | |
| c. RESOLUTION OF DELAYS | X | | | | | c. COMPLIANCE WITH LABOR LAWS AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND EEO REQUIREMENTS | X | | | | | | |
| d. SUBMISSION OF REQUIRED DOCUMENTATION | | X | | | | | | | | | | | |
| e. COMPLETION OF PUNCHLIST ITEMS | | X | | | | 19. COMPLIANCE WITH SAFETY STANDARDS | | | | | | | |
| f. SUBMISSION OF UPDATED AND REVISED PROGRESS SCHEDULES | X | | | | | a. ADEQUACY OF SAFETY PLAN | X | | | | | | |
| g. WARRANTY RESPONSE | X | | | | | b. IMPLEMENTATION OF SAFETY PLAN | X | | | | | | |
| | | | | | | c. CORRECTION OF NOTED DEFICIENCIES | X | | | | | | |

20. REMARKS (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheet(s), if needed.)

EVALUATOR REMARKS: CERES performed debris removal and demolition in southeast Louisiana in support of Hurricane Katrina recovery. In the midst of this chaotic and dangerous environment, they worked hundreds of thousands of manhours without a lost time accident. Their management team responded to this 24 month effort in an outstanding manner. They proactively worked with both Federal agencies and Local entities. The management of their 413 first tier subcontractors was both professional and fully supportive of the requirement of the Robert T. Stafford Disaster Relief and Emergency Assistance Act.

All work was completed timely, disposal sites fully complied with all applicable laws and regulations and the quality of their work left nothing to be desired. Their overall management of the project was outstanding.

Performance Survey Form

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental Services, Inc.
 Address: 3825 85th Avenue North Telephone Number: 800-218-4424
Brooklyn Park, MN 55443 Point of Contact: David Preus

Name / Location of Project: Hurricanes Francis and Jeanne Debris Haul in Palm Beach County, FL

Contractor Performed as the ☐ Prime Contractor, the ☒ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: RICH KURZ Title: FIELD SERVICE MGR
 Address: PBC SOLID WASTE AUTHORITY Telephone Number: 561-697-2700 x 4715
7501 N. JOG ROAD Fax Number: 561-471-0142
WEST PALM BEACH, FL 33412

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|--|---|---|--|
| Unsatisfactory | Marginal | None | Satisfactory | Very Good | Exceptional |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was out, marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

PERFORMANCE SURVEY FORM

| The Contractor: | | | | | | | | |
|-----------------|---|-----|---|---|----|---|---|-----|
| 1. | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 2. | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 3. | Delegated authority to project managers and supervisors commensurate with contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 4. | Home office participated in solving significant local problems. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 5. | Followed approved quality control plan and conformed to contract specifications. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 6. | Provided effective quality control and / or inspection procedures to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 7. | Corrected deficiencies in a timely manner and pursuant to their quality control procedures. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 8. | Provided timely resolution of contract discrepancies. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 9. | Identified risks / problems as they occurred. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 10. | Suggested alternative approaches to problems. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 11. | Displayed initiative to solve problems. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 12. | Developed realistic progress schedules. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 13. | Met established project schedules. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 14. | Provided timely resolution of warranty defects. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 15. | Was responsive to contract changes. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 16. | Provided adequate project supervision. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 17. | Obtained consent of surety for increases in bonding as work-in-progress increased. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 18. | Paid subcontractors / suppliers in a timely manner. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 19. | Provided accurate and complete cost proposals including all aspects of work required for each contract change. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 20. | Cooperated with Government personnel after award. | 1 | 2 | 3 | 4 | 5 | 6 | N/A |
| 21. | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks". | YES | | | NO | | | N/A |
| 22. | Would you award another contract to this contractor? If not, explain in "remarks". | YES | | | NO | | | N/A |
| 23. | Overall Evaluation of Contractor's Performance | 1 | 2 | 3 | 4 | 5 | 6 | |

REMARKS:

CERES ENVIRONMENTAL DID AN OUTSTANDING JOB AS A SUBCONTRACTOR FOR WASTE MANAGEMENT DURING THE HURRICANE FRANCES AND JEANNE CLEANUP. THEY WERE ASSIGNED SPECIFIC AREAS (WHICH WERE SOME OF THE HARDEST HIT AREAS) AND HAD CREWS ON THE GROUND IN THESE AREAS UNTIL THE CLEANUP CONCLUDED. THEIR MANAGEMENT AND SUPERVISORY TEAM WERE EXCEPTIONAL. THEY WERE ALWAYS AVAILABLE TO MEET IF THE NEED AROSE AND WERE QUICK TO RESOLVE ANY ISSUES THAT CAME UP. THEY ARE A TEAM OF KNOWLEDGABLE PROFESSIONALS THAT KNOW HOW TO GET THE JOB DONE RIGHT.

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental Services, Inc.
Address: 3825 85th Ave. N. Telephone Number: (763) 425-8822
Brooklyn Park, M.N. 55443 Point of Contact: David Preus
Name/Location of Project: City of Palm Beach Gardens
Palm Beach Gardens, FL 33410

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: David Reyes Title: Operations Director
Address: 10500 N. Military Trail Telephone Number: (561) 804-7015
Palm Beach Gardens, FL 33410 Fax Number: (561) 799-4211

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|--|---|---|--|
| Unsatisfactory | Marginal | None | Satisfactory | Very Good | Exceptional |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/EMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

| The contractor: | | 1 | 2 | 3 | 4 | 5 | 6 | NA |
|-----------------|---|---|---|---|---|-----|-----|------|
| 1. | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 2. | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 3. | Delegated authority to project managers and supervisors commensurate with contract requirements. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 4. | Home office participated in solving significant local problems. | 1 | 2 | 3 | 4 | (5) | 6 | NA |
| 5. | Followed approved quality control plan and conformed to contract specifications. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 6. | Provided effective quality control and/or inspection procedures to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 7. | Corrected deficiencies in timely manner and pursuant to their quality control procedures. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 8. | Provided timely resolution of contract discrepancies. | 1 | 2 | 3 | 4 | 5 | 6 | (NA) |
| 9. | Identified risks/problems as they occurred. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 10. | Suggested alternative approaches to problems. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 11. | Displayed initiative to solve problems. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 12. | Developed realistic progress schedules. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 13. | Met established project schedules. | 1 | 2 | 3 | 4 | (5) | 6 | NA |
| 14. | Provided timely resolution of warranty defects. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 15. | Was responsive to contract changes. | 1 | 2 | 3 | 4 | 5 | 6 | (NA) |
| 16. | Provided adequate project supervision. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 17. | Obtained consent of surety for increases in bonding as work-in-progress increased. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 18. | Paid subcontractors/suppliers in a timely manner. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 19. | Provided accurate and complete cost proposals including all aspects of work required for each contract change. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 20. | Cooperated with Government personnel after award. | 1 | 2 | 3 | 4 | 5 | (6) | NA |
| 21. | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks." | | | | | | YES | NO |
| 22. | Would you award another contract to this contractor? If not, explain in "remarks." | | | | | | YES | NO |
| 23. | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE. | 1 | 2 | 3 | 4 | 5 | (6) | |

PERFORMANCE SURVEY FORM

Remarks: Ceres Environmental meet the City of Palm Beach Gardens
expectation for the debris collection process. Ceres Environmental
was in contact with the City immediately after the storm and in
less than 72^{hrs} after hurricane Wilma, Ceres crew's were ready to
start the collection process.

The City of Palm Beach Gardens recommends Ceres Environmental
as a responsive Contractor.

END OF SECTION

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience Forms with their initial offers.

Contractor's Name: CERES Environmental

Address: 3825 85th Avenue Telephone Number: (763) 425-8822
BROOKLYN PARK, MN. Point of Contact: 763 425-5634
55443

Name/Location of Project: Emergency Roof Repairs during
Operation Blue Roof 2005 Hurricane Wilma - Florida

Contractor Performed as the ☐ Prime Contractor, the ☐ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: Jose Rosado Title: Resident Engineer

Address: 400 Fernandez Tunos Ave Telephone Number: 787-729-6905
Stup 7 1/2 Antillas Office Fax Number: 787-729-6944
SAN JUAN, PR

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|--|---|---|--|
| Unsatisfactory | Marginal | None | Satisfactory | Very Good | Exceptional |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/EMMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

| The contractor: | | 1 | 2 | 3 | 4 | 5 | 6 | |
|-----------------|---|---|---|---|---|---|-----|----|
| 1. | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 2. | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 3. | Delegated authority to project managers and supervisors commensurate with contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 4. | Home office participated in solving significant local problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 5. | Followed approved quality control plan and conformed to contract specifications. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 6. | Provided effective quality control and/or inspection procedures to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 7. | Corrected deficiencies in timely manner and pursuant to their quality control procedures. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 8. | Provided timely resolution of contract discrepancies. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 9. | Identified risks/problems as they occurred. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 10. | Suggested alternative approaches to problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 11. | Displayed initiative to solve problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 12. | Developed realistic progress schedules. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 13. | Met established project schedules. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 14. | Provided timely resolution of warranty defects. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 15. | Was responsive to contract changes. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 16. | Provided adequate project supervision. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 17. | Obtained consent of surety for increases in bonding as work-in-progress increased. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 18. | Paid subcontractors/suppliers in a timely manner. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 19. | Provided accurate and complete cost proposals including all aspects of work required for each contract change. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 20. | Cooperated with Government personnel after award. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 21. | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks." | | | | | | YES | NO |
| 22. | Would you award another contract to this contractor? If not, explain in "remarks." | | | | | | YES | NO |
| 23. | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE. | 1 | 2 | 3 | 4 | 5 | 6 | |

PERFORMANCE SURVEY FORM

Remarks: Ceres performance was "Very Good." Their
Field Management was constantly involved in the
operation & coordinated their work with the USACE
on a daily basis. There were no serious Quality
Control issues and those that surfaced were
corrected quickly. They maintained an accurate
data base system and their request for payments
were submitted well organized & on a timely
basis. They surfaced accountability issues &
were involved in seeking solution of those
issues. I would award another contract
to them without reservations.

J. W. G.
Resident Engineer
Miami RFO Wilma

END OF SECTION



COUNTY of ISLE OF WIGHT

THE COURT HOUSE

February 11, 2004

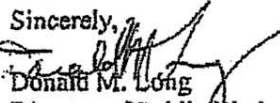
RE: Letter of Recommendation for CERES Environmental Services, Inc.

To Whom It May Concern:

CERES Environmental is the County's contractor for the removal of storm debris from Hurricane Isabel. Through this very trying and difficult period CERES has given us exemplary service. They have been responsive to the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner.

I have been most impressed by their thoroughness and flexibility. As one may well expect, during such a disaster as this hurricane, plans often go down the drain. They have in many instances put planned duties aside to respond to emergency requests without sacrificing the overall goal.

I have especially enjoyed the working relationship we have had with Ken Brown, Project Superintendent and David Preus, Project Manager. I wholeheartedly recommend CERES for any job large or small. Should the need arise I would not hesitate to hire them again.

Sincerely,

Donald M. Long
Director of Public Works

P.O. BOX 80 • ISLE OF WIGHT • VIRGINIA 23397 • (757) 357-3191 • www.co.isle-of-wight.va.us

Marvin A. Crocker, Jr., Mayor

Council Members
William L. Jones - Vice Mayor
H. Cecil Eley, Jr.
Carolyn H. Griffin
Kenneth N. Johnson
James P. O'Briant, III
Victor L. Walker

TOWN OF WINDSOR

8 East Windsor Boulevard
Post Office Box 307
Windsor, Virginia 23487

Established 1902

Town Manager
Kurt A. Falkenstein

Town Clerk/Treasurer
Patricia M. Mann

Town Attorney
Joshua Pretlow, Jr.

January 5, 2004

Ceres Environmental Services
3825 85th Avenue North
Brooklyn Park, Minnesota 55443

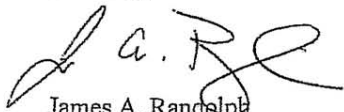
Dear Ceres Environmental:

Please allow this letter to express our appreciation for your conscientious service in assisting the Town of Windsor, Virginia with debris removal from Hurricane Isabel. We were very fortunate to have Mr. Ken Brown and Mrs. Terry Brown of your organization assist us in this endeavor. While coping with this monumental task, we found Ken and Terry to be professional, courteous, and prompt.

While many out of state contractors used this opportunity to take advantage of the situation, your organization rose above the rest with superior customer service provided by the Brown's. Their commitment to progress and reliability helped make the best of a difficult task. The integrity and character of your organization can only benefit with employees such as these.

Once again, I would like to thank Ceres Environmental for your effort and attention to detail and would certainly offer a favorable recommendation to all those interested in your services.

Sincerely,



James A. Randolph
Assistant to the Town Manager

TOWN OF SMITHFIELD

"The Ham Capital of the World"

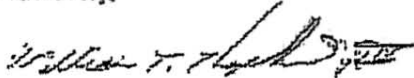
To Whom It May Concern:

This letter is to strongly recommend Ceres Environmental Services, Inc. as a government contractor.

Hurricane Isabel created much devastation in the Town of Smithfield in September 2003. Ceres Environmental Services, Inc. was contracted by the town to clean its streets and sewer rights of way and handle the debris cleanup. The company met its performance deadlines and operated without injuries. The company's on-site management was highly responsive to the Town's concerns and its workers were courteous to the public.

If you have any questions, feel free to contact me at (757) 385-4200.

Sincerely,



William T. Hopkins, III CZO
Director of Planning Engineering & Public Works

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental
Address: 3825 85th Avenue N. Telephone Number: (463) 475-8822
Brooklyn Park, MN 55423 Point of Contact: David Prens
Town of Smithfield Steve Johnston

Contractor Performed as the ☐ Prime Contractor, the ☒ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: William T. Hopkins, III Title: Dir. of Plan. Eng. & Public Works
Address: 302 Main St. Telephone Number: (757) 365-4200
Smithfield, VA 23431 Fax Number: (757) 367-9883

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|--|---|---|--|
| Unsatisfactory | Marginal | None | Satisfactory | Very Good | Exceptional |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/EMMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

| The contractor: | | 1 | 2 | 3 | 4 | 5 | 6 | |
|-----------------|---|-----|---|---|---|---|---|------|
| 1. | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | | | | | | ✓ | NA |
| 2. | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period. | | | | | ✓ | | NA |
| 3. | Delegated authority to project managers and supervisors commensurate with contract requirements. | | | | | | ✓ | NA |
| 4. | Home office participated in solving significant local problems. | | | | | | ✓ | NA |
| 5. | Followed approved quality control plan and conformed to contract specifications. | | | | | | ✓ | NA |
| 6. | Provided effective quality control and/or inspection procedures to meet contract requirements. | | | | | ✓ | | NA |
| 7. | Corrected deficiencies in timely manner and pursuant to their quality control procedures. | | | | | | ✓ | NA |
| 8. | Provided timely resolution of contract discrepancies. | | | | | | ✓ | NA |
| 9. | Identified risks/problems as they occurred. | | | | | | | NA ✓ |
| 10. | Suggested alternative approaches to problems. | | | | | ✓ | | NA |
| 11. | Displayed initiative to solve problems. | | | | | | ✓ | NA |
| 12. | Developed realistic progress schedules. | | | | | ✓ | | NA |
| 13. | Met established project schedules. | | | | | ✓ | | NA |
| 14. | Provided timely resolution of warranty defects. | | | | | | ✓ | NA |
| 15. | Was responsive to contract changes. | | | | | | ✓ | NA |
| 16. | Provided adequate project supervision. | | | | | | ✓ | NA |
| 17. | Obtained consent of surety for increases in bonding as work-in-progress increased. | | | | | ✓ | | NA |
| 18. | Paid subcontractors/suppliers in a timely manner. | | | | | ✓ | | NA |
| 19. | Provided accurate and complete cost proposals including all aspects of work required for each contract change. | | | | | | ✓ | NA |
| 20. | Cooperated with Government personnel after award. | | | | | | ✓ | NA |
| 21. | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks." | YES | | | | | | NO |
| 22. | Would you award another contract to this contractor? If not, explain in "remarks." | YES | | | | | | NO |
| 23. | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE. | 1 | 2 | 3 | 4 | 5 | 6 | |

PERFORMANCE SURVEY FORM

Remarks: *We were very pleased with the work they performed after Isabel hit the Town of Smithfield. I also contacted Ceres Environmental approximately a year after they completed the work and found them to answer all the questions I had for them and to provide all of the necessary information in a reasonable amount of time.*

END OF SECTION

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental
Address: 3825 85th Ave. N Brooklyn Park Telephone Number: (763) 425-8822
Point of Contact: David A. Hells

Name/Location of Project: Kansas City 2002 Ice Storm

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: Mark McHenry Title: Director
Address: Kansas City MO Parks and Rec Telephone Number: (816) 513-7523
4600 E 63rd St Fax Number: (816) 513-1535
Kansas City MO 64130

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|--|---|---|--|
| Unsatisfactory | Marginal | None | Satisfactory | Very Good | Exceptional |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

| The contractor: | | 1 | 2 | 3 | 4 | 5 | 6 | NA |
|-----------------|---|---|---|---|---|---|-----|----|
| 1. | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 2. | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 3. | Delegated authority to project managers and supervisors commensurate with contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 4. | Home office participated in solving significant local problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 5. | Followed approved quality control plan and conformed to contract specifications. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 6. | Provided effective quality control and/or inspection procedures to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 7. | Corrected deficiencies in timely manner and pursuant to their quality control procedures. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 8. | Provided timely resolution of contract discrepancies. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 9. | Identified risks/problems as they occurred. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 10. | Suggested alternative approaches to problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 11. | Displayed initiative to solve problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 12. | Developed realistic progress schedules. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 13. | Met established project schedules. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 14. | Provided timely resolution of warranty defects. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 15. | Was responsive to contract changes. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 16. | Provided adequate project supervision. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 17. | Obtained consent of surety for increases in bonding as work-in-progress increased. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 18. | Paid subcontractors/suppliers in a timely manner. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 19. | Provided accurate and complete cost proposals including all aspects of work required for each contract change. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 20. | Cooperated with Government personnel after award. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 21. | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks." | | | | | | YES | NO |
| 22. | Would you award another contract to this contractor? If not, explain in "remarks." | | | | | | YES | NO |
| 23. | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE. | 1 | 2 | 3 | 4 | 5 | 6 | |

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental
Address: 3825 85th Ave. N Telephone Number: 763-425-8822
St. 101 Point of Contact: _____
Brooklyn Park MN 55443
Name/Location of Project: Storm Debris cleanup Hwy Highways

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Tim W. S. S. Title: Road Supervisor
Address: 2241 Flamingboro Rd. Telephone Number: 606-784-4492
Morrisville Ky 40381 Fax Number: 606-784-2562

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|--|---|---|--|
| Unsatisfactory | Marginal | None | Satisfactory | Very Good | Exceptional |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

| The contractor: | | 1 | 2 | 3 | 4 | 5 | 6 | |
|-----------------|---|---|---|---|---|---|-----|----|
| 1. | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 2. | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 3. | Delegated authority to project managers and supervisors commensurate with contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 4. | Home office participated in solving significant local problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 5. | Followed approved quality control plan and conformed to contract specifications. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 6. | Provided effective quality control and/or inspection procedures to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 7. | Corrected deficiencies in timely manner and pursuant to their quality control procedures. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 8. | Provided timely resolution of contract discrepancies. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 9. | Identified risks/problems as they occurred. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 10. | Suggested alternative approaches to problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 11. | Displayed initiative to solve problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 12. | Developed realistic progress schedules. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 13. | Met established project schedules. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 14. | Provided timely resolution of warranty defects. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 15. | Was responsive to contract changes. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 16. | Provided adequate project supervision. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 17. | Obtained consent of surety for increases in bonding as work-in-progress increased. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 18. | Paid subcontractors/suppliers in a timely manner. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 19. | Provided accurate and complete cost proposals including all aspects of work required for each contract change. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 20. | Cooperated with Government personnel after award. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 21. | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks." | | | | | | YES | NO |
| 22. | Would you award another contract to this contractor? If not, explain in "remarks." | | | | | | YES | NO |
| 23. | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE. | 1 | 2 | 3 | 4 | 5 | 6 | |

PERFORMANCE SURVEY FORM

Remarks: Selected good sub-contractors, very willing
to work with State and local supervisors.
Work was completed in a timely manner.
Would Recommend Highly

/s/ J. M. Stevens

END OF SECTION

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: CCRS Environmental

Address: 600 Lake Park, NW 35443 Telephone Number: 753 425-8422
Point of Contact: _____

Name/Location of Project: Abert, Oklahoma Trace
Clean-up

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Geoff Brown Title: City Manager

Address: 111 E. 3rd Telephone Number: 800-726-4203
Abert, OK 73651 Fax Number: 280-726-8060

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|--|---|---|--|
| Unsatisfac- tory | Marginal | None | Satisfactory | Very Good | Exceptional |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERABLE TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CMI) TEMPORARY WORK REPAIRS
SUPPORTING DRAHI/FEMA/DEASTER RESPONSE IN IL, IN,
ND, SC, ME, LA, TX, AND AL.

WS1275-06-R-0007

PERFORMANCE SURVEY FORM

| The contractor: | | 1 | 2 | 3 | 4 | 5 | 6 | |
|-----------------|---|-----|---|---|---|---|---|----|
| 1. | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 2. | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
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| 4. | Home office participated in solving significant local problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 5. | Followed approved quality control plan and conformed to contract specifications. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 6. | Provided effective quality control and/or inspection procedures to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 7. | Corrected deficiencies in timely manner and pursuant to their quality control procedures. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 8. | Provided timely resolution of contract discrepancies. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 9. | Identified risks/problems as they occurred. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 10. | Suggested alternative approaches to problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 11. | Displayed initiative to solve problems. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 12. | Developed realistic progress schedules. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 13. | Met established project schedules. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 14. | Provided timely resolution of warranty defects. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 15. | Was responsive to contract changes. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 16. | Provided adequate project supervision. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 17. | Obtained consent of surety for increases in bonding as work-in-progress increased. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 18. | Paid subcontractors/suppliers in a timely manner. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 19. | Provided accurate and complete cost proposals including all aspects of work required for each contract change. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 20. | Cooperated with Government personnel after award. | 1 | 2 | 3 | 4 | 5 | 6 | NA |
| 21. | Has the contractor ever issued a sure or show cause notice under the referenced contract? If yes, explain outcome in "remarks." | YES | | | | | | NO |
| 22. | Would you award another contract to this contractor? If not, explain in "remarks." | YES | | | | | | NO |
| 23. | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE. | 1 | 2 | 3 | 4 | 5 | 6 | |

PERFORMANCE SURVEY FORM

Remarks:

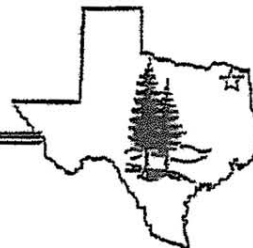
There were still some outstanding
jobs in some communities -

In a City, I found we needed all
the equipment we could get and they
provided it

[Signature]

END OF SECTION

City of Atlanta



2-27-01

DAVID FREUS
CERES ENVIRONMENTAL
3825 85TH AVE. NORTH
BROOKLYN PARK, MN 55443

I WOULD LIKE TO TAKE THIS OPPORTUNITY TO SAY THAT THE CITY OF ATLANTA WAS VERY PLEASED WITH THE SERVICE THAT WE RECEIVED FROM YOUR COMPANY. THE WORK WAS DONE VERY EFFICIENTLY AND COMPLETED AHEAD OF SCHEDULE. THE EMPLOYEES OF CERES HANDLED EACH PROBLEM & SITUATION IN A TIMELY MANNER. I WOULD HIGHLY RECOMMEND YOUR COMPANY TO OTHERS IN NEED OF YOUR SERVICES.

SINCERELY,

A handwritten signature in dark ink, appearing to read 'Mike Ahrens', written over the word 'SINCERELY'.

MIKE AHRENS
CITY MANAGER

AH/jn

P.O. Box 669 • 310 N. Louise Street
Atlanta, Texas 75551-0669
email: ATLANTATEX@AOL.COM

(903) 796-2192
FAX (903)-796-5833

Beavers Bend Resort Park



Lakeview Lodge
Angie Ross, Lodge Manager

PARKS, RESORTS & GOLF

Terry Walker
Resort Park Manager

Cedar Creek Golf Course
Ron Locke, PGA Pro

May 22, 2001

To Whom It May Concern:

Carl Long, subcontractor of CERES Environmental Inc., performed tree trimming and tree removal in Beavers Bend Resort as a result of the ice storm which occurred in December of 2000. His work was professional and of an outstanding quality. He was willing to coordinate his work efforts in conjunction with the park operations and park guests. His willingness to work long hours and complete the job in a timely manner was very commendable. He and his work crew were personable and able to get along with the park maintenance staff. Based upon his job performance and quality, I would highly recommend him for similar work, both private and commercial, in the future.

Respectfully,

A handwritten signature in cursive script that reads 'Jim Miller'.

Jim Miller, Park Manager
Beavers Bend Resort Park

P.O. Box 10 • Broken Bow, Oklahoma 74721-5528
Resort Park Telephone 580-494-6300 • Lodge 1-800-435-5514 • Resort Park Fax 580-494-6689
Golf Course Telephone 580-494-6456 • Golf Course Fax 580-494-6660





DEPARTMENT OF THE ARMY
JACKSONVILLE DISTRICT CORPS OF ENGINEERS
P. O. BOX 4970
JACKSONVILLE, FLORIDA 32232-0019



REPLY TO
ATTENTION OF

APR 28 1999

Construction-Operations Division
Contract Administrative Section

Ceres Environmental Services
3825 85th Avenue
Brooklyn Park, MN 55443

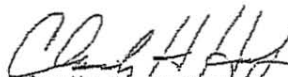
Gentlemen:

Reference your Contract No. DACW17-98-D-0012, Hurricane George - Temporary Roofing Mission, Task Order Number 0001, Zones 3, and 7; Task Order Number 0002, Zones 1, 6, and 7; Task Order Number 0003, Zone 7; Task Order Number 0004, Zone 6; Task Order Number 0005, Zone 3; Task Order Number 0009, Zone 3; Task Order Number 0010, Zone 6; and Task Order Number 0011, Zone 6, Puerto Rico:

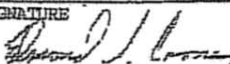

Based on your performance on the subject contract, Mr. Jose M. Rosado, Area Engineer, has recommended an overall above average rating. I fully concur with his evaluation.

Thank you for a job well done. I encourage your continued participation on future U.S. Army Corps of Engineers projects. Enclosed are copies of the performance evaluations for your files.

Sincerely,


Claudia H. Hundley
Contracting Officer

Enclosures

| | | | |
|--|--|---|---|
| PERFORMANCE EVALUATION (CONSTRUCTION) | | D.O.: 0001 EVAL: 0001 SIC: 1629 | 1. CONTRACT NUMBER N68711-99-D-6609 2. DUNS NUMBER 060619285 |
| IMPORTANT: Be sure to complete Part III - Evaluation of Performance Elements on reverse | | | |
| PART I - GENERAL CONTRACT DATA | | | |
| 3. TYPE OF EVALUATION (X one) INTERIM (List percentage <u>100%</u>) <input checked="" type="checkbox"/> FINAL <input type="checkbox"/> | | 4. TERMINATED FOR DEFAULT <input type="checkbox"/> | |
| 5. CONTRACTOR (Name, Address, and Zip Code) CERES ENVIRONMENTAL SERVICES, INC. 3825 - 25TH AVENUE NORTH BROOKLYN PARK MN 55443 | | 6.a. PROCUREMENT METHOD (X one) <input checked="" type="checkbox"/> SEALED BID <input type="checkbox"/> NEGOTIATED 6.b. TYPE OF CONTRACT (X one) <input type="checkbox"/> FIRM FIXED PRICE <input type="checkbox"/> COST REIMBURSEMENT <input checked="" type="checkbox"/> (OTHER) (Specify) MRC IQ | |
| 7. DESCRIPTION AND LOCATION OF WORK MAC DEMOLITION CONTRACT Demolition of Bldg 311 3rd and D St, NAF El Centro 92243 | | | |
| 8. TYPE AND PERCENT OF SUBCONTRACTING Quality Control Management - .03% Lead & Asbestos Abatement - 33% Trucking of Construction Debris - .05% Electrical - .01% | | | |
| 9. FISCAL DATA | a. AMOUNT OF BASIC CONTRACT \$ 389,622.00 | b. TOTAL AMOUNT OF MODIFICATIONS \$ 0.00 | c. LIQUIDATED DAMAGES ASSESSED \$ 0.00 |
| 10. SIGNIFICANT DATES | a. DATE OF AWARD 01/31/00 | b. ORIGINAL CONTRACT COMPLETION DATE 05/10/00 | c. REVISED CONTRACT COMPLETION DATE 05/04/00 |
| d. NET AMOUNT PAID CONTRACTOR \$ 0.00 | | | |
| PART II - PERFORMANCE EVALUATION OF CONTRACTOR | | | |
| 11. OVERALL RATING (X appropriate box) <input checked="" type="checkbox"/> OUTSTANDING <input type="checkbox"/> ABOVE AVERAGE <input type="checkbox"/> SATISFACTORY <input type="checkbox"/> MARGINAL <input type="checkbox"/> UNSATISFACTORY <small>(Explain in Item 20 on reverse)</small> | | | |
| 12. EVALUATED BY | | | |
| a. ORGANIZATION (Name and Address (Include Zip Code)) ROICC EL CENTRO | | b. TELEPHONE NUMBER (Include Area Code) Commercial: (760) 339-2469 AUTIVAC: 958-8468 | |
| c. NAME AND TITLE E. S. COONEY Engineering Technician | | d. SIGNATURE  | e. DATE 08/31/00 |
| 13. EVALUATION REVIEWED BY | | | |
| a. ORGANIZATION (Name and Address (Include Zip Code)) ROICC EL CENTRO | | b. TELEPHONE NUMBER (Include Area Code) Commercial: (760) 339-2428 AUTIVAC: 958-8428 | |
| c. NAME AND TITLE E. K. KEISER Lt. CEC, USN, ROICC | | d. SIGNATURE  | e. DATE 08/31/00 |

| PART III - EVALUATION OF PERFORMANCE ELEMENTS | | | | | | | | | | | | | |
|---|--|--|--|--|--|--|---|--|--|--|--|--|--|
| N/A = NOT APPLICABLE D = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY | | | | | | | | | | | | | |
| 15. QUALITY CONTROL | | | | | | | 16. EFFECTIVENESS OF MANAGEMENT | | | | | | |
| a. QUALITY OF WORKMANSHIP | | | | | | | a. COOPERATION AND RESPONSIVENESS | | | | | | |
| b. ADEQUACY OF THE QC PLAN | | | | | | | b. MANAGEMENT OF RESOURCES/ PERSONNEL | | | | | | |
| c. IMPLEMENTATION OF THE QC PLAN | | | | | | | c. COORDINATION AND CONTROL OF SUBCONTRACTOR(S) | | | | | | |
| d. QUALITY OF QC DOCUMENTATION | | | | | | | d. ADEQUACY OF SITE CLEAN-UP | | | | | | |
| e. STORAGE OF MATERIALS | | | | | | | e. EFFECTIVENESS OF JOB-SITE SUPERVISOR | | | | | | |
| f. ADEQUACY OF MATERIALS | | | | | | | f. COMPLIANCE WITH LAWS AND REGULATIONS | | | | | | |
| g. ADEQUACY OF SUBMITTALS | | | | | | | g. PROFESSIONAL CONDUCT | | | | | | |
| h. ADEQUACY OF QC TESTING | | | | | | | h. REVIEW/RESOLUTION OF SUBCONTRACTOR'S ISSUES | | | | | | |
| i. ADEQUACY OF AS-BUILTS | | | | | | | i. IMPLEMENTATION OF SUBCONTRACTING PLAN | | | | | | |
| j. USE OF SPECIFIED MATERIALS | | | | | | | | | | | | | |
| 17. TIMELY PERFORMANCE | | | | | | | 10. COMPLIANCE WITH LABOR STANDARDS | | | | | | |
| a. ADEQUACY OF INITIAL PROGRESS | | | | | | | a. CORRECTION OF NOTED DEFICIENCIES | | | | | | |
| b. ADHERENCE TO APPROVED SCHEDULE | | | | | | | b. PAYROLLS PROPERLY COMPLETED AND SUBMITTED | | | | | | |
| c. RESOLUTION OF DELAYS | | | | | | | c. COMPLIANCE WITH LABOR LAWS AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND FEO REQUIREMENTS | | | | | | |
| d. SUBMISSIONS OF REQUIRED DOCUMENTATION | | | | | | | 19. COMPLIANCE WITH SAFETY STANDARDS | | | | | | |
| e. COMPLETION OF MINICLIST ITEMS | | | | | | | e. ADEQUACY OF SAFETY PLAN | | | | | | |
| f. SUBMISSION OF UPDATED AND REVISED PROGRESS SCHEDULES | | | | | | | f. IMPLEMENTATION OF SAFETY PLAN | | | | | | |
| g. WARRANTY RESPONSE | | | | | | | g. CORRECTION OF NOTED DEFICIENCIES | | | | | | |
| 20. REMARKS (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheets, if needed.) | | | | | | | | | | | | | |
| Perhaps the finest contractor we've worked with. Everyone from the main office down to the one and only laborer was very professional, co-operative, efficient, expeditious, and really a great pleasure to deal with. Melissa McIntyre did an outstanding job as the Quality Control Manager. Her documentation of the work and events were exemplary and precisely of the type of Quality Control documentation required by the Naval Facilities Engineering Command. | | | | | | | | | | | | | |

E PROPOSAL MATRIX

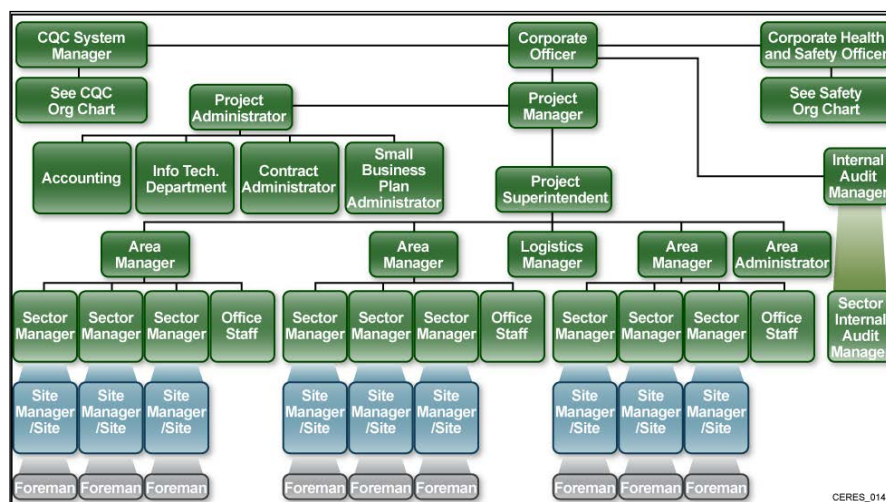
E.1 Project Management Approach

Ceres Environmental Services, Inc. is a privately held company owned and operated by its President, David McIntyre. The mobilization and contract administration headquarters for this contract will be our Sarasota, Florida office, with other offices, equipment facilities, staging sites, and recycling centers in Texas and Minnesota.

Ceres is structured so that one or two of the corporate officers can be absent from headquarters for extended periods of time in order to manage projects from the field. There are always one or two remaining at headquarters to ensure continuity of management. This proved very useful when Ceres was awarded a \$1 billion contract by the U.S. Army Corps of Engineers to perform a disaster debris contract following Hurricanes Katrina and Rita, in which two of Ceres' officers were in the field in Louisiana for over six months.

Project Management

In Ceres experience, disaster recovery is project-based. It is best managed using the principles of formal project management that are also embedded in the National Incident Management System and its Incident Command System (ICS). Therefore, Ceres has organized its disaster response work in a manner that relies heavily on a Project Manager (PM) whose position is analogous to the Incident Commander under the ICS. The PM is in charge of all field production and also supervises a Project Administrator who is in charge of administrative functions on a project basis. The PM also supervises the Project Superintendent and several Area Managers (whose quantity depends on the size of the project), who supervise Sector Managers, who supervise Site Managers. The Site Managers supervise a physical location, which may be a TDSR site, a debris loading site, or a demolition site, and the personnel they supervise are generally foremen or people physically performing the work.



of traditional production personnel. In order to ensure that projects are proceeding as they should, and that personnel in all aspects of the project are performing as they should, Ceres has instituted the position of Internal Audit Manager, who supervises Audit Managers. These individuals review activities in the field as well as files in the office to be sure that all Ceres employees are doing their work as specified in the contract. The rigors of a Six Sigma program are not planned, but Ceres senior management believes that this addition to our organization will help us strengthen our performance.

Project Safety

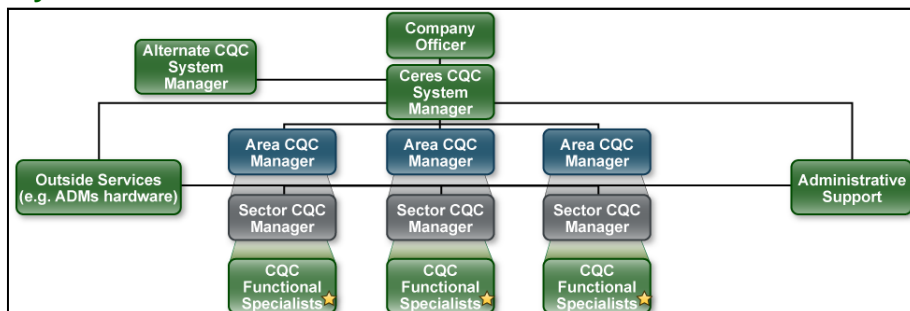
Ceres maintains a Corporate Health and Safety Officer to whom the Environmental Manager and a Project Safety Manager report for each project underway. Sector Managers report to the Environmental Manager and Project Safety Manager, and functional specialists work in the field with specialized training to fill specific needs such as asbestos inspections. The Project Safety Manager in the field is responsible to the Project Manager for monitoring safety conditions and developing measures for ensuring the safety of all assigned personnel.



Additional Safety Officers, Functional Safety Specialists and Sector Safety Managers can be added as needed for coverage and to keep spans of control between three and five.

Project Contractor Quality Control

The Contractor Quality Control (CQC) System Manager reports directly to the Company President in accordance with best corporate practice. Depending on the size of the event, the organization can be readily expanded by adding additional Area and Sector Managers and Functional Specialists. This allows us to maintain coverage and keep spans of control within the ideal three to seven direct reports.



Having the Quality Manager report directly to a company officer means that quality issues get visibility at the highest levels in the company.

Company and Project Leadership

Ceres will assign personnel resources to an event based on the size and scope of the disaster. The personnel resumes included in a separate section of this proposal represent the full spectrum of personnel immediately available to Ceres. They are assigned at a seniority level and in numbers commensurate with the event. This is in accordance with the principles of the FEMA Incident Command System.

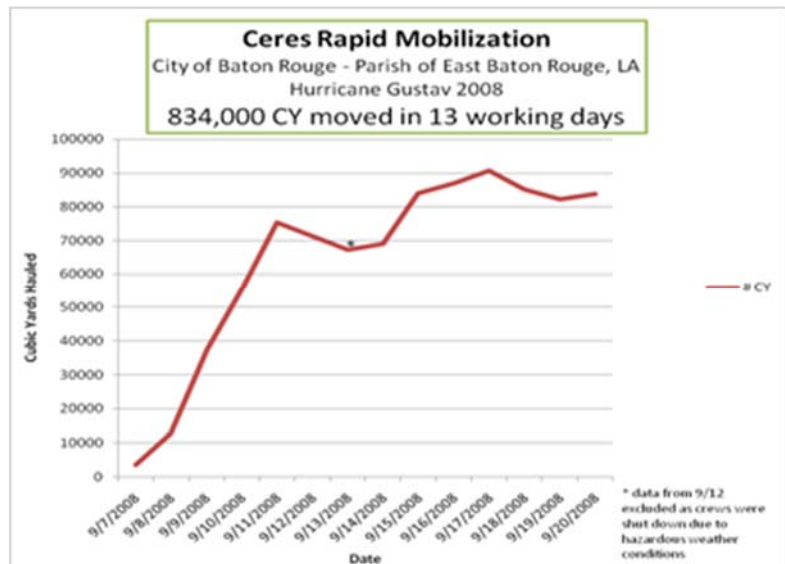
E.2 Project Approach – Potential Scenarios

Ceres Environmental Services, Inc. is expert in quick-response service, as evidenced in a letter from the Superintendent of Public Works of Elizabethtown, Kentucky following a storm debris removal project:

“...Your representatives and employees were cooperative and responsive to our suggestions and requests regarding the progress of the cleanup. **Our town was cleaned up in an amazingly short time and our residents were very thankful.**”

Ceres is also expert in high-volume projects, as shown by our 2008 Hurricane Gustav response in the City/Parish of Baton Rouge. Our daily production grew to 92,000 cubic yards in ten days, and we cleaned up half of the City/Parish's debris in the first two weeks of the project, while meeting the City/Parish's schedule for the last day of the work.

Ceres is accomplished in all aspects of the work described in the RFP. Some of those tasks are performed in every project, while other activities are performed only in worst case scenarios. Whether Ceres is tasked with the smallest event or the most catastrophic, Ceres has performed a similar-sized project.



As the severity of an event increases, the physical scope of work of a project will grow. A major event will require a wider variety of services, and it will also require a more complex response with a corresponding higher level of management attention. All projects, from an Event Type 1: Spot Job – Localized, or large such as Event Type 7: Catastrophic Event – Total Management –County-wide will require some basic services including debris loading and hauling. The physical actions of loading debris, cutting trees, hauling debris, reducing debris, managing and closing out a site are similar on small and large events. The larger events also may require additional services including life support (water, ice, food), and as mentioned, the logistics and management abilities required on a larger event are at a higher level. Ceres is qualified to handle all events, large and small, as shown by our successful operations in each of the over 120 FEMA-reimbursed projects we have managed, whether Ceres handled over 13 million cubic yards of debris or less than 10,000 cubic yards of debris.

The estimated cubic yards listed below are general estimates. Likewise, **projected mobilization times and equipment usage given are general estimates.** Graphical displays of approximated past performance on similar sized projects are given as a reference.

The following pages describe seven (7) projected scenarios and detail projected quantities and production rates. Graphs of hauling production in cubic yards on previous projects performed by Ceres illustrate Ceres' ability to perform each scope of work in each scenario. The graphs are rough illustrations of vegetative and construction and demolition debris and may use rounded numbers. The graphs generally do not include stumps, white goods, and other types of materials. Severe one-day drops in production usually indicate a "weather day" of zero hauling for safety reasons.

It is important to note that production rates vary for several reasons. In many cases, the rate of hauling is determined by how quickly citizens bring debris from private property to the curbside. In some cases, such as in Kansas City, the City preferred very quick production. In other cases, the local government wanted Ceres' hauling crews to stay on the job for an extended time even though production was low, because the citizenry needed time to bring debris to the curbside.

Production rates in an event in Franklin County will vary depending on the actual storm event and physical conditions, and also depending on the County's wishes, which may relate to how quickly residents can bring material out of their yards to the curbside. Generally, Ceres has the capacity to perform more rapidly than is preferred by the local government.

Event Type: 1

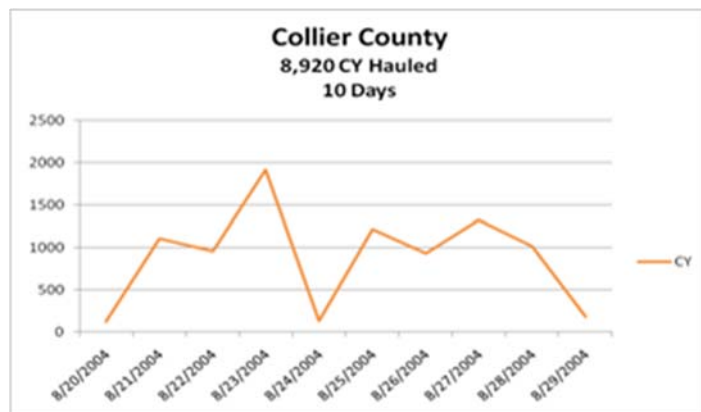
Spot Jobs – Localized

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Franklin County office

Number of TDSR Sites: Maximum of 1, no reduction

Location of TDSR Sites: To be determined

Size of TDSR Sites: 1 acre or more



Type of Hauling Equipment: Knuckleboom self-loading trucks, dump trucks/trailers

Total Expected Cubic Yards of Debris: less than 10,000 CY

Quantity of Hauling Equipment: Ten trucks or less

Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 100% in 24 hours

Expected Management and Supervision Staff: 1 project manager, 1 or 2 foremen, 1 project accountant

Methodology for Scheduling and Routing

the Removal of Debris: Ceres would provide one or more crews consisting of a chain saw crew with flaggers and self loading knuckleboom trucks. A bobcat type loader may also be used. The crew would be supervised by a foreman who would interface with the County field representative, and a Ceres project manager would supervise the foreman and interface with the County administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

Ceres will haul the debris to a TDSR site where it will be reduced by compaction ("walking" on the debris with tracked heavy equipment) and then transfer it to a recycling yard for grinding and conversion to mulch for recycling, or other method acceptable to the County.

Administration: All trucks would be placarded and certified by Ceres and County personnel, and each load would be ticketed by a County-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a County-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the County. Ceres, with the County's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 2

Small Event – Widespread or County-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Franklin County office

Number of TDSR Sites: up to 1

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 10 acres

Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers

Total Expected Cubic Yards of Debris: up to 30,000 CY

Quantity of Hauling Equipment: up to 3 crews with a total of up to 12 trucks and 2 bobcats

Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 100% in 24 hours

Expected Management and Supervision Staff: 1 project manager, 1 superintendent, 1 foreman, 1 project accountant

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide two or three crews consisting of self loading knuckleboom trucks with flaggers and chain saw operators. Bobcat type

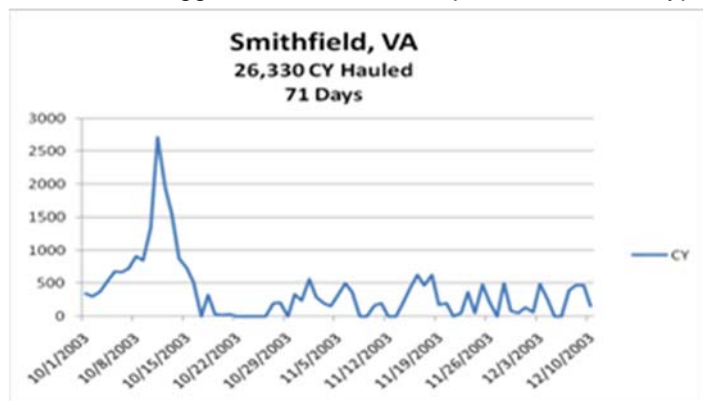
loaders would likely be used to forward material into larger piles for efficient pickup by self loading knuckleboom trucks. Each crew would be supervised by a lead man, and all crews would be supervised by a superintendent who would interface with the County field representative. A Debris Management Site (DMS) will be established, a Ceres site manager will be installed who will manage the site operations, which would likely include a dozer, an excavator with grapple, a tub grinder or air curtain incinerator and dump trucks to haul out reduced debris (ash or wood chips). A Ceres

project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the County administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

Ceres will haul the debris to a TDSR site where it will be reduced by grinding and then transferred by "live floor" or "walking floor" trucks with approximately 90 cubic yard capacity to a recycling yard for grinding and conversion to mulch for recycling, or other method acceptable to the County.

Administration: All trucks would be placarded and certified by Ceres and County personnel, and each load would be ticketed by a County-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a County-authorized monitor and the load call will be recorded on the load ticket.

Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects. Daily reports will be issued by Ceres stating the amounts of debris hauled the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the County. Ceres, with the County's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.



Event Type: 3

Significant Event – Removal, Reduction, Hauling – Woody Debris Only – Widespread or County-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Franklin County office

Number of TDSR Sites: 2 or 3

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 15 acres

Type of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, other

Total Expected Cubic Yards of Debris: up to 400,000 CY

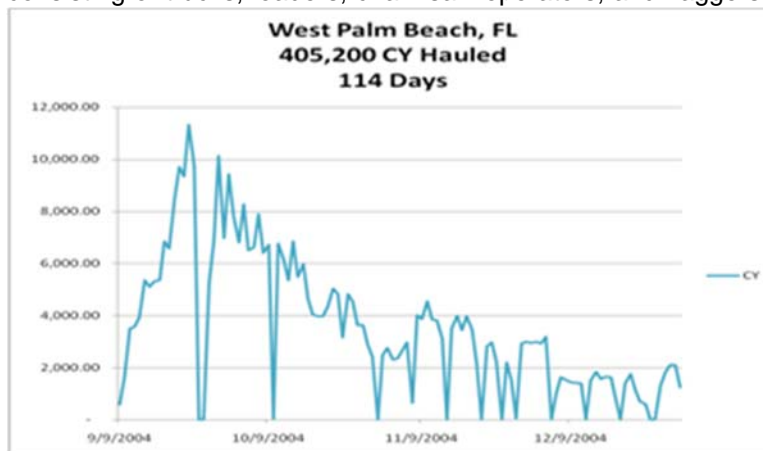
Quantity of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, approximately 8 crews with approximately 46 trucks total.

Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 50% in 24 hours, 100% in 48 hours

Expected Management and Supervision Staff: General Management: 1 project manager, 1 site superintendent, 1 project superintendent, 2 foremen, 1 quality control officer, 1 administrator, 1 clerk, 1 subcontracting officer, 1 safety and health officer; plus Expected Personnel per TDSR Site: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for segregation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide several crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be



provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self loading knuckleboom trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the County field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a

tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the County administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

Administration: All trucks would be placarded and certified by Ceres and County personnel, and each load would be ticketed by a County-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a County-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the County. Ceres, with the prior approval of the County, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 4

Significant Event – Removal, Reduction, Hauling, and Separating – Mixed Debris – Widespread or County-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Franklin County office

Number of TDSR Sites: 3 to 5

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 20 acres

Type of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers

Total Expected Cubic Yards of Debris: up to 775,000 CY

Quantity of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, approximately 12 crews with approximately 63 trucks

Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 50% in 24 hours, 100% in 48 hours

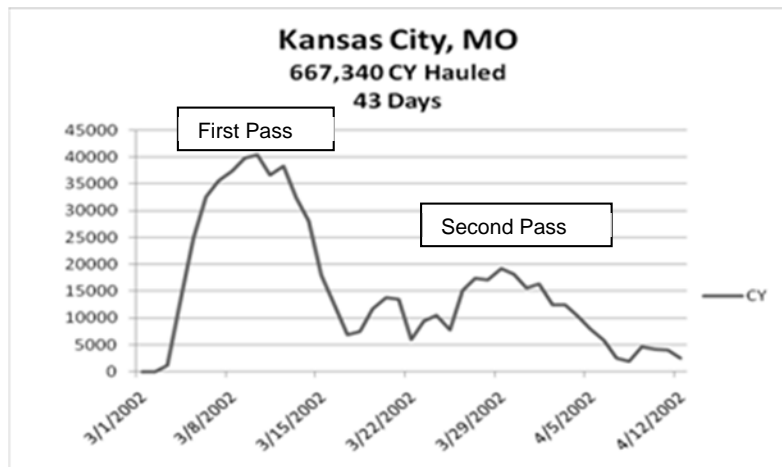
Expected Management and Supervision Staff: General Management: 1 project manager, 1 site superintendent(s), 1 project superintendent, 3 zone managers, 5 foremen, 1 administrator, 1 accountant, 1 quality control officer, 1 clerk, 1 subcontracting officer, 1 safety and health officer, 1 public relations officer; **plus Expected Personnel per TDSR Site:** 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for segregation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide several crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by knuckleboom self loading trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the County field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the County administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

The project manager together with the project superintendent would interface daily with County representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from County representatives.

Administration: All trucks would be placarded and certified by Ceres and County personnel, and each load would be ticketed by a County-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a County-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the County. Ceres, with the County's prior approval, will make available updates to citizens through internet



access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 5

Catastrophic Event – Removal, Reduction, Hauling, and Separating – Mixed Debris –County-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Franklin County office

Number of TDSR Sites: 4 to 6

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 20 acres

Type of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers

Total Expected Cubic Yards of Debris: up to 1,500,000 CY

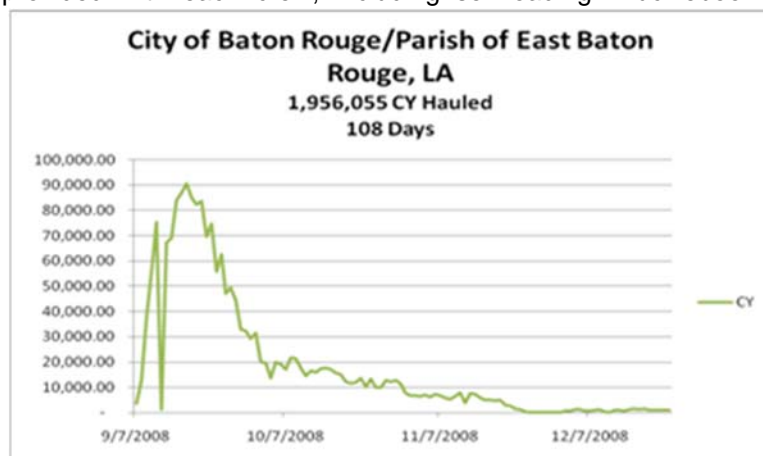
Quantity of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, approximately 32 crews with approximately 87 trucks

Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 25% in 24 hours, 50% in 48 hours, 100% in 72 hours

Expected Management and Supervision Staff: General Management: 1 project manager, 1 project superintendent, 4 site superintendents/zone managers, 10 foreman, 1 FEMA/County liaison, 1 quality control officer, 1 administrator with 3 clerks, 1 subcontracting officer, 1 safety and health officer, 1 accountant; **plus Expected Personnel per TDSR Site:** 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for segregation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment.



Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self loading knuckleboom trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the County field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump

trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the County administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

The project manager together with the project superintendent would interface daily with County representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from County representatives.

Administration: All trucks would be placarded and certified by Ceres and County personnel, and each load would be ticketed by a County-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a County-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the County. Ceres, with the County's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 6

Catastrophic Event – Site Management – County-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Franklin County office

Number of TDSR Sites: 4 to 6

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 20+ acres (possible site layout illustrated below)

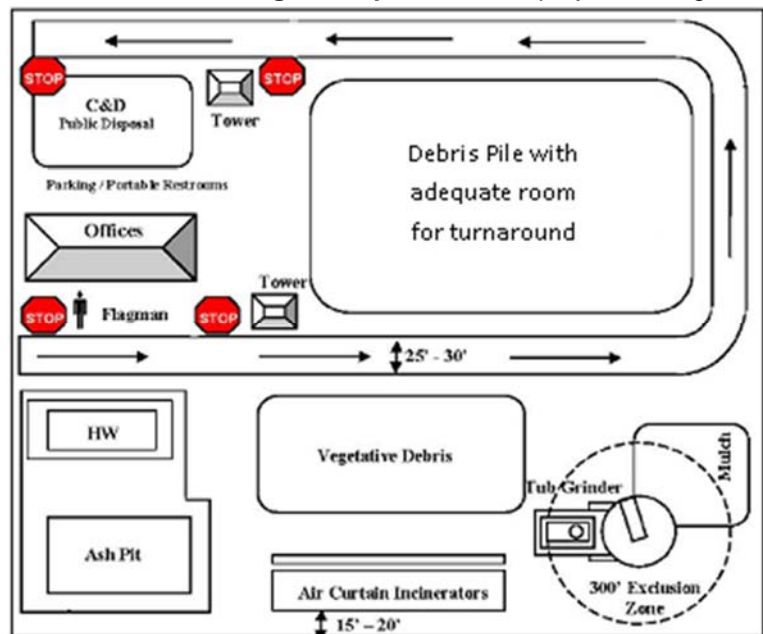
Total expected cubic yards of debris to process and document: 1,304,369 (see table above)

Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 25% in 24 hours, 50% in 48 hours, 75% in 72 hours, 100% in 96 hours

Expected Management and Supervision Staff: General Management personnel: 1 project manager, 1 assistant project manager, 1 project superintendent, 1 assistant project superintendent, 1 FEMA/County liaison, 1 quality control officer, 1 administrator with 1 clerk, 1 subcontracting officer, 1 safety and health officer, 1 accountant with 2 clerks and data entry personnel as required; **Expected personnel per TDSR Site:** 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 7 or 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 3 to 5 additional laborers for segregation and other material handling

Quantity of equipment per site: 1 grinder, 2 excavators and/or backhoes with grapples, 1 dozer, 1 wheel loader with rake, 1 wheel loader with bucket, 1 maintenance truck, 1 water truck for fire suppression, 1 to 2 inspection towers, 1 hazardous materials containment area.



Methodology for accepting and measuring of debris: Inspection – From the constructed tower, the County's designated monitor will determine the capacity of the truck and estimated load volume (percent capacity), and evaluate the load for contaminants requiring segregation. The monitor will instruct the driver regarding the appropriate dump location at the site and will verify the truck is completely empty following dumping. The monitor will complete the load ticket presented for each load delivered to the site.

Unloading - After inspection, the material will be forwarded to the tipping area supported by a wheel loader with rake and laborers. The laborers will inspect the debris and remove any contaminants. Contaminants that are hazardous will be handled by the hazardous toxic waste specialist, staged in the hazmat containment area, and disposed of in accordance with federal, state, and local requirements. Other contaminants, such as metal, will be segregated accordingly.

Segregation - While vegetative debris is generally the most voluminous debris stream, due to the nature of the storm, material segregation is frequently required in order to properly and efficiently process the debris. Collection crews will segregate grindable (vegetative) debris from non-grindable debris to the maximum extent possible during collection and loading operations. These loads, which may contain debris ranging

from white goods, household hazardous waste (HHW), e-waste, and other materials, will be segregated and sorted either manually or mechanically to remove the contaminants and then moved to the appropriately lined/fenced areas at the DMS.

Reduction - A wheel loader with rake will push material to the excavators and backhoes for loading material into the grinder. If the mulch produced from grinding is to remain on site for more than four weeks, the mulch piles will then be stacked no higher than 12 feet to minimize the potential for spontaneous combustion. Grinders will operate a safe distance from all other areas of the site to eliminate risk of injury from projectile debris from the grinder. The Dust Control plan will be implemented to ensure dust from the grinder does not impact the adjacent properties. All equipment in the vicinity of the grinders will be equipped with fully-enclosed cabs. If burning is allowed, the debris, once piled in the vicinity of the burn pit area, will be fed into the Air Curtain Incinerator in such a manner as to promote complete combustion. The backhoe will also set aside for forwarding any material that would process more efficiently in a chipper/grinder, such as large diameter logs or stumps. The Air Curtain will be operated at least 100 feet from any stockpile of debris and at least 1,000 feet from any occupied structure.

Final Disposal – Once debris measurement and processing operations are complete, the segregates non-grindables will be recycled to the maximum extent possible. Metals and concrete will be baled, crushed, or otherwise processed for transport to recycling facilities. Clean that has been processed into mulch will be loaded into live bottom or similar hauling vehicles for delivery to the final disposal location. Mulch will be applied or disposed of at a site(s) approved by the County, as appropriate. The handling of incinerator ash material will comply with all federal, state, and local laws and regulations.

Site Closure - The Site Restoration and Environmental Survey Plan will ensure that restoration of the site will meet the owner's requirements and local regulations. In addition to site cleanup and removal of all debris, the site will be returned to its pre-storm condition or better via providing sufficient ground cover, grading, and seeding as necessary. An outside independent party may be employed to conduct a post utilization environmental survey in order to ensure satisfactory site conditions. Site closure is normally accomplished within 30 days of receipt of the last load of disaster related debris.

Administration: All trucks would be placarded and certified by Ceres and County personnel, and each load would be ticketed by a County-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a County-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the County. Ceres, with the County's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 7

Catastrophic Event – Total Management – County-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Franklin County office

Total management would effectively combine the two above Catastrophic Events Types: 5 – Removal, reduction, hauling, and separating mixed debris along with 6 – Site Management

Number of TDSR Sites: 6 to 8

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 20+ acres

Type of Equipment: Self loading knuckleboom trucks, dump trucks/trailers for the ROW/ROE loading and hauling to the temporary sites; and grinders, excavators and/or backhoes with grapples, wheel loader with rake, wheel loader with bucket, maintenance truck, water truck for fire suppression, debris inspection towers, and hazardous materials containment area for site management

Total Expected Cubic Yards of Debris: up to 2,300,000 CY

Quantity of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, approximately 75 crews with approximately 209 trucks

Expected Management and Supervision Staff: General Management: Countywide (per site personnel listed separately below): 1 project manager, 1 assistant project manager, 6 to 8 site superintendent(s), 1 project superintendent, 1 assistant project superintendent, 12 to 18 foreman, 1 FEMA/County liaison, 1 administrator with 4 clerks, 1 quality control officer, 1 safety and health officer, 1 public relations officer, 1 accountant with 1 clerk; **For each TDSR Site, listed as follows:** 1 site manager, 1 assistant site manager, 2 foremen, 1 lead man, 5 to 8 heavy equipment operators, 3 to 6 flaggers for traffic control, 3 to 5 additional laborers for segregation and other material handling per each TDSR site.

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by knuckleboom self loading trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the County field representative. A Ceres site manager will be installed who will manage the TDSR site operations. Operations at the various TDSR sites would be congruent with the method of operations as listed above, from site inception, preparation, debris acceptance, segregation, processing, haul out, and site closure. A Ceres project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the County administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

The project manager together with the project superintendent would interface daily with County representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from County representatives.

Administration: All trucks would be placarded and certified by Ceres and County personnel, and each load would be ticketed by a County-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a County authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the County. Ceres, with the County's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

E.3 Added Value Benefits

Throughout our proposal, we have highlighted the experience and capabilities that make us an excellent choice to support Franklin County in the event of a disaster. Ceres has 42 years of experience in disaster recovery and employs a professional and managerial staff with exceptional experience in the field. We own more than 500 pieces of equipment and have a database of more than 5,000 trusted subcontractors to support our disaster relief efforts. The company is financially secure, with a bonding capacity of more than \$500 million per project. In addition to this, there are a number of benefits that are available to all of Ceres' clients at no additional charge. Those benefits are described in this section.

Ceres' Unique Capabilities

We know that Franklin County will receive proposals from several other qualified disaster relief firms. Why choose Ceres above the others? Beyond our experience and capabilities is our reputation: we always get the job done. Some of the highlights of our reputation include:

- **Ceres Environmental Services, Inc. has never defaulted on a contract or failed to complete any work awarded**

Throughout exemplary performance on over \$1.8 billion dollars of Emergency Debris Management contracts awarded by various government agencies within the past 25 years on over 120 FEMA-funded contracts, Ceres has **never** defaulted or failed to complete a contract.

Ceres has, on more than one occasion, stepped in when other prime contractors could not complete the work they were obligated to perform and has taken over as prime contractor. For example, when a devastating hurricane hit Isle of Wight County in Virginia, the prime contractor could not perform due to other contractual commitments. Ceres stepped in and performed as prime, earning a Letter of Recommendation and appreciation from the County Director of Public Works which reads, in part:

"Through this very trying and difficult period Ceres has given us exemplary service. They have been responsive in the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner.

I have been most impressed by their thoroughness and flexibility. As one may well expect, during such a disaster as this hurricane, plans often go down the drain. They have in many instances put planned duties aside to respond to emergency requests without sacrificing the overall goal."

- **No client of Ceres has been denied reimbursement for work Ceres has performed**

Ceres' professional staff assists our local clients, upon request, with their preparation and submission of project worksheets for FEMA and other federal agencies.

Ceres' personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Debris Management Guide FEMA 325/July 2007, as well as additional resource books Public Assistance Guide FEMA 322/June 2007 and Public Assistance Policy Digest 321/January 2008. Ceres personnel are also familiar with the Public Assistance Program and Policy Guide, as well as 2 CFR Part 200 Procurement Standards.

- **Ceres has the proven capacity to handle multiple response situations simultaneously without sacrificing schedules or quality**

In 2016, Ceres was already working in Louisiana following heavy rains and flooding when Hurricanes Hermine and Matthew hit the U.S. coast within a month of each other. While finishing up jobs in south central Louisiana, Ceres also responded to several counties in Florida and Georgia after Hurricane Hermine and then to an additional 14 jurisdictions in Florida, Georgia, South Carolina and North Carolina after Hurricane Matthew.

In 2014, Ceres responded to two large-scale projects following Winter Storm Pax, which covered the Southeast in freezing rain and ice. Ceres removed and disposed of approximately one million cubic yards of debris in Columbia County, GA and Guilford County, NC.

In 2011, Ceres responded to the spring tornadoes that devastated the South, the spring floods in North Dakota, Hurricane Irene in North Carolina and Virginia, and Winter Storm Alfred in the Northeast. Ceres accomplished eight separate contracts while fulfilling all contractual obligations.

Our successful experience in multiple response situations as well as our substantial resources and teaming relationships, assures that Ceres performance on this contract will be to the County's utmost satisfaction.

- **Ceres is Operations, not Marketing, based**

Ceres employs a full staff of Project Managers, Project Superintendents, Quality and Safety Managers and other debris management experts to ensure that we are always ready and able to self-perform. Our Sarasota office location ensures that we will arrive swiftly before or during an event.

- **Ceres' multiple locations ensure that, even if an event affects Ceres' Florida locations, other offices will swiftly take over to meet the needs of the County**

During 2005, Ceres' pre disaster event contracts with Terrebonne Parish, LA and Palm Beach Gardens, FL were activated in response to Hurricanes Katrina and Wilma. Ceres had management staff on the ground before either hurricane made landfall. Katrina and Rita work in other places already had Ceres fully mobilized and in the midst of moving millions of cubic yards of debris and installing thousands of temporary roofs in Mississippi and Florida. Nevertheless, the City of Palm Beach Gardens received such a high level of service that they evaluated Ceres' performance as "Exceptional."

Ceres also has servers storing company documents in multiple locations throughout the country. If one server is lost in an event the data will not be lost, and will not prevent Ceres from performing any work for any of its clients.

- **Ceres is completely self-sufficient**

Ceres has a number of containerized offices that can be used mobile command centers. These can be moved to the disaster zone via low bed trailers and semi tractors. These mobile offices can be onsite, equipped with satellite communications and internet, and fully operational within hours. Ceres can also provide a wide variety of emergency housing options, including fully-containerized bunkhouses that can be trailered to a Franklin County location.

- **Ceres' Corporate Officers are in the field ensuring the job gets done**

Ceres is structured so that one or two of the corporate officers can be absent from headquarters for extended periods of time in order to manage projects from the field. There are always one or two remaining at the headquarters to ensure continuity of management. This proved very useful when Ceres was awarded a \$1 billion contract by the U.S. Army Corps of Engineers to perform a disaster debris contract following Hurricanes Katrina and Rita in which two of Ceres' corporate officers were in the field in Louisiana for over six months.

Ceres' management is also experienced in a wide variety of geographic conditions. Their work histories include all of the U.S. Gulf states, Hawaii, Alaska, Puerto Rico, Thule, Greenland, Ascension Island, Haiti and New Zealand.

- **Ceres' excellent financial stability means that it can provide performance and payments bonds from treasury-listed carriers in amounts in excess of \$500M per single project**

During the 2005 storm season, Ceres provided bonds for three concurrent Army Corps hurricane response projects with contract award amounts of \$1B, \$60M, and \$50M. Ceres has unrivalled access to the levels of working capital necessary to keep its promises and handle the biggest and most complex jobs.

After 42 years of doing demanding work in almost every U.S. state and territory, Ceres is still known for keeping its promises: **Ceres has never defaulted on a contract, failed to complete a contract, nor had any client denied reimbursement.** An evaluation from the Department of the Navy is typical: *"perhaps the finest contractor I have worked with...."* Ceres always adheres to the highest standards of quality, integrity and safety, and that's a promise we do not hesitate to make to Franklin County.

Training and Educational Services

Planning and training is available free of charge to Ceres clients and includes:

- Hurricane Debris Volume Estimation Using the U.S. Army Corps of Engineers Model
- The FEMA Paperwork Process: From IDA to PW and All Points In Between
- Measuring a Truck/Trailer the FEMA Way
- Load Tickets – Who Fills Out What and Why
- Stumps, Stumps, Stumps
- Determining Your Force Account Capabilities or When Will I Need Help
- FEMA Eligibility – What a “Good” Contractor Will Tell You

Team Introduction

Upon contract award and at Franklin County’s request, a personal visit by a Ceres Project Manager can be scheduled. The purpose of this visit is the personal introduction of key members of each party’s team; discussion of the planning, training and disaster response preparedness needs from the County’s perspective; and a review of Ceres’ Debris Management Plan, from mobilization to the Final Report. Tours of each of the sites identified for the following uses will be jointly conducted:

- Equipment Staging
- Temporary Debris Staging and Reduction
- Local Landfills Authorized for Final Disposal
- City Public Works Offices
- City Administration

This meeting typically requires the better part of a normal workday. Discussion will loosely follow a prepared script designed to address the critical elements of resource requirements and knowledge-base known to significantly enhance the County’s level of disaster response preparedness.

This is step one in the strategic pre-positioning of the interpersonal knowledge of both parties’ teammates. Getting to know each other prior to an event is very important in maintaining a seamless transition into an actual disaster recovery mission.

Annual Hurricane Exercise Participation and Technical Training

Ceres is qualified and able to participate in Franklin County’s annual hurricane exercise or pre-event training days and agrees to have at least one Ceres representative available at each event for the term of the contract, if requested. Ceres is also qualified to provide other training related to technical aspects of disaster recovery. This training includes FEMA worksheets, the available methods of recording project data from tickets and truck certifications onto electronic records, and databases and field operations.

Disaster Response Typical Event Training

Ceres’ training also covers topics included in a list of typical events that occur in a disaster response (**Source: FEMA Public Assistance Policy Digest**), creating further opportunities to develop the relationships between Norman’s staff and Ceres personnel that will help to ensure a successful debris management operation. FEMA topics covered include:

- Local response – emergency operations center activation – declaration of state of emergency
- Continue emergency work-maintain records (labor, equipment, materials, and contracts)
- Compile initial estimated damage. Report to State emergency management agency
- Evaluate needs and request State/Federal assistance
- Federal/State survey of need—Preliminary Damage Assessment (PDA)
- Governor’s request for Federal assistance
- Presidential declaration
- Designation of applicant’s agent
- Attend Applicant’s Briefing and submit a Request for Public Assistance
- Attend Kickoff Meeting with Public Assistance Coordination (PAC) Crew Leader—discuss project formulation
- Prepare Project Worksheets—work with the PAC Crew Leader

- Address applicable Special Considerations (floodplain management, insurance, hazard mitigation and compliance with environmental and historic preservation laws)
- Complete application for Federal funds
- Maintain required documentation (labor, equipment, materials, and contracts)
- Receive payment of small projects—for Federal share and possibly State share
- Complete approved disaster work within time allowed
- Request final inspections
- Submit documents for final inspection, program review, and close-out
- Keep all documentation for 3 years from date of final Financial Status Report, or follow State and applicant record retention policies if they require retention beyond 3 years

Additional Services

Ceres can supply Franklin County with additional services that may not be covered in the RFP Pricing Schedule. These include re-establishing communications, supplying temporary housing and restroom facilities, beach and shoreline restoration, and canal and river debris removal and restoration, as well as others described below. Teaming relationships with subcontractors experienced in marine recovery efforts allow us to handle sunken vessel removal.

Pricing for any of these additional services must be determined by negotiation in accordance with FEMA guidelines to supply services that are reimbursable by FEMA to the County. The *Public Assistance Guide, FEMA 322* is an invaluable reference especially the section in “Chapter 2: Eligibility” headed ‘Categories of Work’ beginning on page 66.

Emergency Road Clearing-Cutting and Pushing Public Right of Ways

This important service is described in detail in our **Debris Management Operations Plan** section of this proposal. By adding “cut and push”, if it is not already part of a contract, the County enjoys a continuity of service that many of our customers find invaluable.

Right of Entry (ROE) Private Property Debris Removal (PPDR)

If requested by the County, Ceres can remove hazardous vegetative or C&D debris from private property, when said debris is the result of a declared disaster and when Ceres is tasked with the work by the County. Ceres can assist the County in requesting FEMA’s assistance for such work in advance of performing it. Each property is assessed using digital camera/video recordings to document the pre and post condition of the property. Utility companies are notified and all utilities are located and marked prior to any work being done. Once all proper documentation, access, and Right of Entry forms are completed, work may commence. Most recently, following the 2011 Alabama Spring Tornadoes, Ceres successfully completed private property work under contract with the USACE for both Lawrence and Limestone counties. As stated above, this is usually done only following FEMA pronouncement that such work shall be reimbursable.

Demolition of Private Property Condemned Structures

Ceres can operate beyond the public Right of Way (ROW) as directed by the County. Upon receipt of a Notice to Proceed, Ceres will retain a third party inspection firm to survey the condemned structure(s) for hazardous materials (asbestos, lead, PCBs, white goods, mercury containing components, etc.). A copy of the inspection report will be provided to the County. At the same time, Ceres engineering staff will conduct a pre-demolition survey which will consider the following:

- Structural integrity of the building
- Utilities
- Shoring requirements
- Hazardous materials
- Protective structures
- Protection of the public
- Waste management



Asbestos Abatement/Demolition Notifications will be submitted to the appropriate governmental and local agencies. All required permits will also be obtained.

The Demolition crew is expected to consist of the following.

- One to three Semi-Tractor(s) with Trailer(s)
- One Hydraulic Excavator with Bucket and Hydraulic Thumb
- One Wheeled Loader

Removal and Replacement of Sand and Debris

With a task order from the County to the Project Manager, Ceres crews will segregate, collect, transport, process, and dispose/replace sand and debris displaced by the event. Each general clean-up crew will likely consist of the following equipment.

- One Wheeled Loader with Rake/Bucket
- One to six Semi-Tractor(s) with Trailer(s)
- One Screening Plant
- One Front-end Mechanical Broom Sweeping

As directed by the County, Ceres will provide a front-end mechanical broom sweeper to clear streets, gutters, and storm-drains of scattered tree debris. Work will be assigned by sections or quadrants. Debris will be consolidated into piles of approximately five CYs and located as to not disrupt pedestrian or vehicular traffic. Piles will then be loaded and hauled. Sand will be handled as directed by the County.

Temporary Housing - Base Camps and Bunkhouses

Ceres can provide the County with a wide variety of emergency housing options. Fully containerized bunkhouses can be trailered to a County location, or more long-term solutions can be built such as large housing tents and hard wall constructions.

Food Service/Catering

Ceres can provide meals as directed by the County either through a mobile kitchen or in a variety of ready-to-eat formats upon issuance of a County task order. We can provide a mobile kitchen supported by a reefer container that is capable of feeding 250-1000 personnel three basic meals per day. We can supply more elaborate meals if desired.

Supplying our personnel and subcontract personnel with meals is done using the most cost effective method. When a large number of personnel with similar schedules are housed together, we have used group dining. Ceres provides food service through various subcontracting relationships. Meal options can be as simple as self-heating single meals, or full service dining, with temporary kitchen facilities and a dining galley.

Temporary Restroom and Shower Facilities

If sewer and water utilities are unavailable, Ceres can supply a range of temporary restrooms and shower facilities. These include single stall, standardized port-a-johns, multiple-stall comfort stations, completely containerized shower facilities, and assembled corral-type showers. Ceres works with County personnel to identify specific needs and arrange to have sufficient facilities in place to accommodate every need.

During our Hurricane Katrina response, Ceres provided life support including meals, shelter, showers and sanitary facilities for 400 people. We also supplied travel trailers for our own personnel due to the unavailability of housing. Following Hurricane Ike in Texas in 2008, Ceres provided Chambers County with hot meals in four locations plus showers and sanitary facilities.

Potable Water and Ice Delivery

Ceres will supply the County with appropriate potable water, ice, and also necessary refrigeration and freezer units to store food, water and ice if required.

Temporary Power Generation

Through agreements with various suppliers, Ceres can provide many options for temporary power generation. Both gas and diesel generators ranging from 5kw up to 1,600kw can be onsite, available for use in short order.

Temporary Roofing Facilities (Dry-In)

Ceres is well versed in temporary roofing operations and has been successfully installing temporary dry-in on facilities since our response to Hurricane Georges in 1998. Roofing materials would vary depending on

the size of repair and severity of damage, however, most common repairs would be completed with high quality plastic sheeting, furring strips and nails. Payment is based upon per square foot of roof covered.

Government Temporary Trailer Installation

If required, Ceres will provide crews to install government supplied housing (travel trailers). We have performed installations ranging from simply setting and securing the trailer to full installations including routing sewer lines, water taps, power poles, and building ramps/steps for easy access.

Sewer, Culvert, and Catch Basin Cleaning

If required, Ceres will supply full-service cleaning/pumping for sewers, culverts, and catch basins. We will provide qualified crews and can supply diesel and gas powered, trash, submersible hydraulic, double diaphragm and centrifugal pumps to allow for cleaning of pipes from an 8 inch diameter up to and beyond 5 foot diameter pipes.

Hazardous Waste Collection, Storage, and Disposal

Household Hazardous Waste must be picked up separately from all other debris in the ROW. The HHW will then be segregated in a lined containment area at each temporary disposal site. Payment for collection and disposal in accordance with all local, state, and federal laws and regulations will be made per pound.

Mobile Office Command Center

Ceres has a number of containerized offices that can be used mobile command centers. These can be moved to the disaster zone via low bed trailers and semi tractors. We also have access to additional units through our partnering relationships. These mobile offices can be onsite, equipped with satellite communications and internet, and fully operational within hours.

Dead Animal Carcasses

When required, carcasses of dead livestock, poultry, and large animals can be removed by Ceres. FEMA reimbursement is contingent on the determination by the County that they represent an imminent and significant threat to public health and safety. The carcasses will be removed to the TDMS and/or a final disposition site approved by the County.

Freon Recovery

Ceres will remove Freon-containing white goods from the ROW and haul them to a TDMS where they will be segregated. A licensed worker will then extract any Freon remaining in the white goods, and properly handle the disposition of the Freon. Once the Freon is removed the white goods are scrap metal and can be handled accordingly.

Roll-off Hauling

Two separate roll-off-related services might be requested by the County. The services may require 10 and 40 cubic yard roll-offs. The roll-off service will use sufficient trucks to insure roll-offs are filled repeatedly with minimum wait time.

River and Canal Debris Removal

Ceres has experience in clearing river, streams waterways and canals following Katrina in Louisiana. Debris removal can be accomplished with long reach excavators in some instances, and where required, floating cranes and other amphibious equipment would be mobilized. Several of Ceres' subcontractors are specialists in waterway activity including debris removal. Wet soil conditions and mud will cause problems for wheeled vehicles, making low ground pressure equipment a necessity. Allocation of equipment is always important, but special care must be taken to deploy equipment that will not easily become stuck when cleaning logjams and waterways.

Ceres has also performed emergency levee repair. We own most of the heavy equipment necessary for this work and we have experienced operators available to operate the equipment.

Heavy rainfall, especially following high wind conditions, may cause waterways and canals to become clogged with vegetative and other debris. Logjams must be removed so that future rainfall does not



A licensed technician removing Freon from refrigerators at a TDMS

contribute to more flooding, and to promote unimpeded water drainage of any existing flood situation. Existing debris piles near waterways and canals should be removed on a priority basis, so that if additional rain occurs the debris will not float into the drainage system and cause further problems.

Water-based, three feet or less of water depth

Depending on the characteristics of the waterway, temporary bypass pumping, cofferdams, or other means to control the flow of water may be used to enable operation in the waterway.

Dependent on the ability to control the flow of water, various methodologies would be used. These methods could include a combination of the following:

- Hydraulic Long Reach excavators operated from shore
- Willow draft work platforms with Hydraulic Excavators and Grapples
- Winch Truck
- 17-foot utility work boats with 25hp out-board motor.
- Cable Skidders or Tractor Dozers with Winches- laborers would be used to attach the cables to the debris in the waterway, creek, or tributary.

Water-based, greater than three feet of water depth

The removal of vegetative, construction, and demolition debris, hazardous material, and recyclable material in greater than three feet of water will be accomplished primarily with floating plants equipped with spuds supporting hydraulic excavators with long booms equipped with material grapples and materials barges, although a combination of approaches previously detailed may be used. A flexi-barge will be used along with a winch truck as well as a utility work boat with motor. Exact methods are dependent on local conditions and geography.

Sunken Vessel Removal

Ceres will lease appropriate equipment and/or will locate qualified subcontractors to remove sunken vessels and dispose of them in an acceptable manner. These actions will be made following consultation with the County and will be subject to the County's advance approval of Ceres' work plan to be developed following contract award.

Water Based Operations (Typical Crew) – 1.5- 2 Feet Minimum Draft

- 15-25 Ton Hydraulic Excavator with Material Handling Grapple Capable of 35' Reach
- Work Barge with Spuds-Rented/Leased
- Materials Deck Barges-Rented/Leased
- Pusher Boat-Rented/Leased
- Work Boat
- Heavy Equipment Operator Hydraulic Excavator
- Pusher Boat Operator
- Work Boat Operator
- Deck Hands
- Tractor Trailer Heavy Hauler
- Foreman

Land Based Transfer Crew (Typical Crew)

- Wheeled Loader
- 2-5 Trucks
- Heavy Equipment Operator Wheeled Loader
- Truck Drivers

Upon inspection of the site(s) and performance period requirements established by the County, the number of crews will be determined. Ceres has the capacity to operate a minimum of eight water-based crews each with their own land-based transfer crew component.

Beach Restoration

Ceres will screen debris-laden sand from beach areas, and will remove sand if acceptable adjacent borrow areas exist, to replace sand lost to storm activity. If appropriate borrow areas do not exist, Ceres will

transport County-purchased sand at trucking prices consistent with existing proposal trucking prices. Ceres will use a trommel screen or equivalent onsite at the beach for screening, and will use appropriate dump trucks or off-road dump trucks to transport clean sand. Ceres will use a long-boom hydraulic excavator to excavate borrowed sand adjacent to the beach, and will use a wheel loader to place the sand after dumping.

River and Canal Shore Line Restoration

Ceres will transport and place fill material purchased by the County to river and canal shorelines. The material will be transported by on-road and off-road dump trucks and placed by wheel loaders.

Site Restoration

Ceres ensures that any and all sites, whether used for temporary debris storage and reduction, equipment staging, or that was disturbed during debris removal operations, will be returned to pre-storm conditions or better. Restoration of the disturbed, staging, and access areas will be accomplished using high-grade fill dirt graded to specifications and topped by sodding, seeding and/or hydro-seeding. All slopes steeper than 3 to 1 will also receive erosion control blankets.

Community Relations Support

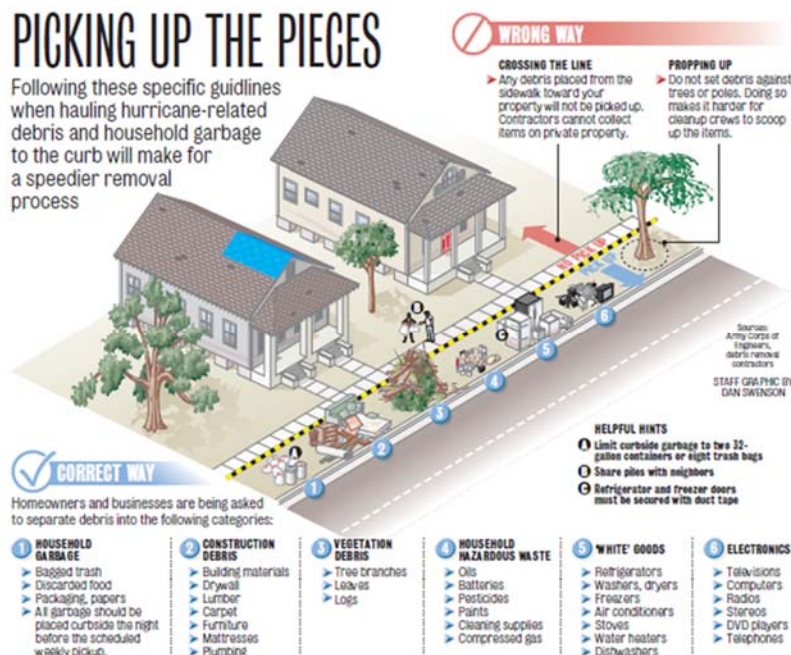
One of Ceres' most important support functions in the event of a natural disaster is to help Franklin County officials engage in community relations. Ceres provides important resources for keeping residents informed on the progress of cleanup.

Announcements will be provided to news media including newspapers, radio and television. Ceres will institute a "Hot Line" for toll-free calls to answer questions and to take requests for "Hot Spot" service for debris removal or other services or complaints.

A series of announcements to citizens may follow this progression of themes and estimated timeframes:

- | | |
|--|--------------|
| 1. Segregate your debris by type and place it in the right of way (curbside) | NTP* + 1 day |
| 2. Work crews have begun debris pickup and will arrive in your neighborhood shortly for the first pass | NTP + 2 days |
| 3. First pass is nearing completion; place debris on the right of way in preparation for the second pass | NTP + TBD |
| 4. Second pass is underway | NTP + TBD |
| 5. Project is nearing completion, be sure to place debris on right of way | NTP + TBD |
| 6. Debris cleanup will be complete in one week | NTP + TBD |

*NTP = Notice To Proceed



Toll Free Hotline and E-Mail Management

Large phone and e-mail traffic from concerned residents are a part of every natural disaster. Ceres maintains a toll free Storm Hotline that is staffed and accessible 24 hours a day, 7 days a week to handle questions, concerns or complaints related to clean-up: **1-877-STORM12**. The number is prominently displayed on all Ceres equipment working the clean-up area. Ceres monitors call and e-mail volume, and establishes additional toll free numbers and enlists additional staff whenever greater capacity is required to ensure maximum community responsiveness.

Call center staff keep a log of incoming calls and e-mails, recording the address of the reported incident, resident's name, reported complaint, date and time of reported incident, and the truck number (if applicable). This group compiles incoming resident communications and organizes them into date/time of receipt and response priorities. Ceres sorts through messages to identify time-sensitive incidents such as broken water lines that need immediate attention. Each incident is investigated, and ultimately we locate the responsible crew if fault is found. Reports from this database will be accessible daily or weekly and can be disbursed to Franklin County officials accordingly.

Catastrophic Events with Loss of Electronic Communication Systems

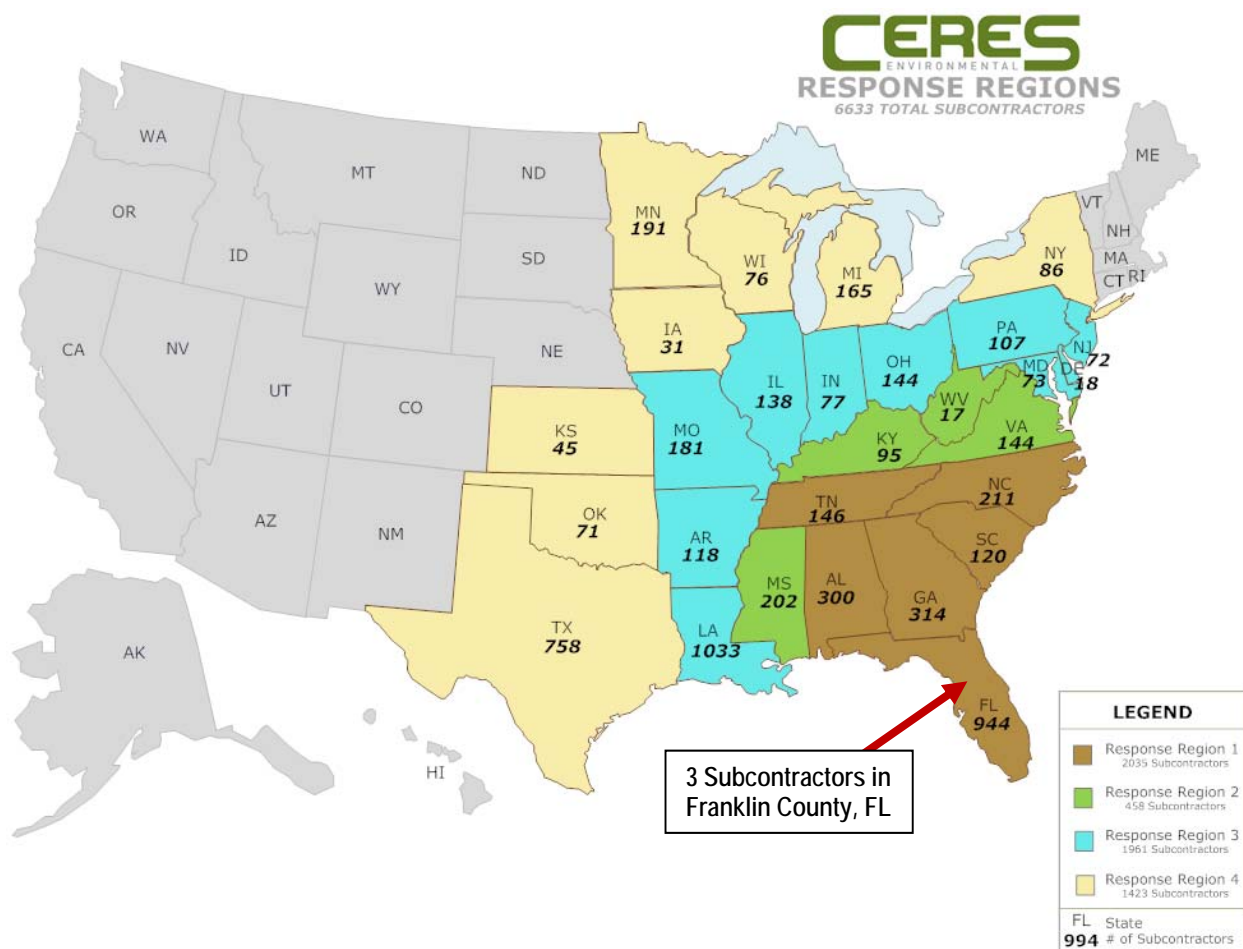
Franklin County has a significant risk of an impact by a catastrophic or other major event in which traditional community messaging methods would be disrupted. Ceres is committed to ensuring adequate information is available about the scheduling and progress of recovery operations. As every disaster situation is different, Ceres' plans use a combination of non-electric post-disaster information systems that include Disaster Recovery Centers; variable message boards; and/or a signage system similar to the message system used by highway crews.

Disaster Recovery Centers are statically placed in a disaster area to ensure an impacted community has a one-stop point of contact for recovery-related services. The Centers are initiated by the local emergency management agency and are supported by local, state, federal and nonprofit organizations that provide disaster recovery services. Posting debris curbside segregation information, cleanup schedules and cleanup progress reports at these centers will provide anyone looking for disaster information in their community with access to the debris recovery process.



Variable message boards will be placed at the entrance of neighborhoods to alert the residence of when to expect the next debris collection pass. As citizens of Franklin County are likely accustom to obtaining information from roadway median signs, information about cleanup can be posted in a similar manner.

E.4 Subcontracting Plan



Introduction

Our objective at Ceres Environmental Services, Inc. is to perform all work associated with this contract in an efficient and safe manner through the effective administration and management of our equipment, personnel, subcontractors, and suppliers. In accordance with Ceres' policies and programs, the work plan for this contract will be developed and executed assisting, counseling, advising, and utilizing, to the maximum extent possible and to the extent consistent with Franklin County's interest, Local and other Small Businesses (SB) as well as Small Disadvantaged Businesses (SDB) such as HUBZone, Veteran-owned (VO), Service Disabled Veteran-Owned (SDVO), Woman-Owned (WOSB) for the provision of equipment, labor, services and supplies.

It is important for Ceres to provide opportunities for local companies and their employees to work on any project that may result from this contract. Additionally, Ceres may directly employ individuals to work for Ceres on a project. Ceres has a very well developed subcontracting plan, and Ceres also has a stellar record of implementing our plan and making payments to local subcontractors on past projects performed when Ceres is the prime contractor.

During our Hurricane Katrina response, Ceres was very successful in subcontracting with local companies. Our first priority is to give opportunities to local firms and it is our commitment to meet or exceed other small business and minority hiring goals of Franklin County. We recognize the importance of bringing in local companies and thereby further assisting in the economic recovery of the local area.

Ceres paid local subcontractors 59.5% of subcontracted dollars during our response to Hurricanes Katrina and Rita in Louisiana, and successfully subcontracted to Small Disadvantaged Businesses (10.77%), Women Owned Businesses (18.25%) and Veteran Owned Businesses (8.38%).

Additionally, over the 2011 Alabama tornado season, Ceres paid 80% of subcontracting dollars to Alabama businesses. Ceres employs a Subcontract Manager who is dedicated to soliciting and involving local businesses with our projects. We look forward to using our subcontracting plan to further involve local businesses with work opportunities with Ceres.

Subcontracting To Firms within the Area of the Project

It is the intention, policy and practice of Ceres to utilize **local** subcontract services in the performance of the proposed contract to the maximum extent possible as consistent, within the requirements of **the Stafford Act**, Sec. 307, Use of Local Firms and Individuals (42 U.S.C. 5150), the prime contract and sound business practices and management policies. In General - In the expenditure of Federal funds for debris clearance, distribution of supplies, reconstruction, and other major disaster or emergency assistance activities which may be carried out by contract or agreement with private organizations, firms, or individuals, preference will be given, to the extent feasible and practicable, to those organizations, firms, and individuals residing or doing business primarily in the area affected by such major disaster or emergency. We recognize the advantages obtainable by utilizing other responsible and experienced firms who are capable of furnishing specialty services and products of high quality. First priority will be given to those subcontractors who are from or do business in the surrounding area.

A separate program will be included for local contractors that do not necessarily have goals established under the contract requirements. Ceres' internal subcontractor databases, on-line databases, online local business directories, and local government offices will be used to identify contractors in the immediate area. This is the process used quite successfully by Ceres on previous projects. The search and identification will validate the speed and performance level to mobilize contractors on site and begin the physical work. Our internal subcontractor database includes subcontractors who have expressed an interest in or assisted our firm in the successful completion of emergency response contracts. All efforts will be made to also procure supplies, materials and labor from local vendors.

Ceres has and will continue to communicate with local authorities, elected officials, and community organizations, its desire to hire local and small business enterprises and subcategory businesses to meet the requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003 and meet specified goals for hiring SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones. Copies of the contract will be sent to Plan Rooms servicing the particular region in addition to our office in the project area. The contract will also be posted to a web site and potential subcontractor registration will also be available via web, FAX, direct contact (1-877-STORM12). A dedicated toll-free telephone service will be established specifically for subcontractors interested in contracting with Ceres. Ceres has made as many resources available to subcontractors as possible in order to initiate and facilitate communication.

The Manager of Administration and the Subcontract Manager will notify regionally based subcontractors of the issuance of a notice to proceed. Ceres' subcontractor database currently contains more than 5,000 disaster debris management prospective subcontractors who have contacted Ceres with an interest in subcontracting. More than 1,100 of these subcontractors have worked on Ceres' disaster projects, providing, along with Ceres' owned fleet, more than 7,000 pieces of loading and hauling equipment. While our database of qualified subcontractors is very large, it is our intention to select from a more regionally based group and have established for Franklin County four unique response regions. These are based on relative distance from your area and use straight-line miles and/or drive time to establish which region each state of potential subcontractors belongs in.

Listed below is information taken directly from our subcontractor database, showing the home state of operation and numbers of subcontractors, by the approximate drive times to Franklin County. A list of prospective local and State of Florida subcontractors is included at the end of this section. Should you desire a listing of the Region 1-4 subcontractors by name and location; Ceres can provide such a list upon request.

| Response Region 1: 240 straight-line miles or 6-8 hours driving time | | | |
|--|-----|-----------------------|-----|
| Alabama | 254 | North Carolina | 184 |
| Florida | 670 | South Carolina | 97 |
| Georgia | 225 | Tennessee | 120 |
| Subtotal of firms within 6-8 hours driving time = 1,550 | | | |

| Response Region 2: 360 straight-line miles or 8-10 hours driving time | | | |
|--|-----|----------------------|-----|
| Kentucky | 76 | Mississippi | 145 |
| Virginia | 121 | West Virginia | 17 |
| Subtotal of firms within 8-10 hours driving time = 359 | | | |
| Response Region 2: 360 straight-line miles or 8-10 hours driving time | | | |
| Arkansas | 121 | Delaware | 13 |
| Maryland | 62 | Missouri | 155 |
| Illinois | 112 | New Jersey | 60 |
| Indiana | 68 | Ohio | 130 |
| Louisiana | 910 | Pennsylvania | 90 |
| Subtotal of firms within 8-10 hours driving time = 1,721 | | | |
| Total Number of Subcontractors Within One Days Driving Time = 3,630 | | | |
| Response Region 4: greater than 600 straight-line miles or more than 14 hours driving time | | | |
| Iowa | 30 | New York | 74 |
| Kansas | 40 | Oklahoma | 70 |
| Michigan | 143 | Texas | 568 |
| Minnesota | 170 | Wisconsin | 66 |
| Subtotal of firms greater than 14 hours driving time = 1,161 | | | |
| Total Number of Subcontractors Within Two Days Driving Time = 4,791 | | | |

Ceres Subcontract Manager and Duties

The Ceres Subcontract Manager is:

Tia Laurie
Subcontract Manager
Ceres Environmental Services, Inc.
6968 Professional Parkway
Sarasota, FL 34240
(800) 218-4424
tia.laurie@ceresenv.com

Ms. Laurie's responsibilities include:

- Identification, development, and maintenance of source lists of small, small disadvantaged, and women-owned small business concerns. Verifying the list of subcontract entities, or database, is properly maintained.
- Develop outreach programs through advertising; broadcast fax solicitations; networking with local and national organizations such as SBA, applicable trade unions, Chambers of Commerce etc.
- Ensuring the inclusion of targeted business concerns in all solicitations for services or products; and ensuring that all solicitations are structured to permit the maximum possible participation by targeted concerns.
- Ensuring that certain solicitations or sources sought are restricted to SDB concerns (competitive basis).
- Ensuring the establishment and maintenance of records of all subcontract awards to ensure appropriate documentation of non-selection of bids submitted by targeted enterprises.
- Ensuring the preparation and submittal of all compliance reports.
- Maintaining records and measuring performance against established goals.
- Advise, train, and foster project management personnel on the purposes of the SB Subcontracting Program.
- To ensure any provided study or reports are formatted in a manner compliant with the contract or otherwise acceptable to the County.
- Encouraging all employees and subcontractors to attend off-site training courses offered by public and private entities in small business development and small business program goals. Arranging for the conduct of training for purchasing personnel regarding the intent and impact of Public Law Public Law 99-661, Section 1207 and Public Law 100-180, Section 806 on purchasing procedures.

- Participate in voluntary federal programs which encourage the private sector to utilize SDBs, SBs, WOSBs, VOs, SDVOs, and HUBZone subcontractors.
- Ensuring periodic rotation of potential subcontractors on bidder's lists.
- Identification of other SB concerns when the number of prospective sources is not adequate using the internet or other mass media as a resource.
- Review and approval of SB subcontracting plans submitted by large businesses.
- Maintaining requirements of the prime contract in subcontract agreements. Verification that subcontract agreements contain flowdown clauses.
- Prepare and submit semi-annual and annual subcontracting reports.
- Reporting progress in achieving goals under this program to senior level management.
- Implementation of an "in-reach" program that provides targeted businesses access to project managers and key personnel.

Methods Utilized To Develop and Achieve Subcontracting Goals

Ceres will utilize a minimum of one subcontract manager and/or specialists in the execution of this contract. All personnel are familiar with and recognize Ceres' commitment to Public Law 99-661, Section 1207 and Public Law 100-180, Section 806 and the Robert T. Stafford Disaster Relief and Emergency Assistance Act, PL 100-707 and Public Law. Ceres will conduct internal training seminars and workshops to assure staff compliance with requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003 and meet specified goals for hiring SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZone subcontractors.

In addition to technical and field work subcontracted in association with this contract, buyers will make every effort to identify and utilize SBs & SDBs for supplies and services including but not limited to the following: Office and temporary housing service, Cleaning and supplies, Housekeeping Services, Laboratory Supplies and Services, Safeguarding and Security Services, and other supplies and services not typically identified for subcontract opportunities to targeted firms. Additionally, large business subcontractors will be counseled on the identification, evaluation, solicitation, and utilization of targeted businesses within their scope of services. Historically, principal items or areas we have identified for subcontract opportunities to SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones under these similar contracts include:

- Trucking and Hauling
- POL Products
- Nursery and Landscape Products and Services
- Sand and Aggregate
- Field vehicle supply, parts and service/maintenance
- Labor housing (tent and food service supply)
- Portable Toilet supply and service
- Office and temporary housing service, cleaning and supplies
- Office and clerical support staff
- General Laborers
- Parts, fuel, maintenance, and related equipment service
- Heavy Equipment Rental/Lease concerns
- Specialty services such as, but not limited to: sewer cleaning services, solid waste hauling, and recycling, tree removal and trimming, and demolition.

Through the application of Ceres' proven capabilities relative to technical performance and contract administration, it is our intent that the Owner be provided with the highest level of performance while still achieving our participation goals and capturing opportunities for these businesses while acquiring an expanded base of qualified small businesses; obtaining more competitive pricing on procurement opportunities resulting in cost savings; and achieving an increase in small business program goal accomplishments.

Achievement of these goals will be realized through the application of the following functions and activities:

- Identification and maintenance of a qualified potential Internal Subcontractor Database, which includes business status within each level of government.
- Developing and maintaining bidder's lists for each new project of SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones from all possible resources to include but certainly not limited to the Internal Database.
- Identification of all federal, state, and local government and private associations/coalitions for targeted businesses.
- Solicit, counsel, and discuss subcontracting opportunities with representatives of targeted business firms, and encourage certification of these firms prior to commencement of work.
- Provide assistance to business concerns by arranging solicitations, time for the preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Ensuring that procurement packages are designed to permit the maximum possible participation.
- Ensure that SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones concerns have an equitable opportunity to compete for subcontracts, and that other subcontracts and services are identified that will be restricted to competitive SDB bids. Identification of subcontracts for restricted competitive bid should consider all potential services and supplies and not only those traditionally awarded to SB or SDB firms. See also DFARS 219.705-4(d).
- Provide internal motivational training to encourage purchasing and contract administration personnel to meet or exceed these goals.
- Provide assistance to potential subcontractors in completing the System of Award Management (SAM)
- Provide notice to subcontractors concerning penalties and remedies for misrepresentations of business status for the purpose of obtaining a subcontract intended to be included as part or all of a goal contained within this subcontracting plan.
- Conduct reviews of subcontractor performance, providing feedback to SB and SDB firms relative to competency, abilities, experience and capacity and provide technical assistance to any firms as appropriate, based on the outcome of the review. This review may be done prior to award or at any time post-award, but must be completed prior to completion of any awarded work. Reviews may not be conducted for those firms with whom Ceres has had a prior working relationship and who have already demonstrated appropriate competency, ability and capacity to perform the required work or service. Ceres also makes every effort to establish long-term working relationships with SBs and SDBs to include long-range project plans (e.g. joint ventures, teaming agreements, etc).
- Submit the required reports and documentation of all efforts used to identify and solicit targeted business concerns.
- Participate and cooperate in any studies or surveys that may be requested by the Owner or other agencies.

Utilization of Small Business Concerns and Small Disadvantaged Business Concerns

It is the policy of Ceres and its agents, hereinafter referred to as "contractor" or "contractor plan," to hire small business concerns and small business concerns owned and controlled by socially and economically disadvantaged individuals. Ceres agrees to carry out this policy in awarding to subcontractors, to the fullest extent possible, consistent with the efficient performance of this agreement and its options. Ceres agrees to cooperate in any studies or surveys that may be conducted by the County as may be necessary to determine the extent of Ceres' compliance with this clause.

As used in this plan, the term "small business concern" (SB) will mean a small business as defined pursuant to Section 3 of the Small Business Act and relevant regulations. The term "small business concern owned and controlled by socially and economically disadvantaged individuals" (SDB) will mean a business concern:

- (1) Which is at least 51 percent owned by one or more socially and economically disadvantaged individuals; or in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more socially or economically disadvantaged individuals; and
- (2) Whose management and daily business operations are controlled by one or more such individuals.

Ceres will presume that socially and economically disadvantaged individuals include Black-Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Asian-Indian Americans and other minorities, or any individual found to be disadvantaged by the Administration pursuant to 8(a) of the Small Business Act.

Utilization of Service Disabled-Veteran, Veteran-Owned and Women-Owned Small Business Concerns

It is the policy of Ceres to hire small business concerns and small business concerns owned and controlled by service-disabled veterans, veterans, and women. Service disabled veteran and women owned, as used in this clause, means businesses that are at least 51 percent owned by veterans, service disabled veterans or women who are United States citizens and who also control and operate the business. Ceres agrees to use its best efforts to give veteran, service disabled veteran, and women-owned small businesses the maximum practical opportunity to participate in subcontract awards to the fullest extent consistent with the efficient performance of this contract plan.

Utilization of HUBZone Small Business Concerns

It is the policy of Ceres to hire HUBZone small business concerns. HUBZone small business concern means a small business concern that appears on the List of Qualified HUBZone Small Business Concerns Maintained by the SBA.

Description of Efforts to Ensure That SBs, Service Disabled Veteran Businesses, Woman-Owned Businesses, HUBZone Businesses, and SDBs Have an Equitable Opportunity to Participate In the Acquisition

Ceres agrees to use its best efforts to give targeted business the maximum practical opportunity to participate in subcontract awards to the fullest extent consistent with the efficient performance of this contract plan. Ceres will assist small business and small disadvantaged concerns by arranging solicitations, time for the preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Payment schedules will be adjusted to allow for participation of all firms with cash flow concerns. Materials, Supplies, Equipment and Services will be identified and discussed with these concerns. These items include POL products, Parts and Equipment, and Services (Equipment rental, equipment subcontracting, etc.).

Records and Source Documents

The types of records maintained and procedures adopted to demonstrate compliance with the requirements and goals of the Small Business Subcontracting Plan include the following:

1. Source Lists (The following source lists for targeted firms are representative and are not intended to be construed as sole sources of this information. Ceres is making every effort to identify, log, and procure the necessary contractor data to allow for the fair and equitable participation in this contract. The following listings are provided as an immediate source of contractors that qualify as SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones:

- SBA Dynamic Small Business Search
- List of Federally Registered Contractors for Contractor Compliance
- American Business Information Business USA
- List of Minority Businesses Councils
- Business Development Agencies
- DOD Subcontracting Directory
- Department of the Treasury, Small Business Subcontracting Opportunities
- Small Business Administration, Subcontracting Opportunities Directory
- State and Regional Small Business Administration (SBA) Resources
- National Minority Purchasing Council Vendor Information Service
- Research and Information Division of the Minority Business Development Agency in the Department of Commerce
- Trade Associations for SB, VO, SDVO, HUBZone SB, SDB, and WOSB Concerns.
- Dun and Bradstreet Procurement Planning Directory
- Participation in various local, regional, and national SB trade associations and conferences

- Membership in SB organizations, development organizations, and various government organizations
- SBA Commercial Market Representative (CMR)

Additionally Ceres has contacted city, county and municipal minority business development offices as additional resources to identify SB and SDB firms.

2. For each subcontract solicitation resulting in an award of more than \$ 10,000.00, Ceres will retain documentation to indicate:

- Whether small business concerns were solicited and if not, why not
- Whether small disadvantaged business concerns were solicited and if not, why not
- Whether women owned small business concerns were solicited and if not, why not
- The reason award was not made to a small business concern
- Records of outreach efforts to contact:
 - Trade Associations
 - Business Development Organizations
 - Conferences and Trade Fairs
 - Records of Internal Guidance
 - Records of Subcontractors Award Data

3. Ceres Subcontractor Database Management

Ceres' existing subcontractor database has been developed through out-reach efforts including, but not limited to: advertising; broadcast fax solicitations; networking with local and national organizations such as the AGC, applicable trade unions, and Chambers of Commerce, etc. This database contains thousands of subcontractors who have registered with us on-line at www.ceresenvironmental.com. This registration process requires potential subcontractors to indicate their small business subcategory status. The database is continually updated and used by Ceres in recruiting and hiring appropriate subcontractors to meet the requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003 and meet specified goals for hiring SDBs, SBs, WOSBs, VOs, SDVOs, and HUBZone subcontractors.

The Subcontract Manager will ensure that the subcontractor database modified for this project is appropriate for the type of information required to be retained and suitable in terms of generating utilization data and contract information for bid solicitations. Specific elements of the management of this system include:

Addition and Deletion from Master List of Subcontractors including the following:

- Contact Person
- Company
- Address
- Telephone
- Email if available
- Equipment Available
- Labor Available
- Time Needed to Mobilize
- Status, Category

Additional Requirements of Contractors when Added to Master List

- Annual business updates, faxed or mailed
- Request to be maintained on Ceres qualified subcontractor list
- Insurance Capability
- Bonding Capability
- Subcontract Package to Include Subcontract Forms and Standard Government Contract Clauses

Addition and Deletion of Resource Centers such as:

- Contractor Associations
- State, Federal, and Local Subcontractor Management
- Procurement Automated Source System
- National Minority Purchasing Council Vendor Information Service
- Council Vendor Information Service
- Research and Information Division of the Minority Business Development Agency
- Sources used are the SBA's procurement automated source system (PASS)
- National Purchasing Council Vendor Information Service
- Minority Business Development Agency
- U.S. Department of Commerce
- Local Minority Business Development Centers
- Economic Development Centers
- National American Indian Enterprise Development

At present, Ceres' subcontractor database includes SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones utilized by Ceres on past projects totaling in excess of 500 Million Dollars, those who have responded to a solicitation by Ceres by means of a letter of interest inquiry executed by a company representative having signatory authority, and those who have been otherwise identified as a potential subcontractor by the Subcontract Manager through various means mentioned herein.

In addition, Ceres modified the corporate website (www.ceresenvironmental.com) to include an electronic means of potential subcontractor registration with our firm. This website provides potential subcontractors the opportunity to register with Ceres their pertinent company information, current business status, and capabilities. This information is linked to upload into our database facilitating more ready access by means of database inquiry to locate specific types of contractors, specific types of business concerns, and/or specific locations. The information required to be submitted by each potential subcontractor, which is retained in the database, includes:

Information provided by the subcontractors in the registration includes the following:

- Contractor Name
- Address
- Phone/Fax Number
- Email Address
- Business Type (SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones)
- Ownership Information
- Years in Business
- Insurance Information
- Equipment Available (type and quantity)

All potential vendors and subcontractors will be integrated into the Ceres Subcontractor Database modified specifically for this project. This (Access) database retains basic subcontractor information (name, address, and contact information), types of equipment or services provided, any pricing agreement, and business status. In addition, this system tracks work or services provided by each organization, amounts invoiced, and goals. This active vendor base will continue to be broadened throughout the performance of this contract as additional potential vendors and subcontractors are identified and/or as additional needs/solicitations arise. Efforts to broaden this vendor database will also be in conformance to those requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003. The provision of certain services or materials sought in support of this contract may be restricted to competitive bids received from only SDBs. Such restrictions will be identified by the Project Manager and communicated to the appropriate buyer(s) or contract administrator assisting in solicitation of competitive bids.

Ceres is able to utilize the information in this database, then, to contact potential subcontractors who may be interested and capable of providing specific services to our company. By identifying any parameters, such as service type or business location, Ceres can quickly generate an extensive list of potential

subcontractors, meeting the criteria of a disadvantaged business as discussed in this plan, for the purposes of soliciting a competitive bid for such services.

Award to any given subcontractor will be contingent upon the provision of basic company information, current licensing, as required, and the verification of current insurance information (general liability, automobile, and workers compensation). Other factors may include capacity, capability, experience, and abilities of the firm. The Subcontract Manager can provide direction and assistance to any such firms not readily meeting all of the required or desired business elements in an effort to assist the firm in overcoming such obstacles.

4. Records of internal guidance and encouragement provided to acquisition personnel through workshops, seminars, training programs, incentive awards, and monitoring to evaluate compliance with the programs requirements.

Past Performance

On USACE projects performed by Ceres, in Puerto Rico during the 1998 and 1999 hurricane seasons (Hurricane George), 100% of all subcontracting dollars went to locally-based Small and various Disadvantaged Business concerns. Additionally, on USACE projects performed in Louisiana in response to Hurricanes Katrina and Rita, 59.5% of subcontracted dollars went to local businesses and 76.1% of the dollars subcontracted to small business went to local small businesses. While utilizing 1,619 vendors and subcontractors, Ceres exceeded all of its subcontracting goals of USACE contract number W912P8-D-05-0024. During Ceres' the Alabama tornados response in 2011, Ceres used over 80% local and minority subcontractors to complete various projects.

During the performance of the above mentioned contracts Ceres successfully utilized several hundred local SB and SDB firms, and was able to exceed the proposed award goals for SB, SDB, WOSB, VO, SDVO, and HUBZone firms. Numerous other government projects have been completed by Ceres over the course of the past 25 years with successful utilization (meeting or exceeding established goals) of local and other Small Businesses, SDBs, WOSBs, VOs, SDVOs and HUBZone small businesses.

Based on our historically successful contract performance and utilization goals, Ceres anticipates that the completion of work under this contract for Franklin County will also be successful in meeting, minimally, the stated goals contained within this plan.

List of Potential Subcontractors

Category Key: SB = Small Business; WOSB = Woman-Owned Small Business; VO = Veteran-Owned Small Business; SDVO = Service Disabled Veteran Owned Small Business; 8a = Currently 8a Certified; SDB = Small Disadvantaged Business; HUB = HUB Certified

LOCAL Subcontractors

| Scope | Company | Name | Phone | Address | City | ZIP |
|---------------------------------|------------------------------|---------------|----------------|------------------------|---------------|-------|
| Tree Service | Zingarelli Tree Service | | (850) 653-7193 | 17 Gibson Road | Apalachicola | 32320 |
| Debris Removal, Other Services | JJs Tree Service LLC | John Golden | (850) 899-8432 | Po box 163 | Eastpoint | 32328 |
| Debris, Blue Roof, Construction | Sunshine State Builders, LLC | Aric Voorting | (850) 251-6180 | 1055 Lonnie Raker Lane | Crawfordville | 32327 |

As stated above, our objective is to perform all work associated with this contract in an efficient and safe manner. To this end, the work plan development for this contract will include identifying how to **utilize local resources to the maximum extent possible and to the extent consistent with Chatham County's interest**. Because this contract is pre-event, it is difficult to assign a percentage of work to be completed by subcontractors. **Typically, Ceres would subcontract 20-50% of the work**, depending on the County's requirements, and complete the remaining work ourselves. **If awarded, we will also make every effort to use local and disadvantaged businesses as part of any Chatham County Contract**. At this time, we estimate the total percentage of work to be assigned to MWBE firms to be 10%, as reflected in our **MWBE Participation Statement** included in proposal **Tab H**.

Florida Subcontractors

| Company | City | State | Certs |
|---|-------------------|-------|--------------|
| North Florida Landclear | Alachua | FL | SB |
| Rembert Services, LLC | Alachua | FL | SB, WOSB |
| Branching Out Tree Care | Alford | FL | |
| Debris Hauling | Altamonte Springs | FL | VO |
| Gator Engineering & Aquifer Restoration, Inc. | Altamonte Springs | FL | SB, VO, SDVO |
| Surface Management Turf Services, Inc. | Altamonte Springs | FL | SB |
| American Tree Service, Corp. | Anna Maria | FL | |
| Haller Tree Service | Apalachicola | FL | |
| DTP Consulting, Inc. | Apollo Beach | FL | SB |
| Steel Smith LLC | Apollo Beach | FL | |
| A and E Goes, Inc. | Apopka | FL | SB |
| Champion Services of FL LLC | Apopka | FL | |
| Express Boat Transport Corp | Apopka | FL | SB, |
| Green Lover's Trucking, Inc. | Apopka | FL | |
| Green Side Up Land Management | Apopka | FL | SB, |
| Peight Timber Company Inc. | Arcadia | FL | SB, |
| First Impressions Outdoor Inc. | Astatula | FL | SB, |
| McGill & Myers Environmental Enterprises, LLC | Atlantis | FL | SB |
| Hurricane Hero LLC | Auburndale | FL | SB |
| Precise Contracting | Auburndale | FL | |
| Precise Contracting LLC | Auburndale | FL | SB |
| Turf Tamers of Polk | Auburndale | FL | SB, VO |
| E-Z Autoplex of Augusta LLC | Augusta | FL | |
| Corpac Steel Products | Aventura | FL | |
| Morel Roofing and Trucking | Avon Park | FL | |
| Gibbons Fence Company | Bartow | FL | SB |
| "2" SBW & Associates, Inc. | Belle Glade | FL | SB, HUB |
| D&G LOGGING & TRUCKING, LLC | Blountstown | FL | SB |
| Ewing Brothers Construction | Boca Raton | FL | SB |
| Gina's Hauling | Boca Raton | FL | SB, WOSB |
| Mhd Marketing Inc | Boca Raton | FL | SB |
| MILSPEC INDUSTRIES | Boca Raton | FL | SB |
| Southeast Construction, LLC | Boca Raton | FL | |
| The BG Group | Boca Raton | FL | WOSB |
| Precision Emergency Response LLC | Bonifay | FL | WO |
| Envirospec, Inc. | Boynton Beach | FL | SB, WOSB |
| Novo Arbor | Boynton Beach | FL | |
| Tree Movers Inc | Boynton Beach | FL | SB |
| Bradenton Tree Service | Bradenton | FL | |
| Curly Joes | Bradenton | FL | |
| Custom Tree Work | Bradenton | FL | |
| Duncan Seawall, Dock, Boat | Bradenton | FL | |
| Haul-Away of the Suncoast | Bradenton | FL | |
| Helping Hands Staffing Service | Bradenton | FL | |
| L.A.G Hauling/Luis Gonzalez Lawn Service | Bradenton | FL | FL MBE |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|--|----------------|-------|----------------|
| Olive Branch Enterprises of FL, Inc. | Bradenton | FL | SB |
| Roy's Tractor Service, Inc. | Bradenton | FL | SB |
| R'S Maintenance & Services | Bradenton | FL | VO |
| Spartan Staffing | Bradenton | FL | |
| Suncoast Environmental Group, Inc. | Bradenton | FL | |
| Suncoast Environmental Group, Inc. | Bradenton | FL | |
| Superior Asphalt | Bradenton | FL | |
| USA Fence Co. | Bradenton | FL | |
| Layers Asphalt | Brandon | FL | SB |
| Scott McClain LLC | Brandon | FL | SB, |
| Lyons Site Construction, LLC | Branford | FL | |
| Grubbs Emergency Services | Brooksville | FL | |
| Jijoro Services | Brooksville | FL | VO |
| Mike Rotunda, Inc. | Brooksville | FL | SB, WOSB |
| Southern Construction Builders, Inc. | Brooksville | FL | SB |
| T.C. Webb Transport | Brooksville | FL | SB |
| Tree Care by Robert Miller, Inc. | Brooksville | FL | SB |
| Fouraker Mechanical Heating and Air | Bryceville | FL | SB |
| Star Farm | Bunnell | FL | |
| TAK Environmental Services | Bunnell | FL | SB, WOSB |
| ECO-2000, Inc. | Bushnell | FL | |
| JB Egbert Enterprises, Inc. | Bushnell | FL | SB, VO |
| F&S Land Services | Callahan | FL | SB |
| Larios Trucking Inc | Canal point | FL | SB |
| Advance Construction Services | Cantonment | FL | SB, VO, HUB |
| All Seasons Construction, LLC | Cantonment | FL | WOSB, SDB, HUB |
| J and M Construction | Cantonment | FL | SB, WOSB |
| Seaside Grounds Maintenance Inc | Cantonment | FL | SB, WO |
| The Other Guy | Cantonment | FL | SB, WOSB |
| Sophlex Enterprises, Inc. | Cape Canaveral | FL | |
| General Property Solutions | Cape Coral | FL | SB, |
| Linda Trucking | Cape Coral | FL | SB, SDB |
| Mike's Construction | Cape Coral | FL | WOB |
| Montrose Enterprises, Inc. | Cape Coral | FL | SB |
| Southwest Florida Seafood Import and Export, LLC | Cape Coral | FL | SB, WO, VO |
| Tree Concepts | Cape Coral | FL | |
| American All Star Disaster Services, Inc. | Casselberry | FL | SB |
| Rich's Lawn Service And Irrigation LLC | Celebration | FL | SB |
| Langston Tree Service, Inc. | Chiefland | FL | |
| HHH & Company, Inc. | Chipley | FL | |
| Howard III Industries, LLC | Chuluota | FL | SB |
| Dirt Movers, Inc. | Citrus Springs | FL | |
| AAA Service Company | Clearwater | FL | |
| Dave's Hauling | Clearwater | FL | SB |
| Global Welding & Fabrication Service, Inc. | Clearwater | FL | SB |
| J & J Property Maintenance And Tree Service | Clearwater | FL | SB |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|---|-----------------|-------|-----------------|
| Metro Roofing | Clearwater | FL | |
| P&R Renovations & Procoatings, Inc. | Clearwater | FL | |
| Pure Air Control Service | Clearwater | FL | SB, SDB |
| Rak Trucking LLC | Clearwater | FL | |
| Tampa Bay Real Estate Solutions dba Alba Property Maintenance | Clearwater | FL | SB, WOSB |
| West Coast Roofing and Contracting, Inc. | Clearwater | FL | SB |
| S Jaglal and Son Trucking, Inc. | Clermont | FL | SB |
| Vision Outdoor, Inc. | Clermont | FL | SB |
| Florida Fiber Recovery | Clewiston | FL | SB |
| Florida Steel Masters | Clewiston | FL | SB, |
| Industrial Technical Services | Clewiston | FL | HUB , VO, SDVO |
| Management Support | Clewiston | FL | WOSB |
| ABC Landclearing and Development | Cocoa | FL | WOSB, SBD, VOSB |
| Alpha Trucking | Cocoa | FL | SB |
| Birtee's Trucking, Inc. | Cocoa | FL | SB |
| Cocoa Radiator Auto & Cycle Repair | Cocoa | FL | SB |
| Debris Removal | Cocoa | FL | WOSB |
| East Coast Construction Clean Up & Hauling, Inc. | Cocoa | FL | SB, SDB |
| Hearn Debris Removal, LLC | Cocoa | FL | SB |
| JLC Roll Off, LLC | Cocoa | FL | SB, WOSB |
| O'Leary Enterprises, Inc., dba ATM Recycling | Cocoa | FL | SB |
| OShea Contracting | Cocoa | FL | SB |
| Portable Air | Cocoa | FL | SB |
| Space Coast Debris Removal, LLC | Cocoa | FL | SB |
| Sunrise Systems of Brevard, Inc. | Cocoa | FL | SB |
| Calle Enterprise, Inc. | Coconut Creek | FL | |
| Nicon Contracting & Engineering, Inc. | Coconut Creek | FL | SB, SDB |
| Phil's Expert Tree Service, Inc. | Coconut Creek | FL | WOSB |
| Tri-County Environmental | Coconut Creek | FL | SB, WOSB |
| Best Systems Of Florida, Inc. | Cooper City | FL | SB |
| Michael Roy, Inc., / Elite Properties | Cooper City | FL | |
| All Florida Tree & Landscape, Inc | Coral Springs | FL | |
| All Florida Tree and Landscape, Inc. | Coral Springs | FL | |
| Continental Lawn & Landscaping, Inc. | Coral Springs | FL | WOSB |
| Mora Engineering Contractors, Inc. | Coral Springs | FL | SDB |
| Top Gun Excavation, Inc. | Coral Springs | FL | SB |
| Xtreme Land | Coral Springs | FL | SB, WOB |
| Sunshine State Builders, LLC | Crawfordville | FL | WOSB |
| Farmland Properties, Inc. | Cross City | FL | SB |
| CCS Debris Removal, LLC | Crystal River | FL | SB, VO |
| Harris Trees & Debris Removal, Inc. | Crystal River | FL | WOSB |
| Cross Environmental Services | Crystal Springs | FL | SB |
| CBC Real Estate LLC | Cutler Bay | FL | SB, |
| Code 3 Enterprises | Dade City | FL | SB,SDB,VO, |
| Davis Contracting | Dade City | FL | SB |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|--|----------------------|-------|-------------------|
| Exotic Works Construction | Dade City | FL | SB |
| Optimal Recovery, LLC | Dade City | FL | SB |
| Orr Industries, LLC | Dade City | FL | |
| RP Construction | Dade City | FL | |
| TNT Environmental, LLC | Dade City | FL | |
| Tate Transport | Dania Beach | FL | SB, FL DBE |
| Austin Tupler Trucking | Davie | FL | SB |
| Empire Property Services LLC | Davie | FL | SB,WO |
| Old Southern Builders | Davie | FL | SB, VOSB |
| United Underground Contractor Corporation | Davie | FL | SDB |
| Fema Services Instantly/FSI | Daytona Beach | FL | SB |
| S & P Brush Removal | Daytona Beach | FL | SB, VO, SDVO |
| K Konstruction | Daytona Beach Shores | FL | SB |
| VCM Construction | Debary | FL | SB |
| Atlantic Coast Environmental, Inc. | Deerfield Beach | FL | |
| Cyriacks Environmental Consulting Services, Inc. | Deerfield Beach | FL | SB, WOSB, SDB, VO |
| GlobeTec Construction | Deerfield Beach | FL | |
| Innovative Environmental Services Inc. | Deerfield Beach | FL | SB, WOSB |
| Jayco, Inc. | Deerfield Beach | FL | |
| Ryan Incorporated Southern | Deerfield Beach | FL | |
| John Stives Painting, LLC | DeFuniak Springs | FL | SB, WOSB |
| Leddon's Landclearing and Hauling, Inc. | DeFuniak Springs | FL | SB |
| Affordable Tree Service | DeLand | FL | SB |
| DL's Bobcat Service, Inc. | DeLand | FL | SB |
| Marshall Lewis Services, LLC | DeLand | FL | SB |
| Motorway Inc | DeLand | FL | SB |
| Dixie Custom Welding | DeLeon Springs | FL | SB, WOSB |
| Dugger Concrete, Inc. | DeLeon Springs | FL | SB, SDB |
| Fleming Excavating, Inc. | DeLeon Springs | FL | |
| Haulaway Trucking, Inc. | DeLeon Springs | FL | SB, WOSB |
| Stanley Blackwelder | DeLeon Springs | FL | SB |
| All Around Building | Delray beach | FL | SB |
| Amerigrow Recycling | Delray Beach | FL | |
| Compass Disaster Relief | Delray Beach | FL | SB, WOSB |
| Bluewater Site Contractors, Inc. | Deltona | FL | WOSB |
| JLC Enterprises | Deltona | FL | SDVO |
| Kilroy Construction | Deltona | FL | SB, SDB, VO, SDVO |
| Captain Jambo's Construction | Destin | FL | |
| DesignScapes Construction Services, Inc. | Destin | FL | SB |
| CR2 Services, LLC | Doral | FL | SB, |
| DC Engineering & Construction Group, Inc. | Doral | FL | |
| GH Builders Inc. | Doral | FL | SB,SDB |
| JN Company | Doral | FL | |
| A Absolute Tree Services | Dunedin | FL | |
| Evergreen Tree Services | Dunedin | FL | SB |
| National Fire Contracting | Dunnellon | FL | |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|---|------------------|-------|---------------|
| Hammock Tree Service | Dunnellon | FL | SB, |
| Hammock Tree Service | Dunnellon | FL | SB, |
| J & M Construction of Marion County | Dunnellon | FL | |
| Solar Building 1, LLC | Dunnellon | FL | SB |
| Ashleys Lawn Service | East Palatka | FL | WOSB |
| JJs Tree Service LLC | Eastpoint | FL | SB |
| Cloer & Son's, Inc. | Edgewater | FL | SB |
| US Storm Authority | Edgewater | FL | SB, WOSB |
| L & N Mulch | Elfers | FL | SB |
| Howell Concrete & Land Service Inc | Englewood | FL | SB |
| Go Digga Inc | Fellsmere | FL | SB |
| ShadeTree Realty Group, Inc. Property Management Division | Fellsmere | FL | |
| American Demolition & Env | Fern Park | FL | |
| Sapp Professional Services, LLC | Fernandina Beach | FL | WOSB |
| Advanced Roofing, Inc. | Fort Lauderdale | FL | |
| BL. Williams Electric, Inc. | Fort Lauderdale | FL | |
| Demo Doctor, Inc. | Fort Lauderdale | FL | SB |
| Dr.D Enterprises, Inc. of Davie | Fort Lauderdale | FL | SB, VO, SDVO |
| Eleos, LLC | Fort Lauderdale | FL | |
| Glen Contracting, Inc. | Fort Lauderdale | FL | SB |
| Retranca Equipment and Trucking | Fort Lauderdale | FL | SB |
| SUG Distributions, Inc. | Fort Lauderdale | FL | SB |
| Warren Contracting And Development | Fort Lauderdale | FL | SB |
| Wastetech | Fort Lauderdale | FL | WO, |
| A & J Storm Recovery & Debris Removal | Fort McCoy | FL | SB |
| All Seasons Landscape Contractors, Inc. | Fort McCoy | FL | SB |
| Bullseye Line Striping Systems Inc | Fort Myers | FL | |
| County Waste, Inc | Fort Myers | FL | SB, SDB |
| Karle Environmental Organic Recycle | Fort Myers | FL | |
| Thielen Environmental LLC | Fort Myers | FL | SB |
| Thornton Moving and Cleaning Services, Inc. | Fort Myers | FL | SB |
| West Coast Florida Enterprises, Inc. | Fort Myers | FL | SB |
| Atlantic Coast Transport | Fort Pierce | FL | |
| Atlantic Custom Landscape | Fort Pierce | FL | |
| Blankenbaker Land Services Inc | Fort Pierce | FL | SB, WOB |
| First React Contracting, LLC | Fort Pierce | FL | |
| GNA Hauling | Fort Pierce | FL | SB, WO |
| Ground Pounders Trucking, LLC | Fort Pierce | FL | SB, WOSB, HUB |
| Hector Luna | Fort Pierce | FL | |
| Integcrete Construction | Fort Pierce | FL | SB |
| James L King & Associates | Fort Pierce | FL | SB,WO, |
| JCP Enterprises,LLC | Fort Pierce | FL | SB, VO |
| Jose Alfredo Macias Jr | Fort Pierce | FL | SDB |
| Kathleen Davidson Enterprises | Fort Pierce | FL | WOSB |
| LNA Maint | Fort Pierce | FL | SB |
| Rio Indio | Fort Pierce | FL | |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|---|-------------------|-------|----------------|
| Riverside Citrus | Fort Pierce | FL | |
| Solomon Trucking INC | Fort Pierce | FL | |
| SOUTH FLORIDA GRADING | Fort Pierce | FL | |
| South Florida Land clearing , inc | Fort Pierce | FL | |
| The Harrell, Group | Fort Pierce | FL | SB,WO,SDB |
| Treasure Coast Land Clearing | Fort Pierce | FL | SB |
| Byrd's Concrete, Inc. | Fort Walton Beach | FL | SB |
| Coastal Janitorial Service, LLC | Fort Walton Beach | FL | SB, WOSB, SDB |
| Gulf South Contractors, Inc. | Fort Walton Beach | FL | SB |
| Horticare | Fort Walton Beach | FL | SB |
| Thomco Enterprises | Fort Walton Beach | FL | SB, VO, SDVO |
| World Detail Specialists inc | Ft. Lauderdale | FL | |
| Florida Contractors LLC | Fort Myers | FL | SB, |
| Back Forty, Inc. | Fort Pierce | FL | WOB, SDB |
| McCulley Marine Services, Inc. | Fort Pierce | FL | SB |
| Clear Green | Gainesville | FL | |
| Gaston Tree Service | Gainesville | FL | |
| Homeland Roofing Systems, LLC | Gainesville | FL | SB, WOSB, SDB |
| Wood Resource Recovery, Inc. | Gainesville | FL | SB |
| Handy Randys Services | Geneva | FL | |
| Florida Wrecking and Salvage | Gibsonston | FL | SB, Tampa SLBE |
| Godley's Custom Landscaping and Tree Service | Gotha | FL | SB |
| JD Smith | Graceville | FL | |
| Jason Branch Farms | Grand ridge | FL | SB |
| Highstyle Engineering And Construction Services LLC | Greenacres | FL | SB,SDB |
| P.J.'s Land Clearing & Excavating, Inc. | Greenacres | FL | |
| Merlin Banahan Excavating, Inc. | Greenwood | FL | |
| ClayCo, Inc. | Groveland | FL | SB, WOSB |
| Code Red Enterprises, Llc | Groveland | FL | SB, VO |
| Epoch Software Systems, Inc. | Gulf Breeze | FL | SB, WOSB, SDB |
| Paradise Disaster Resources | Gulf Breeze | FL | WOSB, SDB |
| SiteWorx Commercial & Industrial Services LLC | Gulf Breeze | FL | SB, WO |
| Davis & Sons Drywall and Framing, LLC | Haines City | FL | WOSB, SDB |
| DMW LOGISTIC | Hawthorne | FL | SB |
| Underwood Disaster Recovery | Hernando Beach | FL | Ilc |
| AISE Service, Inc. | Hialeah | FL | SB |
| All Design Concrete Corp | Hialeah | FL | SB,WO, |
| JIREH TREE CARE LLC | Hialeah | FL | SDB |
| Sunny Trimming & Landscaping, Inc. | Hialeah | FL | |
| Tow Max Transport Corporation | Hialeah | FL | SB, WOSB |
| Maytin Engineering, Corp. | Hialeah Gardens | FL | SB |
| The Saw Shoppe, Inc. | High Spring | FL | |
| All Around Ground Services | Hobe Sound | FL | |
| Bob Cantrell Trucking, LLC | Hobe Sound | FL | |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|---|----------------------|-------|-----------------------------|
| Clean All Products, Inc. | Hobe Sound | FL | SB |
| HaulinDixon | Hobe Sound | FL | SB, |
| South Florida Tree Company | Hobe Sound | FL | SB |
| Tony's Tree Service | Hobe Sound | FL | |
| Waste Star Services | Holiday | FL | SB, |
| Hollywood Restoration, Inc. | Hollywood | FL | SB, |
| IMR Development Corporation | Hollywood | FL | SB, WOSB, VOSB |
| K&R World Electrical Contractor's Inc. | Hollywood | FL | SB, |
| Magic Wheels | Hollywood | FL | SB |
| Miller & Myers Llc | Hollywood | FL | |
| Thompson's Roofing | Hollywood | FL | SB |
| ASA, LLC | Homestead | FL | SB |
| Florida Paving & Trucking Inc | Homestead | FL | WO, |
| JT HAULING | Homestead | FL | WO, |
| SDAC | Homestead | FL | SB, SDB, HUB Zone ,8(a), VO |
| Tropical Disaster Response, LLC | Homestead | FL | |
| Myers Lawn Maintenance | Hosford | FL | SB |
| Las Fuentes Trucking, Inc. | Immokalee | FL | SB, WOSB, SDB |
| Kendall-Dinielli Consulting | Indian Harbour Beach | FL | |
| Blue Ridge Recovery LLC | Intercession City | FL | SB,WO, |
| Aerostar Environmental Services, Inc. | Jacksonville | FL | WOB, SDB |
| All Pro Trailers | Jacksonville | FL | SB |
| Archie Powell, Inc. | Jacksonville | FL | |
| Arwood Waste Demolition/ Together Waste | Jacksonville | FL | SDB, VO |
| Atlas Construction Group | Jacksonville | FL | |
| BJ Sawyer Enterprises, Inc. | Jacksonville | FL | SB, VO, SDVO |
| Century Transport (Century Contracting) | Jacksonville | FL | SDB |
| Coastline Disaster Relief Services | Jacksonville | FL | |
| DAK Resources, Inc. | Jacksonville | FL | SB, VO, SDVO |
| Dic Dogg Hauling | Jacksonville | FL | SB, WOSB |
| DMTM Enterprises Inc. | Jacksonville | FL | |
| Environmental & Labor Solutions, Inc. | Jacksonville | FL | |
| Environmental Conservation Laboratories, Inc. | Jacksonville | FL | SB |
| Florida Landmark & Asso., Inc. | Jacksonville | FL | SB |
| Git R Dun Lawn Maintenance, Inc. | Jacksonville | FL | SB, WOSB |
| HD Marine LLC | Jacksonville | FL | SB, |
| His House Construction Services | Jacksonville | FL | SB |
| MY Contractors, Inc. | Jacksonville | FL | WOSB, HUB, SDB |
| Moody's Roll-Offs & Cleanup, Inc. | Jacksonville | FL | WOSB |
| Mulch Plus | Jacksonville | FL | SB |
| NFFS General Contractors | Jacksonville | FL | |
| North Jax Builders, Inc. | Jacksonville | FL | SB, SDB |
| Ocean Electrical Co., Inc. | Jacksonville | FL | SB |
| Onas Corporation | Jacksonville | FL | SDB |
| Peppertree Management, LLC | Jacksonville | FL | SB, WOSB |
| Quality Electrical Service, Inc. | Jacksonville | FL | SDB |
| Robert O. Young | Jacksonville | FL | VO |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|--|--------------------|-------|---------------|
| Sasscer Lawn Care | Jacksonville | FL | SB, WOSB |
| Sayar Enterprises dba Southern Development Corp. | Jacksonville | FL | FL DBE |
| Southern Development Corporation | Jacksonville | FL | SB |
| Sun State Disposal and Recycling, Inc. | Jacksonville | FL | |
| SURVEVE INC | Jacksonville | FL | SDVO |
| Total Site and Recovery Services, LLC | Jacksonville | FL | |
| Coastal Tree Service, Inc. | Jacksonville Beach | FL | SB |
| C&N Environmental Consultants, Inc. | Jupiter | FL | WOSB, SDB |
| JDL Enterprises of South Florida, LLC | Jupiter | FL | SB |
| L & L Worldwide, Inc. | Jupiter | FL | SB, WOSB, SDB |
| Luca D., Inc. | Keystone Heights | FL | |
| C & D HEAVY EQUIPMENT LLC | Kissimmee | FL | SB, SDB |
| Fleurant Hauling | Kissimmee | FL | SB |
| F Madrid Harvesting, Inc. | Labelle | FL | |
| Bielling Site Prep & Restoration | Lake Butler | FL | SB |
| E-Zane | Lake City | FL | SB |
| Larry Holley Tree & Lawn | Lake City | FL | SB |
| Rucker's Land Maintenance & Prep | Lake City | FL | SB |
| Wood Products, Inc. | Lake City | FL | |
| Medacam Enterprises | Lake Mary | FL | SB, SDB |
| Palm Beach Grading | Lake Park | FL | |
| JMR Services | Lake Placid | FL | |
| Lira Sod | Lake Placid | FL | |
| Professional Sod and Landscaping | Lake Placid | FL | SB |
| Florida Environmental Clearing | Lake Wales | FL | Other |
| JR and Material, Co | Lake Wales | FL | |
| Mack-Watt | Lake Wales | FL | SB, SDVO |
| Walker Tractor Work | Lake Wales | FL | SB, WOSB, VO |
| Dynamic Environmental Associates | Lake Worth | FL | SB |
| JJ Transport 147 LLC | Lake Worth | FL | SB |
| Lezcano Enterprises Llc | Lake Worth | FL | SB, SDB |
| Mbi Project Management, LLC | Lake Worth | FL | |
| Avery Investments Corporation | Lakeland | FL | SB, WOSB |
| Florida Excavating and Engineering | Lakeland | FL | |
| Hurricane Andrew's Tree Service And General Maintenance, LLC | Lakeland | FL | WOSB |
| Jim Knowles Debris Removing Service | Lakeland | FL | SB |
| Landshark Land Management L.L.C. | Lakeland | FL | SB |
| STAG Industries, LLC | Lakeland | FL | WOB |
| Bio-Mass Tech | Land O Lakes | FL | |
| Sunset Bay Construction | Land O Lakes | FL | |
| Bay To Bay Tree Service Inc. | Largo | FL | SB, |
| CMS Crawford Maintenance Services LLC. | Largo | FL | SB, WOSB, SDB |
| International Subsea Consulatants | Largo | FL | SB |
| Paramount Power | Largo | FL | |
| Preferred Drilling Solutions, Inc. | Largo | FL | SB |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|---|------------------|-------|---|
| Southeast Abatement Services | Largo | FL | SB, FL DBE |
| Value Environmental Services | Largo | FL | SB, WOSB, SDB, 8a |
| Island Recovery Services | Lauderdale Lakes | FL | SDB |
| AirSpec | Leesburg | FL | SB, VO |
| Al Roznowski, Inc. | Leesburg | FL | SB |
| Diamond C Transport | Leesburg | FL | WOSB, SDB, FL DBE, MS DBE, LA DBE |
| Missy and Mossy LLC | Leesburg | FL | |
| R Peaden Inc | Leesburg | FL | SB, WOSB |
| Royce Peaden | Leesburg | FL | |
| Bryant Tree Service, Inc. | Live Oak | FL | SB |
| L. J. Townsend Enterprises | Live Oak | FL | SB |
| Pam's Environmental | Live Oak | FL | WOSB |
| A Sun State Trees, Inc. | Longwood | FL | |
| Direct Installation Services | Longwood | FL | SB |
| Eagle Cap Forestry | Longwood | FL | SB |
| Kleen Sweep, Inc. | Longwood | FL | SB, Orange County SDVO |
| Tootle Construction | Longwood | FL | SB, WOSB, 8a, FL MBE, Orange County, FL DOT DBE, LA DOT DBE |
| A & E Land Clearing, Inc. | Loxahatchee | FL | |
| Breen Aquatics, Inc | Loxahatchee | FL | SB |
| DIBiasie Trucking | Loxahatchee | FL | SB, VO |
| Googe Transport | Loxahatchee | FL | WOSB |
| L. Granato Services, Inc. | Loxahatchee | FL | SB |
| Southern Transport & Equipment, Inc. | Loxahatchee | FL | SB |
| Taylor Land Development, Inc. | Loxahatchee | FL | SB |
| Cross Construction Services, Inc. | Lutz | FL | SB |
| Pine Lake Nursery & Landscape | Lutz | FL | |
| Sunset Bay Landscaping | Lutz | FL | |
| S & S Enterprises | Lynn Haven | FL | SB, VO, SDVO |
| S & S | Maboe | FL | SB |
| Sampson Enterprises-Scattered Pines Sawmill | Madison | FL | |
| Sindt Trucking, Inc. | Madison | FL | SB |
| T & S Services | Maitland | FL | |
| Jennisons' All-star Haulers | Margate | FL | SB |
| Tornado Roofing | Margate | FL | SB |
| Hayes Land Clearing | Marianna | FL | SB |
| Action Express, LLC | Medley | FL | SB, SDB |
| All Florida Land Cleaning | Medley | FL | |
| Doug Connor, Inc. | Melbourne | FL | SB, WOSB |
| Dream Acre Enterprises, Inc. | Melbourne | FL | SB, WOSB |
| Glover Oil | Melbourne | FL | |
| K K & D Enterprises, LLC | Melbourne | FL | SB, WOSB, VO |
| L & J Hauling, LLC | Melbourne | FL | SB |
| Santa Cruz Construction, Inc. | Merritt Island | FL | SB |
| Specialty Equipment Systems | Merritt Island | FL | SB, WOSB |
| A & J Transport, Inc. | Miami | FL | |

Franklin County
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| Company | City | State | Certs |
|---|---------------|-------|--------------------|
| A Native Tree Service, Inc. | Miami | FL | SB, WOSB |
| ABO Engineering Contractors | Miami | FL | |
| Associated Marine Salvage | Miami | FL | SB |
| Building Essentials And Training LLC | Miami | FL | SB, |
| C & C Waste Removal, Inc. | Miami | FL | SB |
| C.E. Construction and Development | Miami | FL | SB |
| Cambridge Project Development Inc. | Miami | FL | SB |
| Caruva INC | Miami | FL | |
| Continental Heavy Civil | Miami | FL | |
| DBLP Contracting | Miami | FL | SB |
| Disaster Relief Catering | Miami | FL | |
| Dynamic Scapes LLC | Miami | FL | SB, |
| Edu-Tech, Inc. | Miami | FL | SDB |
| EnviroWaste Services Group, Inc. | Miami | FL | |
| Galafre Construction and Land Design Inc. | Miami | FL | |
| Hard Core Construction | Miami | FL | SB, |
| Isram Enterprises | Miami | FL | SB, WOSB, SDB |
| Jam Logistics, Llc | Miami | FL | SB, |
| Jewett Heavylift & Equipment Corp | Miami | FL | SB, WOSB |
| Juan C. Viguera Landscaping | Miami | FL | SB |
| KB & JO Trucking Corp | Miami | FL | SB |
| KGR Trucking | Miami | FL | SB, WOSB |
| La Ceiba Nursery | Miami | FL | SB |
| Leno Dredging and Hauling | Miami | FL | SB, SDB, HUB |
| Magestry Land Work | Miami | FL | SB |
| Maiky's Enterprises Corporation | Miami | FL | SB, WOSB, SDB |
| Makeovers Unlimited, Inc. | Miami | FL | SB |
| MCO Construction & Services, inc. | Miami | FL | SB, WOSB, SDB, HUB |
| Nidiquar Services Llc | Miami | FL | SB, |
| OAC Action Construction Corporation | Miami | FL | |
| Pending Incorporation | Miami | FL | WOSB |
| R & P Shah Enterprises, Inc. | Miami | FL | WOSB |
| Rausa Builders | Miami | FL | SB |
| Roadway Trucking Inc. | Miami | FL | SB, |
| Security Enforcement Authority, Inc. | Miami | FL | SB, VO |
| Take Stock Inc | Miami | FL | |
| TakeStock, Inc | Miami | FL | SB, SDB |
| The Combined Group Corp | Miami | FL | SB, SDB, 8(a) |
| American Environmental | Miami Beach | FL | SB, WOSB |
| G7 Holdings, Inc. | Miami Beach | FL | SB |
| LLF Concepts, Inc. | Miami Beach | FL | SB |
| Moss Disaster Relief, LLC | Miami Beach | FL | SB |
| DSW Logistics | Miami Gardens | FL | SB, |
| In Touch Logistics LLC | Miami Gardens | FL | SB,SDB |
| Team Ten Group Constuction Corp | Miami Gardens | FL | SB, |
| Best Driver Resources, Inc. | Miami Lakes | FL | FL MBE |
| CES Consultants, Inc. | Miami Lakes | FL | SB, SDB |

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| Company | City | State | Certs |
|--|-------------------|-------|--------------------|
| EE&G Disaster Response | Miami Lakes | FL | |
| The Franklin Ray Group, Inc | Miami Lakes | FL | SB |
| Harrell-Harrell Tractor Landscaping LLC | Middleburg | FL | SB, WOSB, SDB |
| JG Trucking | Middleburg | FL | SB |
| C.A.T., LLC | Milton | FL | SB |
| HighSteele LLC | Milton | FL | |
| Pro Tree Service / JP | Milton | FL | |
| Smith & Associates, Inc. | Milton | FL | SB |
| IMS Consulting | Minneola | FL | WOSB |
| Powell's™s Lawn And Landscape LLC | Minneola | FL | SB, WO |
| 360 Power Solutions | Miramar | FL | SB |
| Cutters Edge Lawn and Maintenance | Miramar | FL | SB, WOSB |
| Four R Equipment | Miramar | FL | SB,WO |
| Franklin Ray Group, LLC. | Miramar | FL | |
| Manny Estrada | Miramar | FL | |
| Solo Construction Corporation | Miramar | FL | SDB |
| Southern Land Services, Inc. | Moore Haven | FL | WOSB |
| Millwaters Grading Service | Morrison | FL | SB |
| Blue Skies Enterprises INC | Mount Dora | FL | SB |
| Recovery One Disaster Services, Inc. | Mulberry | FL | SB |
| Wilkerson Hydrology Service Inc | Mulberry | FL | |
| Apex Tree And Landscape | Myakka City | FL | SB, |
| Manatee Tractor Services, Inc. | Myakka City | FL | SB |
| Wood And Wetlands Inc. | N Fort Myers | FL | |
| AcmeGrapple Service, LLC | Naples | FL | |
| Eagle Engineering And Land Development, Inc. | Naples | FL | SB,8(a), |
| LJ Hayes Construction | Naples | FL | |
| Pena Trucking & Exc., Inc. | Naples | FL | SB, WOSB, SDB |
| Hall Trucking | New Port Richey | FL | SB, WOSB, VO, SDVO |
| Parthenon Restoration & Remodeling Inc. | New Port Richey | FL | SB |
| A & C Land Development, Inc. | New Smyrna Beach | FL | SB |
| Fullard Environmental Controls, Inc. | New Smyrna Beach | FL | SDB, HUB |
| Giddy Up Go Express | New Smyrna Beach | FL | SB |
| Ground Management Service, Inc. (GMS) | New Smyrna Beach | FL | |
| Laster Holdings, LLC | New Smyrna Beach | FL | SB, |
| AAG Environmental | Newberry | FL | SBE |
| Ben's Dump, Hauling and Removal, Inc. | Niceville | FL | SB |
| Braley, Inc. dba Bayou Tree Service | Niceville | FL | SB |
| Detwiler N Sons Total Lawn Care | Niceville | FL | SB |
| Long Shot Transporting | Niceville | FL | |
| Habitat Restoration Resources, Inc. | Nokomis | FL | WOSB |
| Contract Site Services, Inc. | North Fort Meyers | FL | SB, WOSB |
| T. Disney Trucking & Grading, Inc. | North Fort Myers | FL | SB |
| Double E Consulting, LLC | North Port | FL | |
| EarthBalance | North Port | FL | SB |
| Exotic Landscape Design, Inc. | North Port | FL | SB |

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|--|--------------|-------|-------------------------|
| Treemendous Tree Service | North Port | FL | |
| Bulls Eye Group, Inc. | Oakland Park | FL | SB |
| C.P. Farms | O'Brien | FL | |
| O & J Clean-up Services | O'Brien | FL | SB, WOSB |
| Agri-Source, Inc. | Ocala | FL | |
| Conrad Enterprises | Ocala | FL | SB, VO |
| David Foust | Ocala | FL | |
| Flyway | Ocala | FL | |
| Sunrise Hauling & Excavating, Inc. | Ocoee | FL | SB |
| Arborist Aboard, Inc | Odessa | FL | |
| Be-Mac Services, Inc. | Odessa | FL | |
| C and R Tree Service | Odessa | FL | WOSB |
| Florida Tractor Service LLC | Odessa | FL | SB, VO |
| Orbital Enterprises, LLC | Odessa | FL | SB |
| A Shaping Inc. | Okeechobee | FL | SB |
| A&S Clearing LLC | Okeechobee | FL | SB, WOB |
| AD4RZ | Okeechobee | FL | |
| Alliance Satcom | Okeechobee | FL | WO, |
| Enviro-Tech Systems, Inc. | Okeechobee | FL | SB |
| Optimum Services, Inc. | Okeechobee | FL | |
| RDB Lawn Service And Landscape | Okeechobee | FL | SB |
| Southeastern Crane Academy | Okeechobee | FL | SB |
| Walters and Son Construction, LLC | Okeechobee | FL | SB |
| Aardvark Clearing and Hauling, Inc. | Old Town | FL | SB |
| Allens of Dixie, Inc. | Old Town | FL | SB, VO, SDVO |
| Big South Services, Inc. | Old Town | FL | SB |
| Suwannee River Pinestraw | Old Town | FL | SB, WOSB |
| Ideal Estate Service Group | Oldsmar | FL | SB |
| Tucker Enterprise Services, Inc. | Oldsmar | FL | SB, SDB |
| Atlantic Trucking & Warehousing | Opalocka | FL | SB |
| Gilbert Johnson Masonry, Inc. | Orange City | FL | SB |
| Braxton Trucking Company | Orange Park | FL | SB, SDB, VO |
| ABL Land Services, Inc. | Orlando | FL | SB |
| Agricultural Fuels Corp. | Orlando | FL | SB, |
| Albert Moore, LLC | Orlando | FL | |
| All Protection & Security | Orlando | FL | |
| APEC | Orlando | FL | |
| Arrowhead Land Clearing | Orlando | FL | |
| Barnes, Ferland and Associates | Orlando | FL | SB, SDB, FL DBE, LA DBE |
| Barrington Irving Trucking | Orlando | FL | SB, FL MBE |
| Beejai Dasrat Lawn Service And Hauling | Orlando | FL | SB, |
| Bennett Restoration Corp. | Orlando | FL | |
| Cloud 9 Services | Orlando | FL | SB |
| Cooper Services | Orlando | FL | SB |
| Creative Image | Orlando | FL | WOSB |
| CST Environmental, Inc. | Orlando | FL | |
| Custom Earthworks (OrangeC) | Orlando | FL | SDB |

Franklin County
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| Company | City | State | Certs |
|---|--------------|-------|-------------------------|
| Elite Quality Services LLC | Orlando | FL | SDB |
| Ellis Debris Haul | Orlando | FL | SB |
| EMI | Orlando | FL | SB |
| Estucasa | Orlando | FL | WOSB |
| Executive Commercial Services | Orlando | FL | SB |
| Gold Key International | Orlando | FL | SB |
| Graciar's Services, Inc. | Orlando | FL | SB |
| Grande Starr Enterprises | Orlando | FL | SB, WOSB, SDVOSB |
| Greg Bear Tree Service, LLC | Orlando | FL | SB, |
| Hailey's Enterprises, Inc. | Orlando | FL | SB |
| Homes Made To Order, LLC | Orlando | FL | SB, VO |
| James M. Krantz Construction Corporation | Orlando | FL | SB |
| JCoombs Enterprises Inc | Orlando | FL | SB, |
| Jose Perez | Orlando | FL | |
| L & J Davis, Inc. | Orlando | FL | SDB, SDVO |
| Logistical Group, Inc | Orlando | FL | SB, WOSB, 8a |
| Logistical Group, Inc. | Orlando | FL | SB, WOSB |
| Loyal Source Government Services, LLC | Orlando | FL | SB, SDVO, Orange County |
| Marion Bray | Orlando | FL | SB |
| NCM Demolition and Remediation formerly CST Environmental | Orlando | FL | |
| Nicks Bobcat & Demolition Services, Inc. | Orlando | FL | SB |
| On Call Enterprises dba Disaster Relief Services | Orlando | FL | SB |
| Oversize Transport LLC. | Orlando | FL | |
| Quisqueya Landscaping Services | Orlando | FL | SB, SDB |
| Raynor Shine Tree Service, Inc. | Orlando | FL | SB |
| Reynolds, Smith & Hills CS, Inc. | Orlando | FL | |
| Rock Creek | Orlando | FL | WOSB, SDB, VO, SDVO |
| Siles & Son, Inc. | Orlando | FL | SB |
| Siles And Sons Inc. | Orlando | FL | SB |
| Star Management | Orlando | FL | |
| TERRASCAPE, LLC | Orlando | FL | SB, WO, |
| Total Land And Tree Inc | Orlando | FL | |
| WCC Disaster Recovery and Debris Management | Orlando | FL | 8A |
| Y & D Trucking | Orlando | FL | SB, WOSB, FL DBE |
| Advanced Construction | Ormond Beach | FL | WOSB |
| American Waste Services | Ormond Beach | FL | |
| Big League Landscape Of Daytona Beach | Ormond Beach | FL | SB |
| County Line Services LLC | Ormond Beach | FL | SB |
| Crossroads Site Development, LLC | Ormond Beach | FL | SB, WO |
| R & R Dozer Service | Ormond Beach | FL | SB |
| Crush-It, Inc. | Osprey | FL | SB |
| F & S Land Clearing & Demolition, Inc. | Oviedo | FL | SB |
| Florida Landscape Management | Oviedo | FL | SB |
| Affordable Stump Grinding | Pace | FL | VO |

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| Company | City | State | Certs |
|--|--------------------|-------|----------------|
| Edge Bobcat and Tree Service, Inc. | Pace | FL | SB, VO |
| Jeb's Above & Beyond Tree Service | Palatka | FL | |
| A Custom Clean, Inc. | Palm Bay | FL | SB, WOSB, SDB |
| Alfys Trucking | Palm Bay | FL | SDB |
| CDM Trucking Inc | Palm bay | FL | SB |
| Fine Line Fencing | Palm Bay | FL | SB |
| Florida Roof Design, Inc. | Palm Bay | FL | SB,WO |
| Hauling by Mark, Inc. | Palm Bay | FL | |
| JD Sunny Isle, Inc. | Palm Bay | FL | |
| Prompt & Prestigious, Inc. | Palm Bay | FL | SB |
| Team Waterbury LLC | Palm Bay | FL | SB, |
| Tile Masters | Palm Bay | FL | SB |
| Tip Top Restoration | Palm Bay | FL | SB, |
| Tree Service Express, Inc. | Palm Bay | FL | SB |
| Youtzy Sitework, Inc. | Palm Bay | FL | SB |
| T A Enterprises of Palm Beach, Inc. | Palm Beach | FL | SB, WOSB |
| A & S Residential Grading & Storm Recovery | Palm Beach Gardens | FL | SB |
| Elegant Landscape and Design, Inc. | Palm Beach Gardens | FL | |
| Griffin Global Systems | Palm Beach Gardens | FL | SB,WO,HUB Zone |
| Russell Trucking, Inc. | Palm Beach Gardens | FL | SB |
| ASU Enterprises Inc | Palm City | FL | |
| Cooke Enterprises, LLC | Palm Coast | FL | SB |
| Pellicer Home Improvement L.L.C. | Palm Coast | FL | SB, VO, |
| Rosny Express | Palm Coast | FL | SB |
| A+ND2 Inc | Palm Harbor | FL | SB, |
| Eagle Globe & Anchor Construction | Palm Springs | FL | SB |
| Forristall Enterprises | Palmetto | FL | WOSB, FL MBE |
| Gator Grading and Paving, LLC | Palmetto | FL | |
| AR Ramos Enterprises, Inc | Palmetto Bay | FL | SB |
| Gholden Steele Enterprise | Palooka | FL | SB, SDB |
| 814 Sand, Inc. | Panama City | FL | WOSB, FL WBE |
| American Recycling Company | Panama City | FL | SB, VO |
| American Tree Services, LLC | Panama City | FL | |
| Cross Construction Services | Panama City | FL | |
| Island Air Express LLC | Panama City | FL | SB, VO, SDVO |
| Scott M.H. Service, Inc. | Panama City | FL | SB, VO |
| RME-Diver Commercial Diving | Panama City Beach | FL | WOSB, SDB |
| BG Katz | Parkland | FL | |
| CSX Property Services | Parkland | FL | |
| McLane Excavating Company | Peirson | FL | |
| TLMC Enterprises, Inc. | Pembroke Park | FL | SB, WOSB, SDB |
| AFS Logistics | Pembroke Pines | FL | SB, WOSB |
| Chin Diesel, Inc. | Pembroke Pines | FL | SB |
| Macros Construction and Services, Inc. | Pembroke Pines | FL | SB, SDB |
| The Zenith Group Enterprises Corp | Pembroke Pines | FL | SB, VO |
| A W Debris Removal, LLC | Pensacola | FL | SB |
| Above Grade Construction, Inc. | Pensacola | FL | VO |

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|--|---------------|-------|---------------------------------|
| ALCO II | Pensacola | FL | SB |
| Big Wizard Customs, Inc. | Pensacola | FL | SDVO |
| BKW, Inc. | Pensacola | FL | SB, WOB, |
| Childs Constuction | Pensacola | FL | SB |
| Coastal Container | Pensacola | FL | |
| GFD Construction, Inc. | Pensacola | FL | SB, SDB |
| Gulf Coast Environmental & Engineering, Inc. | Pensacola | FL | |
| Heliworks, Inc. | Pensacola | FL | VO |
| IDS, Inc. | Pensacola | FL | |
| J & W Handyman Service | Pensacola | FL | SB, SDB |
| J Soft Consulting | Pensacola | FL | SB |
| JJ & T Contractors, LLC | Pensacola | FL | SB |
| K H Fendley | Pensacola | FL | SB, |
| Kathy & Jeff Lawrence Enterprises | Pensacola | FL | SB, WOSB |
| Landrum Staffing Service | Pensacola | FL | SB |
| Mark Taylor Construction, LLC, Iron Dog Demolition, Abrams Group | Pensacola | FL | SB, SDVO |
| RCG Enterprises, Inc. | Pensacola | FL | SB, WOSB, SDB, HUB, VOSB, SDVOB |
| Richards Trees | Pensacola | FL | SB |
| Richbourg Landscaping | Pensacola | FL | SB, SDVO |
| S & P | Pensacola | FL | |
| Sean McKnight And Sons Professional Services, LLC | Pensacola | FL | SB, WOSB |
| Sunrise Contracting Services Inc. | Pensacola | FL | SB, WOSB |
| Sweat | Pensacola | FL | SDB |
| Thompson Contractor Resources, Inc. | Pensacola | FL | SB, WOSB |
| W.C. Kirkland Trucking | Pensacola | FL | SB, FL MBE |
| Wayne Minchew Construction | Pensacola | FL | |
| Horizon Construction PLLP | Perdido Key | FL | WOSB, SDB |
| J & A's Services | Perry | FL | SB |
| Rio Indio Site Services | Pierce | FL | SB |
| B & R Tractor Services | Pierson | FL | |
| CS Bobcat Works | Plant City | FL | |
| Fortson Salvage | Plant City | FL | SB |
| Johnson's Excavation & Services, Inc. | Plant City | FL | SB |
| O.D.Jones Construction | Plant City | FL | SB, |
| Southern Timber, LLC | Plant City | FL | WO |
| Sunshine Landscaping | Plant City | FL | |
| Biocarbon Technologies Inc. | Plantation | FL | |
| JMS Construction Services | Plantation | FL | SB |
| John Wayne Construction | Plantation | FL | |
| SMF Capital, Inc. | Plantation | FL | |
| Worldelectric Supply | Pompano | FL | |
| Eastern Waste Systems, Inc. | Pompano Beach | FL | |
| Logarithm Lawn Care, LLC | Pompano Beach | FL | SB, VOSB |
| Ray Voutour Excavations, Inc. | Ponte Vedra | FL | SB |

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|---|------------------|-------|-----------------------------|
| White Crane Service, Inc. | Ponte Vedra | FL | SB, |
| True Perfection, Inc. | Ponte Verda | FL | SB |
| Finney and Sons Excavating | Port Charlotte | FL | |
| GNG | Port Charlotte | FL | SB |
| R.S. Construction of SW FL dba Ray Smith Excavating | Port Charlotte | FL | |
| Coastal Building Solutions Specialists | Port Orange | FL | SB |
| Select 3 | Port Orange | FL | SB |
| Terrific Turf Lawn Care Landscaping | Port Orange | FL | SB, |
| Team Farrell | Port Richey | FL | |
| A Great Fence, LLC & AGF Sourcing | Port Saint Lucie | FL | SB |
| D & B Hauling | Port Saint Lucie | FL | SB, WOSB |
| Edmond Trucking Co. | Port Saint Lucie | FL | SDB |
| Harris Lang Development | Port Saint Lucie | FL | |
| Jab National Trucking, Inc. | Port Saint Lucie | FL | SB, VO, SDVO |
| KC Fryer Earthworks, Inc. | Port Saint Lucie | FL | WOSB |
| Scott Perry Bobcat Service | Port Saint Lucie | FL | SB |
| Dirty Deeds Land Services | Port St Lucie | FL | WO, |
| Red Lion Construction | Port St Lucie | FL | SLGC |
| 12D Services, LLC | Port St. Lucie | FL | SB, |
| Silverback Arms Llc | Port St. Lucie | FL | SB |
| Soloman Trucking, Inc. | Port St. Lucie | FL | SDB, WOSB, SBD, 8A |
| KT Services | Punta Gorda | FL | WOSB |
| J & S Transport | Reddick | FL | |
| Squeekie Klean Landscaping | Reddick | FL | SB |
| All Seasons | Reunion | FL | SB |
| Brent's Lawn Care | Rhotuna West | FL | SB, |
| Andy Kemner | Riverview | FL | SB, |
| Gladiator Trucking, Inc. | Riverview | FL | SB, SDB |
| Henry's Lawn Maintenance (HLM) | Riverview | FL | SB |
| HLM Henrys Lawn Maintenance | Riverview | FL | SB |
| INFINITY LANDSCAPE | Riverview | FL | SB |
| L & L Diversified Holdings, Inc. | Riverview | FL | |
| Larry D Mason Business Services | Riverview | FL | SB, FL MBE |
| Taylor Douglas Enterprises, LLC | Riverview | FL | SB |
| A One Stop Construction | Rockledge | FL | SB |
| Alpha-Omega Training And Compliance Inc | Rockledge | FL | VOB |
| J & C Construction of Brevard, Inc. | Rockledge | FL | SB |
| National Windshield Repair | Rockledge | FL | SB |
| Tessono Enterprises | Royal Palm | FL | SDB |
| C & C Loader Service, Inc. | Royal Palm Beach | FL | |
| Gulf Atlantic Roofing Corp | Royal Palm Beach | FL | WOB |
| Pointe Site Development Consultants | Royal Palm Beach | FL | SB, WOSB, FL MBE, SFWMD SBE |
| Quime Corp | Royal Palm Beach | FL | |
| All Out On A Limb, LLC | Ruskin | FL | SB |
| Sanks Refuse Services, Inc | Saint Augustine | FL | SB, WO |
| T&B Debris Removal Services, LLC | Saint Augustine | FL | WOB |

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| Company | City | State | Certs |
|---|-------------------|-------|----------------|
| TSK Exteriors LLC | Saint Cloud | FL | SB, WOB |
| USA PAINT COLORS LLC | Saint Cloud | FL | |
| H & H Enterprises Of San Mateo, LLC | San Mateo | FL | SB |
| Alberto William Lawn Service LLC | Sanford | FL | SDB, |
| Ciotti's Lawns & More For Life Inc. | Sanford | FL | SB, |
| CJ Disaster Repair, LLC | Sanford | FL | SB, WOSB |
| Mobile Specialties | Sanford | FL | |
| Kimmers Fleet Management Service | Santa Rosa Beach | FL | |
| 1-Ace Tree Service and Stump Grinding | Sarasota | FL | |
| 72 Land formerly C.E.M Site Constructors Inc. | Sarasota | FL | SB |
| Advanced Tree and Lawn | Sarasota | FL | |
| Black Tie Lawn and Tree, LLC | Sarasota | FL | |
| Bulldog Haulers | Sarasota | FL | SB, WOSB |
| Consolidated Resource Recovery | Sarasota | FL | |
| DCS Team, Inc. | Sarasota | FL | WOSB |
| Ducon LLC | Sarasota | FL | SB, FL MBE |
| Eagle Site Developers Inc. | Sarasota | FL | SB, WOSB |
| Gary's Roofing Service | Sarasota | FL | SB, WOSB |
| Hubbell Contracting | Sarasota | FL | SB, WOSB |
| Hydrograss Technologies, Inc. | Sarasota | FL | SB |
| JLS&T, Inc. | Sarasota | FL | SB |
| Major Site Development | Sarasota | FL | SB, |
| Quality Wholesale, Inc. | Sarasota | FL | SB, VO |
| RIM Express Inc. | Sarasota | FL | |
| Safety Support Systems | Sarasota | FL | |
| SunCoast Metals, LLC | Sarasota | FL | |
| Trademark Metal Recyclers | Sarasota | FL | |
| XUMA Equipment | Sarasota | FL | WO, |
| Z Cans | Sarasota | FL | |
| Camelot Debris Removal | Sebring | FL | SB, WOSB, VOSB |
| Elite Plumbing | Sebring | FL | |
| Florida Organic Solutions, Inc. | Seffner | FL | SB, |
| Sabrina's Trucking LLC | Seffner | FL | SB |
| JDF HOME IMPROVEMENTS, LLC | Seminole | FL | SB, |
| Matthew McCabe | Seminole | FL | SB |
| One Of A Kind Environmental Services, LLC DbA OAK Services | Seminole | FL | WOSB |
| First American Construction | South Port | FL | SB, SDB |
| C & S Property Services LLC | Southwest Ranches | FL | SB, |
| McCall Aircraft Consulting, LLC | Southwest Ranches | FL | SB |
| Carlos J Rodriguez Hauling Services | Spring Hill | FL | SDB |
| Cascais, Inc. | Spring Hill | FL | SB, WOSB |
| CLS Landscapes, LLC | Spring Hill | FL | |
| Helping Hands 48, LLC | Spring Hill | FL | SB, WOSB, SDB |
| Lubrano Enterprises, Inc. | Spring Hill | FL | SB |
| Luminus Mulch, Inc. | Spring Hill | FL | |
| Tree-Mendous Tree Service, Inc. | Spring Hill | FL | SB |

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| Company | City | State | Certs |
|--|----------------|-------|----------------------------|
| Wall Brothers Construction LLC | St. Cloud | FL | SB, |
| Daniel R. Jones Excavation & Demolition, Inc. | St. Augustine | FL | SB, WOSB |
| Precision Emergency Response, Inc. | St. Augustine | FL | SB, SDB |
| C.K.A., LLC | St. Cloud | FL | |
| Honc Industries | St. James City | FL | SB |
| Advantage Environmental Services, Inc. | St. Petersburg | FL | SB, WOSB, HUB zone, FL MBE |
| C & J Construction of Florida USA, Inc. | St. Petersburg | FL | SB |
| Commercial Engineering, LLC | St. Petersburg | FL | WOSB, HUB |
| Double Up Hauling | St. Petersburg | FL | SB, WOSB |
| Frank Attardo Trucking | St. Petersburg | FL | SB |
| GA Food Service | St. Petersburg | FL | |
| Mastery Engine Center / MasPower Products Division | St. Petersburg | FL | |
| Terrel Industries, Inc. | St. Petersburg | FL | |
| N. FL. Landscape Mtg. Inc. | Starke | FL | |
| American Made Disposal, LLC | Stuart | FL | VO |
| E.D. Ackell Trucking, Inc. | Stuart | FL | SB |
| Environmental Restoration Group | Stuart | FL | |
| Florida Hydroseed + Erosion Construction | Stuart | FL | SB |
| Pav-Co Contracting, Inc. | Stuart | FL | |
| Rikedom LLC | Stuart | FL | SB, 8A |
| Santos Tree Service | Stuart | FL | |
| Travis Contracting Services | Stuart | FL | |
| Airborne Tree Service | Summerfield | FL | SB |
| Training And Supervision Of Brigades | Sunny Isles | FL | WO |
| ECO Services DBR | Sunrise | FL | WOB |
| Fitsaw Construction LLC | Sunrise | FL | |
| Lighting Commercial Cleaning | Sunrise | FL | |
| Warren Environmental, Inc. | Suwanee | FL | WOSB, HUB Zo ne |
| AAA Tree Experts, Inc. | Tallahassee | FL | SB |
| Air-Sea Systems | Tallahassee | FL | SB, |
| All You Need, Inc. | Tallahassee | FL | SB, SDB |
| A-Minorty Constuction, LLC | Tallahassee | FL | SB; SDB |
| Anderson, Brown and Johnson | Tallahassee | FL | |
| Chris Long Carpentry, LLC | Tallahassee | FL | |
| Commercial Roofing Company, LLC | Tallahassee | FL | SB |
| Crickets Tree Service | Tallahassee | FL | SB |
| Florida Developers Inc Of Tallahassee | Tallahassee | FL | SDB, |
| Florida Developers, Inc. | Tallahassee | FL | SDB |
| Florida Fence & Deck | Tallahassee | FL | |
| Greenscapes Design & Company LLC | Tallahassee | FL | |
| Jimmie Crowder Excavating and Land Clearing, Inc. | Tallahassee | FL | SB, WOSB, SDB, VOSB |
| Kamryn Construction | Tallahassee | FL | SB, SDB, VOSB, FL MBE |
| Land clearing, construction clean up, and debris removal | Tallahassee | FL | SDB |
| Micah Heller Services | Tallahassee | FL | SB |

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| Company | City | State | Certs |
|--|-------------|-------|--------------------|
| MLP Tractor Work LLC | Tallahassee | FL | SDB, FL DOT DBE |
| Panhandle Enterprises H/T/D | Tallahassee | FL | SB |
| S & S Hauling, LLC | Tallahassee | FL | SB, WOSB |
| Specialty Services, LLC | Tallahassee | FL | SB |
| Torrey Parker, LLC | Tallahassee | FL | SB, VO |
| Total Recall Recycling Services, Inc. | Tallahassee | FL | |
| FG Construction | Tamarac | FL | |
| Landscape Service Professionals | Tamarac | FL | SB, WOSB, SDB |
| Adams And Nichols Ecological Consultants, Inc. | Tampa | FL | SB, |
| ADS Services, Inc. | Tampa | FL | SB |
| All Area Roofing & Waterproofing, Inc. | Tampa | FL | SB, WOSB, SDB, HUB |
| American Construction Services | Tampa | FL | SB |
| Azzarelli Paving/Site Development | Tampa | FL | |
| Bay Dock Enterprises | Tampa | FL | |
| BayCut, Inc. | Tampa | FL | SDVO |
| CDC-Plumeline, LLC | Tampa | FL | SB, SDB, HUB |
| Cladding Systems Inc. | Tampa | FL | SB, WOSB, HUB |
| Clean Earth Systems, Inc. | Tampa | FL | SB |
| CLP Resources | Tampa | FL | |
| Cornerstone Abatement & Demolition | Tampa | FL | SB, FL MBE |
| Davis Development And Construction | Tampa | FL | |
| DeMich Business Development Group, LLC | Tampa | FL | SB |
| DT Systems, Inc. | Tampa | FL | SB |
| EMPLOYUS | Tampa | FL | |
| Enviroguard, LLC | Tampa | FL | SDB |
| EnviroTrac LTD | Tampa | FL | |
| Field Industrial Services, Inc. | Tampa | FL | SB |
| Friendly Tire Service | Tampa | FL | |
| Gulf Coast Planning, Inc. | Tampa | FL | WO,VO, |
| Instant Clean Property Management | Tampa | FL | SB,WO,SDB, |
| Jansay Trucking LLC | Tampa | FL | SB, WOB |
| Jets Property Services Llc | Tampa | FL | |
| Lightning Bay Industrial | Tampa | FL | SB, WO |
| Mad Dog Mulching | Tampa | FL | |
| MASTERCRAFT | Tampa | FL | |
| NEC Keystone, Inc. | Tampa | FL | WOB |
| New Leaf Assest Mgt., LLC | Tampa | FL | SB, HUB |
| OHC Environmental Engineering, Inc. | Tampa | FL | SB, Tampa MBE |
| ON-SITE EXCAVATION & SEPTIC SERVICES, INC. | Tampa | FL | SB, SDB |
| Paul E. Harness Complete Maintenance & Repair | Tampa | FL | SB |
| Paynes Environmental dba Paynes Treee | Tampa | FL | FL MBE. WOSB |
| Payne's Tree & Hauling Service, Inc. | Tampa | FL | |
| PBC Group LLC | Tampa | FL | SB, |
| Pro Tree Specialists, Inc | Tampa | FL | SB |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|--|-----------------|-------|---------------------------|
| Reliable Maintenance | Tampa | FL | SB, WO |
| Renew Construction Services | Tampa | FL | SB, WO, SDB |
| RW Smith Diving Services | Tampa | FL | VO |
| Samter Homes, LLC | Tampa | FL | SB |
| Solana Environmental | Tampa | FL | SB, WOSB, SDB |
| Souvenir Builders Inc | Tampa | FL | SB, VO |
| Spaulding Decon | Tampa | FL | WOSB |
| STD Enterprises/Everglades Trans/Inter City Disposal | Tampa | FL | |
| Teovaldo Construction Llc | Tampa | FL | SB, |
| Tree Man | Tampa | FL | SB |
| Wiggins Hauling & Transfer Svc | Tampa | FL | SB,SDB, |
| Williams Lift Truck Service, Inc. | Tampa | FL | SB |
| WRS Infrastructure & Environment, Inc. | Tampa | FL | SB |
| C. Miller Construction, Inc. | Tarpon Springs | FL | SB, |
| Dura Built | Tarpon Springs | FL | WOSB |
| M & J Construction Company of Pinnelis County, Inc. | Tarpon Springs | FL | |
| Solomn, Inc. | Tarpon Springs | FL | SB |
| Southern Drainage Systems | Tarpon Springs | FL | SB |
| Southern Tree Service, LLC | Tarpon Springs | FL | SB |
| Gat-R-Done, Inc. | Temple Terrace | FL | SB |
| Cantrell's Pressure Washing | Titusville | FL | SB |
| Duncan Builders, Inc. | Titusville | FL | SB |
| JAM Construction Services, Inc. | Titusville | FL | SB, SDB, VO, SDVO |
| Ace Haul And Dump, Inc. | Treasure Island | FL | SB, VOSB |
| Kincaid Products, Inc. | Trenton | FL | SDVO |
| Southland Trucking, Inc. | Trenton | FL | SB, WOSB, SDB |
| Wilkerson Trucking, Inc. | Trenton | FL | SB |
| Global Construction And Home Repair LLC | Valrico | FL | SB, |
| De Jonge Excavating Contractors, Inc. | Venice | FL | WOSB, Small Disadvantaged |
| Florida Golf Traders | Venice | FL | WOSB |
| Ittel Excavation, Inc. | Venice | FL | SB |
| Aquatic Plant Management, Inc. | Venus | FL | SB, SDB, HUB |
| Haddock Industrial Corp., Inc. | Vernon | FL | SB |
| Teddy Bear Timber Corporation | Vernon | FL | SB |
| Alph Futchs Tree Service | Vero Beach | FL | SB, |
| BMI Group | Vero Beach | FL | SB, WOSB, |
| East Coast Earthworks & Excavating | Vero Beach | FL | FL DBE |
| Fulford Citrus | Vero Beach | FL | SB |
| Gomez Brothers Enterprise | Vero Beach | FL | SB, |
| Orchid Island | Vero Beach | FL | |
| Orchid Island Millworks | Vero beach | FL | SB |
| Patriot Response Group LLC | Vero Beach | FL | |
| R P LeGrano Construction Corporation | Vero Beach | FL | |
| Thompsons Remodeling | Vero Beach | FL | |
| Real Tree, Inc. | West Melbourne | FL | |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|--|-----------------|-------|------------------|
| Amos Trucking LLC | Webster | FL | SB, |
| Richard Budd | Webster | FL | |
| Hayes Trucking, Inc. | Weirsdale | FL | |
| JD Tree Service | Welaka | FL | SB |
| Phoenix Hayes, Inc. | Wellington | FL | |
| Rio-Bak Corp. | Wellington | FL | |
| Larry's Hauling | Wesley Chapel | FL | |
| Lawnwalker Services, Inc. | Wesley Chapel | FL | SB, WOSB |
| Cecil Field Inc | West Melbourne | FL | |
| Sarno Metal Recycling | West Melbourne | FL | SB |
| Shear Quality Demolition & Site Work, LLC | West Melbourne | FL | SB |
| Universal Contracting And Construction, Inc. | West Melbourne | FL | SB, WOB |
| A-1 Services | West Palm Beach | FL | VO |
| BeacCorp (Bell) Corp | West Palm beach | FL | |
| Career Planners, Inc. | West Palm Beach | FL | SB, WOSB |
| CDL Earth Moving & Paving Corp. | West Palm Beach | FL | |
| Columbia Building Group | West Palm Beach | FL | SB, WOSB |
| Community Tree and Landscape Services | West Palm Beach | FL | |
| Disaster Solutions LLC | West Palm Beach | FL | SB, WOSB, HUB |
| Glasgow Equipment Service, Inc. | West Palm Beach | FL | SB, WPB SBE |
| Jet Hauling, Inc. | West Palm Beach | FL | SB |
| Johnson Land Clearing | West Palm Beach | FL | |
| Lara's Trucking | West Palm Beach | FL | SB |
| M.O.D. | West Palm Beach | FL | WO |
| McTurn Investments LLC | West Palm Beach | FL | SB |
| MJC Land Development, LLC | West Palm Beach | FL | SB |
| Optimum Services, Inc. | West Palm Beach | FL | SB, HUB Zone, VO |
| Ranger Construction Industries, Inc. | West Palm Beach | FL | |
| RKC Land Development, Inc. | West Palm Beach | FL | SB |
| RPM Landworks Inc | West Palm Beach | FL | SB |
| Scott Lewis Gardening & Trimming | West Palm Beach | FL | SB |
| Tractor and Land Service | West Palm Beach | FL | |
| Underground Industries, Inc. | West Palm Beach | FL | |
| Gradall bobcat and landscaping | West Park | FL | SB |
| Perfect Property Resources LLC | West Park | FL | |
| 2 G Planr Trucking | Weston | FL | SB,WO,VO, |
| TCI Disaster Service | Weston | FL | SB, WOSB, SDB |
| Tri-County, Inc. | Weston | FL | SB |
| H & H Trucking and Tree Service, LLC | Wewahitchka | FL | SB |
| The Harrell Group | White City | FL | |
| JW Boyd Company, Inc. | Williston | FL | SB, HUB |
| FUV Transport LLC | Wimauma | FL | |
| Magnum Demolition | Wimauma | FL | SB |
| Pro Logistic Transport | Windemere | FL | SB |
| All Aspects Development, LLC | Winter Garden | FL | SB |
| C & W Global | Winter Garden | FL | |
| David Outar Trucking | Winter Garden | FL | WOSB |

Franklin County
Disaster Debris Removal and Disposal Services RFP

| Company | City | State | Certs |
|--|----------------|-------|--------------------------------|
| Dewitt Excavation | Winter Garden | FL | |
| Image Lawn Care, Inc. | Winter Garden | FL | SB |
| J's Enterprise | Winter Garden | FL | SB, SDB, HUB |
| Total Restoration & Stucco | Winter Garden | FL | |
| Bina Builders | Winter Haven | FL | SB |
| Catastrophy Emergency Response Team | Winter Haven | FL | WOSB, VO |
| EFFE, Inc. | Winter Haven | FL | SB, WOSB |
| Frost Developers | Winter Park | FL | WOSB |
| Groundwerks INC | Winter Park | FL | |
| HDD of Florida LLC | Winter Park | FL | |
| Natural Systems Analysts, Inc. | Winter Park | FL | SB |
| Robbins, Inc. | Winter Park | FL | SB, WOSB |
| Total Restoration & Stucco | Winter Park | FL | SB, WOB |
| WCC Services Inc | Winter Park | FL | 8a, Orange County MWBE, FL DBE |
| Wilson Consultants (WCC) | Winter Park | FL | SDB |
| GUTI Landscaping & Maintenance, LLC | Winter Springs | FL | |
| Roof Top Services of Central Florida, Inc. | Winter Springs | FL | SB |
| Sunshine State Framing, Inc. | Winter Springs | FL | SB, WO |
| USA Services | Winter Springs | FL | |
| Myers Tractor Service, Inc. | Yulee | FL | |
| Nova Data Testing Services, Inc. | Yulee | FL | |
| Ray Environmental Services, LLC dba Ray Debris Removal | Yulee | FL | |
| Cross Environmental Services, Inc. | Zephyrhills | FL | |
| Florida C & M Trucking | Zephyrhills | FL | SB, WOSB |
| RTD Construction, Inc. | Zephyrhills | FL | |



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD
2601 BLAIR STONE ROAD
TALLAHASSEE FL 32399-0783

(850) 487-1395

MCINTYRE, DAVID A
CERES ENVIRONMENTAL SERVICES INC
2635 CASEY KEY RD
NOKOMIS FL 34275

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridalicense.com. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND
PROFESSIONAL REGULATION

CGC1508764

ISSUED: 09/01/2016

CERTIFIED GENERAL CONTRACTOR
MCINTYRE, DAVID A
CERES ENVIRONMENTAL SERVICES INC

IS CERTIFIED under the provisions of Ch.489 FS.
Expiration date : AUG 31, 2018 L1609010003375

DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER

CGC1508764

The GENERAL CONTRACTOR
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2018

MCINTYRE, DAVID A
CERES ENVIRONMENTAL SERVICES INC
2635 CASEY KEY RD
NOKOMIS FL 34275



ISSUED: 09/01/2016

DISPLAY AS REQUIRED BY LAW

SEQ # L1609010003375

Licensee Details

| Licensee Information | |
|----------------------|---|
| Name: | MCINTYRE, DAVID A (Primary Name) CERES ENVIRONMENTAL SERVICES INC (DBA Name) 2635 CASEY KEY RD NOKOMIS Florida 34275 SARASOTA |
| Main Address: | |
| County: | |
| License Mailing: | |
| License Location: | |

| License Information | |
|---------------------|------------------------------|
| License Type: | Certified General Contractor |
| Rank: | Cert General |
| License Number: | CGC1508764 |
| Status: | Current,Active |
| Licensure Date: | 03/24/2005 |
| Expires: | 08/31/2020 |

| | |
|------------------------|-------------------------|
| Special Qualifications | Qualification Effective |
| Construction Business | 03/24/2005 |

| Alternate Names |
|-----------------|
| |

[View Related License Information](#)

[View License Complaint](#)

State of Florida

Department of State

I certify from the records of this office that CERES ENVIRONMENTAL SERVICES, INC. is a Minnesota corporation authorized to transact business in the State of Florida, qualified on June 19, 1996.

The document number of this corporation is F96000003145.

I further certify that said corporation has paid all fees due this office through December 31, 2017, that its most recent annual report/uniform business report was filed on September 29, 2017, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Twenty-ninth day of
September, 2017*



Ken DeFries
Secretary of State

Tracking Number: CC2715488794










To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.










<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>





F.3 Employee Certifications

| | |
|--|---|
|  <p>Emergency Management Institute</p> <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DAVID A PREUS</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00100.a Introduction to the Incident Command System, ICS-100</p> <p>Issued this 25th Day of May, 2009</p> <p>0.3 IACET CEU</p> <p><i>Cortez Lawrence, PhD</i> Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Chuck Owens ■ David Preus ■ Dawn Brown ■ Derek Pruner ■ Earl Lutz ■ Gail Hanscom ■ Karl Dix ■ Mike Hansen ■ Patricia Macey ■ Steve Johnson ■ Tia Laurie ■ Jason Alber |
|  <p>Emergency Management Institute</p> <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>PATRICIA C MACEY</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00200.b ICS for Single Resources and Initial Action Incident, ICS-200</p> <p>Issued this 22nd Day of December, 2010</p> <p>0.3 IACET CEU</p> <p><i>Vivian Schulz-Minko</i> Superintendent (Acting) Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Chuck Owens ■ Derek Pruner ■ Earl Lutz ■ Gail Hanscom ■ Mike Hansen ■ Patricia Macey ■ Steve Johnson ■ Jason Alber |
|  <p>Certificate of Achievement</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>Gail M. Hanscom</p> <p>Has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of requirements of the</p> <p>IS-300 INTERMEDIATE INCIDENT COMMAND SYSTEM COURSE</p> <p>as prescribed by the Minnesota Department of Public Safety, Division of Homeland Security and Emergency Management And Federal Emergency Management Agency</p> <p>This training sponsored and coordinated by the Champlin Office of Emergency Management Champlin, Minnesota Issued this 1st day of June, 2007</p> <p><i>David Schoups</i> Instructor</p> <p><small>This Course meets the requirements for 12 hours of continuing education as recognized by the National Registry of Emergency Medical Technicians</small></p> <p><small>Minnesota 2007 quality audit for USM, Inc.</small></p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Earl Lutz ■ Gail Hanscom ■ Mike Hansen ■ Patricia Macey ■ Steve Johnson |



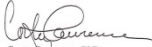


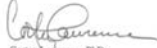



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|---|---|
|  <p>Certificate of Achievement This Certificate of Achievement is to acknowledge that</p> <p><u>Gail M. Hanscom</u></p> <p>Has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of requirements of the</p> <p>IS-400 ADVANCED INCIDENT COMMAND SYSTEM COURSE as prescribed by the Minnesota Department of Public Safety, Division of Homeland Security and Emergency Management And Federal Emergency Management Agency</p> <p><i>This training sponsored and coordinated by the Champlin Office of Emergency Management Champlin, Minnesota</i> Issued this 1st day of June, 2007</p> <p><i>Daniel Schaefer</i> Instructor</p> <p><small>This Course meets the requirements for 12 hours of continuing education as measured by the National Registry of Emergency Medical Technicians Minnesota POST credits applied for</small></p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Earl Lutz ■ Gail Hanscom ■ Mike Hansen ■ Patricia Macey ■ Steve Johnson |
|  <p>Emergency Management Institute</p> <p> FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA N LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00700 National Incident Management System (NIMS), An Introduction</p> <p>Issued this 22nd Day of December, 2008</p> <p><i>Cortez Vigilance, PhD</i> Superintendent Emergency Management Institute</p> <p><small>0.3 CEU</small></p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Chuck Owens ■ Derek Pruner ■ Earl Lutz ■ Gail Hanscom ■ Karl Dix ■ Mike Hansen ■ Patricia Macey ■ Steve Johnson ■ Tia Laurie |
|  <p>Emergency Management Institute</p> <p> FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00800.b National Response Framework, An Introduction</p> <p>Issued this 11th Day of July, 2010</p> <p><i>Troy Russell</i> Superintendent Emergency Management Institute</p> <p><small>0.3 IACET CEU</small></p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Chuck Owens ■ Derek Pruner ■ Karl Dix ■ Patricia Macey ■ Tia Laurie ■ Jason Alber |








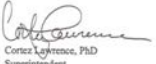
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| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00001 Emergency Program Manager An Orientation to the Position</p> <p>Issued this 22nd Day of April, 2010</p>  <p>1.0 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA N LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00010 Animals in Disaster, Awareness and Preparedness</p> <p>Issued this 31st Day of December, 2008</p>  <p>1.0 CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Tia Laurie |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00026 Guide to Points of Distribution</p> <p>Issued this 11th Day of July, 2016</p>  <p>0.4 IACET CEU</p>  <p>Tony Russell Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber |










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| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00033.16 FEMA Initial Ethics Orientation 2016</p> <p>Issued this 11th Day of July, 2016</p>  <p>0.1 IACET CEU</p>  <p>Tony Russell Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00102 Deployment Basics for FEMA Response Partners</p> <p>Issued this 2nd Day of January, 2009</p>  <p>0.1 CEU</p>  <p>Cortez LeGrance, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Tia Laurie▪ Jason Alber |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00120.a An Introduction to Exercises</p> <p>Issued this 8th Day of July, 2016</p>  <p>0.5 IACET CEU</p>  <p>Tony Russell Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber |



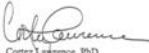






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|--|---|
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00130 Exercise Evaluation and Improvement Planning</p> <p><i>Issued this 20th Day of April, 2010</i></p>  <p>0.5 IACET CEU</p>  <p>Cortez Lawrence, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00139 Exercise Design</p> <p><i>Issued this 21st Day of April, 2010</i></p>  <p>1.5 IACET CEUs</p>  <p>Cortez Lawrence, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00230.d Fundamentals of Emergency Management</p> <p><i>Issued this 8th Day of July, 2016</i></p>  <p>0.6 IACET CEU</p>  <p>Terry Russell Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner■ Jason Alber |










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|---|---|
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00235.c Emergency Planning</p> <p>Issued this 8th Day of July, 2016</p>   <p>0.5 IACET CEU</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00240.b Leadership and Influence</p> <p>Issued this 11th Day of July, 2016</p>   <p>0.3 IACET CEU</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00288.a The Role of Voluntary Agencies in Emergency Management</p> <p>Issued this 11th Day of July, 2016</p>   <p>1.0 IACET CEU</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber |


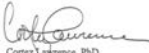



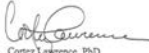
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| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00293 Mission Assignment Overview</p> <p>Issued this 30th Day of March, 2010</p>  <p>0.3 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00630 Introduction to the Public Assistance Process</p> <p>Issued this 21st Day of December, 2009</p>  <p>0.2 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Patricia Macey■ Tia Laurie |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00631 Public Assistance Operation I</p> <p>Issued this 7th Day of April, 2010</p>  <p>0.7 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner■ Karl Dix |

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| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA N LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00632 Intro to Debris Opers in FEMA's Public Assis. Prg</p> <p>Issued this 8th Day of August, 2008</p> <p>0.5 CEU</p>  <p>Cortez Lawrence, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Karl Dix▪ Tia Laurie▪ Jason Alber |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00701.a NIMS Multiagency Coordination System (MACS)</p> <p>Issued this 8th Day of July, 2016</p> <p>0.5 IACET CEU</p>   <p>Tony Russell Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Karl Dix▪ Jason Alber |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00703.a NIMS Resource Management</p> <p>Issued this 13th Day of April, 2010</p> <p>0.3 IACET CEU</p>   <p>Cortez Lawrence, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Karl Dix |

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| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00801 Emergency Support Function (ESF) #1 Transportation</p> <p>Issued this 15th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00802 Emergency Support Function (ESF) #2 Communications</p> <p>Issued this 15th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00803 Emergency Support Function (ESF) #3 Public Works and Engineering</p> <p>Issued this 15th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |




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| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00804 Emergency Support Function (ESF) #4 Firefighting</p> <p>Issued this 16th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00805 Emergency Support Function (ESF) #5 Emergency Management</p> <p>Issued this 16th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00806 Emergency Support Function (ESF) #6 Mass Care, Emerg. Assistance, Housing, Human Services</p> <p>Issued this 30th Day of March, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |

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| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00808 Emergency Support Function (ESF) #8 Public Health and Medical Services</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00809 Emergency Support Function (ESF) #9 Search and Rescue</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00810 Emergency Support Function (ESF) #10 Oil and Hazardous Materials Response</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |

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| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00811 Emergency Support Function (ESF) #11 Agriculture and Natural Resources</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Legrande, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00812 Emergency Support Function (ESF) #12 Energy</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Legrande, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00813 Emergency Support Function (ESF) #13 Public Safety and Security</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Legrande, PhD Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner |

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| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00814 Emergency Support Function (ESF) #14 Long-Term Community Recovery</p> <p>Issued this 17th Day of April, 2010</p>   <p>Cortez Lefevre, PhD Superintendent Emergency Management Institute</p> <p>0 IACET CEU</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Derek Pruner |
| <p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-01900 National Disaster Medical System (NDMS) Federal Coordinating Center Operations</p> <p>Issued this 18th Day of April, 2010</p>   <p>Cortez Lefevre, PhD Superintendent Emergency Management Institute</p> <p>0.3 IACET CEU</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Derek Pruner |
| <p>Certificate of Completion</p> <p>Awarded to</p> <p>Gail M. Hanscom</p> <p>Debris Management Planning for State, Tribal, and Local Officials</p> <p>National Hurricane Conference Orlando, Florida</p> <p>March 31-April 1, 2008</p> <p>Emergency Management Institute Federal Emergency Management Agency</p>  <p>Virginia Schifano-Milnes Acting Superintendent Emergency Management Institute</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ David Preus ■ Gail Hanscom |

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|  <p>U.S. ARMY CORPS OF ENGINEERS USACE LEARNING CENTER HUNTSVILLE, ALABAMA</p> <p>CERTIFICATE TIA LAURIE 5E9-02-15-00025</p> <p>has completed the Corps of Engineers and Naval Facility Engineering Command Training Course CONSTRUCTION QUALITY MANAGEMENT FOR CONTRACTORS - #784</p> <p>University of North Florida Jacksonville, FL Location November 12, 2014 Training Date(s) NAVAFAC SE Instructional District/ NAVAFAC Robert "Whit" Heffington P.E. NAVAFAC SE CSM 904-542-6686 CON-Q Manager Facilitator/Instructor Signature Director, USACE Learning Center</p> <p>THIS CERTIFICATE EXPIRES FIVE YEARS FROM DATE OF ISSUE Florida Construction Industry Licensing Board - 33 Continuing Education Hours University of North Florida / NAVAFAC SE - Provider # 2082105, Course # 0008220</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Gail Hanscom ■ Chuck Owens ■ David Davenport ■ Derek Pruner ■ Ron Rodriguez ■ Tia Laurie |
|  <p>Certificate of Completion</p> <p>Presented to: JAKOB THOMPSON</p> <p>On 1/27/2012, JAKOB THOMPSON successfully completed the OSHA 30 Hour Outreach Training for General Industry.</p> <p>OSHA TRAINING AUTHORITY USE UNIVERSITY OF SOUTH FLORIDA American Safety Council OSHA Authorized Trainer As an OSHA authorized trainer, I certify that I have conducted the OSHA outreach training class in accordance with OSHA Outreach Training Program requirements. I will document this class by an authorized OSHA training organization. I will maintain a record of all documentation, and I will make these records available for review on days of the end of the class.</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Chuck Owens ■ David Davenport ■ Jake Thompson ■ Ron Rodriguez |
|  <p>Certificate of Completion</p> <p>Presented to: JAKOB THOMPSON</p> <p>On 1/20/2012, JAKOB THOMPSON successfully completed the 10-Hour OSHA Outreach Training Course for General Industry.</p> <p>OSHA TRAINING AUTHORITY USE UNIVERSITY OF SOUTH FLORIDA American Safety Council OSHA Authorized Trainer As an OSHA authorized trainer, I certify that I have conducted the OSHA outreach training class in accordance with OSHA Outreach Training Program requirements. I will document this class by an authorized OSHA training organization. I will maintain a record of all documentation, and I will make these records available for review on days of the end of the class.</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ David Davenport ■ Huey DeVille ■ Jake Thompson ■ Mike Hansen ■ Ron Rodriguez ■ Steve Johnson |

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|  <p>OSHA Online OSHA Training</p> <p>Certificate of Course Completion</p> <p>Jakob Thompson 40 Hr HAZWOPER 04/22/2012 12:24 CST Student's Name Course Title Course Completion Date</p> <p>_____ Student's Signature 2309315 Certificate Number</p> <p>40 # of hours approved</p> <p><small>I hereby attest that I have completed the above named safety course in accordance with the ethical guidelines defined by, OSHA.com. I acknowledge that I consumed all information and took all pertinent quizzes and/or final tests.</small></p> <p>OSHA.com</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ David Davenport ■ Jake Thompson ■ Matt Sharpe ■ Patricia Macey |
|  <p> American Academy of CPR & First Aid, Inc.</p> <p><i>This is to certify that</i> GAIL HANSCOM <i>has completed the course in</i> Adult CPR</p> <p><i>This individual has successfully completed the above mentioned course, and has demonstrated proficiency in the subject by passing the examination, in accordance with the terms and condition of American Academy of CPR and First Aid, Inc.</i></p> <p>AB432673-ADL 07/24/2014 07/24/2016 Certification Number Issue Date Renewal Date</p> <p><i>J. Gowani MD</i> Director of Training Jehangir Gowani, MD</p> | <p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Chuck Owens ■ Gail Hanscom |



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/7/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION** IS **WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

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| PRODUCER Cobb Strecker Dunphy & Zimmermann 225 South Sixth Street STE 1900 Minneapolis MN 55402 | CONTACT NAME: Sarah Edwards PHONE (A/C, No, Ext): 612-349-2407 E-MAIL ADDRESS: sedwards@csdz.com FAX (A/C, No): |
| INSURED Ceres Environmental Services, Inc. 6968 Professional Pkwy E Sarasota, FL 34240 | INSURER(S) AFFORDING COVERAGE INSURER A: Old Republic Insurance Company INSURER B: Zurich American Insurance Company INSURER C: INSURER D: INSURER E: INSURER F: |
| CEREEENV | NAIC # 24147 16535 |

COVERAGES**CERTIFICATE NUMBER:** 1497761288**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS |
|----------|--|--|----------|---------------|-------------------------|-------------------------|---|
| A | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> XCU <input checked="" type="checkbox"/> Contr Liab GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER: | | | A5CG11261802 | 9/1/2018 | 9/1/2019 | EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$ |
| A | <input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> Comp \$5,000 <input checked="" type="checkbox"/> Coll \$5,000 | | | A5CA11261802 | 9/1/2018 | 9/1/2019 | COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Hired Auto Phy Damage \$ 50,000 |
| | <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$ | | | | | | EACH OCCURRENCE \$ AGGREGATE \$ \$ |
| A | <input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below | Y/N <input checked="" type="checkbox"/> N | N/A | A5CW11261802 | 9/1/2018 | 9/1/2019 | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000 |
| B | Leased/Rented Equip - ACV Owned Equipment - ACV | | | CPP250784000 | 9/1/2018 | 9/1/2019 | Limit: \$500,000 Limit: See Below Deductibles: Any One Item See Below |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RFP for Disaster Debris Removal and Disposal Services

Additional Insured only if required by written contract with respect to General Liability, Automobile Liability and Umbrella/Excess Liability applies on a primary basis and the Insurance of the Additional Insured shall be Non-Contributory: Franklin County its officers and employees.

Waiver of Subrogation only if required by written contract with respect to General Liability, Automobile Liability, Workers Compensation and Umbrella/Excess Liability applies in favor of: Franklin County its officers and employees.

See Attached...

CERTIFICATE HOLDER**CANCELLATION**Franklin County Clerk of Courts
33 Avenue B # 203
Apalachicola FL 32320

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Rob Dahlin

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**ADDITIONAL REMARKS SCHEDULE**Page 1 of 1

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|---|-----------|---|
| AGENCY Cobb Strecker Dunphy & Zimmermann | | NAMED INSURED Ceres Environmental Services, Inc. 6968 Professional Pkwy E Sarasota, FL 34240 |
| POLICY NUMBER | | |
| CARRIER | NAIC CODE | EFFECTIVE DATE: |

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

The following supersedes the cancellation wording: Should any of the above described policies be cancelled before the expiration date, 30 Days written notice (10 Days for Non-Payment) will be delivered to the certificate holder.

Section 8 – Required Forms

PROPOSAL SUBMITTAL CHECKLIST

- ☒ Proposer's Certification
- ☒ Addendum Acknowledgement
- ☒ Drug-Free Workplace Certificate
- ☒ Sworn Statement Pursuant to Section 287.133 (3)(a) F.S. in Public Entity Crimes
- ☒ Affidavit of Non-Collusion
- ☒ Professional References
- ☒ MWBE Participation Statement
- ☒ Vendor Information
- ☒ W-9 Form
- ☒ Unit Cost Fee Rate Schedule

Submission of one (1) original marked "ORIGINAL", five (5) identical paper copies, and one (1) electronic copy in pdf format on CD.

BY:

Bidder Ceres Environmental Services, Inc.



(Authorized Signature)

September 11, 2018

(Date)

Dawn Brown

(Print Name)

This document must be completed and returned with your Submittal

PROPOSER'S CERTIFICATION

I have carefully examined the Request for Proposals, Instructions to Proposers, General and/or Special Conditions, Specifications, RFP Proposal and any other documents accompanying or made a part of this invitation.

I hereby propose to furnish the goods or services specified in the Request for Proposal at the prices or rates as finally negotiated. I agree that my proposal will remain firm for a period of up to ninety (90) days in order to allow the County adequate time to evaluate the proposal. Furthermore, I agree to abide by all conditions of the proposal.

I certify that all information contained in this RFP is truthful to the best of my knowledge and belief. I further certify that I am a duly authorized to submit this RFP on behalf of the Proposer / Consultant as its act and deed and that the Proposer / Consultant is ready, willing and able to perform if awarded the contract.

I further certify that this RFP is made without prior understanding, Contract, connection, discussion, or collusion with any person, firm or corporation submitting a RFP for the same product or service; no officer, employee or agent of the Franklin County Board of County Commissioners or of any other proposer interested in said RFP; and that the undersigned executed this Proposer's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

I further certify that having read and examined the specifications and documents for the designated services and understanding the general conditions for contract under which services will be performed, does hereby propose to furnish all labor, equipment, and material to provide the services set forth in the RFP.

I hereby declare that the following listing states any clarifications, any and all variations from and exceptions to the requirements of the specifications and documents. The undersigned further declares that the "work" will be performed in strict accordance with such requirements and understands that any exceptions to the requirements of the specifications and documents may render the proposal non-responsive.

NO EXCEPTIONS ALLOWED AFTER THE RFP IS SUBMITTED:

Please check one: ☒ I take NO exceptions. ☐ Exceptions:

| | |
|--|---|
| <u>Ceres Environmental Services, Inc.</u> | <u>6968 Professional Parkway East</u> |
| NAME OF BUSINESS | MAILING ADDRESS |
| <u></u> | <u>Sarasota, FL 34240</u> |
| AUTHORIZED SIGNATURE | CITY, STATE & ZIP CODE |
| <u>Dawn Brown, Assistant Corporate Secretary</u> | <u>(800) 218 - 4424; (866) 228 - 5636</u> |
| NAME, TITLE, TYPED | TELEPHONE NUMBER / FAX NUMBER |
| _____ | _____ |
| FEDERAL IDENTIFICATION # | E-MAIL ADDRESS |

STATE OF FLORIDA MN
COUNTY OF HENNEPIN

The foregoing instrument was acknowledged before me this 1st day of Sept 2018 by Dawn Brown, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires:
January 31, 2020




Notary Public

This document must be completed and returned with your Submittal

ADDENDUM ACKNOWLEDGEMENT

I have carefully examined this Request for Proposal (RFP) which includes scope, requirements for submission, general information and the evaluation and award process.

I acknowledge receipt and incorporation of the following addenda, and the cost, if any, of such revisions has been included in the price of the proposal.

Addendum # _____ Date: _____ Addendum # _____ Date: _____

Addendum # _____ Date: _____ Addendum # _____ Date: _____

Dawn Brown

(Authorized Signature)

September 11, 2018

(Date)

Dawn Brown

(Print Name)

STATE OF ~~FLORIDA~~ MN
COUNTY OF HENNEPIN

The foregoing instrument was acknowledged before me this 11th day of Sep 20 18 by Dawn Brown, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires:
January 31, 2020



Ruth R. Epping
Notary Public

This document must be completed and returned with your Submittal

DRUG FREE WORKPLACE

I, the undersigned, in accordance with Florida Statute 287.087, hereby certify that,
(print or type name of firm) Ceres Environmental Services, Inc.

- Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the Workplace named above and specifying actions that will be taken against violations of such prohibition.
- Informs employees about the dangers of drug abuse in the workplace, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.
- Gives each employee engaged in providing commodities or contractual services that are under bid or proposal, a copy of the statement specified above.
- Notifies the employees that as a condition of working on the commodities or contractual services that are under bid or proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, please or guilty or nolo contendere to, any violation of Chapter 1893, or of any controlled substance law of the State of Florida or the United States, for a violation occurring in the workplace, no later than five (5) days after such conviction, and requires employees to sign copies of such written statement to acknowledge their receipt.
- Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
- Makes a good faith effort to continue to maintain a drug free workplace through the implementation of the Drug Free Workplace program.
- "As a person authorized to sign this statement, I certify that the above named business, firm or corporation complies fully with the requirements set forth herein".

Dawn Brown

(Authorized Signature)

September 11, 2018

(Date)

Dawn Brown

(Print Name)

STATE OF ~~FLORIDA~~ MN
COUNTY OF HENNEPIN

The foregoing instrument was acknowledged before me this 11th day of Sept 2018 by Dawn Brown, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires:
January 31, 2020




Ruth R. Epping
Notary Public

This document must be completed and returned with your Submittal

SWORN STATEMENT UNDER SECTION 287.133(3)(A), FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

Before me, the undersigned County, personally appeared Dawn Brown, who, being by me first duly sworn, made the following statement:

1. The business address of Ceres Environmental Services, Inc. (name of Offeror or business) is 6968 Professional Parkway East, Sarasota, FL 34240.
2. My relationship to Ceres Environmental Services, Inc. (name of Offeror or business) is Assistant Corporate Secretary (relationship such as sole proprietor, partner, president, vice president).
3. I understand that a public entity crime as defined in Section 287.133 of the Florida Statutes includes a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity in Florida or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any proposal or contract for goods or services to be provided to any public entity or such an agency or political subdivision and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy or material misrepresentation.
4. I understand that "convicted" or "conviction" is defined by the Florida Statutes to mean a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilt or nolo contendere.
5. I understand that "affiliate" is defined by the Florida Statutes to mean (1) a predecessor or successor of a person or a corporation convicted of a public entity crime, or (2) an entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime, or (3) those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate, or (4) a person or corporation who knowingly entered into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months.
6. Neither the Offeror or Consultant, nor any officer, director, executive, partner, shareholder, employee, member or agent who is active in the management of the Offeror or Consultant, nor any affiliate of the Offeror or Consultant has been convicted of a public entity crime subsequent to July 1, 1989. (Draw a line through paragraph 6 if paragraph 7 below applies.)
7. ~~There has been a conviction of a public entity crime by the Offeror or Consultant, or an officer, director, executive, partner, shareholder, employee, member or agent of the Offeror or Consultant who is active in the management of the Offeror or Consultant or an affiliate of the Offeror or Consultant. A determination has been made pursuant to Section 287.133(3) by order of the Division of Administrative Hearings that it is not in the public interest for the name of the convicted person or affiliate to appear on the convicted vendor list. The name of the convicted person or affiliate is _____. A copy of the order of the Division of Administrative Hearings is attached to this statement. (Draw a line through paragraph 7 if paragraph 6 above applies.)~~


(Authorized Signature)

September 11, 2018
(Date)

Dawn Brown
(Print Name)

STATE OF ~~FLORIDA~~ MN
COUNTY OF HENNEPIN

The foregoing instrument was acknowledged before me this 11th day of Sept 2018 by Dawn Brown, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires:
January 31, 2020



[Signature]
Notary Public

This document must be completed and returned with your Submittal

AFFIDAVIT OF NON-COLLUSION AND OF NON-INTEREST OF FRANKLIN COUNTY EMPLOYEES

Ceres Environmental Services, Inc.,

Dawn Brown, Assistant Corporate Secretary, * being first duly sworn, deposes and says that he (it) is the Offeror in the above proposal, that the only person or persons interested in said proposal are named therein; that no officer, employee or agent of the Franklin County Board of County Commissioners or of any other Offeror is interested in said proposal; and that affiant makes the above proposal with no past or present collusion with any other person, firm or corporation.

Dawn Brown

(Authorized Signature)

September 11, 2018

(Date)

Dawn Brown

(Print Name)

STATE OF ~~FLORIDA~~ MN
COUNTY OF HENNEPIN

The foregoing instrument was acknowledged before me this 11th day of Sep 2018 by Dawn Brown, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires:
January 31, 2020



[Signature]
Notary Public

*NOTICE: State name of Offeror followed by name of authorized individual (and title) that is signing as Affiant. If Offeror is an individual, state name of Offeror only.

This document must be completed and returned with your Submittal

PROFESSIONAL REFERENCES

Please provide three (3) current and correct references from clients for similar services.

1. Company Name: City of Palm Bay, Florida
Contact Person: Barney Weiss, Asst. Public Works Director
City, State: Palm Bay, Florida
Telephone Number: (321) 953-8996 ext. 6481
Email Address: barney.weiss@palmbayflorida.org
Description of goods or services provided: Hurricane Irma Disaster Recovery Debris Removal Services
Contract Amount: \$1,664,692.90 | 220,943 CY
Start/End Date of Contract: September-November 2017

2. Company Name: Beaufort County, South Carolina
Contact Person: Pamela Cobb, Public Works
City, State: Beaufort, South Carolina
Telephone Number: (843) 255-2721
Email Address: pcobb@bcgov.net
Description of goods or services provided: Hurricane Matthew Storm, Debris Removal, Debris Management
Site Operations & Disposal
Contract Amount: \$14,020,391.00 (approx.) | 1,556,080 CY
Start/End Date of Contract: October 2016 – April 2017

3. Company Name: Oklahoma Environmental Management Authority (OEMA)
Contact Person: David Griesel, General Manager
City, State: El Reno, Oklahoma
Telephone Number: (405) 822-1031
Email Address: dgriesel@oemaok.org
Description of goods or services provided: Winter Storm Goliath
Emergency Debris Removal/Grinding/Burning Services
Contract Amount: \$2,040,657.00 | 237,427 CY (collection & removal)/151, 127 CY (grinding)/213,223 CY
(air curtain burning)
Start/End Date of Contract: December 2015 – March 2016

This document must be completed and returned with your Submittal

Note: The Consultant is required to complete the following information and submit this form with the proposal.

Consultant Name: Ceres Environmental Services, Inc.

Expected percentage of contract fees to be subcontracted to MWBE(s): 10 %

DBE Sub-Consultant

Bio Mass Tech

814 Sand

For additional information on Ceres' subcontracting plan and approach, please refer to proposal **Section E.4**.

Rawn Brown
(Authorized Signature)

(Authorized Signature)

September 11, 2018

(Date)

Dawn Brown, Assistant Corporate Secretary
(Print Name)

FRANKLIN COUNTY-DISASTER DEBRIS REMOVAL & DISPOSAL SERVICES RFP

VENDOR INFORMATION

(Please attach a current W9 Form)

Name of Individual or Business Name:

Ceres Environmental Services, Inc.

Parent Company Name (if different than above):

n/a

Taxpayer Identification Number (TIN): 41 - 1816075

Vendor is:

(☒) Corporation

(☐) Partnership

(☐) Sole Proprietorship

(☐) Other _____ (Explain)

Permanent Residence/Corporate Office Address:

Address 6968 Professional Parkway East

City Sarasota State FL Zip Code 34240

Phone (800) 218 - 4424 Fax (866) 228 - 5636

E-mail dawn.brown@ceresenv.com

Payment Address (if different from above):

Address 3825 85th Avenue North

City Brooklyn Park State MN Zip Code 55347

Phone (800) 218 - 4424 Fax (866) 228 - 5636

E-mail dawn.brown@ceresenv.com

Purchase Order Address (if different from above):

Address _____

City _____ State _____ Zip Code _____

Phone _____ Fax _____

E-mail _____

This document must be completed and returned with your Submittal

| | | |
|--|--|---|
| Form W-9 (Rev. January 2011) Department of the Treasury Internal Revenue Service | Request for Taxpayer Identification Number and Certification | Give Form to the requester. Do not send to the IRS. |
| Print or type See Specific Instructions on page 2. | Name (as shown on your income tax return) Ceres Environmental Services, Inc. | |
| | Business name/disregarded entity name, if different from above | |
| | Check appropriate box for federal tax classification (required): <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) = _____ <input type="checkbox"/> Other (see instructions) = _____ | |
| | <input type="checkbox"/> Exempt payee | |
| | Address (number, street, and apt. or suite no.) 3825 85th Avenue North City, state, and ZIP code Brooklyn Park, MN 55347 | Requester's name and address (optional) Franklin County, FL 33 Avenue B #203 Apalachicola, FL 32320 |
| List account number(s) here (optional) | | |

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

| Social security number | | | | | | | | |
|------------------------|--|--|--|--|--|--|--|--|
| | | | | | | | | |

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

| Employer identification number | | | | | | | | |
|--------------------------------|---|---|---|---|---|---|---|---|
| 4 | 1 | - | 1 | 8 | 1 | 6 | 0 | 7 |

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person = 

Date = September 11, 2018

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

This document must be completed and returned with your Submittal

Unit Cost Fee Rate Schedule

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|---|------|-----------|
| <u>MOBILIZATION AND DEMOBILIZATION</u> | L.S. | \$500.00 |

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|--|------|-----------|
| <u>EMERGENCY ROAD CLEARING AND REMOVAL OF DEBRIS FROM THE PUBLIC RIGHT-OF-WAY</u> | | |
| Backhoe - Rubber Tire Type, J.D. 310 or equal w/bucket & hoe | Hour | \$119.00 |
| Bucket Truck - 50 Ft. | Hour | \$165.00 |
| Bucket Truck - 50' to 75' | Hour | \$175.00 |
| Chipper w/2-man Crew | Hour | \$125.00 |
| Crane - 100 Ton (8 Hr Minimum) | Hour | \$470.00 |
| Crane - 50 Ton | Hour | \$375.00 |
| Crane 30 Ton or larger | Hour | \$245.00 |
| Dozer -D-6 or equivalent | Hour | \$138.00 |
| Dozer-CAT D4 or equivalent | Hour | \$119.00 |
| Dozer-Cat D8 or equivalent | Hour | \$168.00 |
| Dump Truck - 5 CY | Hour | \$68.00 |
| Dump Truck - Trailer, 50-80 cubic yard | Hour | \$91.00 |
| Dump Truck-Tandem, 14-18 cubic yard | Hour | \$72.00 |
| Dump Truck-Trailer, 24-40 CY | Hour | \$76.00 |
| Dump Truck-Trailer, 41-60 CY | Hour | \$79.00 |
| Dump Trailer w/Tractor, 30 to 40 CY | Hour | \$82.00 |
| Dump Trailer w/Tractor, 41 to 50 CY | Hour | \$84.00 |
| Dump Trailer w/Tractor, 51 to 60 CY | Hour | \$88.00 |
| Dump Truck - 10 to 15 CY | Hour | \$70.00 |
| Walking Floor Trailer w/Tractor, 100CY | Hour | \$94.00 |
| Equipment Transports | Hour | \$102.00 |
| Excavator - Cat 320 or equivalent | Hour | \$155.00 |
| Excavator - Cat 325 or equivalent | Hour | \$165.00 |
| Excavator - Cat 330 or equivalent | Hour | \$175.00 |
| Excavator - Rubber Tired with debris grapple | Hour | \$185.00 |

This document in its entirety must be completed and returned with your Submittal

Unit Cost Fee Rate Schedule (Page 2 of 7)

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|--|------|-----------|
| <u>EMERGENCY ROAD CLEARING AND REMOVAL OF DEBRIS FROM THE PUBLIC RIGHT-OF-WAY (CONTINUED)</u> | | |
| Farm Tractor w/Boxblade | Hour | \$85.00 |
| Feller Bunchers 611 Hydro-Ax or equivalent | Hour | \$135.00 |
| Forklift - Extends Boom with debris grapple | Hour | \$82.00 |
| Jetter Vac Truck | Hour | \$225.00 |
| Loader - Bobcat, 753 or John Deere 648-E with debris grapple or equivalent | Hour | \$84.00 |
| Loader - Front End, 544 or equal with debris grapple or equivalent | Hour | \$134.00 |
| Loader - Knuckleboom -216 Prentice or equivalent | Hour | \$145.00 |
| Loader - Self, Knuckle Boom Truck, 25-35 CY Body | Hour | \$172.00 |
| Loader - Self, Knuckle Boom Truck, 35-45 CY Body | Hour | \$185.00 |
| Loader - Skid Steer-753 Bobcat w/Bucket or equivalent | Hour | \$79.00 |
| Loader - Steer-753 Bobcat Skid with Street Sweeper or equivalent | Hour | \$85.00 |
| Loader - Towed w/Tractor, Prentice 210 or equivalent | Hour | \$141.00 |
| Loader - Wheel JD 644, or equivalent, with debris grapple or equivalent | Hour | \$145.00 |
| Loader - Wheel, Cat 955 or equivalent | Hour | \$134.00 |
| Loader - Wheel, Cat 966 or equivalent | Hour | \$145.00 |
| Loader - Wheel, JD 644, 2-3 CY Articulated w/Bucket or equivalent | Hour | \$145.00 |
| Log skidder-JD 648E, or equivalent | Hour | \$125.00 |
| Motor Grader-CAT 125 - 140HP or equivalent | Hour | \$145.00 |
| Pickup Truck - Unmanned | Hour | \$16.00 |
| Portable Light Plant | Hour | \$31.00 |
| Power Screen | Hour | \$119.00 |
| Loader-Self, Scraper CAT 623 or equivalent | Hour | \$145.00 |
| Stacking Conveyor | Hour | \$32.00 |
| Stump Grinder/ Vermeer 252 or equivalent | Hour | \$83.00 |
| Street Sweeper | Hour | \$138.00 |
| Sweeper – open air broom | Hour | \$86.00 |
| Trackhoe 690 J.D. or equivalent | Hour | \$174.00 |

Unit Cost Fee Rate Schedule (Page 3 of 7)

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|--|------|-----------|
| <u>EMERGENCY ROAD CLEARING AND REMOVAL OF DEBRIS FROM THE PUBLIC RIGHT-OF-WAY (CONTINUED)</u> | | |
| Truck - 1 ton Pickup | Day | \$145.00 |
| Truck - 1/2 ton Pickup | Day | \$100.00 |
| Truck - 3/4 ton Pickup | Day | \$120.00 |
| Truck - 6 Wheel Drive Heavy Off Roads | Hour | \$45.00 |
| Truck - Box | Day | \$400.00 |
| Truck - Service | Hour | \$85.00 |
| Truck - Supplies | Hour | \$85.00 |
| Truck - Water | Hour | \$92.00 |
| Utility Van | Day | \$135.00 |
| Other (List) | | |
| Other (List) | | |
| Other (List) | | |

Unit Cost Fee Rate Schedule (Page 4 of 7)

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|---|----------|-----------|
| <u>DEBRIS REMOVAL SERVICES</u> | | |
| Debris Removal from Event Site and Hauling to DMS 0-30 Miles. | CY | \$10.94 |
| Debris Removal from Event Site and Hauling to Landfill or Final Disposal Site* 0-30 Miles. | CY | \$11.24 |
| Debris Removal from DMS and Hauling to Landfill or Final Disposal Site* 0-30 Miles. | CY | \$5.18 |
| Debris Removal from Event Site and Hauling to DMS 31-60 Miles. | CY | \$11.14 |
| Debris Removal from Event Site and Hauling to Landfill or Final Disposal Site* 31-60 Miles. | CY | \$12.34 |
| Debris Removal from DMS and Hauling to Landfill or Final Disposal Site* 31-60 Miles. | CY | \$5.98 |
| Debris Removal from Event Site and Hauling to DMS 61+ Miles. | CY | \$11.54 |
| Debris Removal from Event Site and Hauling to Landfill or Final Disposal Site* 61+ Miles. | CY | \$13.84 |
| Debris Removal from DMS and Hauling to Landfill or Final Disposal Site* 61+ Miles. | CY | \$8.48 |
| White Goods removal, segregation and disposal at approved location* | Item | \$48.00 |
| HAZWASTE removal, segregation and packaging at DMS for disposal by others | Pound | \$8.48 |
| Freon Management, Recycling and Disposal* | Per unit | \$49.00 |
| Carcass Removal, Transportation and Disposal* (Removal of debris that will decompose such as animals or organic) | Pound | \$1.15 |
| Waterway Debris Removal <i>Debris removal from canals, rivers, creeks, streams & ditches</i> | CY | \$78.00 |
| Sand Collection and Screening <i>Pick up, screen and return debris laden sand/mud/dirt/rock</i> | CY | \$19.56 |
| Vessel Removal | Unit | \$650.00 |
| Demolition of Private Structure Note: Non-RACM only. | CY | \$17.75 |
| Vehicle Removal | Unit | \$195.00 |
| Electronic Waste <i>Removal of electronic debris that contain hazardous materials, such as cathode ray tubes. Includes computer monitors and televisions</i> | Unit | \$49.00 |
| Biowaste Removal of waste capable of causing infection to humans <i>(Animal waste, human blood, pathological waste)</i> | Pound | \$12.50 |

*NOTE: Contractor will pay tipping fee or other disposal fee at final disposal site(s) and charge Franklin at cost. All final disposal sites must be approved by Franklin County.

Unit Cost Fee Rate Schedule (Page 5 of 7)

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|---|-------|-----------|
| <u>TREE OPERATIONS, INCLUDING HAULING</u> | | |
| Hazardous Trees Removal 6" diameter to 12" diameter | Tree | \$59.00 |
| Hazardous Trees Removal >12" diameter to 24" diameter | Tree | \$119.00 |
| Hazardous Trees Removal >24" diameter to 36" diameter | Tree | \$179.00 |
| Hazardous Trees Removal >36" to 48" | Tree | \$239.00 |
| Hazardous Trees Removal >48"+ | Tree | \$299.00 |
| Hazardous Limbs Removal >2" | Tree | \$88.78 |
| Hazardous Stumps Removal >24" – 36" | Stump | \$265.00 |
| Hazardous Stumps Removal >36" – 48" | Stump | \$315.00 |
| Hazardous Stumps >48"+ | Stump | \$395.00 |
| Stump Fill Dirt <i>Fill dirt for stump holes after removal</i> | CY | \$21.35 |

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|--|------|-----------|
| <u>MANAGEMENT AND REDUCTION</u> | | |
| Grinding <i>Grinding/chipping vegetative debris</i> | CY | \$3.25 |
| Air Curtain Burning <i>Air Curtain Burning vegetative debris</i> | CY | \$1.98 |
| Open Burning <i>Opening burning vegetative debris</i> | CY | \$68.00 |
| Compacting <i>Compacting vegetative debris</i> | CY | \$0.85 |
| Debris Management Site Management <i>Preparation, management, and segregating at debris management site</i> | CY | \$1.45 |

Unit Cost Fee Rate Schedule (Page 6 of 7)

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|--|------|--------------|
| <u>FINAL DISPOSAL</u> | | |
| Tipping Fees (Vegetative) <i>Fee includes negotiated contract price or pass through amount for vegetative</i> | CY | Pass Through |
| Tipping Fees (Mix) <i>Fee includes negotiated contract price or pass through amount for mix</i> | CY | Pass Through |
| Tipping Fees (C&D) <i>Fee includes negotiated contract price or pass through amount for C&D</i> | CY | Pass Through |

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|--|------|-----------|
| <u>MISCELLANEOUS EQUIPMENT & SERVICES</u> | | |
| Hay bales | Each | \$11.50 |
| Staked Silt Fence | LF | \$4.25 |
| Fill Dirt | CY | \$21.35 |
| Tree Protection, as required | LF | \$5.00 |
| Dewater, as required | Hour | \$75.00 |
| Bagged Ice, 50/100 lbs | per | \$18.25 |
| Bottled Water, Palletized Truck Load | Lb | \$4.00 |
| Bulk Water, Tanker | Gal | \$1.40 |
| Water Tanker for Bulk Water, Tanker | Gal | \$1.40 |
| Light Tower w/Generator | Day | \$165.00 |
| Office Trailer, 40 ft | Day | \$550.00 |
| Portable Toilet, Single | Day | \$24.00 |
| Portable Toilet, Single | Week | \$168.00 |

Unit Cost Fee Rate Schedule (Page 7 of 7)

| DESCRIPTION OF SERVICE | UNIT | UNIT COST |
|--|------|-----------|
| <u>PERSONNEL RATES</u> | | |
| Traffic Control Personnel | Hour | \$38.00 |
| Laborer | Hour | \$38.00 |
| Survey Person w/Truck | Hour | \$72.00 |
| Inspector w/Vehicle | Hour | \$72.00 |
| Chainsaw w/Operator | Hour | \$42.00 |
| Foreman w/Truck | Hour | \$59.00 |
| Superintendent w/Truck | Hour | \$65.00 |
| Climber w/Gear | Hour | \$54.00 |
| Mechanic w/Truck and Tools | Hour | \$59.00 |
| Ticket Writers / Individual | Hour | \$33.00 |
| Clerical / Individual | Hour | \$33.00 |
| Program Management Services – Professional | Hour | \$80.00 |
| Program Management Services – Administrative | Hour | \$34.00 |
| Other (List) | Hour | |
| Other (List) | Hour | |
| Other (List) | Hour | |