

## **TAB E: PROPOSAL MATRIX**

## **MANAGEMENT APPROACH**

Graham County Land Company (GCL) has been providing comprehensive disaster debris cleanup services for over 3 decades including cleanup of all FEMA classified debris typically following severe storm events such as hurricanes, tornadoes and flooding. Additionally, we have provided cleaning, sifting, and placement of sand on beaches as well as rebuilding levees, bridges and road throughout the Southeast United States.

While every disaster event and its subsequent cleanup efforts will have many unique issues that must be addressed, GCL will work closely with your leadership team to address any debris issues as necessary. Our approach includes comprehensive assessments, plan preparation, information management, debris removal, dump-site management, debris reduction, demolition, and disposal. Our technical approach will overview services that are offered and the GCL recommended approach to address these project needs. GCL has extensive experience with disaster debris volumes well exceeding 250,000 cubic yards and have provided references to that effect. GCL's technical approach and methodology is a result of our collective experiences doing this type of work over the last 30 years within both GCL as well as when the entire leadership team worked for Phillips & Jordan Inc.

GCL prides itself in making sure we are ready to assist you well before an event takes place by continuously monitoring critical weather and other disaster events that might impact your area. We take steps to touch base with your key leadership team and assure you we are prepared to mobilize quickly when we receive a Notice to Proceed (NTP). In many cases as mutually agreed, we dispatch a key project lead even before the impact of a major event to work with your team planning efforts.

Following a major disaster, a site location, identified in either the solicitation or mutually agreed upon following NTP, GCL takes actions to promptly transition to "ready" status. This process involves preliminary notification of our advance operations team, an additional contact with your office, a preliminary assessment of the damages and a review of work plans given the context of the specific event. We will review key personnel and equipment resources and promptly identify those best suited to fulfill the senior field management roles for this project. The project management team will be activated and committed to internal planning until such time as we determine the status of our participation in the event.

**Technical Approach & Methodology:** GCL's organizational approach to disaster response efforts involves the mobilization of the following three primary disciplines to the project:

**Stage - Notice to Proceed (NTP) - Pre-execution Planning** - Upon receipt of the NTP, GCL will dispatch the team to the location designated by the Contracting Officer. Led by an Operations Manager, this team will include those highly experienced in the requirements of this solicitation as well as with the specific services outlined in the NTP. In addition to the team and simultaneous with receipt of the NTP, GCL will activate its advance operations team comprised of the following major components: Logistics / Select Subcontractors / Contract Specialists

**Select Subcontractors:** Through GCL's collective past experiences, we have identified a group of subcontractors that may be utilized immediately following a significant event. Where possible, GCL will take steps to incorporate registered minority-owned subcontractors supporting the local region where work is being performed. Our available resources of subcontractors represent a variety of disciplines and are critical during the initial planning stages of operations. These subcontractors will be required in the early stages of operations. Our subcontract partners will participate in the planning stages of the project and will assist in the development of project specific work plans.

This will include development of the Environmental, Safety & Health (ES&H) plans in an anticipation of the NTP. Additionally, they will be the first to be mobilized to the project. GCL has extensive experience with these firms in disaster response efforts.

Contract Specialist: If required, a contract specialist will be assigned to the project. In the advanced planning stage of mobilization, this individual will review the proposals submitted in connection with the award. Underlying estimates that support base pricing will be reviewed. Commercial requirements outlined in the contract will be identified and satisfied including (but not limited to) certificates of insurance and letters of authority. An assessment will be made of administrative resources required to support the office and preliminary arrangements will be made to satisfy these needs.

Debris Removal/Reduction Services: It is presumed that an NTP will be issued for debris removal and reduction services based upon the response strategy developed in connection with the Pre-Execution Planning. The initial services will include:

- Equipment check-in and worker orientation (inclusive on environmental awareness, worker protection training and medical reviews as needed)
- Energy line clearance
- Push-back
- Waste segregation
- Load and haul
- DMS site construction (if necessary)
- Debris site management
- Debris reduction
- Recycling
- Debris disposal

GCL owns sufficient resources to fulfill a 24-hour mobilization requirement without reliance upon subcontractors. In addition we have the transport fleet needed to satisfy the mobilization criteria. As detailed in our project disaster response team resumes and corresponding letters of commitment, GCL has a deep and highly experienced management team affording us the capability to very quickly staff project management teams on multiple fronts.

Equipment Staging: As necessary, an equipment staging and check-in area(s) will be established in each geographic area agreed to in the work plan. This area will serve as a mobilization 'hub' for incoming workers, equipment, and subcontractors. Ideally, the site will be hard surfaced, appropriately sized and located in area that does not conflict with the response efforts or adversely impact the general public. The command center(s) will be set-up at each check-in site and will support the Contractor and Agency personnel involved in the check-in process. GCL's safety supplier will be quickly mobilized to the check-in sites to ensure adequate supplies of personnel protective equipment and traffic control devices are in place to satisfy requirements and site-specific safety needs.

Equipment & Personnel Check-In: Prior to beginning work, all project personnel and equipment will be processed at a resource staging area. An appropriately sized all-weather facility (tent) will be established to handle the expected number of personnel. An equipment marshaling area will be organized in a manner that allows ample storage for space for the

equipment coming in, the equipment that has passed inspection, and the equipment returning from the field each day.

Personnel Check-in and Orientations: Employer and personnel data (including emergency contact information) will be collected and properly documented.

Subcontractors: Work documentation, subcontract overview, Health & Safety Orientation, payment processing and pay cycles, payment disputes, contact numbers, ethics training and Anti-Kickback Policy will be reviewed and tracked.

Hauling Units: Inspection, Commercial Driver's License Verification, Load Carrying Capacity Certification placards will also be established.

All Other Equipment: Placard showing proof of inspection will be established.

Daily Planning Meetings: At the inception of the project, the contractor will establish a centralized staging area in each discrete geographical area. Debris removal crew supervisors will report to this staging area for daily debriefing. This meeting will be conducted by the Operations Manager. These daily meetings will form the foundation of the debris removal efforts. Problems will be identified and corrected. The general format of these meetings will be as follows:

- Collection of daily reports
- Foreman reports
- Area covered current day
- Problems encountered
- Resources needed
- Environmental and safety issues
- Production Concerns
- Local issues and complaints
- Assignments for the next day

The primary objective of these meetings is to produce a coordinated effort among team members. Information is exchanged between team members, priorities clarified, and any problems are resolved. These meetings help ensure the completion of key project milestones within established parameters and timelines, improve timely communications among all team members, and build exceptional camaraderie among all project participants.

Debris Removal: GCL will be responsible for debris collection and removal from the affected areas. Debris will be scattered throughout the area in the form of uprooted trees, fallen branches, and other small and large vegetative debris. Additionally, mixed debris consisting of C&D-type material is to be expected. It is possible that a broad range of special wastes will be commingled throughout the waste stream. Eligible debris is defined as "materials originating from the effects of any natural or man-made catastrophe or major disaster." Unless specific authorization as granted by the Contracting Officer, eligibility will be confined to debris located on the public rights of way and will exclude debris originating from commercial sources.

Passes: Specific task orders will address a number of pass requirements. Generally, rural and semi-rural work environments require less passes than urban environments. With each pass, debris becomes more and more scattered resulting in increased costs. It is typically possible to complete the work requirements in as few as three (3) passes.



Work Zone Safety & Traffic Control: Work zone safety and traffic control is critical in ensuring the protection of workers and the general public. Vehicular traffic must be provided with adequate warning along with clear, positive guidance to ensure a safe transition and travel through the work zone.

Vegetative Debris: Vegetative debris (stumps, logs, limbs, brush, leaves, etc.) may comprise the bulk of the debris stream from a hurricane if that hurricane is a Category III or less. These storms typically have minimal damage to structures and typically generate predominantly vegetative debris. In contrast, Category IV or V hurricanes, or storms that cause flooding, may result in significant damage to structures and will increase the percentage of construction and demolition debris that will be commingled with other debris.

Construction & Demolition Debris (C&D): C&D includes waste building materials, packaging, rubble resulting from explosion, remodeling, repairs and/or demolition operations on houses, commercial buildings and other structures. Such wastes include (but are not limited to) masonry materials, sheet rock, roofing waste, non-asbestos insulation, scrap metal, wood products, uncontaminated concrete, soil, brick, asphalt paving waste, and ash resulting from the combustion of untreated wood products.

Loading & Hauling Debris Collection & Transportation: Debris will be transported from the streets to the agreed upon disposal sites. With exception of rubber-tracked skid steer loaders, tracked equipment will be prohibited on roadways. All hauling units will be mechanically loaded and capable of properly dumping their loads. Side boards will be restricted as needed. All trucks will comply with applicable federal, state, and local rules and regulations, including tarping requirements.

The following categories of haul units may be utilized:

- Road-tractor & dump trailer or walking floor trailer
- Self-loading truck
- Dump truck
- Heavy duty pick-up and dump trailer

Additionally, trucks will not be overloaded, and overhanging debris will be trimmed at the loading site. By implementing both these practices, debris dislodged from trucks during transportation will be minimized. Roving crews will be formed to patrol the streets and gather debris that may have fallen from trucks onto the roadways. Even though our loads are trimmed and contained with tailgates, often we are not the only contractor hauling debris.

Claims Management: GCL will make every possible effort to close out all damage claims prior to shutdown of field operations. We will assign a Claims Manager to this project. This individual will address all claims for damages to property allegedly caused by our operations. A claims database will be created to log each reported claim. Our claims manager will investigate and document each claim. Based upon the findings of our claims investigation we will either admit or deny liability. Many of the claims typically are small in nature. Depending upon the magnitude of a claim, our insurance company may become involved.

<b>DISASTER EVENT WORK BREAKDOWN STRUCTURE</b>																											
<b>TASK NAME</b>	<b>Weeks</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>13</b>	<b>14</b>	<b>15</b>	<b>16</b>	<b>17</b>	<b>18</b>	<b>19</b>	<b>20</b>	<b>21</b>	<b>22</b>	<b>23</b>	<b>24</b>	<b>25</b>	<b>26</b>
<b>COMMUNICATIONS</b>	26																										
GCL Initial Response	0.25																										
Debris Stream Assessment	0.5																										
Base Camp Activation	0.6																										
Contract Administrator/Planning	26																										
Disposal Site Setup	0.5																										
Subcontractor& Equipment Resp.	0.5																										
Employee & Equipment Check-In	0.3																										
Road Clearance	2																										
Curbside Pickup	21																										
Debris Reduction	19																										
Debris Final Disposal	3																										
TDSRS Restoration	1																										
Billing, Invoicing, & Reporting	24																										
Project Closeout Process	2																										

First, understand the communications concerning a specific event starts well before the actual event takes place. Our team lead point of contact would be in communications with your organization lead discussing issues and actions. In many cases, our lead Program Manager would be on-site to meet as needed to address possible strategies given various anticipated storm events.

Regardless of size, every emergency event is unique. While the above work breakdown structure summarizes with a broad brush the general processes involved with most emergency event debris removal projects, it is important to recognize that properly planning for each unique event with involvement of appropriate community/state/federal personnel is essential. Although the above plan presupposes a 26 week span of time, the actual timeline may be significantly shorter (4 - 8 weeks or less) depending upon the event, the magnitude of damages and the priorities that are mutually agreed upon that must be addressed.

Additionally, there will be numerous subtasks under each of the above task items to address the unique findings following an initial assessment of the event damages and the specific needs of the community and administration. Lastly, there will likely be additional tasks that may not be reflected above that should be included as well depending upon the magnitude of damage caused by the event and the mutually agreed upon strategies necessary to address these issues/findings.

## **Technical Approach**

### **Debris Management Site (DMS)**

Selection of and appropriate DMS will consider the following items:

- Presence of wetlands, endangered species, sensitive plants, etc.
- Presence of adjacent surface water bodies, storm water conveyance systems, drainage structures, retention ponds, etc.
- Relatively flat topography to minimize storm water erosion and runoff issues
- Ingress and egress to the property and ability to control traffic
- Avoid sites near residential communities, hospitals, churches, daycares, etc.
- Proximity to nearby sanitary landfills for debris disposal, soils for use in daily cover, etc.
- Proximity to recycling options (i.e. mulch and chip disposal, steel, concrete crushing, etc.)
- Public versus private property - use of publicly-owned lands is preferable and will avoid costly and time-consuming leases.

### **DMS Site Layout and Design Considerations**

Most elements of normal daily living may be required to support the investigative, reduction and disposal, and monitoring operations ongoing at the DMS. These will include: an incident Command Center, a warehouse for PPE or other equipment storage, a mess center, re-hydration and sanitation stations for the general workforce, decontamination stations for both personnel and equipment, and personal health stations. Prevailing winds will be considered as it relates to on-site operations and the surrounding community.

**Site Design** - The sites will be designed so that the incineration pits are located a minimum of 500 feet from the nearest occupied building. Roads will be designed with separate incoming and outgoing areas, where possible, to expedite truck flow in and out of the site. Large turnaround areas between 5,000 and 10,000 square feet will be constructed to enable multiple trucks to turn around and back up to the debris pile to dump their loads simultaneously. Truck spacing is critical to ensure safe operation. Wood chipping operations will be located a minimum of 300 feet from all areas where personnel are actively working because of the potential hazard of flying debris.

**Site Clearing** - Clearing of vegetation will be performed using heavy equipment (bulldozers, front-end loaders, excavators, etc.) to construct the access roads. Clearing will be minimized in areas not being worked to reduce the potential for erosion and dust generation. Cleared vegetation will be stockpiled with the hurricane debris for incineration or chipping and grinding. Prior to initiation of clearing activities, consideration will be given to storm water run-off and erosion control so that land clearing activities do not cause uncontrollable erosion and run-off problems."

**Construction & Demolition Staging Area** - C&D debris may be staged for consolidation and/or transfer to larger hauling vehicles at the DMS. Local conditions may dictate that C&D debris is directed to bypass the DMS and be hauled directly to the final disposal area.

**White Goods** - White Goods are typically washers, dryers, air conditioning units, refrigerators, freezers and stoves found in a typical home. Once recovered, these units must be emptied of all fluids and liquids before recycling the steel. Depending upon the total number of these units, it may be necessary to crush and bale prior to hauling to a recycling location or final disposal.

**Stockpile and Storage Area** - When processing large volumes of debris, sufficient areas must be left open for the staging of unprocessed and processed debris. This is necessary for efficient operations and helps to ensure that processing operations are not interrupted by either slow delivery and/or disposal haul-off operations.

**Road Building** - Access roads will be constructed for the trucks at each site. Crushed rock or gravel will be used to provide a road base that will prevent soil erosion, reduce dust generation, and provide truck access during rainy weather. As the project progresses, additional applications of rock will likely be necessary to maintain the roads. Additional reserves of rock will be maintained on site to repair and rebuild roads due to road relocation, mud accumulation, and compression of the rock into the underlying soils as a result of heavy truck traffic.

**Observation Tower Erection** - Observation towers can be erected at each site for personnel to observe the contents of each truck. Towers will be erected at the entrance and exits of each dump site. Towers will be constructed per specifications and anchored into the ground, and protected by physical concrete barriers. Each tower will have access to electrical outlets, contain a fire extinguisher, extra personal protective equipment (PPE), a first aid kit and other life support features. In addition, consideration will be given to protection of personnel from the elements; therefore, additional comfort features can be added. Observation towers will be situated at the entrance to the disposal sites in such a position as to provide the observers a good view of the truck beds and waste. Trucks containing any waste other than vegetative debris will be directed to the proper disposal area established to accept the specific waste (i.e., HHW, White goods, etc.)

**Dust Control Plan** - A dust control plan will be prepared to address methods that will be utilized to minimize the generation of fugitive dust on the DMS from daily operations. The dust control plan will consider high traffic areas; areas where debris is being sorted, dumped, loaded or otherwise disturbed; debris storage areas, etc.

**Personal Protective Equipment Supply & Training** - Debris processing operations will require the establishment of "Exclusion Zones", wherein Personal Protective Equipment (PPE) must be worn by all who enter. During DMS orientation, personnel may be required to submit to a health screening, and test fitting and training in the wearing and use of PPE. As most elements of PPE are designed for one-time use, and in anticipation of a very large workforce, supply stations or other facilities may be required at the DMS.

**Mess Center** - During 24-hour per day operations, workers, managers and administrators must have ready access to on-site mess centers and protected eating areas. Additionally, these facilities are often used for briefing large numbers of workers. The Mess Center is normally situated in close proximity to the office trailers, Incident Command Center (if necessary), and supply and medical facilities. The necessity for a mess center will depend upon the nature of the disaster, location of the workforce, and availability of food sources.

**Personnel Hygiene Stations** - Personnel Hygiene Stations range from portable toilets and hand-washing stations to full shower, toilet and locker facilities. The need for each of these type stations will be dictated dependent upon the size of the workforce, the nature of the debris being processed, and the identification and type of the hazards that must be contained on site.

**Recycling Operations** - Space for active recycling activities would be included in the layout.

**Burning/Incineration Operations** - Incineration is the most effective means for vegetative debris reduction and will be utilized in most hurricane debris responses. A firebreak area will be

constructed around the perimeter of any burning/incinerations locations. Open burning piles, and air curtain incineration pits and boxes will be a minimum of 1000 feet from the nearest occupied building and a minimum of 500 feet from the nearest structure. A water supply sufficient to fight an uncontrolled fire on the site and the equipment necessary to extinguish the fire will be maintained. Each burn location will be extinguished, watered down, and allowed to cool prior to ash residue being removed.

**Grinding/Mulching Operations** - Grinding and chipping is an effective method for volume reduction of vegetative debris. Adequate safety zones will be established surrounding the grinding/mulching areas to protect against debris that is "thrown" from the grinding machinery.

### **Site Management**

The following items are critical components to managing a safe, productive, efficient, and environmentally appropriate DMS:

**Traffic Control** - Traffic control issues are critical to the successful and safe completion of DMS Management. Several thousand loads of debris could be hauled to the sites each day. Therefore, site specific traffic control plans will be developed and incorporated into a Traffic Control Plan for the entire operation. Trucks containing vegetative debris will be directed to the debris depository areas of the disposal sites in an orderly manner down the one-way entrance road. Upon obtaining clearance from the designated flagger at the depository area, the trucks will back up, dump their load, and exit the site on the one-way exit road.

**Debris Staging/Storage** - When a truck carrying debris arrives at a site, a monitor will direct the truck where to dump. The debris is staged and pushed up by dozers. In the case of vegetative debris, the equipment operators will attempt to separate tree stumps and large logs from the general rubbish pile. The debris will be segregated at the site as to reduce the occurrence of commingling. Once the vegetative and C&D debris has been deposited at the base of the debris storage pile, dozers and excavators will be used to move and pile the debris. Debris piles will be compacted and constructed with a slope as to prevent loose debris from rolling or falling down the sides of the piles. HHW will be unloaded into the designated storage area and maintained there until proper permanent disposal method is agreed upon.

**Spill Contingency** - During the operation of the burn pits and the stockpiling of vegetative debris at the sites, air blowers, excavators, dozers, and other heavy equipment will be fueled and serviced on-site on a regular basis. There is a high potential for spills of fuel, oil, and hydraulic fluid during equipment refueling and service. There is also the potential for releases from mechanical failures and broken lines and hoses. Therefore, a Spill Contingency Plan (SCP) will be implemented. The procedures that comprise the spill contingency plan are as follows:

- \* Operating procedures that prevent spills
- \* Control measures installed to prevent a spill from reaching storm drains, leaving the site, or percolating to groundwater
- \* Countermeasures to contain, clean up, and mitigate the effects of a spill

**Health and Safety/Environmental Monitoring** - Health and Safety monitoring will be conducted. The focus will be to maintain an orderly, well-managed site with primary emphasis on clear positive guidance for truck drivers, spacing of equipment to avoid close interaction of trucks with ground personnel, and spacing of trucks (two times height of the bed)

**Site Cleanup/Restoration** - In general, the site general restoration requirements are to return the property to the owners in as similar condition as possible to its pre-construction state. A GCL representative will visit with the property owner prior to site restoration to understand and discuss any concerns and expectations relative to site restoration.

### **Debris Reduction**

Debris Reduction will be accomplished through one or more of the following processes:

**Pit/Trench Burner** - Pit/trench burners are self-contained, trailer mounted systems that include a power plant, mechanical drive system, blower fan and fuel tank. These units have a manifold that delivers the "air curtain" for pit/trench burning. On-site assembly of the carrier pipe and manifold components is required. The pit/trench is constructed using a backhoe, excavator or similar equipment. The earthen trench is constructed by either excavating down into the soil or by piling up soil to achieve a trench that is the length of the manifold. Very sandy soils and high water tables may prevent the excavation of a pit/trench of appropriate depth. Burning operations can usually run for three days before the ash in the trench will need to be removed or buried. The trench can be reused as long as the earthen sides of the trench remain stable. Once they start to deteriorate, emissions will begin to increase and throughput will decrease.

**Incineration Boxes** - Incineration boxes are refractory lined enclosures that are completely self-contained and do not require set-up or tear down. The refractory lined fire box allows for more controlled burns without the need for an earthen pit or trench. Doors at the end of the machine allow for ash removal. The unit can be dragged on its skids around the site for dumping of ash and/or repositioning. The ash can also be removed by scooping it out with an excavator. The area inside the refractory walls is open to the ground. The vertical refractory walls not only enhance the efficiency of the air curtain principle, but also aid in the combustion process by retaining the high temperatures generated within the chamber.

### **Grinding/Chipping/Crushing**

There are two principle purposes for grinding, chipping or crushing both vegetative and C&D debris (where applicable). The first purpose is to prepare the debris for some measure of beneficial reuse, including but not limited to recycling of metals, reuse of road building materials, recycling of glass, and the use of clean, woody materials as mulch and as part of daily cover at landfills. The second purpose is the reduction in volume of the area these materials will occupy in their final disposal location such as a landfill.

Horizontal grinders are normally used to reduce lengthy materials such as tree trunks. Tub grinders are utilized to reduce bulky materials such as stumps, tree branches, short logs, brush, and other vegetative materials. Rubble crushers are used to reduce road bed materials back to their nearly original state prior to mixing and grading. Large commercial debris grinders will be set up at each site in order to convert some of the debris into wood chips suitable for use as mulch. A knuckle loader or excavator will be used to load debris into the grinder. The grinders will be primarily used for debris such as stumps, which are not suitable for incineration or where incineration is not an approved disposal option. Due to the noise generated by the grinders and the hazard of debris being ejected from the machine, the grinders will be set up at least 300 feet from all other work areas. The 300 foot boundary will be marked by physical barriers, caution tape and appropriate signage. A pre-work hazard assessment will be conducted and a safe work plan will be included as part of the Site Safety and Health Plan.

Grinding will be limited to C&D materials that have been sampled to show that asbestos-containing materials are not present (i.e. comprehensive housing survey) or a verification that

"suspect" asbestos containing materials are not present. This primarily limits the C&D grinding to construction lumber, metal, concrete, glass, and synthetic fiber materials. Although grinding of suspect or known asbestos-containing materials is regulated by the NESPAPs (40CFR61) and most State programs, it may be considered in certain applications given proper regulatory waivers and No Action Assurance record documents from applicable agencies.

### **Disposal**

Each debris stream will be segregated and managed. Waste disposal will be conducted in accordance with a hierarchy of waste management as follows:

- \* Recycle
- \* Reduction
- \* Disposal

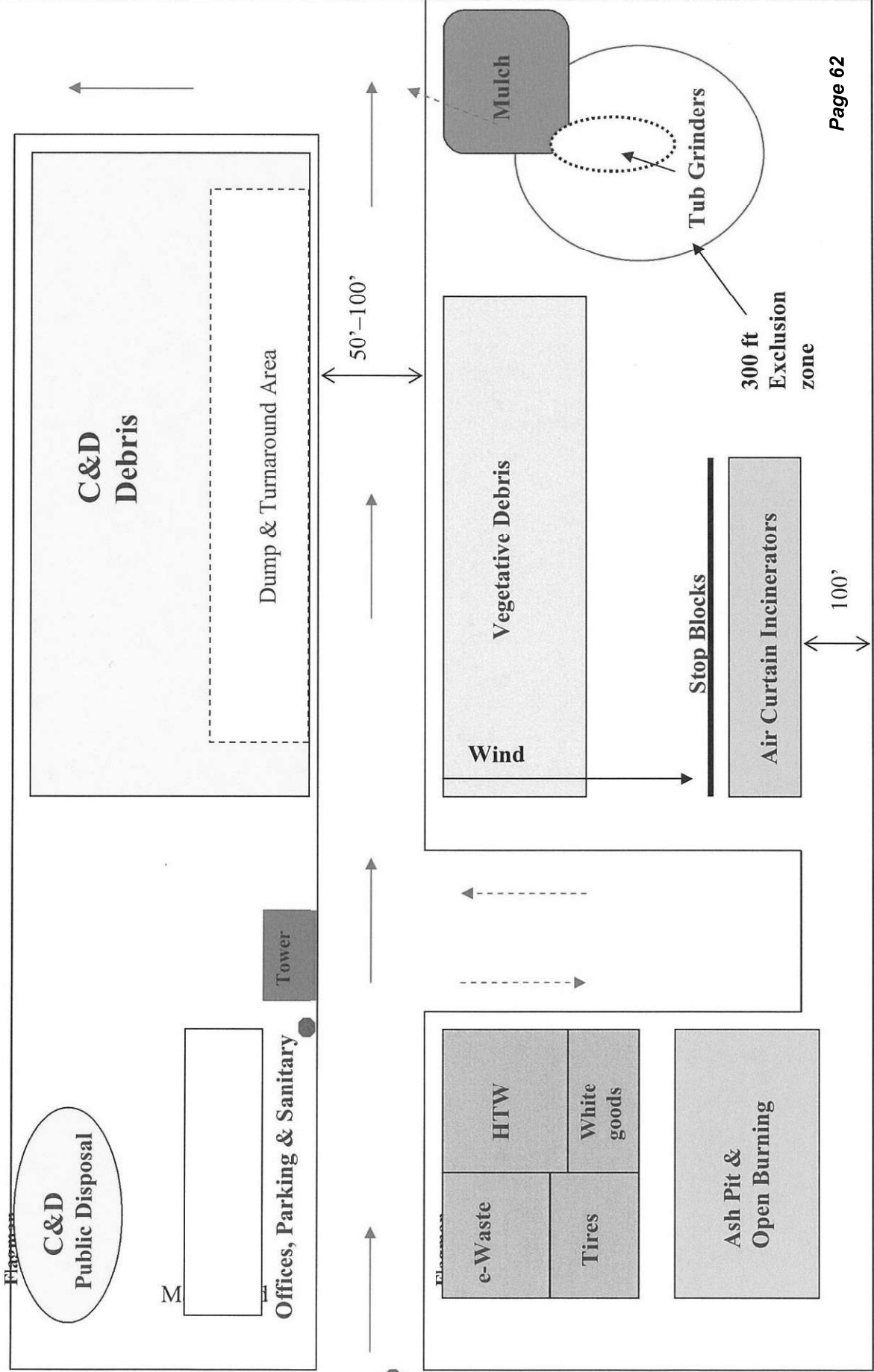
As much of the debris stream will be recycled as is economically feasible. If the waste is not recyclable, methods for reducing its volume will be considered. Finally, where recycling and reduction are not possible, landfill disposal will be utilized. The assessment of applicable disposal options takes into account a variety of parameters including (1) worker health and safety, (2) positive and negative environmental impacts, (3) speed and execution to allow the return of residents, (4) cost of operations and (5) the availability of recycling markets and disposal facilities. Below is a summary of the disposal options for each waste stream anticipated during a typical debris clearing mission.

**Vegetative Debris** - Vegetative debris will either be incinerated or chipped to reduce volume. Chipped vegetative debris can be re-used as mulch, landfill daily cover, as fuel for burning, or disposed of in a yard waste landfill. The ash from incinerated vegetative debris must be staged properly to minimize storm water contact, and tested for content of heavy metals prior to disposal in a landfill, for land use applications, or use as a fuel. The possible presence of termites in the vegetative debris must be considered when evaluating re-use options.

**C&D Debris** - C&D wastes can either be incinerated or landfilled depending on the level of segregation that has been carried out on the waste stream. Incineration of this bulk waste may be an effective method for waste reduction and has been considered on other large scale projects. Before incineration can be carried out, the waste stream would require a stringent segregation of materials such as household hazardous wastes, asbestos wastes (friable and non-friable regardless of its form), plastics, electronic devices, synthetic fibers, hydrocarbon wastes, etc. The incomplete combustion of many of these items during incineration could lead to the formation of compounds that are of environmental and health concerns (i.e. dioxin furan). The ash from incinerated C&D must be staged properly to minimize storm water contact and tested for content of heavy metals and various organic substances, prior to disposal in a landfill. Once non-C&D and non-vegetative materials are segregated, including suspected/presumed asbestos containing waste that may become friable (e.g., cementitious transite panels, 6 inch square vinyl floor tiles, etc.) the C&D material can be disposed of at C&D landfills. Before landfilling, the C&D material could be reduced in size by shredding/grinding.

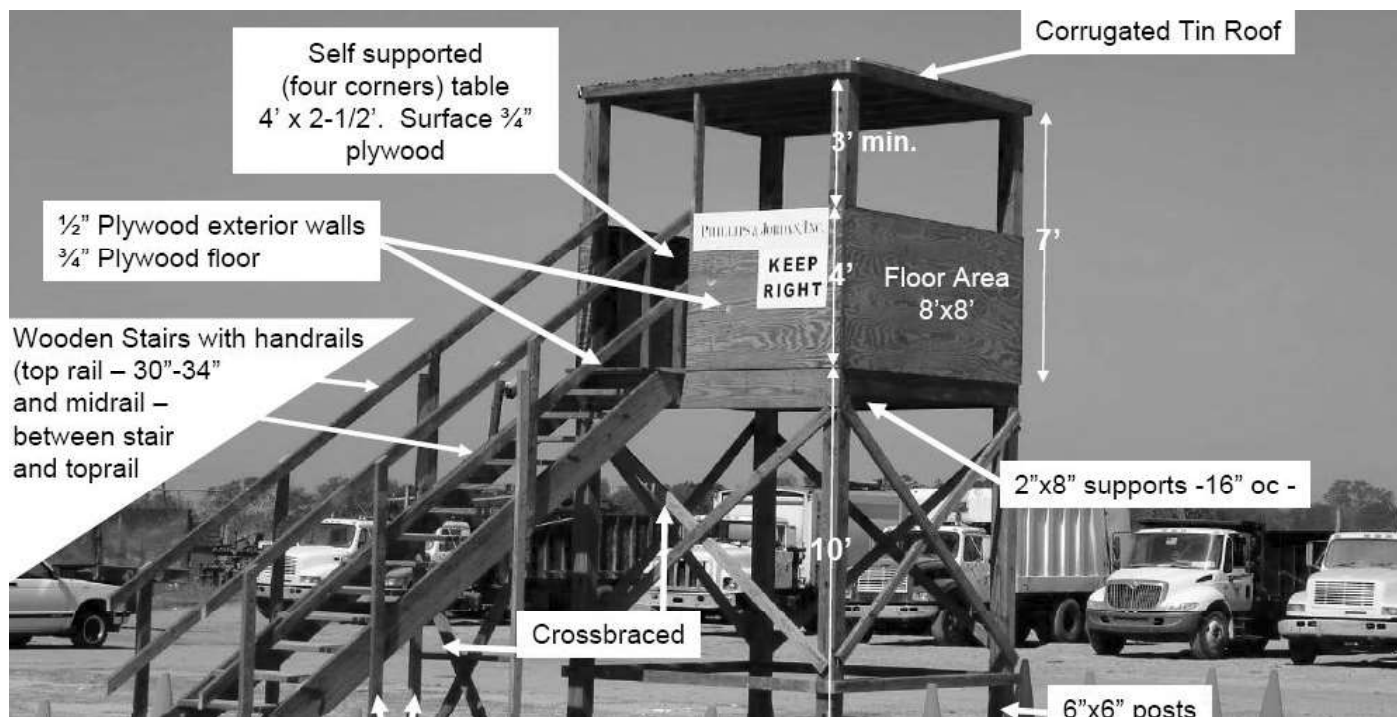
**White Goods** - GCL will remove white goods from the curbside and stage them at designated DMS. Upon being staged, GCL will remove putrescible wastes, refrigerants or other hazardous materials from the white goods. Wastes removed will be recycled or disposed at the appropriate licensed waste disposal facilities. Once the hazardous and petroleum materials have been removed, the white goods will be recycled by crushing, baling, and shipping them to a licensed scrap recycling facility. In the event a local or regional market does not exist for recycling, or quantities are insignificant, landfilling of white goods will be used.

**Debris Management Site Layout Concept**





## INSPECTION TOWER SPECIFICATIONS



The above is an example of a constructed inspection tower that can be used at a Reduction Site, Disposal Site and all Temporary Debris Reduction (TDSR) sites. Typically, we construct these towers using wood or equivalent structural steel members. The floor elevation of the tower is typically 10 foot above the existing ground elevation with a floor area of 8' by 12', constructed of 2"x10" joists, 16" O.C. with 3/4" plywood supported by four 6" x 6" posts.

Around the floor perimeter area, a 4' high wall is constructed of 2" x 4" studs and 1/2 inch plywood. Additionally, the floor area is covered with a corrugated metal roof with 2' eaves all around with rain gutters to protect the access stairs from roof run-off. The roof joists are spaced no greater than 24" O.C. providing a minimum of 7 ft. of headroom below the roof support joists.

Access stairs are constructed a minimum of 36" wide with a 42" handrail with a mid-rail on both sides of the stairs. Stair treads will have a non-slip surface for all weather access. Unless specified differently, these Inspection towers will have as a minimum a worktable that is 6'L x 30"W x 42" H with a 3/4" plywood top supported at all four corners. The inspection tower would be provided with a means to protect occupants against inclement weather (e.g. rain, wind, dust, etc.).

Inspection towers would be installed in the center of a 14' by 18' level pad and properly anchored and braced to withstand a 45 mph wind load. Each tower would be supplied with adequate lighting and 120v power with a minimum of four duplex 120v receptacles. Two receptacles would be provided for the worktable area and one receptacle on each adjacent wall mounted 42" above the finished floor. A safety barrier will be established on each active side of the tower.

If a generator is necessary, each will be equipped with GFCI & FE and positioned a minimum of 50 feet from the inspection tower to reduce noise and exhaust emissions for tower occupants and support by a minimum of a 250-Watt uninterruptible power supply (UPS). A fire extinguisher and first aid kit with proper signage noting each of these important resources.

## **SAFETY PROGRAM**

It is the policy of GRAHAM COUNTY LAND COMPANY to provide a safe and healthy place of employment, free of recognizable hazards, for all of its employees and for the public in each of this corporation's operations, and to voluntarily abide by all safety regulations as they pertain to our industry. Safety and health will always take precedence over more expedient unsafe operations. Every attempt will be made to provide equipment and operational conditions that will make for a safe and healthy work place. We provide safety and health education and training to each of our employees: all of whom are expected to fully understand and follow the Rules of Safety that are provided for each job site. Likewise, subcontractors are required to abide by the provisions of this policy.

### **COMPANY VALUES**

While there are many definitions of the word profit, within GRAHAM COUNTY LAND COMPANY, we try to define profit as "a return gained for both the corporation and our employees for serving our customers well" and as such, we will always strive to ensure that:

1. The safety of our people and our clients is more important than profits;
2. Regulatory compliance and environmental protection are more important than profits;
3. Our reputation is more important than profits;
4. Quality service and a satisfied customer are more important than profits;
5. We will only bid work we can do safely, adhere to regulatory compliant and at high quality standards at a reasonable profit;
6. We thoroughly plan our projects, estimates, procedures and programs;
7. We utilize top quality people;
8. We treat our employees with respect and dignity;
9. We are always truthful and ethical in all our discussions and dealings.

Each member of management must have goals and values in mind when managing a unit, regardless of the size and complexity. But in our operations, we must always be mindful of these points in order to assure the success of our Company. The end does not justify the means in any situation. We want to win, but not at all costs.

### **MISSION STATEMENT**

Provide our customers with the highest standards of ethics, safety, performance and professionalism.

#### **Our Commitment**

Safety will always be an integral part of the GRAHAM COUNTY LAND COMPANY culture. Our actions will enhance the safety of our people as well as protect the interests of our customers. We will always be sensitive to public health and the environment by maintaining a steadfast commitment to environmental compliance.

#### **Our People**

Our people are our greatest asset. We will provide a challenging yet rewarding work environment that recognizes innovation, integrity and team building.

Graham County Land Company has a strong safety culture. It is a way of life for all of us. The Executive Leadership team has a combined experience of over 150 years in the construction industry, and all of them has safety as their top priority. The Corporate Safety Manager for GCL has been in the health and safety industry for 36 years. He was a Paramedic/Fire Fighter for 25 years and then came into Corporate Safety in 2005. He has a vast knowledge of construction safety, he has overseen safety for disaster recovery projects such as, Katrina, the Alabama & Kentucky Tornados, United States Army Corp Engineers (USACE), DOT projects, railroad projects just to name a few. He has over 5 years' experience in the Oil & Gas industry. He wrote the first safety training program for Oil & Gas work called Roustabout. This type of work is very hazardous, crews conduct numerous hazardous task on Oil & gas sites. Several Oil & Gas companies gave this safety manual very high praises. Following the Alabama Tornado recovery clean-up, our Corporate Safety Manager was invited to sit on the USACE safety committee for two years, from 2011 thru 2013.

Our company is fully committed to safety, we feel that safety is not just a word or something on paper. Safety is something that should not stop at the end of the work day, we feel that safety should be a daily thing even at home. Graham County Land believes that our people are the heart and soul of who we are. We strive to teach our employees that their health and safety comes first. Our training/teaching is designed to carry with them not only at work but throughout their daily lives.

Graham County Land Company is a current member of the ISNetworld. This program is designed to prequalify companies on their safety to allow them to work for energy companies. ISNetworld is a safety compliance program, they are the global leaders in contractor and supplier management. They support more than 400 hiring clients in capital-intensive industries to help more than 60,000 contractors and suppliers with operations in over 75 countries. Not just anyone can be a part of this program, Graham County Land Company is proud that we have a safety culture that allows us to participate in this program. GCL has daily safety procedures for each project, each crew supervisor has a daily safety briefing with their crew. They conduct what is called a JSA (Job Safety Analysis) before starting their work. The JSA form is filled out, discussed and reviewed to insure that each worker has a full understanding of the daily task, the potential hazards and the steps they will take to eliminate those hazards and this is all documented on this form. GCL safety management also sends out a weekly safety Toolbox with a primary safety topic to each crew. The supervisors read/discuss the toolbox topic and allow for worker participation. Each worker then signs-in to show their attendance.

Graham County Land Company has other safety programs as well. We have what is called an equipment Operator Qualification program. This is designed to insure that our equipment operators are knowledgeable, trained and have experience on all of the equipment they operate. GCL conducts a monthly safety conference call with all of its supervisors/foremen, this allows us to communicate with the crews and reinforce our safety culture. This call also allows the field supervision to discuss any safety concerns, ideas or needs they may have. The GCL Executive management always participates in these calls. GCL has a drug free workplace program, we currently use a company called, Fortier Substance Abuse Testing. This company helps us to establish and maintain a drug free environment, they helps us conduct a quarterly random drug test as well as the required DOT drug testing for our CDL drivers. Fortier also sets up drug testing facilities all over the country for us, this allows GCL to test all new employees, conduct random testing, and post-incident testing no matter where our work is taking place.



The GCL safety team conducts job site safety audits on a regular bases. The reason for this is to show safety support for the crews and to view the ongoing work to make sure that all of our safety procedures are in place. A full safety report in written on each safety audit, then these reports are reviewed by GCL Executive Management. This allows for even more safety communication between our work and the company management. These safety audits also allow for any safety adjustments that may be needed. Graham County Land will always strive to improve on safety, the construction industry is an ever changing and growing entity, but one thing will remain a top priority for GCL and that is safety. It is the commitment of this company to ensure that our employees have a safety and healthy work environment at all times.

Graham County Land Company strives to have zero incidents daily. The only acceptable number is zero, one accident/incident is one too many. Each year we work hard to maintain the highest level of safety we possibly can, and in order for us to accomplish this, we have to work at safety daily. Safety begins at the Executive Leadership level establishing expectations to be practiced by all down to each laborer in the field. GCL has installed measures to help the entire organization to grow and improve on safety, things such as, daily safety meetings (JSA's), weekly toolbox meetings, monthly safety conference calls with supervisors, an immediate reporting of incident and or near miss program, behavior based safety program just to name a few. We are also committed to protecting the public and the environment as well. Our safety program helps us to recognize any possible poor safety trends and then allows us to discuss this and make adjustments where needed. Constant communication about safety provides the needed information throughout the company and helps us to maintain a safe work culture year round. Graham County Land has a hand book written that shows and explains all about our safety culture, this is available upon request. Our Corporate Safety Manager makes frequent project site safety visits to evaluate/audit the job and insure that safety is being maintained at all times. This also helps to show our crews that safety is there for them to provide the support they need to work safely and that safety is here for their benefit.



## Our History and Management Team

Graham County Land Company is a general contractor established in 1972. We specialize in land clearing, earthmoving, erosion control, storm drainage, and debris management. We serve numerous markets and provide a wide range of services.

GCL was established in 1972. However, Randy Jordan, Owner/Managing Partner of the Company was previously employed by Phillips and Jordan, Incorporated since 1989. During his employment with P&J, Mr. Jordan held various executive positions including Vice President of Operations, Senior Vice President, Executive Vice President, and Chief Operations Officer.

Mr. Jordan personally managed a wide array of projects. Our management team also includes Cecil Patterson, John Pressley, Jerry Tipton, Jeff Hancock, and Julie Hancock, who all have a vast amount of experience in the construction industry. Our Senior Management Team is 100% committed to the Health and Safety of employees, clients, and subcontractors.

## Safety Management

Marlon Jackson, Corporate Safety Manager for GCL has been in the health and safety industry for 36 years. He was a Paramedic/Fire Fighter for 25 years and then came into Corporate Safety in 2005. He has a vast knowledge of construction safety, and has overseen safety for disaster recovery projects such as, Hurricane Katrina, the Alabama & Kentucky Tornadoes, United States Army Corp Engineers (USACE), DOT projects, railroad projects just to name a few. He has over 5 years' experience in the Oil & Gas industry and has written multiple safety training programs. This type of work is very important, crews conduct numerous daily tasks on Oil & Gas sites. Several Oil & Gas companies gave this safety manual very high praises. Following the Alabama Tornado recovery clean-up, our Corporate Safety Manager was invited to sit on the USACE safety committee for two years, from 2011 thru 2013. He has numerous certifications and is also an OSHA instructor.



GCL is a current member of the ISNetwork. This program is designed to prequalify companies on their safety to allow them to work for energy companies. ISNetwork is a safety compliance program, they are the global leaders in contractor and supplier management. They support more than 400 hiring clients in capital-intensive industries to help more than 60,000 contractors and suppliers with operations in over 75 countries. Not just anyone can be a part of this program. GCL is proud that we have a safety culture that allows us to participate in this program.



## Our Commitment

Safety will always be an integral part of the GCL culture. Our actions will enhance the safety of our people as well as protect the interests of our customers. We will always be sensitive to public health and the environment by maintaining a steadfast commitment to environmental compliance.



## Our Values

**Safety** - is our top priority as lives depend on it. We are committed to ensuring that everyone returns home safely every day, and that our assets are operated in a safe manner. We are improving and continuously building our safety culture is an ongoing commitment. Our target is simple: zero accidents. Our safety team is on call 24/7, 365 days per year.

**People** - Our employees and subcontractors are our most valuable asset. We are dedicated to protecting the safety and health of our employees as well as our clients, subcontractors and the public.

**Integrity** - We believe integrity is the foundation that drives an organization. We are committed to the health and safety of people, protection of the environment, and compliance with laws and regulations. We always honor our commitments and are accountable for our actions, successes, and failures.

**Quality** - We take pride in providing a quality product on time, every time. A strong reputation is built on word of mouth, which comes from providing a quality product, completing jobs on time, and bringing jobs in on or under budget.



GCL has daily safety procedures for each project, each crew supervisor has a daily safety briefing with their crew. They conduct what is called a JSA (Job Safety Analysis) before starting their work. The JSA form is filled out, discussed and reviewed to insure that each worker has a full understanding of the daily task, the potential hazards and the steps they will take to eliminate those hazards and this is all documented on this form. GCL safety management also sends out a weekly safety Toolbox with a primary safety topic to each crew. The supervisors read/discuss the toolbox topic and allow for worker participation. Each worker then signs-in to show their attendance.



Graham County Land Company has other safety programs as well. We have what is called an equipment Operator Qualification program. This is designed to insure that our equipment operators are knowledgeable, trained and have experience on all of the equipment they operate. GCL conducts a monthly safety conference call with all of its supervisors/foremen, this allows us to communicate with the crews and reinforce our safety culture. This call also allows the field supervision to discuss any safety concerns, ideas or needs they may have. The GCL Executive management always participates in these calls. GCL has a drug free workplace program, we currently use a company called, Fortier Substance Abuse Testing. This company helps us establish and maintain a drug free environment by conducting quarterly random drug testing as well as the required DOT drug testing for our CDL drivers. Fortier sets up drug testing facilities all over the country for us, this allows GCL to test all new employees, conduct random testing, and post-incident testing no matter where our work is taking place.

The GCL safety team conducts job site safety audits on a regular **basis**. The reason for this is to show safety support for the crews and to **supervise** the ongoing work to **ensure** that all of our safety procedures are in place. A full safety report **is** written on each safety audit, then these reports are reviewed by GCL Executive Management. This allows for even more safety communication between our work and the company management. These safety audits allow for any needed adjustments. Graham County Land will always strive to improve on safety, the construction industry is an everchanging and growing entity. It is the commitment of this company to ensure that our employees have a safe and healthy work environment at all times. You can see our results in the below charts.

### Training

The following training is customized to align with the unique circumstances of each event recapped as necessary:

- Engagement Orientation
- Personal Protective Equipment
- Safety Briefings based on Hazard Assessments:
  - Electrocution - Power Lines, Back-Feeding, Standing Water, Safe Distances
  - Traffic & Flagging Safety
  - Traffic Controls
  - Chainsaw & Polesaw Safety & Operation
  - Loading Equipment Safety
- Weekly Safety Toolbox Meetings (topics based upon unique event circumstances)
- Hauling Units Safety (Driver, general safety, specific equipment & trucks, & tailgate requirements)

## **Worksite Security Practices**

Graham County Land Company, LLC. (GCL) strives to make each job site as safe as possible. Although 100% site security is not an absolute, GCL uses established best practices in combination with our decades of field experience to prevent/minimize theft or damage to equipment and materials regardless if such assets are owned by GCL, our subcontractors, or by our clients. We remain committed to protecting our personnel, equipment, work materials and the public. Based on industry best practices, insurance company recommendations, and our many years of job experience, GCL uses the following best practice methods in securing each construction work site.

### **Worksite Security Approach:**

1. Before each project commences, a job site security plan is developed to address the security needs of each unique project given the project scope, location, resources required and the sense of urgency in addressing project requirements;
2. Based upon the security plan, supervisory responsibility for security is assigned with instructions to promote awareness of security issues and the details of the security plan among all workers, appropriate client operations, and neighboring property owners;
3. Steps are taken to contact the local police and fire departments before starting each job to establish cooperative efforts and to bring awareness to project activities and hours of operation;
4. Steps are also taken to establish contact with neighboring property owners to establish cooperative efforts, project awareness and encourage everyone to report suspicious activities;
5. Steps are taken to ensure a complete and accurate inventory of assigned assets is always in place as well as appropriate processes for properly maintaining this inventory and asset locations;
6. Establish a secure site perimeter with proper fencing, lighting, and (where appropriate) video surveillance technology;
7. Establish and maintain a clear zone adjacent to perimeter fencing and (where appropriate) lighting and monitoring capabilities;
8. Work crew members are encouraged where possible and practical to lock up materials, secure vehicles and equipment and install hidden 'kill switches' to disable equipment ignitions;
9. As part of the security plan, access points into and out of the work zone is minimized and monitored. It is preferable to establish only one access point where it is practical to do so;
10. Steps would be considered limiting vehicle access and providing parking areas outside of the work site for employees and visitors;
11. Light up the job site to effectively deter theft and vandalism;
12. Employees and subcontractors are encouraged to take responsibility for developing and maintaining a secure work site and to immediately report any incidents of theft or vandalism;
13. Where necessary and approved, consideration would be given to using security guards, having them regularly patrol the site and communicating activities as appropriate.

### **Additional On-site Security Steps:**

- Park equipment in safe well-lit areas when possible;
- Make sure fuel tanks/caps are locked and turn off or disconnect the power sources
- Lock cabs and remove the keys; Also turn off master switch and remove that key
- Lock all outside compartments
- Group equipment together in one location when possible
- Use equipment to secure the doors of all con-ex boxes (storage containers).
- Update security plan site procedures to further improve site security.

## **Resources**

GCL owns over 500 pieces of equipment. A partial list of that equipment is listed below. More importantly, GCL has a standing agreements with Volvo, Caterpillar, subcontractors and others that permit us to activate additional equipment resources as demands require it. This is particularly important when multiple project activations in different parts of the U.S. are required within short time periods.

How much debris can be hauled in a day depends upon the type of debris it is and the resources required to properly process this debris. FEMA defines 9 general types of debris with processing requirements for each type. Given the urgency of the cleanup efforts and the distances with which debris must be hauled, substantial resources can be added to achieve extremely large daily haul volumes.

### **Equipment**

- 19 Dozers
- 31 Excavators
- 5 Off-Road Trucks
- 5 Motorgraders
- 18 Compactors
- 7 Rubber Tire Loaders
- 2 Tromell Screens
- 17 Grapple Trucks
- 7 Skidsteers
- 4 Grinders
- 5 Dump Trucks
- 3 Bucket Truck
- 2 Tree Trimmer
- 2 Pit Burner

### **Subcontractors**

With decades of experience in the construction management and disaster recovery industry, GCL has developed an outstanding base of highly experienced subcontractors throughout the United States. These relationships bring over 200 additional trucks and other equipment to the resources pool to further ensure prompt response times to multiple simultaneous activations.

Through our collective past experiences we have identified a group of select subcontractors that we will utilize immediately following a significant event. These subcontractors represent a variety of disciplines and are critical during the initial planning and early startup stages of new project activation. This is particularly important when there are multiple project activations. The subcontract partners will participate in the planning stages of the project, assisting in the development of project work plans, Environmental Safety & Health plans in anticipation of NTP for project activation, and will likely be the first to be mobilized to the project. GCL has extensive experience working with these firms in disaster response efforts knowing their unique strengths in performing required services.

It is GCL's company policy, regardless of the project to actively seek and contract with small and disadvantaged businesses including, but not limited to, Small Businesses (SB), certified small disadvantaged business (SDB) concerns (including minority owned businesses), women-owned small business (WOSB) concerns, HUBZone small business, veteran-owned small businesses, and service-disabled veteran-owned small business concerns. This company policy will be affirmatively enforced with respect to this solicitation and contract.

GCL has operationalized the buying practice that encourages identifying and contracting with small and disadvantaged businesses for both services and supplies. GCL will leverage local and federal level databases of minority owned businesses in selection of appropriate subcontractors and suppliers.



## **Subcontracting Plan**

### **Selecting Subcontractors**

Through our collective past experiences we have identified a group of select subcontractors that we will utilize immediately following a significant event. These subcontractors represent a variety of disciplines and are critical during the initial planning stages and will be required in the early stages of operations. The subcontract partners will participate in the planning stages of the project and will assist in the development of project specific work plans and ES&H plans in an anticipation of NTP to begin work. Additionally, they will be the first to mobilize to the project. GCL has extensive experience with these firms in disaster response efforts.

### **Policy Statement**

It is GCL's company policy, regardless of the project to actively seek and contract with small and disadvantaged businesses including, but not limited to, Small Businesses (SB), certified small disadvantaged business (SDB) concerns (including historically black colleges and universities (HBCU) and minority institutions (MI)), women-owned small business (WOSB) concerns, HUBZone small business (HUBZone SB), veteran-owned small businesses (VOSB) concerns, and service-disabled veteran-owned small business (SDVOSB) concerns. This company policy is affirmatively enforced to align with the client's goals for minority engagement. GCL has institutionalized the practice that encourages identifying and contracting with small and disadvantaged businesses for both services and supplies. GCL purchasers follow these guidelines in hiring subcontractors and the purchasing of materials.

### **Efforts to Broaden SB and SDB Active Vendor Base**

GCL currently maintains an active vendor database containing information on vendors and subcontractors in various geographic areas. This database, where applicable, designates vendors/contractors as SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns. This database is continually updated, both in the number of vendors and in the scope of work for which the vendors' services will be sought. GCL has incorporated the following measures to broaden its vendor base, with respects to SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns:

- GCL periodically requests solicitations for subcontracting opportunities from lists of SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns. GCL obtains these lists through state government agencies and independent publications.
- GCL has, and will continue to, purchase ads in local newspapers in targeted geographic areas providing notice that it is seeking SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns and specifically seeking those subcontractors with the capacity to complete more complex work than the work performed by firms in the existing vendor database.
- GCL actively seeks referrals from other businesses to establish contacts with SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns and increase its vendor database.
- GCL periodically consults DOD's Central Contractor Registration (CCR) system to identify potential subcontractors in various geographic areas and with various capabilities.
- GCL uses the SBA system for identifying potential subcontractors.

The primary obstacles to awarding subcontracts to HBCUs and MIs are the nature and limitations of the expected work to be performed under the project. Specifically, GCL expects that its obligations under the present contract will focus on disaster-remediation and debris removal, with much of the work categorized as unskilled labor. In order to help remove these barriers to HBCU/MI participation, GCL has identified areas of

service which may be capable of performance by such entities including, but not limited to, the following: Research & Development projects, environmental testing and lab work, Information Technology tasks, safety plans and the development of workplace efficiency methods. GCL has also identified HBCU/MIs as good sources for community outreach programs and job fairs in the various locations where this contract will be performed.

GCL commits to using its best efforts to obtain the services described above exclusively from HBCU/MIs when they are available to perform such services. Furthermore, in addition to the overall subcontract percentage goals set forth in Section 6, below, GCL's goal is to use restricted competition for 20% of all other subcontracting services, where appropriate to SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns. GCL will require all subcontractors to commit to this plan.

### **Outreach (Ongoing and Planned Actions)**

GCL's small business subcontract procurement policy has always involved efforts beyond simply identifying and offering to SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB. GCL historically provides technical, financial and equipment support to subcontractors who need such assistance to procure and perform federal subcontracts. It is GCL's intent to continue that practice and expand its assistance to SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns as a prime contractor.

In connection with the present contract, the database described above will be regularly reviewed and analyzed by GCL personnel. The purpose of the review will be to determine the competence, ability, experience and capacity of SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns to perform additional, more complex, or higher compensated work. GCL will also identify areas in which it may be able to provide technical and/or other assistance that will support SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns increase their competency and therefore become eligible for more sophisticated work. GCL intends to contact minority and small business trade associations and Veterans' Service organizations in relevant geographic areas to inform these associations of potential subcontracting opportunities in relevant geographic areas to inform these associations' members. Further, GCL will contact the following government business development organizations and seek their assistance in locating SB, SDB, HBCU, MI, WOSB, HUBZone SB, VOSB, and SDVOSB concerns:

- DOD Procurement Technical Assistance Centers (PTAC)
- DOD Office of Small Business Programs
- DOD Office of Small and Disadvantaged Business Utilization (SAD BU)
- USAID Small and Disadvantaged Business Utilization and Minority Resource Center
- DOC Minority Business Development Agency

GCL will take supportive steps to align its usage of subcontractors with the goals of each client as necessary to support State and Federal requirements and/or objectives. Accordingly, a short list of subcontractors has been included in the following pages. It is GCL's intention to subcontract not more than 30% of the actual work.

### **Subcontractors (possible)**

**Company Name:** Land Company Development, Inc. (WOMAN-OWNED)  
**Contact:** Paige Alexander  
**Address:** P.O. Box 716, Magnolia, MS 39652  
**Business Phone:** (601) 551-6700  
**Proposed Role:** Debris Removal  
**Past Projects:** City of McComb, Mississippi for disaster response (debris removal), Hurricane Katrina to the present in multiple states along with Emergency Relief in the Mississippi counties of Madison, Hinds and Rankin.

\*\*\*\*\*

**Company Name:** Little Bit Logging (WOMAN-OWNED)  
**Contact:** Ricky Cline  
**Address:** P.O. Box 717, Hanover, WV 24839  
**Business Phone:** (304) 946-8260  
**Proposed Role:** Debris Removal  
**Past Projects:** Duval County, FL Hurricane Matthew Debris Removal & Nicholas County, WV Flood Debris Removal.

\*\*\*\*\*

**Company Name:** Missy & Mossy, LLC (WOMAN-OWNED)  
**Contact:** Royce Peaden  
**Address:** 1801 Harcourt Dr, Leesburg, FL 34748  
**Business Phone:** (318) 201-3025  
**Proposed Role:** Debris Removal  
**Past Projects:** Duval County, FL Hurricane Matthew Debris Removal; FDOT Dist 5 Hurricane Matthew Debris Removal; City of Jacksonville, FL Debris Removal; FDOT Brevard County Debris Removal; Amelia Island, FL Debris Grinding

\*\*\*\*\*

**Company Name:** BKW, Inc. (WOMAN-OWNED)  
**Contact:** Bill Web  
**Address:** 8132 Pittman Avenue, Pensacola, FL 32534  
**Business Phone:** (304) 946-8260  
**Proposed Role:** Debris Removal  
**Past Projects:** NCDOT Craven County Hurricane Debris Removal & Pamlico County, NC Hurricane C&D Disposal

**POSSIBLE SUBCONTRACTORS (Depending Upon Event Impact & Resource Requirements)**

Company Name: Family Land & Tree Services, LLC MBE/DBE: DBE

Company Address: 3475 Hwy 3226, DeRidder, LA 70634

Contact Person: Brian Parson

Proposed Scope: Debris Removal & Hauling

Company Name: Schamerhorn, Inc. MBE/DBE: SBE

Company Address: 350 North Fort Road, Leesville, LA 71446

Contact Person: Chris Schamerhorn

Proposed Scope: Debris Removal & Hauling

Company Name: Master Craft Construction, LLC MBE/DBE: SBE

Company Address: 134 Red Town Road, Leesville, LA 71446

Contact Person: C.A. Burgess

Proposed Scope: Debris Removal & Hauling

Company Name: Davis Backhoe & Construction MBE/DBE: SBE

Company Address: P.O. Box 390, Rosepine, LA 70659

Contact Person: Don Davis

Proposed Scope: Debris Removal & Hauling

Company Name: Gill's Dirt Work (Native American Owned) MBE/DBE: MBE

Company Address: 1349 Cottonwood Road, Leesville, LA 71446

Contact Person: Jerry Gill

Proposed Scope: Debris Removal & Hauling

Company Name: Tiger Bayou / Overton Construction MBE/DBE: MBE

Company Address: 9099 Singleton Road, Port Allen, LA 70767

Contact Person: Clyde Ewing

Proposed Scope: Debris Removal & Hauling

Company Name: Land Company Development, Inc (Woman-Owned) MBE/DBE: MBE

Company Address: P.O. Box 716, Magnolia, MS 39652

Contact Person: Paige Alexander

Proposed Scope: Debris Removal & Hauling

Company Name: Little Bit Logging (Woman-Owned) MBE/DBE: MBE

Company Address: P.O. Box 717, Hanover, WV 24839

Contact Person: Ricky Cline

Proposed Scope: Debris Removal & Hauling

Company Name: Missy & Mossy (Woman-Owned) MBE/DBE: MBE

Company Address: 1801 Harcourt Drive, Leesburg, FL 34748

Contact Person: Royce Peaden

Proposed Scope: Debris Removal & Hauling

## **TAB F: LICENSES**

**Data Contained In Search Results Is Current As Of 10/28/2020 12:18 PM.**

## Search Results

Please see our [glossary of terms](#) for an explanation of the license status shown in these search results.

For additional information, including any complaints or discipline, click on the name.

License Type	Name	Name Type	License Number/ Rank	Status/Expires
Certified Underground Utility and Excavation Contractor	<b><u>GRAHAM COUNTY LAND COMPANY, LLC</u></b>	DBA	CUC1225197 Cert Under	Current, Active 08/31/2022
<b>License Location Address*:</b> 750 TALLULAH ROAD ROBBINSVILLE, NC 28771 <b>Main Address*:</b> 7630 MORGANTON RD GREENBACK, TN 37742				
Certified Underground Utility and Excavation Contractor	<b><u>PATTERSON, CECIL BRENT</u></b>	Primary	CUC1225197 Cert Under	Current, Active 08/31/2022
<b>License Location Address*:</b> 750 TALLULAH ROAD ROBBINSVILLE, NC 28771 <b>Main Address*:</b> 7630 MORGANTON RD GREENBACK, TN 37742				

[Back](#)
[New Search](#)

### \* denotes

Main Address - This address is the Primary Address on file.

Mailing Address - This is the address where the mail associated with a particular license will be sent (if different from the Main or License Location addresses).

License Location Address - This is the address where the place of business is physically located.

**2601 Blair Stone Road, Tallahassee FL 32399** :: Email: **Customer Contact Center** :: Customer Contact Center: 850.487.1395

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Under Florida law, email addresses are public records. If you do not want your email address released in response to a public-records request, do not send electronic mail to this entity. Instead, contact the office by phone or by traditional mail. If you have any questions, please contact 850.487.1395. \*Pursuant to Section 455.275(1), Florida Statutes, effective October 1, 2012, licensees licensed under Chapter 455, F.S. must provide the Department with an email address if they have one. The emails provided may be used for official communication with the licensee.

However email addresses are public record. If you do not wish to supply a personal address, please provide the Department with an email address which can be made available to the public.

## **TAB G: INSURANCE**



GRAHCOU-02

KZAITLEN

## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

07/13/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> License # 0757776 Santa Barbara, CA - HUB International Insurance Services Inc. PO Box 3310 Santa Barbara, CA 93130-3310	<b>CONTACT NAME:</b> Nicole Long <b>PHONE (A/C, No, Ext):</b> <b>FAX (A/C, No):</b> <b>E-MAIL ADDRESS:</b> nicole.long@hubinternational.com	
	<b>INSURER(S) AFFORDING COVERAGE</b>	<b>NAIC #</b>
	<b>INSURER A :</b> American Casualty Co of Reading PA	20427
	<b>INSURER B :</b> The Continental Insurance Company	35289
	<b>INSURER C :</b> Benchmark Insurance Company	41394
	<b>INSURER D :</b> Merchants National Insurance Company	12775
	<b>INSURER E :</b>	
	<b>INSURER F :</b>	

**INSURED**  
  
Graham County Land Company LLC  
750 Tallulah Road  
Robbinsville, NC 28771

## COVERAGES

## CERTIFICATE NUMBER:

## REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:	X		GL-7011542883	12/5/2020	12/5/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 15,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			BUA-7011542897	12/5/2020	12/5/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			CUE-7011542902	12/5/2020	12/5/2021	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000
C	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y / N If yes, describe under DESCRIPTION OF OPERATIONS below		N / A	BST204642-00	8/1/2020	8/1/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	<input checked="" type="checkbox"/> Excess Liability			EXL0002312	12/4/2020	12/5/2021	Agg/Occ 3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

DISASTER DEBRIS REMOVAL & DISPOSAL SERVICES RFP - FRANKLIN COUNTY FL - Proof of Insurance

## CERTIFICATE HOLDER

## CANCELLATION

PROOF OF INSURANCE

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



## **TAB H: REQUIRED DOCUMENTS**

## Section 8 – Required Forms

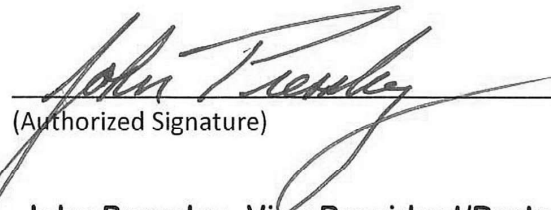
### PROPOSAL SUBMITTAL CHECKLIST

- ☒ Proposer's Certification
- ☒ Addendum Acknowledgement
- ☒ Drug-Free Workplace Certificate
- ☒ Sworn Statement Pursuant to Section 287.133 (3)(a) F.S. in Public Entity Crimes
- ☒ Affidavit of Non-Collusion
- ☒ Professional References
- ☒ MWBE Participation Statement
- ☒ Vendor Information
- ☒ W-9 Form
- ☒ Unit Cost Fee Rate Schedule

Submission of one (1) original marked "ORIGINAL", five (5) identical paper copies, and one (1) electronic copy in pdf format on CD.

BY: **Graham County Land Company, LLC.**

Bidder



(Authorized Signature)

**July 13, 2021**

(Date)

**John Pressley, Vice President/Partner**

(Print Name)

This document must be completed and returned with your Submittal

DISASTER DEBRIS REMOVAL & DISPOSAL SERVICES RFP

35

### PROPOSER'S CERTIFICATION

I have carefully examined the Request for Proposals, Instructions to Proposers, General and/or Special Conditions, Specifications, RFP Proposal, and any other documents accompanying or made a part of this invitation.

I hereby propose to furnish the goods or services specified in the Request for Proposal at the prices or rates as finally negotiated. I agree that my proposal will remain firm for a period of up to ninety (90) days to allow the Entity's adequate time to evaluate the proposal. Furthermore, I agree to abide by all conditions of the proposal.

I certify that all information contained in this RFP is truthful to the best of my knowledge and belief. I further certify that I am a duly authorized to submit this RFP on behalf of the Proposer / Contractor as its act and deed and that the Proposer / Contractor is ready, willing, and able to perform if awarded the contract.

I further certify that this RFP is made without prior understanding, Contract, connection, discussion, or collusion with any person, firm or corporation submitting a RFP for the same product or service; no officer, employee or agent of the Entity's Board of Entity's Commissioners or of any other proposer interested in said RFP; and that the undersigned executed this Proposer's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

I further certify that having read and examined the specifications and documents for the designated services and understanding the general conditions for contract under which services will be performed, does hereby propose to furnish all labor, equipment, and material to provide the services set forth in the RFP.

I hereby declare that the following listing states any clarifications, all variations from and exceptions to the requirements of the specifications and documents. The undersigned further declares that the "work" will be performed in strict accordance with such requirements and understands that any exceptions to the requirements of the specifications and documents may render the proposal non-responsive.

### NO EXCEPTIONS ALLOWED AFTER THE RFP IS SUBMITTED:

Please check one: ☒ I take NO exceptions. ☐ Exceptions:

Graham County Land Company, LLC.

NAME OF BUSINESS

750 Tallulah Road

MAILING ADDRESS

AUTHORIZED SIGNATURE

Robbinsville, NC 28771

CITY, STATE & ZIP CODE

John Pressley, Vice President/Partner

NAME, TITLE, TYPED

(828)735-1094/(828)479-0339

TELEPHONE NUMBER / FAX NUMBER

56-2089131

FEDERAL IDENTIFICATION #

John@GCLNC.com

E-MAIL ADDRESS

STATE OF ~~FLORIDA~~ NORTH CAROLINA

ENTITY'S OF GRAHAM COUNTY

The foregoing instrument was acknowledged before me this 13 day of July, 2021 by John Pressley, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires: 11/03/2024

Julie C. Hancock

Notary Public



*This document must be completed and returned with your Submittal*

**ADDENDUM ACKNOWLEDGEMENT**

I have carefully examined this Request for Proposal (RFP) which includes scope, requirements for submission, general information and the evaluation and award process.

I acknowledge receipt and incorporation of the following addenda, and the cost, if any, of such revisions has been included in the price of the proposal.

Addendum # NONE Date: \_\_\_\_\_ Addendum # \_\_\_\_\_ Date: \_\_\_\_\_

Addendum # \_\_\_\_\_ Date: \_\_\_\_\_ Addendum # \_\_\_\_\_ Date: \_\_\_\_\_

  
(Authorized Signature)

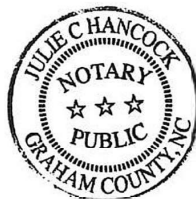
July 13, 2021  
(Date)

John Pressley, Vice President/Partner  
(Print Name)

STATE OF ~~FLORIDA~~ **NORTH CAROLINA**  
ENTITY'S OF GRAHAM COUNTY

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My Commission Expires: 11/03/2024



Julie C. Hancock  
Notary Public

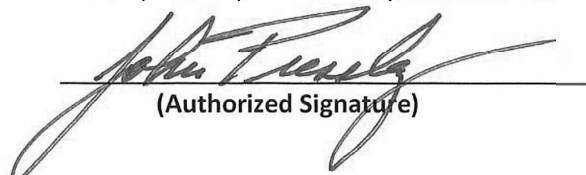


*This document must be completed and returned with your Submittal*

**DRUG FREE WORKPLACE**

I, the undersigned, in accordance with Florida Statute 287.087, hereby certify that,  
(Print or type name of firm) **Graham County Land Company, LLC.**

- Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the Workplace named above and specifying actions that will be taken against violations of such prohibition.
- Informs employees about the dangers of drug abuse in the workplace, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.
- Gives each employee engaged in providing commodities or contractual services that are under bid or proposal, a copy of the statement specified above.
- Notifies the employees that as a condition of working on the commodities or contractual services that are under bid or proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, please or guilty or nolo contendere to, any violation of Chapter 1893, or of any controlled substance law of the State of Florida or the United States, for a violation occurring in the workplace, no later than five (5) days after such conviction, and requires employees to sign copies of such written statement to acknowledge their receipt.
- Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
- Makes a good faith effort to continue to maintain a drug free workplace through the implementation of the Drug Free Workplace program.
- "As a person authorized to sign this statement, I certify that the above-named business, firm or corporation complies fully with the requirements set forth herein".

  
(Authorized Signature)

**John Pressley, Vice President/Partner**  
(Print Name)

**July 13, 2021**  
(Date)

STATE OF ~~FLORIDA~~ **NORTH CAROLINA**  
ENTITY'S OF **GRAHAM COUNTY**

The foregoing instrument was acknowledged before me this 13 day of July, 2021 by John Pressley, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires: 11/03/2024

**Julie C. Hancock**  
Notary Public

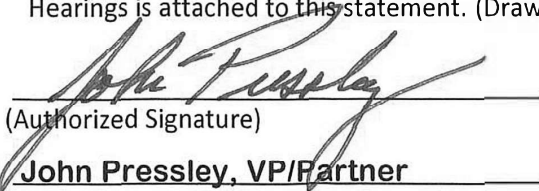


*This document must be completed and returned with your Submittal*

**SWORN STATEMENT UNDER SECTION 287.133(3)(A), FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

Before me, the undersigned Entity's, personally appeared John Pressley, who, being by me first duly sworn, made the following statement:

1. The business address of Graham County Land Company, LLC. (name of Offeror or business) is  
750 Tallulah Road, Robbinsville, NC 28771
2. My relationship to Graham County Land Company, LLC. (name of Offeror or business) is  
Vice President/ Partner (relationship such as sole proprietor, partner, president, vice president).
3. I understand that a public entity crime as defined in Section 287.133 of the Florida Statutes includes a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity in Florida or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any proposal or contract for goods or services to be provided to any public entity or such an agency or political subdivision and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy or material misrepresentation.
4. I understand that "convicted" or "conviction" is defined by the Florida Statutes to mean a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, because of a jury verdict, non-jury trial, or entry of a plea of guilt or nolo contendere.
5. I understand that "affiliate" is defined by the Florida Statutes to mean (1) a predecessor or successor of a person or a corporation convicted of a public entity crime, or (2) an entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime, or (3) those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate, or (4) a person or corporation who knowingly entered into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months.
6. Neither the Offeror or Contractor, nor any officer, director, executive, partner, shareholder, employee, member, or agent who is active in the management of the Offeror or Contractor, nor any affiliate of the Offeror or Contractor has been convicted of a public entity crime subsequent to July 1, 1989. (Draw a line through paragraph 6 if paragraph 7 below applies.)
7. There has been a conviction of a public entity crime by the Offeror or Contractor, or an officer, director, executive, partner, shareholder, employee, member or agent of the Offeror or Contractor who is active in the management of the Offeror or Contractor or an affiliate of the Offeror or Contractor. A determination has been made pursuant to Section 287.133(3) by order of the Division of Administrative Hearings that it is not in the public interest for the name of the convicted person or affiliate to appear on the convicted vendor list. The name of the convicted person or affiliate is \_\_\_\_\_. A copy of the order of the Division of Administrative Hearings is attached to this statement. (Draw a line through paragraph 7 if paragraph 6 above applies.)

  
(Authorized Signature)

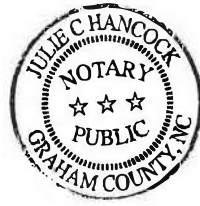
John Pressley, VP/Partner  
(Print Name)

July 13, 2021  
(Date)

STATE OF ~~FLORIDA~~ NORTH CAROLINA  
ENTITY'S OF GRAHAM COUNTY

The foregoing instrument was acknowledged before me this 13th July, 2021 by John Pressley, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires: 11/03/2024



Julie C. Hancock  
Notary Public

*This document must be completed and returned with your Submittal*

**AFFIDAVIT OF NON-COLLUSION AND OF NON-INTEREST OF ENTITY'S EMPLOYEES**

**Graham County Land Company, LLC.**

**John Pressley, VP/Partner**

, \* being first duly sworn, deposes and says that he (it) is the Offeror in the above proposal, that the only person or persons interested in said proposal are named therein; that no officer, employee or agent of the Entity's Board of Entity's Commissioners or of any other Offeror is interested in said proposal; and that affiant makes the above proposal with no past or present collusion with any other person, firm or corporation.

  
(Authorized Signature)

July 13, 2021  
(Date)

**John Pressley, VP/Partner**

(Print Name)

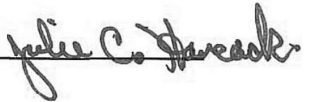
STATE OF ~~FLORIDA~~ **NORTH CAROLINA**  
ENTITY'S OF **GRAHAM COUNTY**

The foregoing instrument was acknowledged before me this 13th day of July, 2021 by John Pressley, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires: 11/03/2024



**Julie C. Hancock**  
Notary Public



\*NOTICE: State name of Offeror followed by name of authorized individual (and title) that is signing as Affiant. If Offeror is an individual, state name of Offeror only.

*This document must be completed and returned with your Submittal*



**PLEASE NOTE THESE ARE CONCURRENT ACTIVATIONS IN SAME REGION. WE ALSO HAD SIX (6) OTHERS GOING ON AT THE SAME TIME IN LA, AL & OK.**

**PROFESSIONAL REFERENCES**

Please provide three (3) current and correct references from clients for similar services.

1. Company Name: City of Carencro  
Contact Person: Don Chauvin, City Manager  
City, State: 210 E. St. Peters Street, Carencro, LA 70520  
Telephone Number: (337) 896-8481  
Email Address: CityManager@carencro.org  
Description of goods or services provided: Hurricane Laura Cleanup  
Contract Amount: \$337,859 / 86,134 cubic yards  
Start/End Date of Contract: 09/2020 - 01/2021
  
2. Company Name: Beauregard Parish  
Contact Person: Bryan McReynolds, Parish Administrator  
City, State: 201 W. 2nd Street, DeRidder, LA 70634  
Telephone Number: (225)463-7019  
Email Address: BryanM@beauparish.org  
Description of goods or services provided: Hurricane Laura Cleanup  
Contract Amount: \$8,639,155 / 1,501,378 cubic yards  
Start/End Date of Contract: 09/2020 - 03/2021
  
3. Company Name: City of DeRidder  
Contact Person: Tommy Landry, Director, Public Works  
City, State: 200 S. Jefferson Street, DeRidder, LA 70634  
Telephone Number: (337)375-3001  
Email Address: TLandry@cityofderidder.org  
Description of goods or services provided: Hurricane Laura Cleanup  
Contract Amount: \$2,539,699 / 357,537 cubic yards  
Start/End Date of Contract: 09/2020 - 02/2021

*This document must be completed and returned with your Submittal*

### **MWBE PARTICIPATION STATEMENT**

Note: The Contractor is required to complete the following information and submit this form with the proposal.

Project Description: DISASTER DEBRIS REMOVAL & DISPOSAL SERVICES RFP

Contractor Name: GRAHAM COUNTY LAND COMPANY, LLC.

This Contractor (is ☐) (is not ☒) a certified small or Minority or Woman Owned Business Enterprise (MWBE) per 44 C.F.R. § 13.36 (e).

Expected percentage of contract fees to be subcontracted to MWBE(s): 25+ %

If the intention is to subcontract a portion of the contract fees to MWBE(s), the proposed MWBE sub-Contractors are as follows:

DBE Sub-Contractor

Type of Work/Commodity

Family Land & Tree Services, LLC - LA (DBE)

Debris Removal & Hauling

Land Company Development - MS (WBE)

Debris Removal & Hauling

Little Bit Logging, Inc. - WV (WBE)

Debris Removal & Hauling

Missy & Mossy, Inc. - FL (WBE)

Debris Removal & Hauling

BKW, Inc. - FL (WBE)

Debris Removal & Hauling

Schamerhorn, Inc - LA (SBE)

Debris Removal & Hauling

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

  
(Authorized Signature)  
John Pressley, VP/Partner  
(Print Name)

July 13, 2021  
(Date)

*This document must be completed and returned with your Submittal*

**VENDOR INFORMATION**

*(Please attach a current W9 Form)*

Name of Individual or Business Name:

Graham County Land Company, LLC.

Parent Company Name (if different than above):

Taxpayer Identification Number (TIN): 56-2089131

Vendor is:

( ) Corporation

( ) Partnership

( ) Sole Proprietorship

( ☒ ) Other Limited Liability Company (Explain)



**Permanent Residence/Corporate Office Address:**

Address 750 Tallulah Road

City Robbinsville

State NC

Zip Code 28771

Phone (828) 479-3581

Fax (828) 479-0339

E-mail John@GCLNC.com

(828) 735-1094

**Payment Address (if different from above):**

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_

Zip Code \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

E-mail \_\_\_\_\_

**Purchase Order Address (if different from above):**

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_

Zip Code \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

E-mail \_\_\_\_\_

*This document must be completed and returned with your Submittal*

## Request for Taxpayer Identification Number and Certification

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give Form to the  
requester. Do not  
send to the IRS.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>GRAHAM COUNTY LAND COMPANY, LLC</b>	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► <b>S</b> <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ►	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.) See instructions. <b>750 Tallulah Road</b>	Requester's name and address (optional)
	6 City, state, and ZIP code <b>Robbinsville, NC 28771</b>	
	7 List account number(s) here (optional)	

<b>Part I Taxpayer Identification Number (TIN)</b> Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For Individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> , later. <b>Note:</b> If the account is in more than one name, see the instructions for line 1. Also see <i>What Name and Number To Give the Requester</i> for guidelines on whose number to enter.	<table border="1"><tr><td colspan="9">Social security number</td></tr><tr><td></td><td></td><td></td><td>-</td><td></td><td></td><td>-</td><td></td><td></td></tr><tr><td colspan="9">or</td></tr><tr><td colspan="9">Employer identification number</td></tr><tr><td>5</td><td>6</td><td></td><td>-</td><td>2</td><td>0</td><td>8</td><td>9</td><td>1 3 1</td></tr></table>	Social security number												-			-			or									Employer identification number									5	6		-	2	0	8	9	1 3 1
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<b>Part II Certification</b> Under penalties of perjury, I certify that: 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and 3. I am a U.S. citizen or other U.S. person (defined below); and 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. <b>Certification instructions.</b> You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.
---

<b>Sign Here</b>	Signature of U.S. person ► 	<b>Randy Jordan, Managing Partner</b>	Date ► <b>July 13, 2021</b>
------------------	--	---------------------------------------	-----------------------------

### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

### Unit Cost Fee Rate Schedule

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>MOBILIZATION AND DEMOBILIZATION</u>	L.S.	<b>\$35,000.00</b>

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<b>EMERGENCY ROAD CLEARING AND REMOVAL OF DEBRIS FROM THE PUBLIC RIGHT-OF-WAY</b>		
Backhoe - Rubber Tire Type, J.D. 310 or equal w/bucket & hoe	Hour	<b>\$105.00</b>
Bucket Truck - 50 Ft.	Hour	<b>\$150.00</b>
Bucket Truck - 50' to 75'	Hour	<b>\$150.00</b>
Chipper w/2-man Crew	Hour	<b>\$150.00</b>
Crane - 100 Ton (8 Hr. Minimum)	Hour	<b>\$375.00</b>
Crane - 50 Ton	Hour	<b>\$175.00</b>
Crane 30 Ton or larger	Hour	<b>\$150.00</b>
Dozer -D-6 or equivalent	Hour	<b>\$190.00</b>
Dozer-CAT D4 or equivalent	Hour	<b>\$95.00</b>
Dozer-Cat D8 or equivalent	Hour	<b>\$270.00</b>
Dump Truck - 5 CY	Hour	<b>\$55.00</b>
Dump Truck - Trailer, 50-80 cubic yard	Hour	<b>\$130.00</b>
Dump Truck-Tandem, 14-18 cubic yard	Hour	<b>\$80.00</b>
Dump Truck-Trailer, 24-40 CY	Hour	<b>\$105.00</b>
Dump Truck-Trailer, 41-60 CY	Hour	<b>\$130.00</b>
Dump Trailer w/Tractor, 30 to 40 CY	Hour	<b>\$120.00</b>
Dump Trailer w/Tractor, 41 to 50 CY	Hour	<b>\$140.00</b>
Dump Trailer w/Tractor, 51 to 60 CY	Hour	<b>\$140.00</b>
Dump Truck - 10 to 15 CY	Hour	<b>\$90.00</b>
Walking Floor Trailer w/Tractor, 100CY	Hour	<b>\$140.00</b>
Equipment Transports	Hour	<b>\$140.00</b>
Excavator - Cat 320 or equivalent	Hour	<b>\$165.00</b>
Excavator - Cat 325 or equivalent	Hour	<b>\$210.00</b>
Excavator - Cat 330 or equivalent	Hour	<b>\$250.00</b>
Excavator - Rubber Tired with debris grapple	Hour	<b>\$225.00</b>

*This document in its entirety must be completed and returned with your Submittal*

### Unit Cost Fee Rate Schedule (Page 2 of 7)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<b><u>EMERGENCY ROAD CLEARING AND REMOVAL OF DEBRIS FROM THE PUBLIC RIGHT-OF-WAY (CONTINUED)</u></b>		
Farm Tractor w/Box blade	Hour	<b>\$30.00</b>
Feller Bunchers 611 Hydro-Ax or equivalent	Hour	<b>\$180.00</b>
Forklift - Extends Boom with debris grapple	Hour	<b>\$95.00</b>
Jetter Vac Truck	Hour	<b>\$115.00</b>
Loader - Bobcat, 753 or John Deere 648-E with debris grapple or equivalent	Hour	<b>\$95.00</b>
Loader - Front End, 544 or equal with debris grapple or equivalent	Hour	<b>\$120.00</b>
Loader - Knuckle boom -216 Prentice or equivalent	Hour	<b>\$110.00</b>
Loader - Self, Knuckle Boom Truck, 25-35 CY Body	Hour	<b>\$150.00</b>
Loader - Self, Knuckle Boom Truck, 35-45 CY Body	Hour	<b>\$140.00</b>
Loader - Skid Steer-753 Bobcat w/Bucket or equivalent	Hour	<b>\$95.00</b>
Loader - Steer-753 Bobcat Skid with Street Sweeper or equivalent	Hour	<b>\$95.00</b>
Loader - Towed w/Tractor, Prentice 210 or equivalent	Hour	<b>\$130.00</b>
Loader - Wheel JD 644, or equivalent, with debris grapple or equivalent	Hour	<b>\$165.00</b>
Loader - Wheel, Cat 955 or equivalent	Hour	<b>\$185.00</b>
Loader - Wheel, Cat 966 or equivalent	Hour	<b>\$210.00</b>
Loader - Wheel, JD 644, 2-3 CY Articulated w/Bucket or equivalent	Hour	<b>\$170.00</b>
Log skidder-JD 648E, or equivalent	Hour	<b>\$235.00</b>
Motor Grader-CAT 125 - 140HP or equivalent	Hour	<b>\$160.00</b>
Pickup Truck - Unmanned	Hour	<b>\$7.00</b>
Portable Light Plant	Hour	<b>\$25.00</b>
Power Screen	Hour	<b>\$135.00</b>
Loader-Self, Scraper CAT 623 or equivalent	Hour	<b>\$160.00</b>
Stacking Conveyor	Hour	<b>\$175.00</b>
Stump Grinder/ Vermeer 252 or equivalent	Hour	<b>\$120.00</b>
Street Sweeper	Hour	<b>\$85.00</b>
Sweeper – open air broom	Hour	<b>\$85.00</b>
Track hoe 690 J.D. or equivalent	Hour	<b>\$150.00</b>

**Unit Cost Fee Rate Schedule (Page 3 of 7)**

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<b><u>EMERGENCY ROAD CLEARING AND REMOVAL OF DEBRIS FROM THE PUBLIC RIGHT-OF-WAY (CONTINUED)</u></b>		
Truck - 1 ton Pickup	Day	<b>\$70.00</b>
Truck - 1/2-ton Pickup	Day	<b>\$70.00</b>
Truck - 3/4-ton Pickup	Day	<b>\$75.00</b>
Truck - 6 Wheel Drive Heavy Off Roads	Hour	<b>\$325.00</b>
Truck - Box	Day	<b>\$80.00</b>
Truck - Service	Hour	<b>\$80.00</b>
Truck - Supplies	Hour	<b>\$90.00</b>
Truck - Water	Hour	<b>\$105.00</b>
Utility Van	Day	<b>\$80.00</b>
Other (List)		
Other (List)		
Other (List)		

### Unit Cost Fee Rate Schedule (Page 4 of 7)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<b>DEBRIS REMOVAL SERVICES</b>		
Debris Removal from Event Site and Hauling to DMS 0-30 Miles.	CY	<b>\$7.25</b>
Debris Removal from Event Site and Hauling to Landfill or Final Disposal Site* 0-30 Miles.	CY	<b>\$7.25</b>
Debris Removal from DMS and Hauling to Landfill or Final Disposal Site* 0-30 Miles.	CY	<b>\$4.75</b>
Debris Removal from Event Site and Hauling to DMS 31-60 Miles.	CY	<b>\$8.25</b>
Debris Removal from Event Site and Hauling to Landfill or Final Disposal Site* 31-60 Miles.	CY	<b>\$8.25</b>
Debris Removal from DMS and Hauling to Landfill or Final Disposal Site* 31-60 Miles.	CY	<b>\$5.75</b>
Debris Removal from Event Site and Hauling to DMS 61+ Miles.	CY	<b>\$10.00</b>
Debris Removal from Event Site and Hauling to Landfill or Final Disposal Site* 61+ Miles.	CY	<b>\$10.00</b>
Debris Removal from DMS and Hauling to Landfill or Final Disposal Site* 61+ Miles.	CY	<b>\$10.00</b>
White Goods removal, segregation, and disposal at approved location*	Item	<b>\$25.00</b>
HAZWASTE removal, segregation, and packaging at DMS for disposal by others	Pound	<b>\$1.00</b>
Freon Management, Recycling and Disposal*	Per unit	<b>\$15.00</b>
Carcass Removal, Transportation and Disposal* (Removal of debris that will decompose such as animals or organic)	Pound	<b>\$1.00</b>
Waterway Debris Removal <i>Debris removal from canals, rivers, creeks, streams &amp; ditches</i>	CY	<b>\$18.00</b>
Sand Collection and Screening <i>Pick up, screen and return debris laden sand/mud/dirt/rock</i>	CY	<b>\$15.00</b>
Vessel Removal	Unit	<b>\$400.00</b>
Demolition of Private Structure	CY	<b>\$10.75</b>
Vehicle Removal	Unit	<b>\$100.00</b>
Electronic Waste <i>Removal of electronic debris that contain hazardous materials, such as cathode ray tubes. Includes computer monitors and televisions</i>	Unit	<b>\$15.00</b>
Biowaste Removal of waste capable of causing infection to humans <i>(Animal waste, human blood, pathological waste)</i>	Pound	<b>\$1.00</b>

\*NOTE: Contractor will pay tipping fee or other disposal fee at final disposal site(s) and charge the Entity at cost. All final disposal sites must be approved by Entity.



### Unit Cost Fee Rate Schedule (Page 5 of 7)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>TREE OPERATIONS, INCLUDING HAULING</u>		
Hazardous Trees Removal 6" diameter to 12" diameter	Tree	<b>\$85.00</b>
Hazardous Trees Removal >12" diameter to 24" diameter	Tree	<b>\$190.00</b>
Hazardous Trees Removal >24" diameter to 36" diameter	Tree	<b>\$275.00</b>
Hazardous Trees Removal >36" to 48"	Tree	<b>\$400.00</b>
Hazardous Trees Removal >48" +	Tree	<b>\$400.00</b>
Hazardous Limbs Removal >2"	Tree	<b>\$68.00</b>
Hazardous Stumps Removal >24" – 36"	Stump	<b>\$250.00</b>
Hazardous Stumps Removal >36" – 48"	Stump	<b>\$350.00</b>
Hazardous Stumps >48" +	Stump	<b>\$450.00</b>
Stump Fill Dirt <i>Fill dirt for stump holes after removal</i>	CY	<b>\$15.00</b>

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>MANAGEMENT AND REDUCTION</u>		
Grinding <i>Grinding/chipping vegetative debris</i>	CY	<b>\$2.25</b>
Air Curtain Burning <i>Air Curtain Burning vegetative debris</i>	CY	<b>\$1.75</b>
Open Burning <i>Opening burning vegetative debris</i>	CY	<b>\$1.00</b>
Compacting <i>Compacting vegetative debris</i>	CY	<b>\$2.00</b>
Debris Management Site Management <i>Preparation, management, and segregating at debris management site</i>	CY	<b>\$1.50</b>

Tipping Fees at Franklin County Landfill

Vegetation \$45.00/TON

All Other Debris \$65.00/TON

### Unit Cost Fee Rate Schedule (Page 6 of 7)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<b><u>FINAL DISPOSAL</u></b>		
Tipping Fees (Vegetative) <i>Fee includes negotiated contract price or pass-through amount for vegetative</i> (Conversion Rate of 1 ton = 4 cubic yards)	CY	<b>\$11.25</b> (Based upon Franklin County Landfill Rates)
Tipping Fees (Mix) (Conversion Rate of 1 ton = 4 cubic yards) <i>Fee includes negotiated contract price or pass-through amount for mix</i>	CY	<b>\$16.25</b> (Based upon Franklin County Landfill Rates)
Tipping Fees (C&D) (Conversion Rate of 1 ton = 2 cubic yards) <i>Fee includes negotiated contract price or pass-through amount for C&amp;D</i>	CY	<b>\$32.50</b> (Based upon Franklin County Landfill Rates)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<b><u>MISCELLANEOUS EQUIPMENT &amp; SERVICES</u></b>		
Hay bales	Each	<b>\$8.25</b>
Staked Silt Fence	LF	<b>\$6.25</b>
Fill Dirt	CY	<b>\$15.00</b>
Tree Protection, as required	LF	<b>\$2.00</b>
Dewater, as required	Hour	<b>\$30.00</b>
Bagged Ice, 50/100 lbs.	per	<b>\$95.00</b>
Bottled Water, Palletized Truck Load	Lb.	<b>\$5.00</b>
Bulk Water, Tanker	Gal	<b>\$1.00</b>
Water Tanker for Bulk Water, Tanker	Gal	<b>\$1.00</b>
Light Tower w/Generator	Day	<b>\$250.00</b>
Office Trailer, 40 ft	Day	<b>\$225.00</b>
Portable Toilet, Single	Day	<b>\$50.00</b>
Portable Toilet, Single	Week	<b>\$275.00</b>

Unit Cost Fee Rate Schedule (Page 7 of 7)		
DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>PERSONNEL RATES</u>		
Traffic Control Personnel	Hour	<b>\$60.00</b>
Laborer	Hour	<b>\$60.00</b>
Survey Person w/Truck	Hour	<b>\$85.00</b>
Inspector w/Vehicle	Hour	<b>\$85.00</b>
Chainsaw w/Operator	Hour	<b>\$60.00</b>
Foreman w/Truck	Hour	<b>\$85.00</b>
Superintendent w/Truck	Hour	<b>\$95.00</b>
Climber w/Gear	Hour	<b>\$85.00</b>
Mechanic w/Truck and Tools	Hour	<b>\$90.00</b>
Ticket Writers / Individual	Hour	<b>\$70.00</b>
Clerical / Individual	Hour	<b>\$60.00</b>
Program Management Services – Professional	Hour	<b>\$95.00</b>
Program Management Services – Administrative	Hour	<b>\$75.00</b>
Other (List)	Hour	
Other (List)	Hour	
Other (List)	Hour	