



JEFFERSON COUNTY COMMISSION

JAMES A. (JIMMIE) STEPHENS
COMMISSIONER OF FINANCE AND INFORMATION TECHNOLOGY

716 Richard Arrington, Jr. Blvd. N.
Suite 210 Courthouse
Birmingham, Alabama 35203
Telephone: 205-325-5555 – Fax: 205-325-4860

August 26, 2011

To Whom It May Concern:

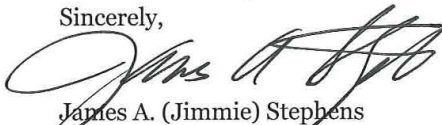
It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Alabama residents were changed forever on April 27, 2011 when a line of severe storms and tornadoes ripped through our state. Jefferson County, the state's most populous county and home to the City of Birmingham was one of the areas suffering massive devastation. Jefferson County Commissioners immediately went to work, hiring Ceres Environmental to assist the County's Roads and Transportation Department in removing in excess of one million ton of debris.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. Organized and diligent, their team quickly learned our people, our systems and our area. Ceres Environmental helped to organize and utilize Alabama contractors, allowing local people to heal by doing something to help in their own backyards. Ceres assistance resulted in people getting back into their communities and starting the rebuilding process. Residents that were hit hardest in communities like, Pleasant Grove, Concord, and Forestdale are today, after only four months, moving into new and rebuilt homes. After witnessing the profound success and partnership of Jefferson County and Ceres Environmental, other Alabama Counties selected Ceres for debris cleanup in their area.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,



James A. (Jimmie) Stephens
JS:cv

City of Pleasant Grove

501 PARK ROAD
PLEASANT GROVE, ALABAMA 35127
PHONE (205) 744-1720
FAX (205) 744-9556

Jerry W. Brasseale, Mayor
Karen Duncan, City Clerk/Treasurer
Jon B. Terry, Attorney

COUNCIL MEMBERS
William Bullion
Terrie G. Hicks
Philip Houston
Paula Johnson
James G. Mosley

July 25, 2011

**CERES Environmental
6960 Professional Parkway East
Sarasota, FL 34240**

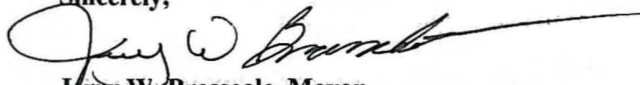
To Whom It May Concern:

April 27 was a day many Alabamians will never forget. The impact of this storm which caused destruction thru many counties will be felt for many years to come.

Words such as "horrific," "powerful," "disaster" or overwhelmed" could hardly begin to express the devastation left behind by the EF-4/EF-5 tornado.

As the Mayor of Pleasant Grove, Alabama I was impressed by the way the employees with CERES communicated with me and our employees to expedite the mission in which they were called to perform. They removed 500 thousand cubic yards of storm debris. They worked with the local contractors to help this city get back to some kind of normal life. Throughout the community our residents have given us feedback at the performance of CERES and it has all been positive. I would highly recommend CERES Environmental for their services, and their performance of their work, especially to anyone that may find themselves in a situation as we found ourselves to be. On behalf of City Hall, our city council and the residents of Pleasant Grove, Alabama, we thank you for your assistance.

Sincerely,



**Jerry W. Brasseale, Mayor
City of Pleasant Grove**



CITY OF LAKE JACKSON

25 OAK DRIVE • LAKE JACKSON, TEXAS 77566-5289 • 979-415-2400 • FAX 979-297-9804

June 30, 2009

Dear Sir/Madam:

On behalf of the City of Lake Jackson, Department of Public Works, this letter is to acknowledge the splendid wood waste grinding work performed by Ceres Environmental Services, Inc. for the City in February of 2009 following Hurricane Ike, and to recommend Ceres in relation to the Lake Jackson Debris Removal RFP currently being solicited by the City from qualified disaster recovery contractors.

I found Ceres to be a very prompt, reliable and competent partner for our wood waste reduction project. Their personnel are extremely experienced and very pleasant to work with. They utilize the most modern equipment and waste reduction processes and techniques.

I have no doubt that Ceres, who have performed any number of large debris removal and reduction projects throughout Texas and the Gulf States, would render timely and cost-effective disaster recovery services to the City of Lake Jackson should they become the chosen contractor. They have my strong recommendation.

Sincerely,

Craig Nisbett
Public Works Director

CN:mae

COUNCIL
LARRY D. ASHLOCK
N. STEVEN ATCHER
MARTY E. FULKERSON
KENNY LEWIS
RONALD B. THOMAS
TIM C. WALKER



200 West Dixie Avenue
P. O. Box 550
Elizabethtown, KY 42702
(270) 765-6121
Fax: (270) 737-5362
Web Site: www.ETownKY.org

CITY OF ELIZABETHTOWN
DAVID L. WILLMOTH, JR., MAYOR

June 4, 2009

CERES Environmental Services, Inc.

RE: January 2009 Ice Storm Cleanup

Dear Sirs:

This letter is to express the appreciation of the City of Elizabethtown for the effective and timely removal of storm debris (limbs) from the streets of Elizabethtown. Although the Commonwealth of Kentucky issued the contracts, your representatives and employees were cooperative and responsive to our suggestions and requests regarding the progress of the cleanup. Our town was cleaned up in an amazingly short time and our residents were very thankful.

Thank you for the attention given to the City of Elizabethtown during this emergency.

Clint Fulkerson,
Foreman, Street Services

Don Hill
Superintendent, Public Works





CARLOS H. CASCOS, CPA
COUNTY JUDGE
DIRECTOR OF EMERGENCY MANAGEMENT
1100 E. MONROE ST.
DANCY BUILDING
BROWNSVILLE, TEXAS 78520

JOHNNY CAVAZOS, EMC
CHIEF EMERGENCY OFFICER
DIRECTOR OF HOMELAND SECURITY
(956) 547-7000
FAX: 547-7006

Monday, December 1, 2008

Mr. Thomas D. Trizna, Sr.
Project Manager
Ceres Environmental Services, Inc.
5590 Broadcast Court
Sarasota, Florida 34240

Dear Mr. Trizna:

Greetings! On behalf of the County of Cameron, I would like to acknowledge the superb work performed by your firm following Hurricane Dolly in July 2008. Your firm accomplished what it set out to do and on several occasions went above and beyond to satisfy the needs of the disaster recovery.

As Cameron County's Director of Homeland Security & Emergency Management, I can certainly appreciate the value you placed on your pre-planning, leadership and responsiveness by which Ceres, along with its subcontractors, responded to our community's need.

In addition, we did not overlook your firm's common sense, forward-thinking practice of hiring local subcontractors, thus, furthering the economic recovery of our area.

Although I certainly do not wish for another hurricane anytime soon, I am comfortable knowing that our county can depend on Ceres Environmental to preplan, pre-deploy, and take care of business when the time comes.

With this in mind, please feel free to use me as a positive reference for prospective clients.

Sincerely,

Johnny Cavazos



CITY OF WATERLOO, IOWA

WATERLOO ENGINEERING DEPARTMENT

715 Mulberry St. • Waterloo, IA 50703 • (319) 291-4312 Fax (319) 291-4262
ERIC THORSON, P.E. • City Engineer email: city.engineer@waterloo-ia.org

Mayor
TIMOTHY J.
HURLEY

July 17, 2008

COUNCIL
MEMBERS
.....

REGINALD A.
SCHMITT
Ward 1

CAROLYN
COLE
Ward 2

HAROLD
GETTY
Ward 3

QUENTIN M.
HART
Ward 4

RON
WELPER
Ward 5

BOB
GREENWOOD
At-Large

STEVE
SCHMITT
At-Large

Mr. Bret Synder
Ceres Environmental
3825 85th Avenue North
Brooklyn Park, MN 55443

RE: LETTER OF RECOMENDATION

Dear Mr. Synder:

As the Project Engineer for the debris removal contract for the City of Waterloo, Iowa, I wanted to write to you and let you know what a fantastic job you did. As you know, the City of Waterloo suffered a 500-year flood event in June 2008. After the flood waters receded, the City of Waterloo put forth a contract for debris removal.

As I had never dealt with a contract like this before, I was very nervous when an out-of-town contractor, Ceres Environmental, submitted the low bid. Ceres provided all of the necessary paperwork with their bid, even the paperwork that was not required at the time of the bid. This paperwork would have been required after the bid opening but Ceres provided it with their bid in order to speed up the review and approval process.

Having spent three weeks working with you and your crews, I am very pleased that Ceres received the contract. Anything that I ever asked, you provided, cleaned up or took care of. The work that you did was always done with great care and when you left an area, yards were always raked and very clean.

I would be very happy to recommend Ceres Environmental to another city, county or state that is in need of your services.

If I can be of any further help please don't hesitate to contact me.

Sincerely,

Jamie Knutson, P.E.
Associate Engineer

CITY WEBSITE: www.ci.waterloo.ia.us

WE'RE WORKING FOR YOU!

An Equal Opportunity/Affirmative Action Employer



CITY OF NICHOLS HILLS

February 18, 2008

Thomas D. Trizna, Sr.
Project Manager
Ceres Environmental Services, Inc.
5590 Broadcast Court
Sarasota, Florida 34240

Re: Letter of Commendation for Severe Winter Storm Response Operations

Dear Mr. Trizna:

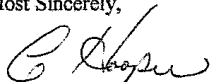
Now that the City of Nichols Hills has completed its interaction with the Federal Emergency Management Agency (FEMA) regarding reimbursement of eligible damage costs resulting from the December 10-11, 2007 ice storm, I am compelled to offer this letter of commendation to you, the other Ceres staff members assisting you, and the team of subcontractors you brought to our aid.

The ice storms caused significant damage to the majority of the tree canopy throughout Nichols Hills, both that in the public rights-of-way and that on private property. When you first visited with me, I thought that I had contracted for enough debris removal personnel and equipment to complete the clean-up within a timeframe acceptable to the executive staff, and citizens, in the City. Once I realized that this was not the case, and I asked Ceres to assist, you immediately mobilized the proper number and proper make-up of equipment necessary to meet the goal established. This reflected well upon the Department of Public Works, and the entire City of Nichols Hills organization.

Perhaps even more important than a timely, coordinated response to the debris removal challenge was the expertise, education, and presentation of the audit quality documentation that FEMA requires for maximum reimbursement of eligible costs that Ceres provided. The Final Report that you submitted to me captured, documented, and memorialized the entire process in a manner that impressed even our FEMA Public Assistance Coordinator. He stated that, "If only more of the reimbursement applicants would prepare their data in the manner in which you (Nichols Hills) did, my job would be much easier, and checks would be sent to applicants much faster".

On behalf of the City of Nichols Hills, Oklahoma Department of Public Works, I commend Ceres for all the efforts put forth in assisting us in our time of need. While I hope to never again require your services, should that occur, I would eagerly invite your involvement in future disaster response and recovery operations. Please feel free to use my name as a positive reference for future work with other local government agencies across the nation.

Most Sincerely,



Charles Hooper, Director

Town Hall • 6407 Avondale Drive • Nichols Hills, Oklahoma 73116-6481 • 405/843-6637, Fax 405/842-8409



AARON F. BROUSSARD
PARISH PRESIDENT

JEFFERSON PARISH LOUISIANA

OFFICE OF PARISH PRESIDENT

Our Mission is:
"Provide the services,
leadership, and vision to
improve the quality of life
in Jefferson Parish."

May 31, 2007

To Whom It May Concern:

This letter is to strongly recommend Ceres Environmental Services, Inc. as a hurricane recovery contractor.

Hurricane Katrina (2005) devastated the Gulf Coast and Jefferson Parish, the most populated Parish in Louisiana, was no exception. In total, our recovery effort required the removal of millions of cubic yards of debris, trimming or removal of many thousands of trees, and demolition of thousands of structures.

Initially I was concerned when our original contractor was replaced by Ceres early in the recovery effort. But these concerns were alleviated on the first day when Ceres removed more debris at a higher rate than any single day during the original contractor's period of performance. In just their first 90 days of performance, Ceres removed over 3,178,970 CY of debris.

Over the past 20 months, I have come to know Ceres' personnel and capabilities well and have been impressed with all aspects of their organization, all of which continually reaffirmed that the contractor change made early in this effort was the correct decision. Throughout their performance on this project, Ceres consistently maintained a highly competent and professional staff – all of whom remained tirelessly devoted to achieving the mission objectives. Often faced with critical challenges and competing priorities, Ceres maintained considerable flexibility and demonstrated diversified expertise, consistently exceeding all of our expectations. Ceres was also extremely successful in promoting the participation and integration of local resources and contractors to achieve our utilization goals, furthering the economic and employment recovery aspects to this locality.

The recovery effort for this Parish was, at the very least, daunting. The responsiveness, expertise, dedication, efficiency and professionalism displayed by Ceres were exemplary and this Parish remains grateful to them for their services. We would highly recommend this contractor for hurricane or other disaster recovery efforts.

Sincerely,



AARON F. BROUSSARD
Parish President



Printed on Recycled Paper.

SUITE 1002 - 1221 ELMWOOD PARK BOULEVARD - JEFFERSON, LOUISIANA 70123
P. O. BOX 10242 JEFFERSON, LOUISIANA 70181-0242 - (504) 736-6400



The City of Slidell

P. O. Box 828 • Slidell, Louisiana 70459
Telephone (985) 646-4333
Fax (985) 646-4209

BEN O. MORRIS
MAYOR

May 31, 2007

To Whom It May Concern:

The impact of Hurricane Katrina was far-reaching to our City of Slidell, Louisiana. The devastation of this disaster necessitated a major recovery effort, which ultimately included the removal of 1.5 million cubic yards of storm debris, trimming or removal of thousands of storm and salt water damaged trees, and the demolition of hundreds of structures. Ceres Environmental Services, Inc. (Ceres) performed this work in an exemplary manner.

On behalf of the City of Slidell, I would like to personally thank the entire Ceres organization for the safe, expeditious and professional manner in which this firm completed a very difficult response mission. I also appreciate their efforts to utilize many local contractors and vendors in the performance of the work to include the trimming and removal of hazardous trees on over 5,000 private properties under the executive order for the City. Particularly important to this City, since the storm devastated many of our local businesses, was Ceres' small and local business utilization program which helped to restore local businesses and jobs to this community, and we are grateful to Ceres for that effort.

The City of Slidell was very pleased with Ceres' performance in completing a very difficult mission. I would highly recommend the services of this company to others and, in particular, to those in need of recovery assistance following severe disasters such as Katrina.

Sincerely,

A handwritten signature in black ink, appearing to be "Ben O. Morris", is written over a horizontal line.

Ben O. Morris
Mayor

PERFORMANCE EVALUATION (CONSTRUCTION)		1. CONTRACT NUMBER W 912P805D 0024	
INCOMPLETE-RATED		2. CEC NUMBER 060619285	
IMPORTANT: Be sure to complete Part III - Evaluation of Performance Elements on reverse.			
PART I - GENERAL CONTRACT DATA			
3. TYPE OF EVALUATION (X one) <input type="checkbox"/> INTERIM (List percentage <u>100</u> %) <input checked="" type="checkbox"/> FINAL <input type="checkbox"/> AMENDED		4. TERMINATED FOR DEFAULT <input type="checkbox"/>	
5. CONTRACTOR (Name, Address, and ZIP Code) CERES ENVIRONMENTAL SERVICES, INC 3825 85TH AVENUE B MINNEAPOLIS MN 554432059 USA NAICS Code: 562910		6.a. PROCUREMENT METHOD (X one) <input type="checkbox"/> SEALED BID <input checked="" type="checkbox"/> NEGOTIATED	
		b. TYPE OF CONTRACT (X one) <input checked="" type="checkbox"/> FIRM FIXED PRICE <input type="checkbox"/> COST REIMBURSEMENT	
		<input type="checkbox"/> OTHER (Specify)	
7. DESCRIPTION AND LOCATION OF WORK DEBRIS REMOVAL, SITE MANAGEMENT AND DEBRIS REDUCTION, HURRICANE KATRINA			
8. TYPE AND PERCENT OF SUBCONTRACTING Total SB 73.5% , Total SDB 10.6% , Total WOSB 11% , Total Hubzone 3.2% , Total SDV 3%			
9. FISCAL DATA ▶	a. AMOUNT OF BASIC CONTRACT \$1,000,000.00	b. TOTAL AMOUNT OF MODIFICATIONS	c. LIQUIDATED DAMAGES ASSESSED
10. SIGNIFICANT DATES ▶	a. DATE OF AWARD 09/15/2005	b. ORIGINAL CONTRACT COMPLETION DATE 09/30/2007	d. NET AMOUNT PAID CONTRACTOR \$440,935,314
PART II - PERFORMANCE EVALUATION OF CONTRACTOR			
11. OVERALL RATING (X appropriate block) <div style="display: flex; justify-content: space-around; align-items: center;"> <div style="border: 1px solid black; padding: 2px;"><input checked="" type="checkbox"/> OUTSTANDING</div> <div><input type="checkbox"/> ABOVE AVERAGE</div> <div><input type="checkbox"/> SATISFACTORY</div> <div><input type="checkbox"/> MARGINAL</div> <div><input type="checkbox"/> UNSATISFACTORY (Explain in Item 20 on reverse)</div> </div>			
12. EVALUATED BY			
a. ORGANIZATION (Name and Address (Include ZIP Code)) CBCT-M VM		b. TELEPHONE NUMBER (Include Area Code) 901-544-3037	
c. NAME AND TITLE RICHARD W. EDMOND CHIEF HURRICANE BRANCH		d. SIGNATURE	e. DATE 10/06/2008
13. EVALUATION REVIEWED BY			
a. ORGANIZATION (Name and Address (Include ZIP Code))		b. TELEPHONE NUMBER (Include Area Code)	
c. NAME AND TITLE		d. SIGNATURE	e. DATE
14. AGENCY USE (Distribution, etc.)			

PART III - EVALUATION OF PERFORMANCE ELEMENTS

N/A = NOT APPLICABLE O = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY

15. QUALITY CONTROL							16. EFFECTIVENESS OF MANAGEMENT						
N/A	O	A	S	M	U	N/A	O	A	S	M	U		
a. QUALITY OF WORKMANSHIP	X					a. COOPERATION AND RESPONSIVENESS	X						
b. ADEQUACY OF THE CQC PLAN	X					b. MANAGEMENT OF RESOURCES/ PERSONNEL		X					
c. IMPLEMENTATION OF THE CQC PLAN	X					c. COORDINATION AND CONTROL OF SUBCONTRACTOR(S)		X					
d. QUALITY OF QC DOCUMENTATION	X					d. ADEQUACY OF SITE CLEAN-UP	X						
e. STORAGE OF MATERIALS	X					e. EFFECTIVENESS OF JOB-SITE SUPERVISION	X						
f. ADEQUACY OF MATERIALS		X				f. COMPLIANCE WITH LAWS AND REGULATIONS		X					
g. ADEQUACY OF SUBMITTALS	X					g. PROFESSIONAL CONDUCT	X						
h. ADEQUACY OF QC TESTING	X					h. REVIEW/RESOLUTION OF SUBCONTRACTOR'S ISSUES	X						
i. ADEQUACY OF AS-BUILTS		X				i. IMPLEMENTATION OF SUBCONTRACTING PLAN	X						
j. USE OF SPECIFIED MATERIALS	X												
k. IDENTIFICATION/CORRECTION OF DEFICIENT WORK IN A TIMELY MANNER	X												
17. TIMELY PERFORMANCE							18. COMPLIANCE WITH LABOR STANDARDS						
a. ADEQUACY OF INITIAL PROGRESS SCHEDULE	X					a. CORRECTION OF NOTED DEFICIENCIES	X						
b. ADHERENCE TO APPROVED SCHEDULE	X					b. PAYROLLS PROPERLY COMPLETED AND SUBMITTED		X					
c. RESOLUTION OF DELAYS	X					c. COMPLIANCE WITH LABOR LAWS AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND EEO REQUIREMENTS	X						
d. SUBMISSION OF REQUIRED DOCUMENTATION		X											
e. COMPLETION OF PUNCHLIST ITEMS		X				19. COMPLIANCE WITH SAFETY STANDARDS							
f. SUBMISSION OF UPDATED AND REVISED PROGRESS SCHEDULES	X					a. ADEQUACY OF SAFETY PLAN	X						
g. WARRANTY RESPONSE	X					b. IMPLEMENTATION OF SAFETY PLAN	X						
						c. CORRECTION OF NOTED DEFICIENCIES	X						

20. REMARKS (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheet(s), if needed.)

EVALUATOR REMARKS: CERES performed debris removal and demolition in southeast Louisiana in support of Hurricane Katrina recovery. In the midst of this chaotic and dangerous environment, they worked hundreds of thousands of manhours without a lost time accident. Their management team responded to this 24 month effort in an outstanding manner. They proactively worked with both Federal agencies and Local entities. The management of their 413 first tier subcontractors was both professional and fully supportive of the requirement of the Robert T. Stafford Disaster Relief and Emergency Assistance Act.

All work was completed timely, disposal sites fully complied with all applicable laws and regulations and the quality of their work left nothing to be desired. Their overall management of the project was outstanding.

Performance Survey Form

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental Services, Inc.
 Address: 3825 85th Avenue North Telephone Number: 800-218-4424
Brooklyn Park, MN 55443 Point of Contact: David Preus

Name / Location of Project: Hurricanes Francis and Jeanne Debris Haul in Palm Beach County, FL

Contractor Performed as the ☐ Prime Contractor, the ☒ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: RICH KURZ Title: FIELD SERVICE MGR
 Address: PBC SOLID WASTE AUTHORITY Telephone Number: 561-697-2700 x 4715
7501 N. JOG ROAD Fax Number: 561-471-0142
WEST PALM BEACH, FL 33412

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was out, marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

PERFORMANCE SURVEY FORM

The Contractor:								
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	6	N/A
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	6	N/A
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	6	N/A
4.	Home office participated in solving significant local problems.	1	2	3	4	5	6	N/A
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	6	N/A
6.	Provided effective quality control and / or inspection procedures to meet contract requirements.	1	2	3	4	5	6	N/A
7.	Corrected deficiencies in a timely manner and pursuant to their quality control procedures.	1	2	3	4	5	6	N/A
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6	N/A
9.	Identified risks / problems as they occurred.	1	2	3	4	5	6	N/A
10.	Suggested alternative approaches to problems.	1	2	3	4	5	6	N/A
11.	Displayed initiative to solve problems.	1	2	3	4	5	6	N/A
12.	Developed realistic progress schedules.	1	2	3	4	5	6	N/A
13.	Met established project schedules.	1	2	3	4	5	6	N/A
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	6	N/A
15.	Was responsive to contract changes.	1	2	3	4	5	6	N/A
16.	Provided adequate project supervision.	1	2	3	4	5	6	N/A
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	6	N/A
18.	Paid subcontractors / suppliers in a timely manner.	1	2	3	4	5	6	N/A
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	6	N/A
20.	Cooperated with Government personnel after award.	1	2	3	4	5	6	N/A
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks".	YES			NO			N/A
22.	Would you award another contract to this contractor? If not, explain in "remarks".	YES			NO			N/A
23.	Overall Evaluation of Contractor's Performance	1	2	3	4	5	6	

REMARKS:

CERES ENVIRONMENTAL DID AN OUTSTANDING JOB AS A SUBCONTRACTOR FOR WASTE MANAGEMENT DURING THE HURRICANE FRANCES AND JEANNE CLEANUP. THEY WERE ASSIGNED SPECIFIC AREAS (WHICH WERE SOME OF THE HARDEST HIT AREAS) AND HAD CREWS ON THE GROUND IN THESE AREAS UNTIL THE CLEANUP CONCLUDED. THEIR MANAGEMENT AND SUPERVISORY TEAM WERE EXCEPTIONAL. THEY WERE ALWAYS AVAILABLE TO MEET IF THE NEED AROSE AND WERE QUICK TO RESOLVE ANY ISSUES THAT CAME UP. THEY ARE A TEAM OF KNOWLEDGABLE PROFESSIONALS THAT KNOW HOW TO GET THE JOB DONE RIGHT.

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental Services, Inc.
Address: 3825 85th Ave. N. Telephone Number: (763) 425-8822
Brooklyn Park, M.N. 55443 Point of Contact: David Preus
Name/Location of Project: City of Palm Beach Gardens
Palm Beach Gardens, FL 33410

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: David Reyes Title: Operations Director
Address: 10500 N. Military Trail Telephone Number: (561) 804-7015
Palm Beach Gardens, FL 33410 Fax Number: (561) 799-4211

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/EMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

The contractor:		1	2	3	4	5	6	NA
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	(6)	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	(6)	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	(6)	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	(5)	6	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	(6)	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5	(6)	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	5	(6)	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6	(NA)
9.	Identified risks/problems as they occurred.	1	2	3	4	5	(6)	NA
10.	Suggested alternative approaches to problems.	1	2	3	4	5	(6)	NA
11.	Displayed initiative to solve problems.	1	2	3	4	5	(6)	NA
12.	Developed realistic progress schedules.	1	2	3	4	5	(6)	NA
13.	Met established project schedules.	1	2	3	4	(5)	6	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	(6)	NA
15.	Was responsive to contract changes.	1	2	3	4	5	6	(NA)
16.	Provided adequate project supervision.	1	2	3	4	5	(6)	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	(6)	NA
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	4	5	(6)	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	(6)	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	5	(6)	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."						YES	NO
22.	Would you award another contract to this contractor? If not, explain in "remarks."						YES	NO
23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	(6)	

PERFORMANCE SURVEY FORM

Remarks: Ceres Environmental meet the City of Palm Beach Gardens
expectation for the debris collection process. Ceres Environmental
was in contact with the City immediately after the storm and in
less than 72^{hrs} after hurricane Wilma, Ceres crew's were ready to
start the collection process.

The City of Palm Beach Gardens recommends Ceres Environmental
as a responsive Contractor.

END OF SECTION

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience Forms with their initial offers.

Contractor's Name: CERES Environmental

Address: 3825 85th Avenue Telephone Number: (763) 425-8822
BROOKLYN PARK, MN. Point of Contact: 763 425-5634
55443

Name/Location of Project: Emergency Roof Repairs during
Operation Blue Roof 2005 Hurricane Wilma - Florida

Contractor Performed as the ☐ Prime Contractor, the ☐ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: Jose Rosado Title: Resident Engineer

Address: 400 Fernandez Tunos Ave Telephone Number: 787-729-6905
Stup 7 1/2 Antillas Office Fax Number: 787-729-6944
SAN JUAN, PR

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/EMMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

The contractor:		1	2	3	4	5	6	
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	6	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	6	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	6	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	5	6	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	6	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5	6	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	5	6	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6	NA
9.	Identified risks/problems as they occurred.	1	2	3	4	5	6	NA
10.	Suggested alternative approaches to problems.	1	2	3	4	5	6	NA
11.	Displayed initiative to solve problems.	1	2	3	4	5	6	NA
12.	Developed realistic progress schedules.	1	2	3	4	5	6	NA
13.	Met established project schedules.	1	2	3	4	5	6	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	6	NA
15.	Was responsive to contract changes.	1	2	3	4	5	6	NA
16.	Provided adequate project supervision.	1	2	3	4	5	6	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	6	NA
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	4	5	6	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	6	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	5	6	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."						YES	NO
22.	Would you award another contract to this contractor? If not, explain in "remarks."						YES	NO
23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	6	

PERFORMANCE SURVEY FORM

Remarks: Ceres performance was "Very Good." Their
Field Management was constantly involved in the
operation & coordinated their work with the USACE
on a daily basis. There were no serious Quality
Control issues and those that surfaced were
corrected quickly. They maintained an accurate
data base system and their request for payments
were submitted well organized & on a timely
basis. They surfaced accountability issues &
were involved in seeking solution of those
issues. I would award another contract
to them without reservations.

J. W. G.
Resident Engineer
Miami RFO Wilma

END OF SECTION



COUNTY of ISLE OF WIGHT

THE COURT HOUSE

February 11, 2004


RE: Letter of Recommendation for CERES Environmental Services, Inc.

To Whom It May Concern:

CERES Environmental is the County's contractor for the removal of storm debris from Hurricane Isabel. Through this very trying and difficult period CERES has given us exemplary service. They have been responsive to the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner.

I have been most impressed by their thoroughness and flexibility. As one may well expect, during such a disaster as this hurricane, plans often go down the drain. They have in many instances put planned duties aside to respond to emergency requests without sacrificing the overall goal.

I have especially enjoyed the working relationship we have had with Ken Brown, Project Superintendent and David Preus, Project Manager. I wholeheartedly recommend CERES for any job large or small. Should the need arise I would not hesitate to hire them again.

Sincerely,

Donald M. Long
Director of Public Works

P.O. BOX 80 • ISLE OF WIGHT • VIRGINIA 23397 • (757) 357-3191 • www.co.isle-of-wight.va.us

Marvin A. Crocker, Jr., Mayor

Council Members
William L. Jones - Vice Mayor
H. Cecil Eley, Jr.
Carolyn H. Griffin
Kenneth N. Johnson
James P. O'Briant, III
Victor L. Walker

TOWN OF WINDSOR

8 East Windsor Boulevard
Post Office Box 307
Windsor, Virginia 23487

Established 1902

Town Manager
Kurt A. Falkenstein

Town Clerk/Treasurer
Patricia M. Mann

Town Attorney
Joshua Pretlow, Jr.

January 5, 2004

Ceres Environmental Services
3825 85th Avenue North
Brooklyn Park, Minnesota 55443

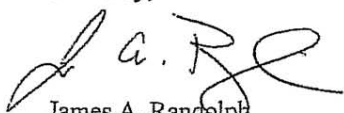
Dear Ceres Environmental:

Please allow this letter to express our appreciation for your conscientious service in assisting the Town of Windsor, Virginia with debris removal from Hurricane Isabel. We were very fortunate to have Mr. Ken Brown and Mrs. Terry Brown of your organization assist us in this endeavor. While coping with this monumental task, we found Ken and Terry to be professional, courteous, and prompt.

While many out of state contractors used this opportunity to take advantage of the situation, your organization rose above the rest with superior customer service provided by the Brown's. Their commitment to progress and reliability helped make the best of a difficult task. The integrity and character of your organization can only benefit with employees such as these.

Once again, I would like to thank Ceres Environmental for your effort and attention to detail and would certainly offer a favorable recommendation to all those interested in your services.

Sincerely,



James A. Randolph
Assistant to the Town Manager

TOWN OF SMITHFIELD

"The Ham Capital of the World"

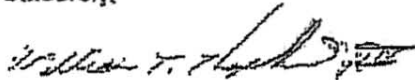
To Whom It May Concern:

This letter is to strongly recommend Ceres Environmental Services, Inc. as a government contractor.

Hurricane Isabel created much devastation in the Town of Smithfield in September 2003. Ceres Environmental Services, Inc. was contracted by the town to clean its streets and sewer rights of way and handle the debris cleanup. The company met its performance deadlines and operated without injuries. The company's on-site management was highly responsive to the Town's concerns and its workers were courteous to the public.

If you have any questions, feel free to contact me at (757) 385-4200.

Sincerely,



William T. Hopkins, III CZO
Director of Planning Engineering & Public Works

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental
Address: 3825 85th Avenue N. Telephone Number: (463) 475-8822
Brooklyn Park, MN 55423 Point of Contact: David Prens
Town of Smithfield Steve Johnston

Contractor Performed as the ☐ Prime Contractor, the ☒ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: William T. Hopkins, III Title: Dir. of Plan. Eng. & Public Works
Address: 302 Main St. Telephone Number: (757) 365-4200
Smithfield, VA 23431 Fax Number: (757) 367-9883

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/EMMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

The contractor:		1	2	3	4	5	6	
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.						✓	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.					✓		NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.						✓	NA
4.	Home office participated in solving significant local problems.						✓	NA
5.	Followed approved quality control plan and conformed to contract specifications.						✓	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.					✓		NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.						✓	NA
8.	Provided timely resolution of contract discrepancies.						✓	NA
9.	Identified risks/problems as they occurred.							NA ✓
10.	Suggested alternative approaches to problems.					✓		NA
11.	Displayed initiative to solve problems.						✓	NA
12.	Developed realistic progress schedules.					✓		NA
13.	Met established project schedules.					✓		NA
14.	Provided timely resolution of warranty defects.						✓	NA
15.	Was responsive to contract changes.						✓	NA
16.	Provided adequate project supervision.						✓	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.					✓		NA
18.	Paid subcontractors/suppliers in a timely manner.					✓		NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.						✓	NA
20.	Cooperated with Government personnel after award.						✓	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."	YES						NO
22.	Would you award another contract to this contractor? If not, explain in "remarks."	YES						NO
23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	6	

PERFORMANCE SURVEY FORM

Remarks: *We were very pleased with the work they performed after Isabel hit the Town of Smithfield. I also contacted Ceres Environmental approximately a year after they completed the work and found them to answer all the questions I had for them and to provide all of the necessary information in a reasonable amount of time.*

END OF SECTION

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental
Address: 3825 85th Ave. N. Brooklyn Park Telephone Number: (763) 425-8822
Point of Contact: David A. Hells
Name/Location of Project: Kansas City 2002 Ice Storm

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: Mark McHenry Title: Director
Address: Kansas City MO Parks and Rec Telephone Number: (816) 513-7523
4600 E 63rd St Fax Number: (816) 513-1535
Kansas City MO 64130

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

The contractor:		1	2	3	4	5	6	
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	6	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	6	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	6	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	5	6	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	6	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5	6	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	5	6	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6	NA
9.	Identified risks/problems as they occurred.	1	2	3	4	5	6	NA
10.	Suggested alternative approaches to problems.	1	2	3	4	5	6	NA
11.	Displayed initiative to solve problems.	1	2	3	4	5	6	NA
12.	Developed realistic progress schedules.	1	2	3	4	5	6	NA
13.	Met established project schedules.	1	2	3	4	5	6	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	6	NA
15.	Was responsive to contract changes.	1	2	3	4	5	6	NA
16.	Provided adequate project supervision.	1	2	3	4	5	6	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	6	NA
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	4	5	6	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	6	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	5	6	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."						YES	NO
22.	Would you award another contract to this contractor? If not, explain in "remarks."						YES	NO
23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	6	

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental
Address: 3825 85th Ave. N Telephone Number: 763-425-8822
St. 101 Point of Contact: _____
Brooklyn Park MN 55443
Name/Location of Project: Storm Debris cleanup Hwy Highways

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Tim W. S. S. Title: Road Supervisor
Address: 2241 Flamingboro Rd. Telephone Number: 606-784-4492
Morrisville Ky 40381 Fax Number: 606-784-2562

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS
SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA,
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

The contractor:		1	2	3	4	5	6	
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	6	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	6	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	6	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	5	6	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	6	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5	6	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	5	6	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6	NA
9.	Identified risks/problems as they occurred.	1	2	3	4	5	6	NA
10.	Suggested alternative approaches to problems.	1	2	3	4	5	6	NA
11.	Displayed initiative to solve problems.	1	2	3	4	5	6	NA
12.	Developed realistic progress schedules.	1	2	3	4	5	6	NA
13.	Met established project schedules.	1	2	3	4	5	6	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	6	NA
15.	Was responsive to contract changes.	1	2	3	4	5	6	NA
16.	Provided adequate project supervision.	1	2	3	4	5	6	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	6	NA
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	4	5	6	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	6	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	5	6	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."	YES						NO
22.	Would you award another contract to this contractor? If not, explain in "remarks."	YES						NO
23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	6	

PERFORMANCE SURVEY FORM

Remarks: Selected good sub-contractors, very willing
to work with State and local supervisors.
Work was completed in a timely manner.
Would Recommend Highly

/s/ J. M. Stevens

END OF SECTION

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: CCES Environmental

Address: 600 Lake Park, NW 35403 Telephone Number: 753 425-8422
Point of Contact: _____

Name/Location of Project: Abert, Oklahoma Trace
Clean-up

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Geoff Brown Title: City Manager

Address: 111 E. 3rd Telephone Number: 800-726-4203
Abert, OK 73651 Fax Number: 280-726-2060

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfac- tory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDUSTRIAL DELIVERY TYPE CONTRACTS FOR CONTINGENCY
CONTRACTING INITIATIVE (CMI) TEMPORARY WORK REPAIRS
SUPPORTING DRAHI/FEMA/DEADLINE RESPONSE IN IL, IN,
ND, SC, ME, LA, TX, AND AL.

W91275-06-R-0007

PERFORMANCE SURVEY FORM

The contractor:		1	2	3	4	5	6	
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	6	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	6	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	6	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	5	6	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	6	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5	6	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	5	6	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6	NA
9.	Identified risks/problems as they occurred.	1	2	3	4	5	6	NA
10.	Suggested alternative approaches to problems.	1	2	3	4	5	6	NA
11.	Displayed initiative to solve problems.	1	2	3	4	5	6	NA
12.	Developed realistic progress schedules.	1	2	3	4	5	6	NA
13.	Met established project schedules.	1	2	3	4	5	6	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	6	NA
15.	Was responsive to contract changes.	1	2	3	4	5	6	NA
16.	Provided adequate project supervision.	1	2	3	4	5	6	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	6	NA
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	4	5	6	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	6	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	5	6	NA
21.	Has the contractor ever issued a sure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."	YES						NO
22.	Would you award another contract to this contractor? If not, explain in "remarks."	YES						NO
23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	6	NA

PERFORMANCE SURVEY FORM

Remarks: *Then folks did an outstanding
job in these communities -*

*on a lot, I know we needed all
the equipment we could get and they
provided it*

Bob Shaw

END OF SECTION

City of Atlanta



2-27-01

DAVID FREUS
CERES ENVIRONMENTAL
3825 85TH AVE. NORTH
BROOKLYN PARK, MN 55443

I WOULD LIKE TO TAKE THIS OPPORTUNITY TO SAY THAT THE CITY OF ATLANTA WAS VERY PLEASED WITH THE SERVICE THAT WE RECEIVED FROM YOUR COMPANY. THE WORK WAS DONE VERY EFFICIENTLY AND COMPLETED AHEAD OF SCHEDULE. THE EMPLOYEES OF CERES HANDLED EACH PROBLEM & SITUATION IN A TIMELY MANNER. I WOULD HIGHLY RECOMMEND YOUR COMPANY TO OTHERS IN NEED OF YOUR SERVICES.

SINCERELY,

A handwritten signature in black ink, appearing to read 'Mike Ahrens', written over the word 'SINCERELY,'.

MIKE AHRENS
CITY MANAGER

AH/jn

P.O. Box 669 • 310 N. Louise Street
Atlanta, Texas 75551-0669
email: ATLANTATEX@AOL.COM

(903) 796-2192
FAX (903)-796-5833

Beavers Bend Resort Park



Lakeview Lodge
Angie Ross, Lodge Manager

PARKS, RESORTS & GOLF

Terry Walker
Resort Park Manager

Cedar Creek Golf Course
Ron Lucka, PGA Pro

May 22, 2001

To Whom It May Concern:

Carl Long, subcontractor of CERES Environmental Inc., performed tree trimming and tree removal in Beavers Bend Resort as a result of the ice storm which occurred in December of 2000. His work was professional and of an outstanding quality. He was willing to coordinate his work efforts in conjunction with the park operations and park guests. His willingness to work long hours and complete the job in a timely manner was very commendable. He and his work crew were personable and able to get along with the park maintenance staff. Based upon his job performance and quality, I would highly recommend him for similar work, both private and commercial, in the future.

Respectfully,

Jim Miller, Park Manager
Beavers Bend Resort Park

P.O. Box 10 • Broken Bow, Oklahoma 74721-5528
Resort Park Telephone 580-494-6300 • Lodge 1-800-435-5514 • Resort Park Fax 580-494-6689
Golf Course Telephone 580-494-6456 • Golf Course Fax 580-494-6660





DEPARTMENT OF THE ARMY
JACKSONVILLE DISTRICT CORPS OF ENGINEERS
P. O. BOX 4970
JACKSONVILLE, FLORIDA 32232-0019



REPLY TO
ATTENTION OF

APR 28 1999

Construction-Operations Division
Contract Administrative Section

Ceres Environmental Services
3825 85th Avenue
Brooklyn Park, MN 55443

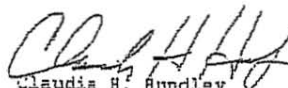
Gentlemen:

Reference your Contract No. DACW17-98-D-0012, Hurricane George - Temporary Roofing Mission, Task Order Number 0001, Zones 3, and 7; Task Order Number 0002, Zones 1, 6, and 7; Task Order Number 0003, Zone 7; Task Order Number 0004, Zone 6; Task Order Number 0005, Zone 3; Task Order Number 0009, Zone 3; Task Order Number 0010, Zone 6; and Task Order Number 0011, Zone 6, Puerto Rico:

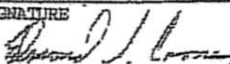

Based on your performance on the subject contract, Mr. Jose M. Rosado, Area Engineer, has recommended an overall above average rating. I fully concur with his evaluation.

Thank you for a job well done. I encourage your continued participation on future U.S. Army Corps of Engineers projects. Enclosed are copies of the performance evaluations for your files.

Sincerely,


Claudia H. Hundley
Contracting Officer

Enclosures

PERFORMANCE EVALUATION (CONSTRUCTION)		D.O.: 0001 EVAL: 0001 SIC: 1629	1. CONTRACT NUMBER N68711-99-D-6609 2. DUNS NUMBER 060619285
IMPORTANT: Be sure to complete Part III - Evaluation of Performance Elements on reverse			
PART I - GENERAL CONTRACT DATA			
3. TYPE OF EVALUATION (X one) INTERIM (List percentage <u>100%</u>) <input checked="" type="checkbox"/> FINAL <input type="checkbox"/>		4. TERMINATED FOR DEFAULT <input type="checkbox"/> ANSIED <input type="checkbox"/>	
5. CONTRACTOR (Name, Address, and Zip Code) CERES ENVIRONMENTAL SERVICES, INC. 3825 - 25TH AVENUE NORTH BROOKLYN PARK MN 55443		6.a. PROCUREMENT METHOD (X one) <input checked="" type="checkbox"/> SEALED BID <input type="checkbox"/> NEGOTIATED 6.b. TYPE OF CONTRACT (X one) <input type="checkbox"/> FIRM FIXED PRICE <input type="checkbox"/> COST REIMBURSEMENT <input checked="" type="checkbox"/> (OTHER) (Specify) MRC IQ	
7. DESCRIPTION AND LOCATION OF WORK MAC DEMOLITION CONTRACT Demolition of Bldg 311 3rd and D St, NAF El Centro 92243			
8. TYPE AND PERCENT OF SUBCONTRACTING Quality Control Management - .03% Lead & Asbestos Abatement - 33% Trucking of Construction Debris - .05% Electrical - .01%			
9. FISCAL DATA	a. AMOUNT OF BASIC CONTRACT \$ 389,622.00	b. TOTAL AMOUNT OF MODIFICATIONS \$ 0.00	c. LIQUIDATED DAMAGES ASSESSED \$ 0.00
10. SIGNIFICANT DATES	a. DATE OF AWARD 01/31/00	b. ORIGINAL CONTRACT COMPLETION DATE 05/10/00	c. REVISED CONTRACT COMPLETION DATE 05/04/00
d. NET AMOUNT PAID CONTRACTOR \$ 0.00			
PART II - PERFORMANCE EVALUATION OF CONTRACTOR			
11. OVERALL RATING (X appropriate box) <input checked="" type="checkbox"/> OUTSTANDING <input type="checkbox"/> ABOVE AVERAGE <input type="checkbox"/> SATISFACTORY <input type="checkbox"/> MARGINAL <input type="checkbox"/> UNSATISFACTORY (Explain in Item 20 on reverse)			
12. EVALUATED BY			
a. ORGANIZATION (Name and Address (Include Zip Code)) ROICC EL CENTRO		b. TELEPHONE NUMBER (Include Area Code) Commercial: (760) 339-2469 AUTUMN: 958-8468	
c. NAME AND TITLE E. S. COONEY Engineering Technician		d. SIGNATURE 	e. DATE 08/31/00
13. EVALUATION REVIEWED BY			
a. ORGANIZATION (Name and Address (Include Zip Code)) ROICC EL CENTRO		b. TELEPHONE NUMBER (Include Area Code) Commercial: (760) 339-2428 AUTUMN: 958-8428	
c. NAME AND TITLE E. K. KEISER LT, CEC, USN, DROICC		d. SIGNATURE 	e. DATE 08/31/00

PART III - EVALUATION OF PERFORMANCE ELEMENTS													
N/A = NOT APPLICABLE D = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY													
15. QUALITY CONTROL							16. EFFECTIVENESS OF MANAGEMENT						
	N/A	D	A	S	M	U		N/A	D	A	S	M	U
a. QUALITY OF WORKMANSHIP		X					a. COOPERATION AND RESPONSIVENESS		X				
b. ADEQUACY OF THE QC PLAN		X					b. MANAGEMENT OF RESOURCES/ PERSONNEL		X				
c. IMPLEMENTATION OF THE QC PLAN		X					c. COORDINATION AND CONTROL OF SUBCONTRACTOR(S)		X				
d. QUALITY OF QC DOCUMENTATION		X					d. ADEQUACY OF SITE CLEAN-UP		X				
e. STORAGE OF MATERIALS		X					e. EFFECTIVENESS OF JOB-SITE SUPERVISOR		X				
f. ADEQUACY OF MATERIALS		X					f. COMPLIANCE WITH LAWS AND REGULATIONS		X				
g. ADEQUACY OF SUBMITTALS				X			g. PROFESSIONAL CONDUCT		X				
h. ADEQUACY OF QC TESTING		X					h. REVIEW/RESOLUTION OF SUBCONTRACTOR'S ISSUES		X				
i. ADEQUACY OF AS-BUILTS		X					i. IMPLEMENTATION OF SUBCONTRACTING PLAN		X				
j. USE OF SPECIFIED MATERIALS		X											
17. TIMELY PERFORMANCE							10. COMPLIANCE WITH LABOR STANDARDS						
a. ADEQUACY OF INITIAL PROGRESS				X			a. CORRECTION OF NOTED DEFICIENCIES		X				
b. ADHERENCE TO APPROVED SCHEDULE				X			b. PAYROLLS PROPERLY COMPLETED AND SUBMITTED		X				
c. RESOLUTION OF DELAYS				X			c. COMPLIANCE WITH LABOR LAWS AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND BEEB REQUIREMENTS		X				
d. SUBMISSIONS OF REQUIRED DOCUMENTATION				X									
e. COMPLETION OF MINICLIST ITEMS		X					19. COMPLIANCE WITH SAFETY STANDARDS						
f. SUBMISSION OF UPDATED AND REVISED PROGRESS SCHEDULES				X			e. ADEQUACY OF SAFETY PLAN		X				
g. WARRANTY RESPONSE		X					f. IMPLEMENTATION OF SAFETY PLAN		X				
							g. CORRECTION OF NOTED DEFICIENCIES		X				
20. REMARKS (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheets, if needed.)													
Perhaps the finest contractor we've worked with. Everyone from the main office down to the one and only laborer was very professional, co-operative, efficient, expeditious, and really a great pleasure to deal with. Melissa McIntyre did an outstanding job as the Quality Control Manager. Her documentation of the work and events were exemplary and precisely of the type of Quality Control documentation required by the Naval Facilities Engineering Command.													

E PROPOSAL MATRIX

E.1 Project Management Approach




The following is a general discussion of Ceres Environmental Services, Inc.'s technical approach and understanding of the scope of work. It presents a brief timetable for response and recovery based on past Ceres experience and our standing disaster response plans. The overall plan for contract execution is described in detail in a section below titled "Contract Performance Phases". Finally, we present seven scenarios based on different disaster events that may impact your jurisdiction in order to illustrate our response to increasingly severe storms.

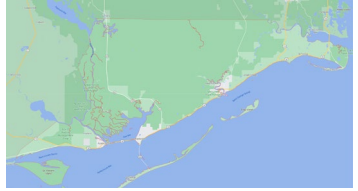
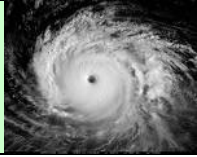








Our Response to You



Our record demonstrates that we stand ready to perform tasks of any size. In order to keep that record intact our preplanning is already underway for Franklin County. As part of its response, Ceres has identified our office in Sarasota, Florida as a mobilization headquarters. Ceres' mobilization planning and localized subcontracting efforts are implemented to minimize lead times during an event and to keep subcontracting dollars local. Our approach to subcontracting is to work from the inside out. This means we are implementing pre-storm agreements with local resources first, to use them first. When the project expands or the need arises, Ceres adds other resources that are also under contract to us.

Project Timeline

The following describes the typical workflow between Ceres and Franklin County once a contract award has been received until FEMA reimbursement.

Projected Storm Preparation and Response Table		
Today	We are at work at Ceres so that we can respond rapidly and successfully to an event in Franklin County. We are zone mapping, doing localized resourcing, and negotiating subcontractor agreements. Ceres has letters of intent from local subcontractors and is pursuing additional pre-arranged agreements with more local subcontractors and vendors. Being proactive in our pre-event planning allows us to give maximum attention to Franklin County when the day comes for a disaster response.	
Contract Award	Upon contract award and at the County's request, we schedule a personal visit by a Ceres Project Manager. The purpose of this visit is the personal introduction of the key members of each party's team, discussion of the planning, training, and disaster response preparedness needs of the County. During an event, a Project Manager will be assigned only to Franklin County and will be available to the County 24 hours per day, 7 days per week.	
Planning and Training	If included in the contract, Ceres will provide training to designated County personnel as agreed. The company also continues its Pre-Event planning as it reviews local subcontracts, makes plan changes as necessary and keeps an eye on the weather. Typically, Ceres monitors the National Weather Service forecasts and several subscription services to keep us aware of tropical storms and hurricanes.	

Pre-Storm Mobilization	When a storm in your area is imminent, Ceres acts quickly so that road clearance and debris removal operations can begin as soon as the storm subsides. At your request, if conditions permit, your Ceres Project Manager, or other Ceres professional, will join Franklin County personnel in the EOC and help prepare for storm impact and recovery.	
Landfall	Once the immediate threats are past, the on-site Project Manager will work directly with County officials as we begin our disaster response efforts. Our pre-arranged subcontractors will begin readying equipment for registration.	
Cut and Push	The Ceres Project Manager will ensure that County needs are being met in order of priority. Local subcontractors and equipment will begin any necessary road clearance operations and will begin staging efforts for right-of-way debris removal.	
FEMA Records and Data Management	Ceres will assist Franklin County on an as-requested, as-needed basis to ensure that records are kept and maintained to provide maximum allowable reimbursement to the County.	
Fully Operational	The necessary trucks will be in place to continue debris removal in an orderly fashion. Local subcontractors will be deployed to the maximum extent possible and the Ceres debris removal operation will be fully operational on this day.	
First Pass Complete	At the end of the first pass of debris removal time would be allowed for residents to bring additional debris to the curbside. Crews would begin ramping up to start the second pass. Additional tasks, such as hazardous tree removal, hazardous stump removal, and other similar scopes of work may be implemented.	
Second Pass Complete	Debris removal operations would be well in hand. Hot spot crews would continue to cleanup any debris that has time or safety constraints. The vast majority of storm debris would be cleaned from the rights-of-way. The Ceres Project Manager would begin focusing on project completion procedures.	
Final Pass Complete	Debris removal operations would be 100% complete. The Ceres Project Manager would remain in constant contact with Franklin County personnel, but daily presence may not be needed by this time.	
Site Reclamation	After debris hauling activities have ceased, all debris on any Debris Management Sites (DMS) will be processed and/or removed. The sites will then be graded and restored, usually by seeding with grass.	
Ticket Reconciliation	Ceres performs ongoing ticket reconciliation with subcontractors and Franklin County so that databases of debris hauled match as closely as possible. After all debris has been hauled, all truck ticket databases are reconciled to close out the financial records of the project.	

Invoicing	Following reconciliation of the truck records, a final invoice will be delivered.	
FEMA Reimbursement	Ceres will work with the County following the completion of the field work, on an as-requested, as-needed basis to ensure maximum allowable reimbursement.	

Contract Performance Phases

In order to successfully respond to a disaster, natural or otherwise, planning and preparation are of the utmost importance. Ceres adheres to a series of carefully drawn plans for each step of its response beginning from the time we prepare our response to your RFP until planning begins for the event after next. The following information outlines a generic plan for responding to debris-generating emergencies. Please note that this general summary is not specific to a particular type of disaster event.

Post Award Phase

Upon contract award and at Franklin County request, a personal visit by a Ceres Project Manager can be scheduled. The purpose of this visit is to introduce the key members of each party's team, discuss the planning, training, and disaster response preparedness needs of the County from their own perspective, and review the Ceres Debris Management Plan, from mobilization to the Final Report. Tours of each of the sites identified for the following uses will be jointly conducted:

- Equipment Staging
- Debris Management Site(s)
- Local Landfills Authorized for Final Disposal
- County Public Works Offices
- County Administration

It is expected that this meeting will require the better part of a normal workday. Discussion will loosely follow a prepared agenda designed to address the critical elements of resource requirements and knowledge base known to significantly enhance the County's level of disaster response preparedness.

This is step one in the strategic pre-positioning of the interpersonal knowledge of each of our (both parties) teammates. Getting to know each other prior to an event is very important in maintaining a seamless transition during an actual disaster recovery.

Planning and Training Phase

Planning and training are available each year of the contract and may include some of the following planning and training topics:

- Hurricane Debris Volume Estimation Using the U.S. Army Corps of Engineers Model
- The FEMA Paperwork Process: From IDA to PW and All Points In Between
- Measuring a Truck/Trailer the FEMA Way
- Load Tickets – Who Fills Out What and Why
- Stumps, Stumps, Stumps
- Determining Your Force Account Capabilities or When Will I Need Help
- FEMA Eligibility – What a “Good” Contractor Will Tell You

This creates further opportunities to develop the relationships between the County staff and Ceres personnel that will help to assure a successful debris management operation, when required.

Alert Phase

Selected Ceres team members are subscribed to special weather advisories from several different sources. We are aware of the weather.

Alert 1: Category I & II Hurricanes

When a Category I or II Hurricane's “Cone of Influence” of Projected Impact Area associated with the **3-day** forecast, begins to touch the coastline, the Project Manager assigned to the contract will commence Alert 1 activities.

Alert 1 activity includes, but is not limited to:

- Calling the previously identified representatives of Franklin County, and exchanging the most up-to-date contact information each has with the other.
- Activating Ceres notification procedures for all subcontractors – operations and administrative services.
- Contacting and overseeing preparations to make the Project Advance Team ready to deploy.
- Assigning a Project Logistics Coordinator to make use of all services possible: including, but not limited to hotels/motels, gasoline and diesel fuel, catering/restaurants, laundry services, emergency medical services, vehicle and equipment repair shops, and other disaster response and life support services.
- Confirming the availability of emergency road clearing crews and equipment, and as local conditions dictate, dispatch them to a secure, pre-positioning site near or within the County's boundaries.

Alert 2: Category III, IV, or V Hurricane

The same functions are performed as during Alert 1 activity, but they start when the **5-day** "Cone of Influence" of Projected Impact Area begins to focus on the County's geographic area.

Alert 3: All Other Sudden Impact Events

Sudden Impact Events include earthquakes, ice storms, tornados, man-made, technological events, and terrorist activities. These events do not allow for a forecast or pre-positioning the Project Advance Team. Ceres pledges to the County to have a representative physically present within 12 hours of notification to respond to Sudden Impact Events.

Mobilization Phase

Ceres is expert at rapidly mobilizing its team and its equipment as well as key subcontractors to provide the County with the necessary resources as quickly as possible. Ceres recognizes that in order to minimize the financial damage to a community, cleanup activities must begin rapidly and proceed without delay.

Pre-Landfall Activities

Ceres Representative (Early Rep): Ceres will provide, at the County's request, a representative prior to hurricane landfall. When a disaster threatens, Ceres is pleased to provide to Franklin County one or more representatives to be present at the Emergency Operations Center prior to landfall. The Early Rep will interface with County personnel and provide Ceres management with on-the-ground reports regarding local conditions.

Equipment pre-staging: Prior to landfall, Ceres equipment will be pre-staged at the closest mobilization point and contract administration headquarters. Additionally, our principal subcontractors will have equipment available in or near the County's location. In this manner, Ceres will have sufficient equipment to immediately start the initial push when weather permits and have sufficient equipment to begin the load and haul as soon as possible.

Subcontractor Liaison: As detailed elsewhere in this submission, Ceres has a large number of subcontractors available. During the pre-landfall phase, our subcontractors will be contacted and put on alert in order that they can arrive as soon as safety permits. Ceres already has advance master contracts signed with many subcontractors, so we have already ascertained that they are properly insured.

Project Advance Team

The project team, consisting of the Project Manager and selected Project Administrative Staff and Field Management personnel, will be on-site within 12 hours following notification by the County prior to, or immediately following, storm impact. The project staff may include management representatives from health and safety, quality control, accounting, subcontract administration, logistics, and field management, depending on the size of the event. As soon as practicable, the advance team will compile an initial damage assessment. Personnel sufficient to round out the project administrative staff, its support function, and operations management, will arrive within 24 hours of notification. Once on-site, the Project Manager will be physically capable of responding to the County Representative within one (1) hour of notification.

If requested by the County, the logistics support team will provide and distribute ice, water, food, temporary utilities, sanitary facilities, temporary housing, and any additional services as specified in the agreement between Ceres and the County. During the Preparation/Planning Phase, vendors within and adjacent to the region will be identified and contingency contracts established for the provision of gasoline and diesel fuel, ice, water, food, sanitation, temporary housing, and other services. If during the Preparation/Planning Phase, local vendors are not available, Ceres will arrange to provide the services from other qualified and registered sources.

Contractor Mobile Command Center

The Emergency Operations Temporary Project Office and Primary Debris Collection/Debris Processing Equipment are staged in Houston, TX. Annual heavy equipment hauling permits are maintained for Ceres' eight heavy equipment haulers consisting of semi tractors with lowboy trailers, enabling a quick response. The temporary facilities and Ceres-owned disaster response equipment is expected to arrive within 12 hours of notice to proceed by the County.

The Emergency Operations Temporary Project Office comes equipped with general support equipment such as telecommunications (satellite telephone, radio, cellular phone, or land lines), fax copier, computer network, file cabinets, and general office supplies. The Project Manager, Project Administrative Personnel, Field Manager, Debris Collection and Site Management Crew, and designated County representatives will be provided with a proprietary communication link in the event conventional communications are interrupted. The Emergency Operations Temporary Project Office will be of sufficient size to provide support to the Project Manager, project administrative and support staff, and debris collection and site managers. A separate 10' x 20' office within the same facility equipped with general support equipment can be provided to the County.

Satellite Communications

Ceres knows that immediate communications are critical to an effective response to disaster. We maintain an account with a satellite communications company and maintain satellite handsets for our managers and to provide to our customers as "loaner phones" until standard cell phone service is back online.

Ceres also purchased and uses a system of internet access using two satellite dishes, which when wired together provide high-speed internet access roughly equivalent to a T-1 line. When powered by a portable generator, our management and our Mobile Command Center users have local and world-wide communication tools to support our high service level.

Life Support and Fuel Supplies

Ceres comes to the project self-sufficient and ready to help in many ways, including the provision of basic necessities. Due to the uncertain nature of room and board, Ceres mobilizes with life support for our crews and for some subcontractors. Additionally, if Franklin County seeks assistance in provision of basic needs of water, food, shelter, and ice, Ceres can supply these services, as we have done in the past in other locations.

Following the landfall of Hurricane Katrina, Ceres' crews arrived with their own housing (travel trailers and RVs). We proceeded to supply life support of temporary lodging, meals, showers, and bathrooms to 400 people. We are also capable of providing onsite fuel delivery for both the fleet of Ceres owned equipment and our subcontractors, as well as County fleets.

Debris Management Sites (DMS)

When a DMS is established, a Site Plan will be developed for each site, and include, but not be limited to:

- A description of project operations
- Site layout
- Environmental factors
- Site photographs

Additional sub-plans that may be incorporated as necessary in the Site Plan include:

- An **Environmental Protection Plan** that addresses storm water protection, hazardous waste, soil and leachate draining from the debris stockpiles, site operations, and the proximity of truck traffic to waterways.
- A **Dust Control Plan** that will address prevailing wind directions and location of developed areas as it relates to site design. Methods of mitigation will be specified such as the use of water trucks on access roads.
- A **Traffic Control Plan** that considers the number of trucks per hour entering the DMS and the type of public access control (if authorized). All-weather access roads into and out of the site will be needed to maintain a seven-day per week operation.
- A **Site Safety Plan** that complies with the Ceres Company Accident Prevention Plan (available on request) and applicable OSHA requirements. Security will also be addressed in the Site Safety Plan.
- A **Fire Prevention Plan** that will follow the provisions of the National Fire Prevention Code and in particular, codes that specifically address woodchip storage. All equipment will have fire extinguishers that meet NFPA No. 10A-1970.
- The **Production Plan** will designate how machinery will be utilized on site and will describe site management/operations and anticipated production rates. Each load received at the site will be inspected prior to off-loading to determine load size and the presence and type of any contaminants. Contaminated loads will be segregated for further sorting and appropriate processing or disposal.
- **Other plans may include:** Truck Routes and Access; Site Staffing and Assigned Duties; Debris Segregation and Hazardous Waste Handling plans.



A water truck sprinkling to control dust on an access road.

DMS Construction Timeline

Each designated Debris Site Manager will commence construction of their respective DMS within 24 hours of notification. DMSs will be fully operational within 48-72 hours of Notice to Proceed. The Project Logistics Manager is responsible for ensuring gravel for access and internal haul roads and dump pads, prefabricated inspection tower kits, erosion control materials such as silt fence, straw bales, coir fiber, and geo-membrane liners for hazardous waste containment areas are available on site within 24 hours of notification. Additionally, portable truck scales may also be requested at the direction of the County.

Emergency Roadway Clearance and Debris Removal Phase

The following information outlines a generic plan for responding to debris-generating emergencies. Please note that this general summary is not specific to a particular type of disaster event. This phase encompasses the majority of the physical work of the project. It also generates the most records including load tickets and logs of various kinds. This is also the phase where careful planning pays huge dividends.

Emergency Road Clearing-Cutting and Pushing Public Right of Ways

When emergency road clearing is required, separate crews will be allocated and will be available within hours following an event. Ceres typically mobilizes this equipment pre-event based on weather forecasts. Cut and Push Crews will be prepared to work 24-hour shifts (with rotating personnel).

Cut and Push Crew typical configuration is:

- One front-end loader 4/1 bucket (or equivalent) with experienced and qualified operator
- Up to two transport trucks approximately 30 cubic yards with operator(s)
- Two laborers with chain saws and rakes
- Two flag persons

- One Bucket Truck with an experienced operator or climber (optional based on need)
- One Foreman with cell phone and pickup

The number of Cut and Push Crews will be determined by the County. Ceres owns eight (8) wheel loaders (with appropriate grapple attachments) and has additional subcontractor supplied pushing equipment.

Ground personnel will be supplied with sufficient types and quantities of tools and materials to effectively push the debris to the roadside to clear routes for emergency traffic. In the event debris cannot be pushed aside, it will be loaded in trucks and transported to nearby off-street locations for temporary dumping, to be picked up later by the normal debris clearing crews. When each assignment is complete, Ceres' crews will contact the County's dispatcher to obtain authorization to proceed to the next assignment.

Debris Collection

Crews will be dispatched to begin work within two days, and according to the County's priorities and the removal schedule adopted in coordination with the County representative. At the direction of the Ceres field supervisor each assigned debris removal crew will service each assigned road or right of way. Daily meetings will be conducted at 7:00 AM between the County and Ceres. Zones and Sections will be identified and prioritized. Progress will be updated and reported to the County at the close of business each day. Additional passes will be conducted prior to project completion in agreement with the County or per contractual requirements, to ensure adequate time has been scheduled for residents to move their debris into the right of way.

A typical crew will be comprised of:

- One Knuckleboom Loader (or one 4-cubic yard wheel loader with grapple)
- One Bobcat with grapple
- Two laborers with chain saws and rakes
- Two flag persons
- One Foreman with cell phone and pickup truck (one foreman/ three crews)
- GPS Tracking and Navigation Aids
- Three hauling trucks or trailers (30 - 50 cubic yards). Additional/large capacity trucks may be added for longer hauls.



A Ceres self loader with a trailer making pickups from the ROW.

First preference will be given to hauling vehicles best suited to local conditions.

Knuckleboom self loaders are efficient, but in areas with narrow streets or limited overhead clearance, they are too large to be effective. In tight areas, pickup trucks with dumping trailers minimize traffic disruption and potential damage. Crew and overall debris collection production will be monitored on a daily basis. The Project Manager will alter crew composition and overall number of crews as necessary. Self Loaders may work singly or in conjunction with dump trucks. In accordance with FEMA guidelines, hand-loading will not be allowed or tolerated in any circumstance. Ceres owns seven Self Loaders (Knucklebooms) and has access to many more through our subcontractors.

A minimum of one **Hot Spot Crew** will be assembled for each zone during this project. The crew(s) will commence operations within 24 hours of the notice to proceed. The typical crew will consist of:

- One Knuckleboom or self-loader
- Three Laborers (one sawyer and two Flagmen)

Work zones will move as the debris is cleaned up from the streets and boulevards. When the work zone is located on or near a heavily traveled roadway, it will require additional flag persons, additional signage,

and/or assistance from local law enforcement agencies. The crew foreman will monitor the work zone and all other aspects of crew operation.

Hazardous Tree, Limb and Stump Removal

Ceres employs crews with professional tree climbers and aerial equipment such as bucket trucks to remove hazardous hanging branches and leaning trees ("hangers" and "leaners"). Ceres has performed this work on previous storms with an excellent safety record and with an excellent damage record. In response to Hurricane Katrina, Ceres was responsible for trimming and removal of trees in all of Jefferson Parish, LA amounting to 18,599 trees.

Demolition of Private Property Condemned Structures

Ceres can operate beyond the public Right of Way (ROW) as directed by Franklin County. Upon receipt of a Notice to Proceed, Ceres will retain a third-party inspection firm to survey the condemned structure(s) for hazardous materials (asbestos, lead, PCBs, white goods, mercury containing components, etc.). A copy of the inspection report will be provided to Franklin County. At the same time, Ceres engineering staff will conduct a pre-demolition survey which will consider the following:

- Structural integrity of the building
- Utilities
- Shoring requirements
- Hazardous materials
- Protective structures
- Protection of the public
- Waste management



Asbestos Abatement/Demolition Notifications will be submitted to the appropriate governmental and local agencies. All required permits will also be obtained.

The Demolition crew is expected to consist of the following.

- One to three Semi-Tractor(s) with Trailer(s)
- One Hydraulic Excavator with Bucket and Hydraulic Thumb
- One Wheeled Loader

Hazardous Waste Collection, Storage, and Disposal

Household Hazardous Waste must be picked up separately from all other debris in the ROW. The HHW will then be segregated in a lined containment area at each temporary disposal site. Payment for collection and disposal in accordance with all local, state, and federal laws and regulations will be made per pound.

Dead Animal Carcasses

When required, carcasses of dead livestock, poultry, and large animals can be removed by Ceres. FEMA reimbursement is contingent on the determination by Franklin County that they represent an imminent and significant threat to public health and safety. The carcasses will be removed to the TDMS and/or a final disposition site approved by Franklin County.

Freon Recovery

Ceres will remove Freon-containing white goods from the ROW and haul them to a TDMS where they will be segregated. A licensed worker will then extract any Freon remaining in the white goods, and properly handle the disposition of the Freon. Once the Freon is removed the white goods are scrap metal and can be handled accordingly.

River and Canal Debris Removal

Ceres has experience in clearing river, streams waterways and canals following Katrina in Louisiana. Debris removal can be accomplished with long reach excavators in some instances, and



A licensed technician removing Freon from refrigerators at a TDMS

where required, floating cranes and other amphibious equipment would be mobilized. Several of Ceres' subcontractors are specialists in waterway activity including debris removal. Wet soil conditions and mud will cause problems for wheeled vehicles, making low ground pressure equipment a necessity. Allocation of equipment is always important, but special care must be taken to deploy equipment that will not easily become stuck when cleaning logjams and waterways.

Ceres has also performed emergency levee repair. We own most of the heavy equipment necessary for this work and we have experienced operators available to operate the equipment.

Heavy rainfall, especially following high wind conditions, may cause waterways and canals to become clogged with vegetative and other debris. Logjams must be removed so that future rainfall does not contribute to more flooding, and to promote unimpeded water drainage of any existing flood situation. Existing debris piles near waterways and canals should be removed on a priority basis, so that if additional rain occurs the debris will not float into the drainage system and cause further problems.

Water-based, three feet or less of water depth

Depending on the characteristics of the waterway, temporary bypass pumping, cofferdams, or other means to control the flow of water may be used to enable operation in the waterway.

Dependent on the ability to control the flow of water, various methodologies would be used. These methods could include a combination of the following:

- Hydraulic Long Reach excavators operated from shore
- Willow draft work platforms with Hydraulic Excavators and Grapples
- Winch Truck
- 17-foot utility work boats with 25hp out-board motor.
- Cable Skidders or Tractor Dozers with Winches- laborers would be used to attach the cables to the debris in the waterway, creek, or tributary.

Water-based, greater than three feet of water depth

The removal of vegetative, construction, and demolition debris, hazardous material, and recyclable material in greater than three feet of water will be accomplished primarily with floating plants equipped with spuds supporting hydraulic excavators with long booms equipped with material grapples and materials barges, although a combination of approaches previously detailed may be used. A flexi-barge will be used along with a winch truck as well as a utility work boat with motor. Exact methods are dependent on local conditions and geography.

Sunken Vessel Removal

Ceres will lease appropriate equipment and/or will locate qualified subcontractors to remove sunken vessels and dispose of them in an acceptable manner. These actions will be made following consultation with Franklin County and will be subject to Franklin County's advance approval of Ceres' work plan to be developed following contract award.

Water Based Operations (Typical Crew) – 1.5- 2 Feet Minimum Draft

- 15-25 Ton Hydraulic Excavator with Material Handling Grapple Capable of 35' Reach
- Work Barge with Spuds-Rented/Leased
- Materials Deck Barges-Rented/Leased
- Pusher Boat-Rented/Leased
- Work Boat
- Heavy Equipment Operator Hydraulic Excavator
- Pusher Boat Operator
- Work Boat Operator
- Deck Hands
- Tractor Trailer Heavy Hauler
- Foreman

Land Based Transfer Crew (Typical Crew)

- Wheeled Loader
- 2-5 Trucks
- Heavy Equipment Operator Wheeled Loader
- Truck Drivers

Upon inspection of the site(s) and performance period requirements established by Franklin County, the number of crews will be determined. Ceres has the capacity to operate a minimum of eight water-based crews each with their own land-based transfer crew component.

Site Restoration

Ceres ensures that any and all sites, whether used for temporary debris storage and reduction, equipment staging, or that was disturbed during debris removal operations, will be returned to pre-storm conditions or better. Restoration of the disturbed, staging, and access areas will be accomplished using high-grade fill dirt graded to specifications and topped by sodding, seeding and/or hydro seeding. All slopes steeper than 3 to 1 will also receive erosion control blankets.

Flooding

Ceres expects flood recovery work when a client has significant land area in a 100-year flood zone, and when rivers and other waterways pass through the area to be cleaned. Flood recovery work generally requires specialty equipment, such as long-reach excavators, floating excavators, and a greater amount of tracked skidsteers. Wheel loaders with buckets and grapples are often used to remove debris that may fall apart if picked up by a knuckleboom loader.

Ceres has surveyors and other specialists on staff who can determine which flooded areas will be likely to drain first so we can plan and allocate equipment based on those studies.

Although some of the same types of debris are removed in flood and non-flood disaster recovery, typically storms with heavy rainfall increase the amount of construction and demolition debris when compared to vegetation. Also, the timeline is longer in flood situations, because standing water takes time to recede. The debris removal may also be more complex as it can involve partial or full demolition of structures. For example, in a post flood situation, a house may have sheetrock walls that must be inspected by an expert who determines that sheetrock must be removed. After removal, the debris may be left on the right-of-way in loose piles. These piles will probably present more difficulty in loading than vegetative debris, or a pile of wind-blown privacy fence, because the waterlogged debris may have no structural integrity and will fall into pieces when picked up. For this reason, the types of equipment may be different in flood situation, with wheel loaders and dump trucks more prevalent and self-loading knucklebooms less prevalent than in a non-flood storm. Ceres owns nearly all types of equipment used in flood recovery, and we have subcontractors who specialize in flood disaster recovery.



Flood debris from the Spring 2008 Iowa Floods

Ceres has a special hazardous materials (HAZMAT) team that specializes in preventing the spread of contamination and infestations of rodents in areas that were flooded. From past experience, Ceres knows that these areas are prone to contamination from sewage, agricultural run-off, mold, and chemicals, they are also prone to rodents. Ceres plans to concentrate heavily on these areas in order to limit the spread of contaminants and to limit the breeding of rodents and pests. Once the determination is made in conjunction with local officials and the EPA, if applicable, Ceres will utilize its special teams to target these areas.

Following Hurricane Katrina, for example, Ceres made weekly passes in some formerly flooded areas, and “mirrored” or “paralleled” the municipal sanitary waste teams. By doing this, neighborhoods were kept clean on a weekly basis so that pests could not be alternately supported by garbage and flood debris—instead all potential habitat or food for pests was removed frequently to ensure a safe neighborhood.

Pathogens are also more of a problem in flooded areas. Water promotes growth of undesirable organisms, and it also facilitates transfer of bacteria that exist in an environment to humans working in that environment. Our corporate health policies address hazards of working in a flooded disaster environment, and Ceres uses procedures including additional immunizations and additional personal protective equipment such as waterproof clothing and footwear, face shields and respirators (air filters) to minimize hazards of flooded areas.

Flood situations may also generate other types of task orders, such as pumping water or clearing catch basins. Ceres is ready for these sorts of eventualities in the County. If a storm leads to flooding, we are prepared to transfer our debris management sites and equipment staging sites to higher ground using identified alternative transportation routes if necessary. Ceres also has several barges, dredging, and water salvage companies on hand as subcontractors if the need arises.

Certification of Maximum Volume Capacity of Hauling Trucks/Trailers

Prior to initial use, authorized Ceres personnel and Franklin County representatives will inspect hauling trucks. Only pre-approved trucks will be received at the DMS. Approval will include documentation of truck identification and insurance, safety requirements, and measured cubic yardage capacity. A unique approval number will be assigned to the truck and posted on the truck along with measured capacity. All units hauling debris are required to be “measured in” prior to commencement of work. The hauling unit/truck/trailer certification procedure is mandatory and will be administered by quality control representatives of Ceres and the County. A Truck Certification Log Sheet will be created for each hauling unit/truck/trailer. Unit specific information along with Year, Make, Model, Address, Photograph, License Plate information, Driver Name, and signatures will be recorded on the log. At this time, a unique identifier will be assigned to the unit. Truck Certification Logs will be maintained by Quality Control Staff. The log will be maintained and available to DMS inspection personnel regarding truck approvals, approval number, capacity, and other pertinent information.



Placarding a truck.

The unique truck/trailer identification number and its maximum carrying capacity are written with permanent marker on Ceres placards that are mounted on both sides of the truck/trailer. Ceres uses pre-printed labels with our name and blocks for the assigned identification number and measured volume. These labels cannot be removed without destroying the label. All equipment is subject to further inspection by the County at any time during the project.

Work Locations

Dispatch records will be maintained for the duration of the project. Records will include date and time of dispatch, crew and unit identifier, and status of assigned section (In Progress, Completed). Typically, one contractor will be assigned to a given section. Sections may be comprised of individual developments or combinations thereof. Accurate and thorough Dispatch Logs enable the identification of any potential issues and the responsible party.

Prior to the assignment of sections to crews, each section/subdivision will be inspected by Ceres Field Personnel to ascertain the optimal crew configuration/type (Self Loader, Wheeled Loader with Dump Trucks, High Capacity Trailers, or other combinations of equipment). Classification of sections maximizes production and minimizes potential damage to property. Additionally, all supervisors will conduct weekly toolbox meetings and develop activity hazard analyses in compliance with the corporate Health and Safety Plan.

Field Management

Regular and effective communications are critical to the rapid dissemination of appropriate and accurate data to both the County Management Team and the Ceres Management Team. As the project progresses, the needs of the County may change, and resource requirements may need to be reassessed. The original

plan, therefore, may need to be modified. In order to ensure effective and efficient execution of all field work, the Ceres team, from Site Managers up to the Project Manager, will meet on a daily basis. The Project Manager is responsible for coordinating the daily scheduling and dispatch of cleanup crews with the County and will meet with the designated representative on a daily basis. The Site Manager is responsible for management and operation of a reduction site, loading sites or any other work site. The Site Managers report directly to the Sector Manager, who reports to an Area Manager, who reports to a Project Superintendent, who reports to the Project Manager. Depending on the scale of a disaster, the number of managers assigned to the Ceres Team will vary depending on local conditions. Foremen at the reduction site(s) and for the collection and hauling activities are responsible for crew supervision and report to the Site Manager.

Each Site Manager ensures that their crew operates in an efficient manner and is responsible for documenting and inspecting work performed. Site Managers document safety meetings, equipment safety inspections, quantity and location of debris hauled, areas completed, and daily time sheets of personnel and equipment. Site Managers also monitor quality control issues such as completeness of cleanup and/or trimming and contract compliance.

The collection crew Foreman will be responsible for scouting future debris removal locations within the daily schedule set by the Program Manager. While scouting the zone, the Foreman's responsibilities include:

- Locating logical trucking routes.
- Identification of Sections by Crew Type/Composition.
- Locating and planning the control or elimination of hazards within the zone (such as high traffic areas). Preference will be given to Self Loaders to ease traffic congestion and minimize damage.
- Advising the Site Manager of any anticipated difficulties or hazards.
- Determining and obtaining resources necessary to ensure a steady workflow.

At the end of each shift, documentation of work completed will be tabulated by the administrative staff and used to schedule the next day's work activities. At this time, any daily reports required by the County will be produced.

Scheduling Control Debris Collection

During post-award preparation the Project Manager obtains maps detailed enough to provide individual debris collection crews address block information. Maps will be divided and identified according to Districts, Sections, and Developments or Address Blocks. The Master Debris Management Map will be located in the Emergency Response Mobile Command Center. Individual developments or address block maps will be reproduced on 8.5" x 11" paper for use in crew dispatching. Each Site Manager will be provided a binder containing all of the development/address block maps for the event's entire area.

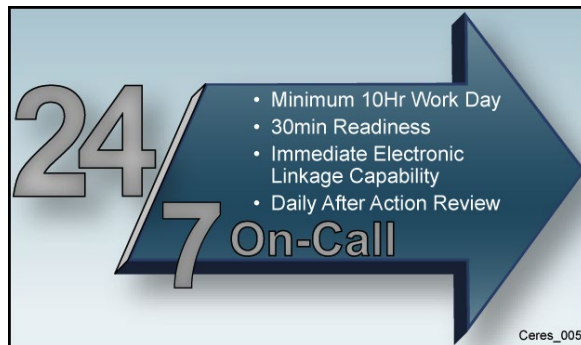
The Project Manager will be responsible for the assignment of Districts, Sections, and Developments or Address blocks to subcontractors and their respective crews. A written master assignment file will be maintained in the Emergency Mobile Command Center and will be updated as changes or additions are made. The dispatcher will be responsible for dispatching crews to their assigned areas utilizing the master assignment file. Subcontractors and their respective crews will not be permitted to have more than two open assigned areas. Communication between the subcontractors, their respective crews and the dispatcher will be via radio or telephone. Upon completion or near completion of an assignment, it is the responsibility of the crew leader or subcontractor to request an inspection. The dispatcher will forward this request to the debris collection superintendent or area manager for action. The debris collection superintendent or area manager will coordinate an inspection with a County designated representative.

Once an assignment has been completed and inspected, a new area will be given to the subcontractor. Depending on the size of the subcontractor and/or crew, areas may be as small as address blocks or developments up to portions or even entire Sections. Crews will not be permitted to leave their assigned area and move to another work area until all work is completed as required and the area inspected, and authorization received from the Site Manager. The dispatcher is responsible for continually updating crew locations. At the end of each shift, the dispatcher will provide the field managers with a list of crews and their current locations. Subcontractors and crews are prohibited from collecting debris from outside of their assigned areas. The County field representatives will be provided updated crew assignments daily.

Project Manager

The Project Manager (PM) will serve as the principal point of contact between Ceres and the County Operations Manager. The assigned PM will be knowledgeable about all facets of Ceres' assigned tasks and will have executive project responsibilities. The PM will have written authority to sign for the corporation in matters relating to this project and the County.

Upon receipt of a Notice to Proceed, the PM will be on call 24 hours per day, seven days per week, and will have electronic linkage capability for transmitting and receiving relevant contractual information. This linkage will provide immediate contact availability via cell phone and fax machine and have Internet capabilities. The PM will participate in daily After-Action Reviews and disaster exercises, functioning as a source to provide essential element information. The PM will report to the County Operations Manager on an "on call basis" and be capable of responding within one hour of notification.



The PM will ensure that all County event goals and priorities are met and will have authority to make executive decisions regarding the project. The PM will work out of Ceres local disaster office and will meet with his support staff and crew leaders at the end of each day to review progress and set goals and priorities for the following day.

Field Supervisors/Crew Leaders

Ceres Site Managers are responsible for ensuring safe and healthy work environments exist during all operational phases. The Site Manager's specific daily Health and Safety and Operations responsibilities include:

- Monitoring and Inspecting Heavy Equipment Operators, Truck Drivers, and Traffic Controllers in the safe operation of their specific area of responsibility using the proper tools and in accordance with the safety procedures and guidelines outlined in EM 385-1-1 and CFR 29 Par 1929 and 1910. It is important to note that a debris clean-up operation exposes the general public to the numerous hazards involved in debris collection and removal.
- Enforcing the use of proper guards, controls, and work practices. Monitoring each feature of work for human, situational, and environmental factors that could cause accidents.
- Locating compiling contact information for area medical facilities. Crew Leaders will be equipped with a pager and a cellular phone in case of emergency.
- Supervising and evaluating overall worker performance, including safety.

Crew Leaders document daily production to monitor and ensure the most efficient operations. The information they are to record includes:

- Cycle Times of Trucks
- Loads per Hour
- Production

Crew leaders are also required to make sure that safety gear is provided and that it is adequate for the hazards involved and enforce proper use and wearing of protective gear. Accidents will be recorded and reported on the Supervisor's Accident/Incident Investigation Report by the Crew Leaders.

Daily records submitted up the chain of command to the Project Manager will include:

- Sub-contractor/Employee Name
- Equipment Number
- Type of Equipment
- Hourly equipment documentation, downtime, lost time, and sick time

All accident/incident reports are forwarded through the Health and Safety Manager to the Health and Safety Officer (HSO). The HSO notifies the PM, who in turn informs the County Operations Manager and implements all procedures as set forth in the Ceres Health and Safety Program.

Description of a Typical Workday

It will be the responsibility of the Sector Manager to schedule and coordinate the location of a particular crew and equipment necessary for its job function to its location through direction to the Field Supervisors. This will take place through schedule planning from the previous day. The Field Supervisor will notify members of the crew of the start time, specific job function, and location where he/she is to report. At the beginning of the day each field employee will sign in a daily time sheet, the location according to zone (if the zone changes during the course of the day the employee will document the new location), the phase of work he/she is performing, and the unit number and beginning hours of the piece of equipment that he/she is operating (if applicable). The employee responsible for loading trucks and truck drivers will keep a running tally of the loads they complete from each particular zone over the course of the day. It is then the responsibility of the field employee to perform an inspection of the piece of equipment and inform the crew Foreman so corrective actions may be taken. The inspection will be documented on a punch-list that is supplied on the employee's daily report. After inspections and documentation are complete, the crew will begin removing the debris from their zone assigned.

Two flagmen will be placed on each end of the work perimeter to meter the flow of traffic into the work perimeter. If debris is to be moved across the roadway, the flagmen will stop all traffic. When the loading of a truck is completed, the flagmen will also stop traffic while the truck moves out of the controlled area. During the work, the flagmen will be equipped with two-way radios to coordinate the direction of traffic. Additional trucks staged for loading will all be stationed to the side of the roadway from which they will be loaded so they will not obstruct incoming traffic to the work perimeter. When loading is completed, the truck will leave the work area.

The trucks will be placed in single file to the rear of the Knuckleboom loader. As each truck in the queue is loaded and departs for the dumpsite, the next truck in line backs up to the loading perimeter. The Knuckleboom loader will load from piles that are staged by two front-end loaders working ahead of the Knuckleboom loader to limit the amount of movement of the Knuckleboom loader during the course of the day. When self-loading trucks (self-loaders) are in use, those trucks will be directed to an appropriate location within the work perimeter where they can begin loading immediately.



The front-end loaders will stage the material from the area between the sidewalks and the street into staging areas on the side of the street. If the crew is working in a high traffic area, then this method will not be incorporated – rather the staging will be done completely on one side then staged completely on the other side. When the Knuckleboom loader encounters material difficult to handle (such as chunk wood), the Front-end loader will assist in performing the loading.

Two laborers trained in the use of chain saws will assist the Knuckleboom loader. They will rake and clean up the area of the pile. When oversized material is encountered, the laborers will use chainsaws to reduce its size. The laborers will also assist the truck operators in staging for the Knuckleboom loader, notifying when loading is completed and for obstructions to and from the loading area.

The crew Foreman will be responsible for scouting future debris removal locations. He will utilize maps to locate the perimeter of the zone to which he is assigned. While scouting the zone, the Foreman's responsibilities will include:

- Locating logical truck routes.
- Plotting a logical and efficient direction for the crew.
- Locating and planning for hazards within the zone (such as high traffic areas).
- Notifying his Supervisor and Sector or Area Manager of hazards in a timely fashion so the hazard can be avoided if possible or mitigated if necessary.
- Identify plan for and obtain the necessary resources for a steady workflow in future locations of the work zone.

At the end of each shift, crew employees will complete their time sheet by entering in the time the shift ended, the ending hours on the equipment they utilized and the number of loads they either hauled or loaded. They will deliver this timesheet to the Foreman before leaving the shift. The Foreman will compile the labor information to a daily worksheet, along with Purchase Orders, trucking that was utilized and number of loads hauled, equipment utilization, and a briefing of the course of the day describing any problems that arose and solutions implemented, and areas worked. The Foreman will then turn in the reports for the day. The following topics will be discussed with the management team:

- Changes in time for completion
- Changes in cost objectives for the project
- Changes in operating policy
- Changes in the technical specifications for the projects
- Changes in methods
- Changes in needs
- Revised activity plan estimates
- Failure of suppliers or contractors to deliver on time
- Reassessment of resource requirements on individual activities
- Inability to utilize resources as planned
- Unexpected technical difficulties
- Unexpected environmental conditions
- Scheduling needs
- Performance of work per zone or region
- Unplanned costs
- Any problems or future problems pertaining to the project

After the meeting is adjourned, the Project Manager (PM) will collect all the data. The next business day the data received, and the daily reports will be entered into a computerized database. These reports will be evaluated by the Disaster Response Business Unit Director and discussed with the CEO and the PM. The data will be used in weekly reports that itemize costs per region and code and weigh them towards the projected costs and schedules of the project. These reports will be submitted weekly to corresponding company divisions along with reports submitted to the County. It will be the responsibility of the PM to utilize the minutes of the daily meeting and the information from the reports to make daily assessments of the schedules of each individual crew. The PM will also have daily meetings with the County regarding performance and schedule issues of the project. This meeting will cover the customer needs of each zone, projected costs and scheduling of assigned zones, priority of zones, and work to be completed.

Geographic Area Management

Every area has its own unique geographic characteristics that define the parameters of the response. An urban area, smaller municipalities, and rural areas offers different challenges to the successful completion of a disaster recovery mission. Traffic is always an issue that must to be addressed especially when working in and around waterways. Bridges are natural bottlenecks, and our experience has taught us, the less they are used during the transportation of the debris, the better. Ceres is always aware that our disaster recovery work is not the only thing utilizing the transportation system. Through the selection of strategically located DMS, our haul trucks should have minimal impact on these areas, as the haul zones are designed to keep the trucks working close to each DMS. In the successful completion of our Hurricane Katrina disaster recovery operation in Louisiana, we worked with all of these geographical characteristics and traffic never became an issue because the zone design and DMS locations worked together as intended. All impact sensitive areas, such as waterways, parks, forest land, and reserves will be dealt with in an environmentally appropriate manner.

Debris Management Sites (DMS)

Ceres will utilize the DMS identified by the County. In the event that additional sites are required, Ceres will work closely with the County to secure leasing agreements and permitting for additional facilities. The state or local environmental authority would be notified, and the required information submitted by Ceres.

Ceres will provide sufficient equipment and personnel to process, by burning (if allowable) or grinding, a minimum of 210 and up to 500 cubic yards of debris per hour per crew. Each DMS would generally include the following equipment:

- One Grinder, either horizontal or tub (depending upon needs/specs), and/or Air Curtain Incinerator
- Two Backhoes with grapples
- One Wheel Loader with rake
- One Wheel Loader with a light materials bucket for loading mulch
- One Maintenance Truck
- One Water Truck
- One Road Grader (optional)
- One Inspection Tower
- One Hazardous Materials Containment Area
- One Foreman with cell phone
- Four walking floor trucks (120cubic yards) for hauling mulch
- Additional Equipment as determined by the Contract and Site Manager

During work for the USACE in Louisiana after Hurricane Katrina, we performed debris removal operations in 11 Parishes, and operated 54 DMS/final disposal sites, simultaneously.

One operator will be assigned site maintenance duties and will operate the Motor Grader, Water Truck, and Low-bed Trailer. This operator's primary duty is to ensure use of the roads by the dump trucks and maintain dust and fire control. The Loader with blade will have intermittent general site maintenance duties and will keep areas around the burn pits, ash storage, and grinding areas clean.

Ceres will construct a hazardous materials containment area at each DMS measuring approximately 30' x 30'. Typically, the perimeter will be lined with hay bales and staked in place. The area will be lined with heavy gauge plastic (10 mil or greater) to provide a waterproof barrier. A plastic cover (10 mil or greater) will be used to prevent rain from entering the containment area. Site run-off is redirected away from the containment area by site grading. Hazardous materials that are encountered during cleanup operations will be staged in this area. Such materials will be properly disposed of in a timely manner.

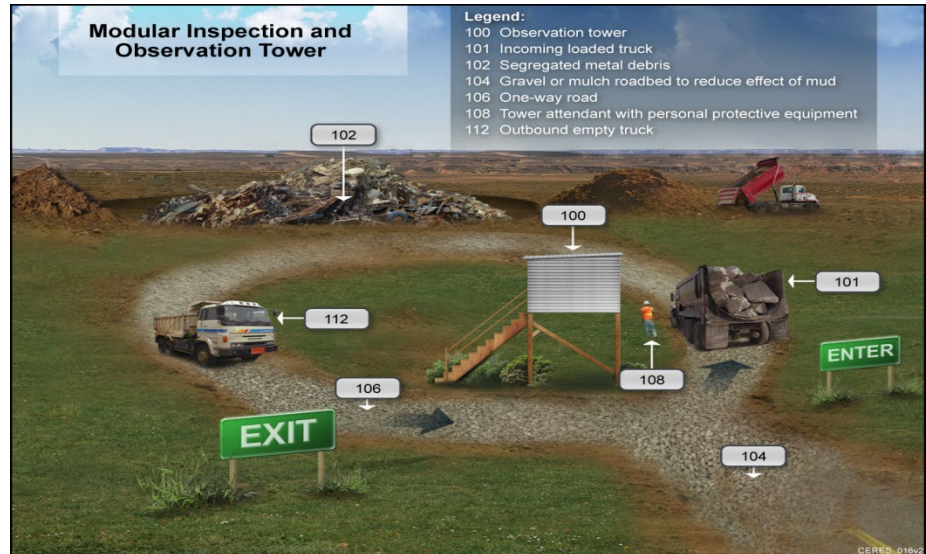
Inspection

DMSs will be the point of inspection and load volume estimation by the County or their designated representative. Inspection towers will be used to observe and record all trucks entering and leaving the DMS and document their loads. The tower will be 10 feet above the existing ground elevation, with a wooden handrail and steps to provide access and constructed of pressure treated lumber. The floor area will be 8'x8', constructed of 2'x8' joists, 16" O.C. with ¾" plywood supported by four 6"x6" posts. The perimeter of the floor area will be protected by a 4' high wall constructed of 2'x4" studs and ¾" plywood. The entire floor area will be covered with a corrugated tin roof. The roof will provide minimum 6' 6" headroom below the support beams. The inspection tower will be large enough to adequately accommodate a minimum of three people simultaneously.

County Monitors/Inspectors will inspect each load to verify that:

- The truck has been pre-approved and measured.
- The load is eligible.
- The 'percentage filled to' figure is determined and noted on each individual load ticket.

The Monitor will determine the capacity of the truck and estimated load volume (percent capacity) and evaluate the load for contaminants requiring segregation. The Monitor will instruct the driver regarding the appropriate dump location at the site and will verify the truck is completely empty following dumping. The Monitor will complete the load ticket presented for each load delivered to the site.



After inspection, the material will be forwarded to the tipping area supported by a wheel loader with rake and laborers. The laborers will inspect the debris and remove any contaminants. Contaminants that are hazardous will be handled by the Hazardous Toxic Waste Specialist, staged in the Hazmat containment area, and disposed of in accordance with federal, state, and local requirements. Other contaminants, such as metal, will be segregated accordingly.

Load Tickets and Reporting

Ceres uses preprinted, five-part carbonless, color coded load tickets. The tickets are available for use on this project if approved by the County. Each ticket has a unique serial number and ample space to record information such as: contractor, date, truck number, load size, driver, and type of material, origination, dumpsite, time, GPS Location, and inspector. Ceres uses a custom Access database program to record ticket information. The entry screen follows the format of the load ticket which greatly speeds up data entry. Tickets are easily verified and combined with a truck inspection table contained in the same database. One data entry clerk with minimal training can enter 700 load tickets (the equivalent of about 21,000 cubic yards) per day. Access also contains powerful report features that aid in ticket reconciliation and truck verification. Data is easily converted between Excel and Access for reporting purposes.

Material Segregation

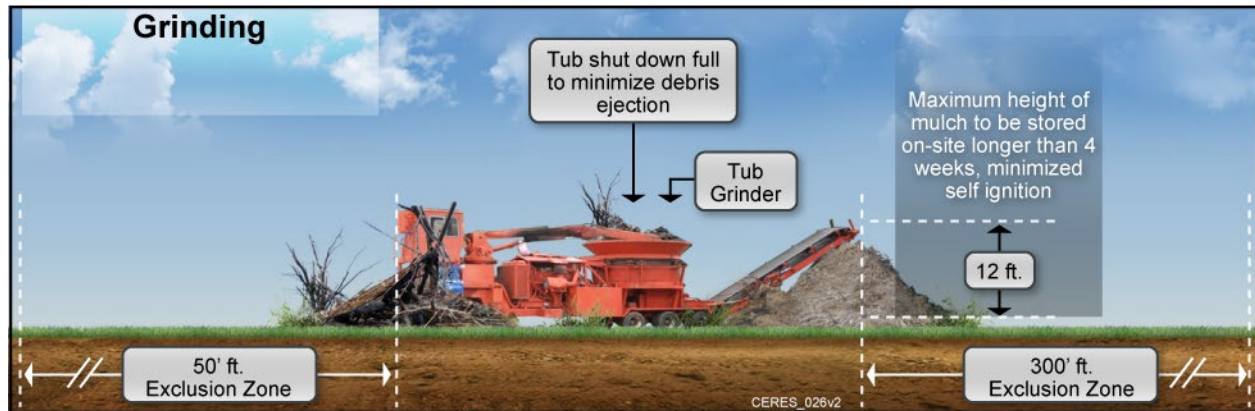
Due to the nature of these operations, material segregation is required in order to properly and efficiently process debris. Collection crews will segregate non-grindable debris to the maximum extent possible during collection and loading operations. The inspection tower will also assume responsibility for the segregation of loads containing contaminants or non-grindables. Those loads, which may contain debris ranging from white goods, household hazardous waste (HHW), e-waste, and other materials, will be segregated and sorted either manually or mechanically to remove the contaminants and then dumped in designated and appropriately lined/fenced areas at the DMS until final disposal.

Metal contaminants will be segregated and baled or otherwise processed for recycling. Concrete will be segregated and transported to a recycling facility and may be crushed prior to transport. Glass, plastic, and other materials will similarly be segregated and recycled to the maximum extent possible. Debris that cannot be processed or otherwise recycled will be disposed of at an approved and lawfully permitted construction and demolition final disposal site.

Volume Reduction by Grinding

The wheel loader with rake will push material designated for reduction to the grinder. Great care should be taken to keep the debris free of dirt before processing with a grinder/chipper; this both maintains the value of the product and reduces the cost of grinding. If the mulch produced from grinding is to remain on site for more than four weeks, the mulch piles will then be stacked no higher than 12 feet to minimize the potential for spontaneous combustion.

Horizontal grinders, having a predominately closed grinding chamber, can operate with a minimal exclusion zone projecting out at a 45-degree angle at a distance of 250 feet from each corner of the in-feed conveyor. Tub grinders, if used, will operate with an exclusion zone of 300 feet on the “kick” side of the grinder and 50 feet on the “non-kick” side. Grinders will be shut down in a full tub condition to minimize debris ejection. The Dust Control plan will be implemented to ensure dust from the grinder does not impact the adjacent properties. Lockout/tagout procedures will be used on grinders and strictly enforced. All equipment in the vicinity of the grinders will be equipped with fully enclosed cabs.



Volume Reduction by Burning

The loader/rake will push clean debris in the direction of the burn pit, taking great care to keep the debris free of dirt. Once the debris is piled in the vicinity of the burn pit area, the backhoe with thumb will feed the Air Curtain Incinerator in such a manner as to promote complete combustion. The backhoe will also set aside any material that would process more efficiently in a chipper/grinder, such as large diameter logs or stumps.



The Air Curtain will be operated at least 100 feet from any stockpile of debris and at least 1,000 feet from any occupied structure. Prior to removal of ash debris from the air curtain incinerator pit, the material will be wetted. Ash stockpiles will be at least 100 feet away from any debris stockpiles.

Final Disposition

Segregated, processed non-grindables will be recycled to the maximum extent possible and practicable. Metals and concrete will be baled, crushed, or otherwise processed for transport to recycling facilities. Documentation will be retained regarding total type and amount of materials recycled and each recycling destination.

Clean woody materials will be processed to generate mulch. Live bottom trucks loaded with a rollout bucket-equipped wheel loader will be used to haul mulch to the final disposal site. Mulch hauling will be performed simultaneously with grinding. Mulch will be applied or disposed of at a site(s) approved by the County, as appropriate. The handling of Incinerator Ash Material will comply with all federal, state, and local requirements and the Incinerator Ash Material Management Plan.

Work Hours

Collection crews will typically work up to 12 hours per day, seven days per week unless otherwise specified or limited by contractual requirements. For safety reasons, collection crews will work during daylight hours only. Debris processing sites typically operate 24 hours per day, seven days per week if sufficient lighting is provided during evening hours, unless restricted by the contract.



Traffic Control

As discussed in other sections, Ceres requires and will provide certified traffic control personnel for debris collection, transportation, and processing operations. Competent and qualified personnel will be trained in traffic control procedures and will be provided necessary safety equipment and communication devices. Traffic control personnel will generally be placed at either end of a work zone in order to properly control the flow of traffic into and out of the work zone.

Site Restoration

The Site Restoration and Environmental Survey Plan will ensure that restoration of the site will meet the owner's requirements and local regulations. In addition to site cleanup and removal of all debris, the Restoration Plan will include requirements for achieving ground cover through topsoil and seeding specifications. Other requirements may be mandated by the Erosion Control Plan, such as maintenance of straw bales, retention ponds, or erosion control fencing until ground cover is established. An outside independent party may be employed to conduct a post utilization environmental survey in order to ensure satisfactory site conditions. Site closure is normally accomplished within 30 days of receipt of the last load of disaster related debris.

Demobilization Phase

The PM prepares a demobilization checklist that includes a punch list of items to be completed by staff. The Punch List may include items such as arrangement for future maintenance of erosion control measures. The PM and staff are also responsible for final report to the County which includes lessons learned and results of operations.

Documentation – Field Operations

Production Reporting

Ceres has developed specific internal procedures to ensure proper audit-quality documentation of daily project activities is captured and provided to the County. This includes project tracking forms, load tickets, truck certification logs, production logs, shift inspection checklists, safety meeting report forms, daily crew reports, and various equipment usage reports. Other reports are prepared and submitted to document project activities, progress, and quality control.

Quality Control

Daily Contractor Production and Quality Control reports will be completed each day of work and available the following work morning to the County. Original reports are maintained in the Mobile Command Center and daily reconciliation reports are generated to verify information reported on load tickets to information reported on daily production reports. The Project Manager and Project QC Manager will monitor information contained in the Daily Quality Control reports to ensure project activities conform to contractual requirements and that an acceptable level of project quality and workmanship is provided to the County.

Formalized quality control procedures are applied to each project to ensure documentation procedures are properly and fully implemented and to ensure conformance to project specifications. All personnel, including employees, subcontractors, and suppliers are subject to the provisions of the QC Program. For each project, a Quality Control Plan is specifically developed to detail the QC organization, individual responsibilities, monitoring procedures of activities and subcontractor activities, documentation requirements for Ceres personnel and all subcontractors, control phases or procedures, and identification and correction procedures for non-conforming activities. The remedies for non-conformance include termination. Exceptional quality control of each project promotes efficiency and avoids investigation and other potential losses.

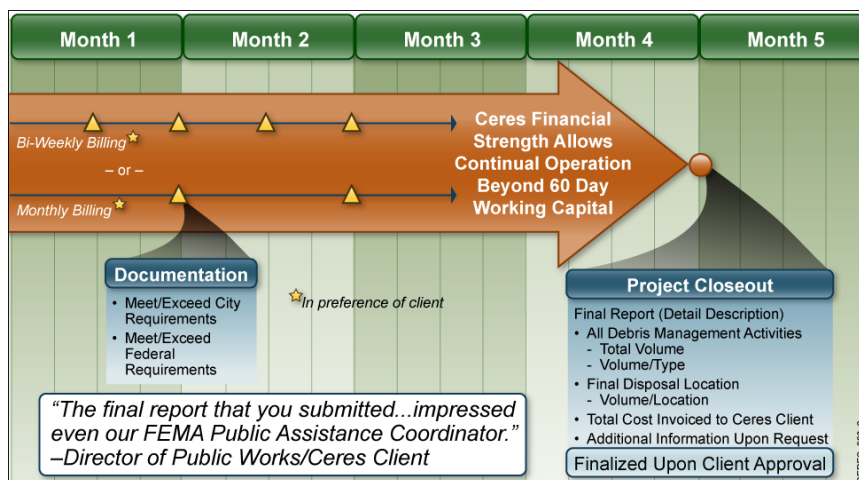
Documentation
<ul style="list-style-type: none"> • The zone, Section number, and street where debris removal operations were conducted and/or completed. • The total number of personnel engaged in debris management and position or activity • Daily and aggregated man-hours • Then number of loaders and debris hauling vehicles in operation • Hours of use of trucks and equipment • The daily and aggregate volumes of debris, by type, removed and processed • The number, name and location of each debris management site in operation to include numbers and types of reduction equipment in use • Mulching machines in operation • The percent completion of the project • The estimated completion date • Any inspections conducted by federal, state or local government agencies • Any testing performed and/or test results • Quality control phases implemented, as applicable • Any corrective actions implemented • Any damage to private property caused by contractor operations • Any reports of damage or claims made by citizens • Other information as may be required to fully and completely describe the contractor's daily operations • A weekly summary of the information from the daily reports • A final project summary report to describe all debris management activities conducted and conformance to contract specifications • Additional information or reports as necessary to adequately document the conduct of debris management operations.

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Invoicing

Ceres can provide invoices to the County on a bi-weekly, semi-monthly or monthly basis. With each invoice, appropriate documentation will be provided relating to the services provided during the invoice period. Documentation will meet the County requirements and the federal requirements for funding and reimbursement purposes. Ceres will provide technical assistance to the County in the completion of claims filed to FEMA or other agencies for

funding and reimbursement. A documentation team will be assembled from representatives of quality control and accounting. This team will assist the County throughout the invoicing and reimbursement process long after the work has been completed.



Reimbursement Assistance

Ceres is trained and experienced in providing the necessary documentation and assistance toward the preparation of reimbursement claims (Project Worksheets) for the County. If needed, Ceres will provide the County with turnkey services or guidance and technical assistance to ensure proper preparation and submittal of claims for reimbursement and other available funding. Ceres' careful attention to documentation and strict quality control procedures will aid in the acceptance of a claim for reimbursement.

Throughout Ceres' history, no governing entity has been denied reimbursement for work Ceres has performed.

Program Management Assistance

Ceres is experienced and trained to provide all of the following services to the County:

- Project Worksheet (PW) writing
- Assistance with estimating debris volumes for Initial Damage Assessment (IDA) report
- Expenditures eligible for reimbursement
- Recovery Process Documentation
- Recovery Process Oversight
- Review of records system for applicability to federal and state requirements
- Orientation and training of County personnel on documentation requirements
- Claim documentation

Project Closeout

A final report will be submitted to the County upon project closeout. Ceres will prepare and submit a detailed description of all debris management activities including total volume of debris by type, final disposal locations and amounts of debris delivered to each, and total cost of the project invoiced to the County. Ceres will also supply additional information upon request of the County and understands that final project reconciliation must be approved by the County.

Debris Training Program Description

This section discusses the training requirements for all Ceres employees regarding Debris Removal and DMS Management, known as "Debris Training."

The Project Manager or his designee is responsible for the following:

- Implement and administer initial and refresher training programs.
- Determine the appropriate facility-specific training and/or orientation/briefing needed for each employee.

- Ensure employees attend required facility specific training and/or orientation/briefing.
- Ensure employees are assigned positions for which they have received training and/or orientation/briefing.

Project First Line Managers/Foremen are responsible for the following:

- Determine the appropriate facility specific training needed for each employee.
- Ensure employees are only assigned positions for which they have been trained or orientated/briefed, as applicable.

Initial Training Requirements

There are no educational or experience entry requirements for Debris Training. Comprehension of the English language is required to attend the Debris Training. Comprehension is validated by the successful completion of this training program.

The first step in Debris Training is the designation of an employee as a Debris employee.

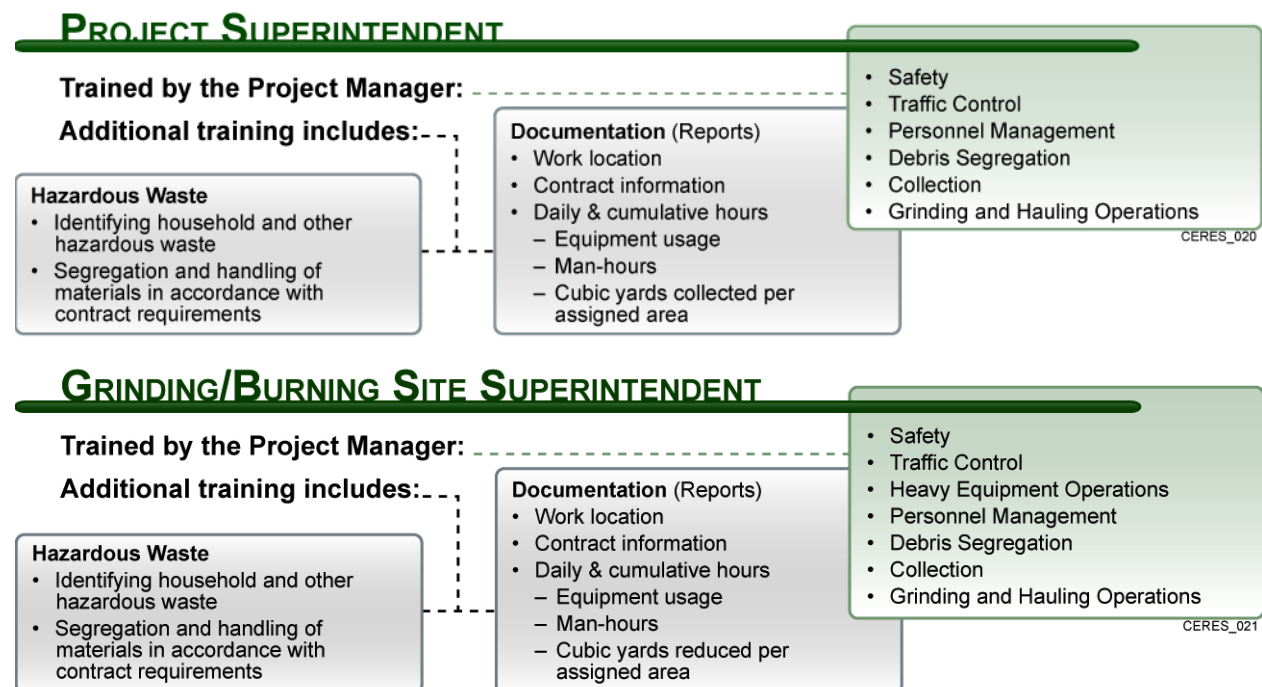
Training Program Description

The Initial Debris Training Course uses a qualification card that includes a required 90-minute training session that covers review of the FEMA Debris Management training book E/G202, Units 7 and 8 (respectively "Debris Management Site Evaluation and Operation" and "Debris Monitoring") and an initial safety indoctrination.

Debris Training must be completed prior to assignment and at least every two years thereafter. After the initial 90-minute training/orientation, further project-specific training is conducted by the employee's immediate supervisor and is conducted on-the-job.

Facility specific training will be conducted regarding the TDSR Site. Topics will include: Fire Prevention, Spill Prevention, Hazardous Materials Handling, Safe Operation of Heavy Equipment, Personal Protective Equipment, and Activity Hazard Analysis training.

Job Descriptions that require specific training are as follows:



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Trained by the Project Manager or Site Superintendent: -----

- Safety
- Traffic Control
- Heavy Equipment Operations
- Personnel Management
- Debris Segregation
- Collection
- Grinding and Hauling Operations

CERES_022

CREW LEADER, TRUCK DRIVER, OPERATOR, LABORER

Pre-skilled in functional areas, Separate
training and evaluation

Additional project specific
training includes: -----

- Safety
- Traffic Control
- Heavy Equipment Operations
- Personnel Management
- Debris Segregation
- Collection
- Grinding and Hauling Operations

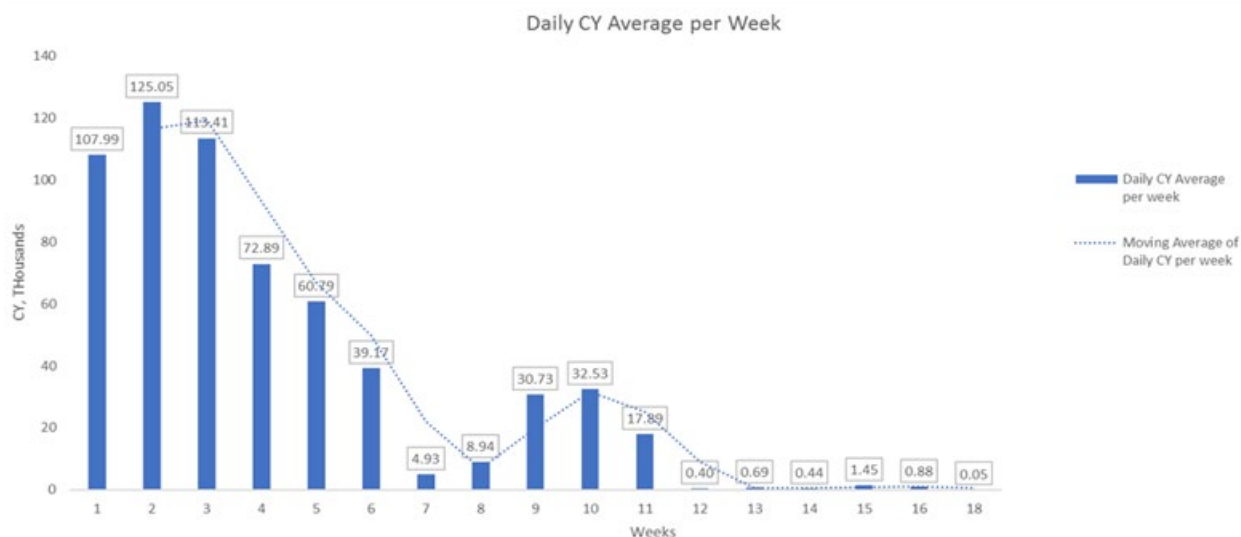
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E.2 Project Approach – Potential Scenarios

Ceres is expert in quick-response service, as evidenced in a letter from the Superintendent of Public Works of Elizabethtown, Kentucky following a storm debris removal project:

“...Your representatives and employees were cooperative and responsive to our suggestions and requests regarding the progress of the cleanup. **Our town was cleaned up in an amazingly short time and our residents were very thankful.**”

Ceres is also expert in high-volume projects, as shown by our 2018 Hurricane Michael response in Southwest Georgia, where Ceres was activated by the U.S. Army Corps of Engineers (USACE). At the mission’s peak, **Ceres was able to haul 140,000 CYs – 3.3% of the total project – in a single day**. This was accomplished by utilizing 1,628 hauling vehicles and managing 144 subcontracts. The consistency of this type of significant progress allowed us to finish on schedule with the USACE staff drawdown plan. Ceres collected a total of 4.2 million cubic yards of debris.



Ceres is accomplished in all aspects of the work described in the RFP. Some of those tasks are performed in every project, while other activities are performed only in worst case scenarios. Whether Ceres is tasked with the smallest event or the most catastrophic, Ceres has experience and no task is too small nor too large.

As the severity of an event increases, the physical scope of work of a project will grow. A major event will require a wider variety of services, and it will also require a more complex response with a corresponding higher level of management attention. All projects, from an Event Type 1: Spot Job – Localized, or large such as Event Type 7: Catastrophic Event – Total Management –entity-wide will require some basic services including debris loading and hauling. The physical actions of loading debris, cutting trees, hauling debris, reducing debris, managing and closing out a site are similar on small and large events. The larger events also may require additional services including life support (water, ice, food), and as mentioned, the logistics and management abilities required on a larger event are at a higher level. Ceres is qualified to handle all events, large and small, as shown by our successful operations in each of the over 220 FEMA-reimbursed projects we have managed, whether Ceres handled over 13 million cubic yards of debris or less than 10,000 cubic yards of debris.

The estimated cubic yards listed below are general estimates. Likewise, **projected mobilization times and equipment usage given are general estimates**. Graphical displays of approximated past performance on similar sized projects are given as a reference.

The following pages describe 7 projected scenarios and detail projected quantities and production rates. Graphs of hauling production in cubic yards on previous projects performed by Ceres illustrate Ceres’ ability to perform each scope of work in each scenario. The graphs are rough illustrations of vegetative and

construction and demolition debris and may use rounded numbers. The graphs generally do not include stumps, white goods, and other types of materials. Severe one-day drops in production usually indicate a “weather day” of zero hauling for safety reasons.

It is important to note that production rates vary for several reasons. In many cases, the rate of hauling is determined by how quickly citizens bring debris from private property to the curbside. In some cases, such as in Kansas City, the City preferred very quick production. In other cases, the local government wanted Ceres’ hauling crews to stay on the job for an extended time even though production was low, because the citizenry needed time to bring debris to the curbside.

Production rates in an event in the entity will vary depending on the actual storm event and physical conditions, and also depending on the entity’s wishes, which may relate to how quickly residents can bring material out of their yards to the curbside. Generally, Ceres has the capacity to perform more rapidly than is preferred by the local government.

Event Type: 1

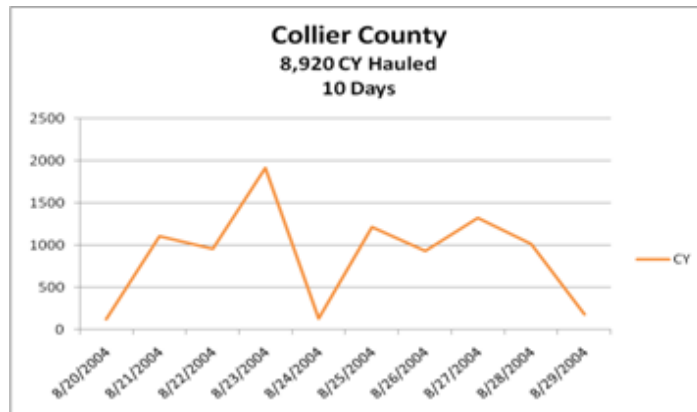
Spot Jobs – Localized

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile the entity office

Number of TDSR Sites: Maximum of 1, no reduction

Location of TDSR Sites: To be determined

Size of TDSR Sites: 1 acre or more



Type of Hauling Equipment: Knuckleboom self-loading trucks, dump trucks/trailers

Total Expected Cubic Yards of Debris: less than 10,000 CY

Quantity of Hauling Equipment: Ten trucks or less

Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 100% in 24 hours

Expected Management and Supervision Staff: 1 project manager, 1 or 2 foremen, 1 project accountant

Methodology for Scheduling and Routing

the Removal of Debris: Ceres would provide one or more crews consisting of a chain saw crew with flaggers and self-loading knuckleboom trucks. A bobcat type loader may also be used. The crew would be supervised by a foreman who would interface with the entity field representative, and a Ceres project manager would supervise the foreman and interface with the entity administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres’ expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

Ceres will haul the debris to a TDSR site where it will be reduced by compaction (“walking” on the debris with tracked heavy equipment) and then transfer it to a recycling yard for grinding and conversion to mulch for recycling, or other method acceptable to the entity.

Administration: All trucks would be placarded and certified by Ceres and entity personnel, and each load would be ticketed by a entity-authorized monitor. All loads will pass under an inspection tower and will be “scaled” or “called” by a entity-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the entity. Ceres, with the entity’s prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 2

Small Event – Widespread or entity-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile the entire office

Number of TDSR Sites: up to 1

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 10 acres

Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers

Total Expected Cubic Yards of Debris: up to 30,000 CY

Quantity of Hauling Equipment: up to 3 crews with a total of up to 12 trucks and 2 bobcats

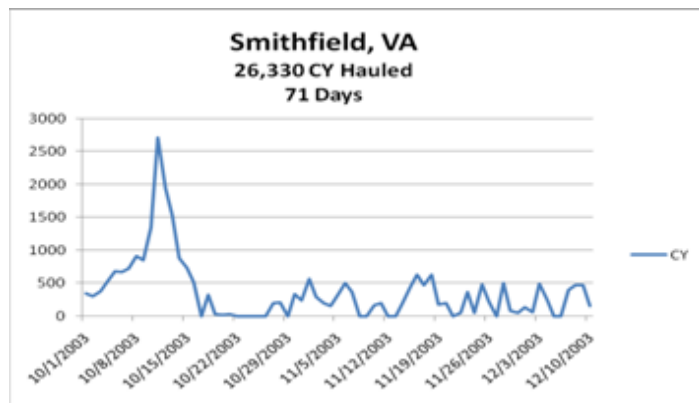
Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 100% in 24 hours

Expected Management and Supervision Staff: 1 project manager, 1 superintendent, 1 foreman, 1 project accountant

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide two or three crews consisting of self-loading knuckleboom trucks with flaggers and chain saw operators. Bobcat type

loaders would likely be used to forward material into larger piles for efficient pickup by self-loading knuckleboom trucks. Each crew would be supervised by a lead man, and all crews would be supervised by a superintendent who would interface with the entity field representative. A Debris Management Site (DMS) will be established, a Ceres site manager will be installed who will manage the site operations, which would likely include a dozer, an excavator with grapple, a tub grinder or air curtain incinerator and dump trucks to haul out reduced debris (ash or wood chips). A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the entity administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.



A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the entity administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

Ceres will haul the debris to a TDSR site where it will be reduced by grinding and then transferred by "live floor" or "walking floor" trucks with approximately 90 cubic yard capacity to a recycling yard for grinding and conversion to mulch for recycling, or other method acceptable to the entity.

Administration: All trucks would be placarded and certified by Ceres and entity personnel, and each load would be ticketed by a entity-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a entity-authorized monitor and the load call will be recorded on the load ticket.

Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects. Daily reports will be issued by Ceres stating the amounts of debris hauled the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the entity. Ceres, with the entity's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 3

Significant Event – Removal, Reduction, Hauling – Woody Debris Only – Widespread or entity-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile the entire office

Number of TDSR Sites: 2 or 3

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 15 acres

Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, other

Total Expected Cubic Yards of Debris: up to 400,000 CY

Quantity of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, approximately 8 crews with approximately 46 trucks total.

Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 50% in 24 hours, 100% in 48 hours

Expected Management and Supervision Staff: General Management: 1 project manager, 1 site superintendent, 1 project superintendent, 2 foremen, 1 quality control officer, 1 administrator, 1 clerk, 1 subcontracting officer, 1 safety and health officer; plus Expected Personnel per TDSR Site: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for segregation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide several crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be



provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self-loading knuckleboom trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the entity field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a

tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the entity administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

Administration: All trucks would be placarded and certified by Ceres and entity personnel, and each load would be ticketed by a entity-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a entity-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the entity. Ceres, with the prior approval of the entity, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 4

Significant Event – Removal, Reduction, Hauling, and Separating – Mixed Debris – Widespread or entity-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile the entire office

Number of TDSR Sites: 3 to 5

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 20 acres

Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers

Total Expected Cubic Yards of Debris: up to 775,000 CY

Quantity of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, approximately 12 crews with approximately 63 trucks

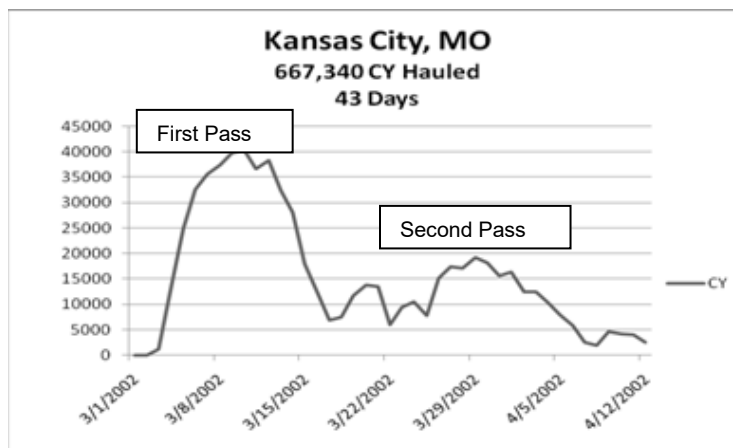
Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 50% in 24 hours, 100% in 48 hours

Expected Management and Supervision Staff: General Management: 1 project manager, 1 site superintendent(s), 1 project superintendent, 3 zone managers, 5 foremen, 1 administrator, 1 accountant, 1 quality control officer, 1 clerk, 1 subcontracting officer, 1 safety and health officer, 1 public relations officer;

plus Expected Personnel per TDSR Site: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for segregation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide several crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by knuckleboom self-loading trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the entity field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the entity administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.



The project manager together with the project superintendent would interface daily with entity representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from entity representatives.

Administration: All trucks would be placarded and certified by Ceres and entity personnel, and each load would be ticketed by a entity-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a entity-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the entity. Ceres, with the entity's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 5

Catastrophic Event – Removal, Reduction, Hauling, and Separating – Mixed Debris –entity-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile the entitie office

Number of TDSR Sites: 4 to 6

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 20 acres

Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers

Total Expected Cubic Yards of Debris: up to 1,500,000 CY

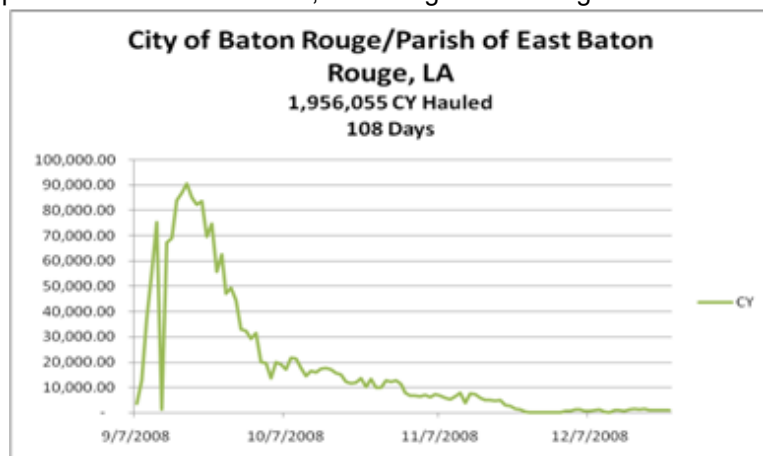
Quantity of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, approximately 32 crews with approximately 87 trucks

Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 25% in 24 hours, 50% in 48 hours, 100% in 72 hours

Expected Management and Supervision Staff: General Management: 1 project manager, 1 project superintendent, 4 site superintendents/zone managers, 10 foreman, 1 FEMA/entity liaison, 1 quality control officer, 1 administrator with 3 clerks, 1 subcontracting officer, 1 safety and health officer, 1 accountant; **plus Expected Personnel per TDSR Site:** 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for segregation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment.



Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self-loading knuckleboom trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the entity field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A

Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the entity administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

The project manager together with the project superintendent would interface daily with entity representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from entity representatives.

Administration: All trucks would be placarded and certified by Ceres and entity personnel, and each load would be ticketed by a entity-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a entity-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the entity. Ceres, with the entity's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 6

Catastrophic Event – Site Management – entity-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile the entitie office

Number of TDSR Sites: 4 to 6

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 20+ acres (possible site layout illustrated below)

Total expected cubic yards of debris to process and document: 1,304,369 (see table above)

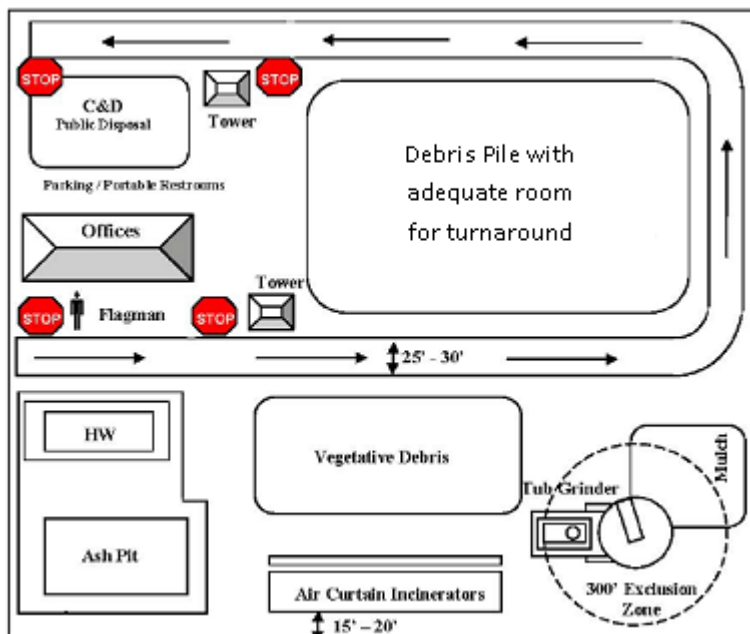
Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour

Time elapsed from Notice to Proceed to complete mobilization: 25% in 24 hours, 50% in 48 hours, 75% in 72 hours, 100% in 96 hours

Expected Management and Supervision Staff: General Management personnel: 1 project manager, 1

assistant project manager, 1 project superintendent, 1 assistant project superintendent, 1 FEMA/entity liaison, 1 quality control officer, 1 administrator with 1 clerk, 1 subcontracting officer, 1 safety and health officer, 1 accountant with 2 clerks and data entry personnel as required; **Expected personnel per TDSR Site:** 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 7 or 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 3 to 5 additional laborers for segregation and other material handling

Quantity of equipment per site: 1 grinder, 2 excavators and/or backhoes with grapples, 1 dozer, 1-wheel loader with rake, 1-wheel loader with bucket, 1 maintenance truck, 1 water truck for fire suppression, 1 to 2 inspection towers, 1 hazardous materials containment area.



Methodology for accepting and measuring of debris: Inspection – From the constructed tower, the entity's designated monitor will determine the capacity of the truck and estimated load volume (percent capacity), and evaluate the load for contaminants requiring segregation. The monitor will instruct the driver regarding the appropriate dump location at the site and will verify the truck is completely empty following dumping. The monitor will complete the load ticket presented for each load delivered to the site.

Unloading - After inspection, the material will be forwarded to the tipping area supported by a wheel loader with rake and laborers. The laborers will inspect the debris and remove any contaminants. Contaminants that are hazardous will be handled by the hazardous toxic waste specialist, staged in the hazmat containment area, and disposed of in accordance with federal, state, and local requirements. Other contaminants, such as metal, will be segregated accordingly.

Segregation - While vegetative debris is generally the most voluminous debris stream, due to the nature of the storm, material segregation is frequently required in order to properly and efficiently process the debris. Collection crews will segregate grindable (vegetative) debris from non-grindable debris to the maximum extent possible during collection and loading operations. These loads, which may contain debris ranging from white goods, household hazardous waste (HHW), e-waste, and other materials, will be segregated and sorted either manually or mechanically to remove the contaminants and then moved to the appropriately lined/fenced areas at the DMS.

Reduction - A wheel loader with rake will push material to the excavators and backhoes for loading material into the grinder. If the mulch produced from grinding is to remain on site for more than four weeks, the mulch piles will then be stacked no higher than 12 feet to minimize the potential for spontaneous

combustion. Grinders will operate a safe distance from all other areas of the site to eliminate risk of injury from projectile debris from the grinder. The Dust Control plan will be implemented to ensure dust from the grinder does not impact the adjacent properties. All equipment in the vicinity of the grinders will be equipped with fully enclosed cabs. If burning is allowed, the debris, once piled in the vicinity of the burn pit area, will be fed into the Air Curtain Incinerator in such a manner as to promote complete combustion. The backhoe will also set aside for forwarding any material that would process more efficiently in a chipper/grinder, such as large diameter logs or stumps. The Air Curtain will be operated at least 100 feet from any stockpile of debris and at least 1,000 feet from any occupied structure.

Final Disposal – Once debris measurement and processing operations are complete, the segregates non-grindables will be recycled to the maximum extent possible. Metals and concrete will be baled, crushed, or otherwise processed for transport to recycling facilities. Clean that has been processed into mulch will be loaded into live bottom or similar hauling vehicles for delivery to the final disposal location. Mulch will be applied or disposed of at a site(s) approved by the entity, as appropriate. The handling of incinerator ash material will comply with all federal, state, and local laws and regulations.

Site Closure - The Site Restoration and Environmental Survey Plan will ensure that restoration of the site will meet the owner's requirements and local regulations. In addition to site cleanup and removal of all debris, the site will be returned to its pre-storm condition or better via providing sufficient ground cover, grading, and seeding as necessary. An outside independent party may be employed to conduct a post utilization environmental survey in order to ensure satisfactory site conditions. Site closure is normally accomplished within 30 days of receipt of the last load of disaster related debris.

Administration: All trucks would be placarded and certified by Ceres and entity personnel, and each load would be ticketed by a entity-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a entity-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the entity. Ceres, with the entity's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 7

Catastrophic Event – Total Management – entity-wide

Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile the entitie office
Total management would effectively combine the two above Catastrophic Events Types: 5 – Removal, reduction, hauling, and separating mixed debris along with 6 – Site Management

Number of TDSR Sites: 6 to 8

Location of TDSR Sites: To be determined

Size of TDSR Sites: 5 to 20+ acres

Type of Equipment: Self-loading knuckleboom trucks, dump trucks/trailers for the ROW/ROE loading and hauling to the temporary sites; and grinders, excavators and/or backhoes with grapples, wheel loader with rake, wheel loader with bucket, maintenance truck, water truck for fire suppression, debris inspection towers, and hazardous materials containment area for site management

Total Expected Cubic Yards of Debris: up to 2,300,000 CY

Quantity of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, approximately 75 crews with approximately 209 trucks

Expected Management and Supervision Staff: General Management: entitywide (per site personnel listed separately below): 1 project manager, 1 assistant project manager, 6 to 8 site superintendent(s), 1 project superintendent, 1 assistant project superintendent, 12 to 18 foreman, 1 FEMA/entity liaison, 1 administrator with 4 clerks, 1 quality control officer, 1 safety and health officer, 1 public relations officer, 1 accountant with 1 clerk; **For each TDSR Site, listed as follows:** 1 site manager, 1 assistant site manager, 2 foremen, 1 lead man, 5 to 8 heavy equipment operators, 3 to 6 flaggers for traffic control, 3 to 5 additional laborers for segregation and other material handling per each TDSR site.

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by knuckleboom self-loading trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the entity field representative. A Ceres site manager will be installed who will manage the TDSR site operations. Operations at the various TDSR sites would be congruent with the method of operations as listed above, from site inception, preparation, debris acceptance, segregation, processing, haul out, and site closure. A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the entity administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

The project manager together with the project superintendent would interface daily with entity representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from entity representatives.

Administration: All trucks would be placarded and certified by Ceres and entity personnel, and each load would be ticketed by a entity-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a entity authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the entity. Ceres, with the entity's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

E.3 Added Value Benefits

Throughout our proposal, we have highlighted the experience and capabilities that make us an excellent choice to support Franklin County in the event of a disaster. Ceres has 45 years of experience in disaster recovery and employs a professional and managerial staff with exceptional experience in the field. Ceres has access to more than 1,000 pieces of equipment through contracts with its wholly-owned subsidiary, Ceres Environmental, Inc. Additionally, we have a database of more than 2,500 trusted subcontractors to support our disaster relief efforts. The company is financially secure, with a bonding capacity of more than \$1,500,000,000 per project.

Ceres Unique Capabilities

We know that Franklin County will receive proposals from several other qualified disaster relief firms. Why choose Ceres above the others? Beyond our experience and capabilities is our reputation: we always get the job done. Some of the highlights of our reputation include:

- **Ceres Environmental Services, Inc. has never defaulted on a contract or failed to complete any work awarded**

Throughout exemplary performance on over \$2.5 billion dollars of Emergency Debris Management contracts awarded by various government agencies within the past nearly 30 years on over 220 FEMA-funded contracts, Ceres has **never** defaulted or failed to complete a contract.

Ceres has, on more than one occasion, stepped in when other prime contractors could not complete the work they were obligated to perform and has taken over as prime contractor. For example, when a devastating hurricane hit Isle of Wight County in Virginia, the prime contractor could not perform due to other contractual commitments. Ceres stepped in and performed as prime, earning a Letter of Recommendation and appreciation from the County Director of Public Works which reads, in part:

"Through this very trying and difficult period Ceres has given us exemplary service. They have been responsive in the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner.

I have been most impressed by their thoroughness and flexibility. As one may well expect, during such a disaster as this hurricane, plans often go down the drain. They have in many instances put planned duties aside to respond to emergency requests without sacrificing the overall goal."

- **No client of Ceres has been denied reimbursement for work Ceres has performed**

Ceres' professional staff assists our local clients, upon request, with their preparation and submission of project worksheets for FEMA and other federal agencies.

Ceres' personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Debris Management Guide FEMA 325/July 2007, as well as additional resource books Public Assistance Guide FEMA 322/June 2007 and Public Assistance Policy Digest 321/January 2008. Ceres personnel are also familiar with the Public Assistance Program and Policy Guide, as well as 2 CFR Part 200 Procurement Standards.

- **Ceres has the proven capacity to handle multiple response situations simultaneously without sacrificing schedules or quality**

In 2018-2019, Ceres was activated by the U.S. Army Corps of Engineers in 13 counties located in southwest Georgia following Hurricane Michael while also performing work for individual jurisdictions in Florida. In addition to this work, Ceres was still actively providing disaster recovery services throughout North and South Carolina as a result of Hurricane Florence.

In 2017, Ceres received 54 major contract activations from cities, counties, and the U.S. Army, including an ACI activation in the U.S. Virgin Islands (USVI) for debris removal and off-island debris disposal. For that work, Ceres received an **Exceptional overall rating – the highest possible contract evaluation** for its Hurricanes Irma and Maria response.

In 2016, Ceres was already working in Louisiana following heavy rains and flooding when Hurricanes Hermine and Matthew hit the U.S. coast within a month of each other. Ceres responded to several

counties in Florida and Georgia after Hurricane Hermine and to an additional 14 jurisdictions in Florida, Georgia, South Carolina and North Carolina after Hurricane Matthew.

Our successful experience in multiple response situations as well as our substantial resources and teaming relationships, assures that Ceres performance on this contract will be to the County's utmost satisfaction.

- **Ceres is Operations, not Marketing, based**

Ceres employs a full staff of Project Managers, Project Superintendents, Quality and Safety Managers and other debris management experts to ensure that we are always ready and able to self-perform. Our Sarasota office location ensures that we will arrive swiftly before or during an event.

- **Ceres' multiple locations ensure that, even if an event affects Ceres' Florida locations, other offices will swiftly take over to meet the needs of the County**

During 2005, Ceres' pre disaster event contracts with Terrebonne Parish, LA and Palm Beach Gardens, FL were activated in response to Hurricanes Katrina and Wilma. Ceres had management staff on the ground before either hurricane made landfall. Katrina and Rita work in other places already had Ceres fully mobilized and in the midst of moving millions of cubic yards of debris and installing thousands of temporary roofs in Mississippi and Florida. Nevertheless, the City of Palm Beach Gardens received such a high level of service that they evaluated Ceres' performance as "Exceptional."

Ceres also has servers storing company documents in multiple locations throughout the country. If one server is lost in an event the data will not be lost and will not prevent Ceres from performing any work for any of its clients.

- **Ceres is completely self-sufficient**

Ceres has a number of containerized offices that can be used mobile command centers. These can be moved to the disaster zone via low bed trailers and semi tractors. These mobile offices can be onsite, equipped with satellite communications and internet, and fully operational within hours. Ceres can also provide a wide variety of emergency housing options, including fully containerized bunkhouses that can be trailered to a Franklin County location.

- **Ceres' Corporate Officers are in the field ensuring the job gets done**

Ceres is structured so that one or two of the corporate officers can be absent from headquarters for extended periods of time in order to manage projects from the field. There are always one or two remaining at the headquarters to ensure continuity of management. This proved very useful when Ceres was awarded a \$1 billion contract by the U.S. Army Corps of Engineers to perform a disaster debris contract following Hurricanes Katrina and Rita in which two of Ceres' corporate officers were in the field in Louisiana for over six months.

Ceres' management is also experienced in a wide variety of geographic conditions. Their work histories include all of the U.S. Gulf states, Hawaii, Alaska, Puerto Rico, Thule, Greenland, Ascension Island, Haiti and New Zealand.

- **Ceres' excellent financial stability means that it can provide performance and payments bonds from treasury-listed carriers in amounts in excess of \$1,500,000,000 per single project**

With liquid working capital and additional credit lines in excess of \$200M available, a lack of financial resources is never an obstacle for Ceres. During Hurricanes Harvey, Irma and Maria, and NorCal wildfires in 2017-18, Ceres carried \$98 million in open invoices with no work stoppages or delay in subcontractor payments. Ceres was able to maintain a steady pace in all of the recovery projects by ensuring that personnel were provided for, equipment was maintained, and subcontractors received prompt payments.

After 45 years of doing demanding work in almost every U.S. state and territory, Ceres is still known for keeping its promises: **Ceres has never defaulted on a contract, failed to complete a contract, nor had any client denied reimbursement.** An evaluation from the Department of the Navy is typical: *"perhaps the finest contractor I have worked with...."* Ceres always adheres to the highest standards of quality, integrity and safety, and that's a promise we do not hesitate to make to Franklin County.

List of Training/Educational Services

Planning and training is available free of charge to Ceres clients and includes:

- Hurricane Debris Volume Estimation Using the U.S. Army Corps of Engineers Model
- The FEMA Paperwork Process: From IDA to PW and All Points In Between
- Measuring a Truck/Trailer the FEMA Way
- Load Tickets – Who Fills Out What and Why
- Stumps, Stumps, Stumps
- Determining Your Force Account Capabilities or When Will I Need Help
- FEMA Eligibility – What a “Good” Contractor Will Tell You

Team Introduction

Upon contract award and at Franklin County’s request, a personal visit by a Ceres Project Manager can be scheduled. The purpose of this visit is the personal introduction of key members of each party’s team; discussion of the planning, training and disaster response preparedness needs from the County’s perspective; and a review of Ceres’ Debris Management Plan, from mobilization to the Final Report. Tours of each of the sites identified for the following uses will be jointly conducted:

- Equipment Staging
- Temporary Debris Staging and Reduction
- Local Landfills Authorized for Final Disposal
- City Public Works Offices
- City Administration

This meeting typically requires the better part of a normal workday. Discussion will loosely follow a prepared script designed to address the critical elements of resource requirements and knowledge-base known to significantly enhance the County’s level of disaster response preparedness.

This is step one in the strategic pre-positioning of the interpersonal knowledge of both parties’ teammates. Getting to know each other prior to an event is very important in maintaining a seamless transition into an actual disaster recovery mission.

Annual Hurricane Exercise Participation and Technical Training

Ceres is qualified and able to participate in Franklin County’s annual hurricane exercise or pre-event training days and agrees to have at least one Ceres representative available at each event for the term of the contract, if requested. Ceres is also qualified to provide other training related to technical aspects of disaster recovery. This training includes FEMA worksheets, the available methods of recording project data from tickets and truck certifications onto electronic records, and databases and field operations.

Disaster Response Typical Event Training

Ceres’ training also covers topics included in a list of typical events that occur in a disaster response (**Source: FEMA Public Assistance Policy Digest**), creating further opportunities to develop the relationships between Norman’s staff and Ceres personnel that will help to ensure a successful debris management operation. FEMA topics covered include:

- Local response – emergency operations center activation – declaration of state of emergency
- Continue emergency work-maintain records (labor, equipment, materials, and contracts)
- Compile initial estimated damage. Report to State emergency management agency
- Evaluate needs and request State/Federal assistance
- Federal/State survey of need—Preliminary Damage Assessment (PDA)
- Governor’s request for Federal assistance
- Presidential declaration
- Designation of applicant’s agent
- Attend Applicant’s Briefing and submit a Request for Public Assistance
- Attend Kickoff Meeting with Public Assistance Coordination (PAC) Crew Leader—discuss project formulation
- Prepare Project Worksheets—work with the PAC Crew Leader

- Address applicable Special Considerations (floodplain management, insurance, hazard mitigation and compliance with environmental and historic preservation laws)
- Complete application for Federal funds
- Maintain required documentation (labor, equipment, materials, and contracts)
- Receive payment of small projects—for Federal share and possibly State share
- Complete approved disaster work within time allowed
- Request final inspections
- Submit documents for final inspection, program review, and close-out

Keep all documentation for 3 years from date of final Financial Status Report, or follow State and applicant record retention policies if they require retention beyond 3 years

Additional Services

Ceres Environmental Services, Inc. can supply Franklin County with additional services that may not be covered in the RFP Pricing Schedule. These include re-establishing communications, supplying temporary housing and restroom facilities, beach and shoreline restoration, and canal and river debris removal and restoration, as well as others described below. Teaming relationships with subcontractors experienced in marine recovery efforts allow us to handle sunken vessel removal.

Pricing for any of these additional services must be determined by negotiation in accordance with FEMA guidelines to supply services that are reimbursable by FEMA to Franklin County. The *Public Assistance Guide, FEMA 322* is an invaluable reference especially the section in “Chapter 2: Eligibility” headed ‘Categories of Work’ beginning on page 66.

Emergency Road Clearing-Cutting and Pushing Public Right of Ways

This important service is described in detail in our proposal **Section E.1 Project Management Approach**. By adding “cut and push”, if it is not already part of a contract, Franklin County enjoys a continuity of service that many of our customers find invaluable.

Right of Entry (ROE) Private Property Debris Removal (PPDR)

If requested by Franklin County, Ceres can remove hazardous vegetative or C&D debris from private property, when said debris is the result of a declared disaster and when Ceres is tasked with the work by Franklin County. Ceres can assist Franklin County in requesting FEMA’s assistance for such work in advance of performing it. Each property is assessed using digital camera/video recordings to document the pre and post condition of the property. Utility companies are notified, and all utilities are located and marked prior to any work being done. Once all proper documentation, access, and Right of Entry forms are completed, work may commence. Most recently, following the 2011 Alabama Spring Tornadoes, Ceres successfully completed private property work under contract with the USACE for both Lawrence and Limestone counties. As stated above, this is usually done only following FEMA pronouncement that such work shall be reimbursable.

Removal and Replacement of Sand and Debris

With a task order from Franklin County to the Project Manager, Ceres crews will segregate, collect, transport, process, and dispose/replace sand and debris displaced by the event. Each general clean-up crew will likely consist of the following equipment.

- One Wheeled Loader with Rake/Bucket
- One to six Semi-Tractor(s) with Trailer(s)
- One Screening Plant
- One Front-end Mechanical Broom Sweeping

As directed by Franklin County, Ceres will provide a front-end mechanical broom sweeper to clear streets, gutters, and storm-drains of scattered tree debris. Work will be assigned by sections or quadrants. Debris will be consolidated into piles of approximately five CYs and located as to not disrupt pedestrian or vehicular traffic. Piles will then be loaded and hauled. Sand will be handled as directed by Franklin County.

Temporary Housing - Base Camps and Bunkhouses

Ceres can provide Franklin County with a wide variety of emergency housing options. Fully containerized bunkhouses can be trailered to a Franklin County location, or more long-term solutions can be built such as large housing tents and hard wall constructions.

Food Service/Catering

Ceres can provide meals as directed by Franklin County either through a mobile kitchen or in a variety of ready-to-eat formats upon issuance of a Franklin County task order. We can provide a mobile kitchen supported by a reefer container that is capable of feeding 250-1000 personnel three basic meals per day. We can supply more elaborate meals if desired.

Supplying our personnel and subcontract personnel with meals is done using the most cost-effective method. When a large number of personnel with similar schedules are housed together, we have used group dining. Ceres provides food service through various subcontracting relationships. Meal options can be as simple as self-heating single meals, or full-service dining, with temporary kitchen facilities and a dining galley.

Temporary Restroom and Shower Facilities

If sewer and water utilities are unavailable, Ceres can supply a range of temporary restrooms and shower facilities. These include single stall, standardized port-a-johns, multiple-stall comfort stations, completely containerized shower facilities, and assembled corral-type showers. Ceres works with Franklin County personnel to identify specific needs and arrange to have sufficient facilities in place to accommodate every need.

During our Hurricane Katrina response, Ceres provided life support including meals, shelter, showers and sanitary facilities for 400 people. We also supplied travel trailers for our own personnel due to the unavailability of housing. Following Hurricane Ike in Texas in 2008, Ceres provided Chambers County with hot meals in four locations plus showers and sanitary facilities.

Potable Water and Ice Delivery

Ceres will supply Franklin County with appropriate potable water, ice, and also necessary refrigeration and freezer units to store food, water and ice if required.

Temporary Power Generation

Through agreements with various suppliers, Ceres can provide many options for temporary power generation. Both gas and diesel generators ranging from 5kw up to 1,600kw can be onsite, available for use in short order.

Temporary Roofing Facilities (Dry-In)

Ceres is well versed in temporary roofing operations and has been successfully installing temporary dry-in on facilities since our response to Hurricane Georges in 1998. Roofing materials would vary depending on the size of repair and severity of damage; however, most common repairs would be completed with high quality plastic sheeting, furring strips and nails. Payment is based upon per square foot of roof covered.

Government Temporary Trailer Installation

If required, Ceres will provide crews to install government supplied housing (travel trailers). We have performed installations ranging from simply setting and securing the trailer to full installations including routing sewer lines, water taps, power poles, and building ramps/steps for easy access.

Sewer, Culvert, and Catch Basin Cleaning

If required, Ceres will supply full-service cleaning/pumping for sewers, culverts, and catch basins. We will provide qualified crews and can supply diesel and gas powered, trash, submersible hydraulic, double diaphragm and centrifugal pumps to allow for cleaning of pipes from an 8-inch diameter up to and beyond 5-foot diameter pipes.

Mobile Office Command Center

Ceres has a number of containerized offices that can be used mobile command centers. These can be moved to the disaster zone via low bed trailers and semi tractors. We also have access to additional units through our partnering relationships. These mobile offices can be onsite, equipped with satellite communications and internet, and fully operational within hours.

Roll-off Hauling

Two separate roll-off-related services might be requested by Franklin County. The services may require 10 and 40 cubic yard roll-offs. The roll-off service will use sufficient trucks to ensure roll-offs are filled repeatedly with minimum wait time.

Beach Restoration

Ceres will screen debris-laden sand from beach areas and will remove sand if acceptable adjacent borrow areas exist, to replace sand lost to storm activity. If appropriate borrow areas do not exist, Ceres will transport Franklin County purchased sand at trucking prices consistent with existing proposal trucking prices. Ceres will use a trommel screen or equivalent onsite at the beach for screening and will use appropriate dump trucks or off-road dump trucks to transport clean sand. Ceres will use a long-boom hydraulic excavator to excavate borrowed sand adjacent to the beach and will use a wheel loader to place the sand after dumping.

River and Canal Shore Line Restoration

Ceres will transport and place fill material purchased by Franklin County to river and canal shorelines. The material will be transported by on-road and off-road dump trucks and placed by wheel loaders.

Community Relations Support

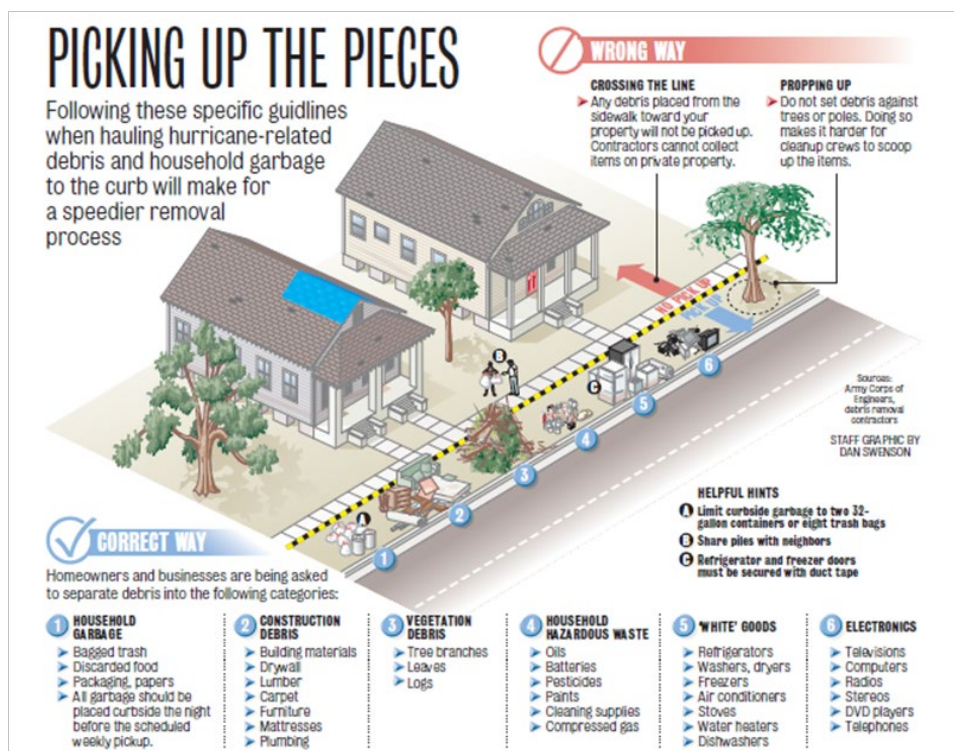
One of the most important support functions that Ceres Environmental Services, Inc. can provide our clients in the event of a natural disaster is to help Franklin County officials engage in community relations. Ceres provides important resources for keeping residents informed on the progress of cleanup.

Announcements will be provided to news media including newspapers, radio and television. Ceres will institute a "Hot Line" for toll-free calls to answer questions and to take requests for "Hot Spot" service for debris removal or other services or complaints.

A series of announcements to citizens may follow this progression of themes and estimated timeframes:

- | | |
|--|--------------|
| 1. Segregate your debris by type and place it in the right of way (curbside) | NTP* + 1 day |
| 2. Work crews have begun debris pickup and will arrive in your neighborhood shortly for the first pass | NTP + 2 days |
| 3. First pass is nearing completion; place debris on the right of way in preparation for the second pass | NTP + TBD |
| 4. Second pass is underway | NTP + TBD |
| 5. Project is nearing completion, be sure to place debris on right of way | NTP + TBD |
| 6. Debris cleanup will be complete in one week | NTP + TBD |

*NTP = Notice To Proceed



Toll Free Hotline and E-Mail Management

Large phone and e-mail traffic from concerned residents are a part of every natural disaster. Ceres maintains a toll free Storm Hotline that is staffed and accessible 24 hours a day, 7 days a week to handle questions, concerns or complaints related to clean-up: **1-877-STORM12**. The number is prominently displayed on all Ceres equipment working the clean-up area. Ceres monitors call and e-mail volume, and establishes additional toll free numbers and enlists additional staff whenever greater capacity is required to ensure maximum community responsiveness.

Call center staff keep a log of incoming calls and e-mails, recording the address of the reported incident, resident's name, reported complaint, date and time of reported incident, and the truck number (if applicable). This group compiles incoming resident communications and organizes them into date/time of receipt and response priorities. Ceres sorts through messages to identify time-sensitive incidents such as broken water lines that need immediate attention. Each incident is investigated, and ultimately we locate the responsible crew if fault is found. Reports from this database will be accessible daily or weekly and can be disbursed to Franklin County officials accordingly.

Catastrophic Events with Loss of Electronic Communication Systems

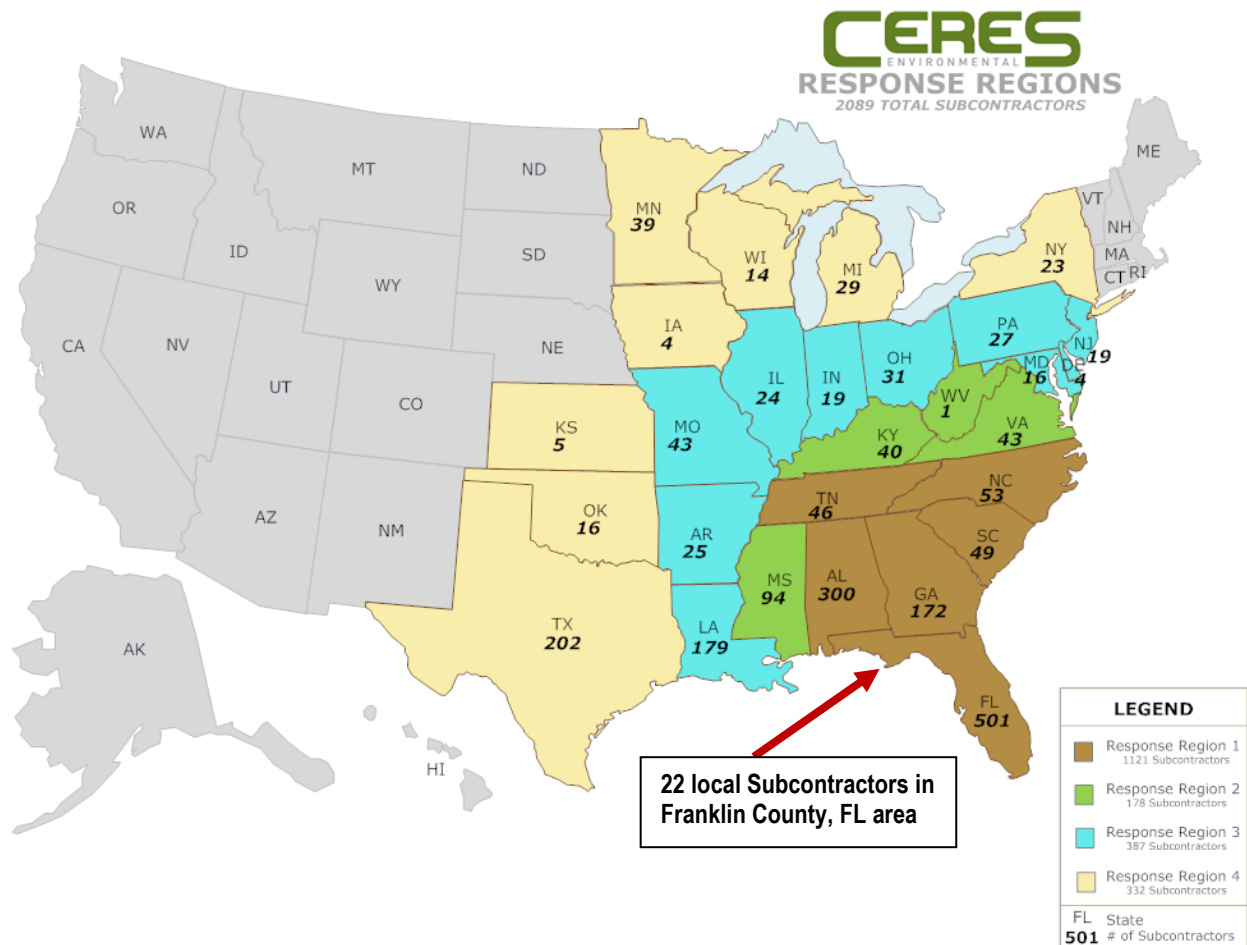
Franklin County has a significant risk of an impact by a catastrophic or other major event in which traditional community messaging methods would be disrupted. Ceres is committed to ensuring adequate information is available about the scheduling and progress of recovery operations. As every disaster situation is different, Ceres' plans use a combination of non-electric post-disaster information systems that include Disaster Recovery Centers; variable message boards; and/or a signage system similar to the message system used by highway crews.

Disaster Recovery Centers are statically placed in a disaster area to ensure an impacted community has a one-stop point of contact for recovery-related services. The Centers are initiated by the local emergency management agency and are supported by local, state, federal and nonprofit organizations that provide disaster recovery services. Posting debris curbside segregation information, cleanup schedules and cleanup progress reports at these centers will provide anyone looking for disaster information in their community with access to the debris recovery process.



Variable message boards will be placed at the entrance of neighborhoods to alert the residence of when to expect the next debris collection pass. As citizens of Franklin County are likely accustomed to obtaining information from roadway median signs, information about cleanup can be posted in a similar manner.

E.4 Subcontracting Plan



Introduction

Our objective at Ceres Environmental Services, Inc. is to perform all work associated with this contract in an efficient and safe manner through the effective administration and management of our equipment, personnel, subcontractors, and suppliers. In accordance with Ceres' policies and programs, the work plan for this contract will be developed and executed assisting, counseling, advising, and utilizing, to the maximum extent possible and to the extent consistent with Franklin County's interest, Local and other Small Businesses (SB) as well as Small Disadvantaged Businesses (SDB) such as HUBZone, Veteran-owned (VO), Service Disabled Veteran-Owned (SDVO), Woman-Owned (WOSB) for the provision of equipment, labor, services and supplies.

It is important for Ceres to provide opportunities for local companies and their employees to work on any project that may result from this contract. Additionally, Ceres may directly employ individuals to work for Ceres on a project. Ceres has a very well developed subcontracting plan, and Ceres also has a stellar record of implementing our plan and making payments to local subcontractors on past projects performed when Ceres is the prime contractor.

During our Hurricane Katrina response, Ceres was very successful in subcontracting with local companies. Our first priority is to give opportunities to local firms and it is our commitment to meet or exceed other small business and minority hiring goals of Franklin County. We recognize the importance of bringing in local companies and thereby further assisting in the economic recovery of the local area.

Ceres paid local subcontractors 59.5% of subcontracted dollars during our response to Hurricanes Katrina and Rita in Louisiana, and successfully subcontracted to Small Disadvantaged Businesses (10.77%), Women Owned Businesses (18.25%) and Veteran Owned Businesses (8.38%).

Additionally, over the 2011 Alabama tornado season, Ceres paid 80% of subcontracting dollars to Alabama businesses. Ceres employs a Subcontract Manager who is dedicated to soliciting and involving local businesses with our projects. We look forward to using our subcontracting plan to further involve local businesses with work opportunities with Ceres.

Subcontracting To Firms within the Area of the Project

It is the intention, policy and practice of Ceres to utilize **local** subcontract services in the performance of the proposed contract to the maximum extent possible as consistent, within the requirements of **the Stafford Act**, Sec. 307, Use of Local Firms and Individuals (42 U.S.C. 5150), the prime contract and sound business practices and management policies. In General - In the expenditure of Federal funds for debris clearance, distribution of supplies, reconstruction, and other major disaster or emergency assistance activities which may be carried out by contract or agreement with private organizations, firms, or individuals, preference will be given, to the extent feasible and practicable, to those organizations, firms, and individuals residing or doing business primarily in the area affected by such major disaster or emergency. We recognize the advantages obtainable by utilizing other responsible and experienced firms who are capable of furnishing specialty services and products of high quality. First priority will be given to those subcontractors who are from or do business in the surrounding area.

A separate program will be included for local contractors that do not necessarily have goals established under the contract requirements. Ceres' internal subcontractor databases, on-line databases, online local business directories, and local government offices will be used to identify contractors in the immediate area. This is the process used quite successfully by Ceres on previous projects. The search and identification will validate the speed and performance level to mobilize contractors on site and begin the physical work. Our internal subcontractor database includes subcontractors who have expressed an interest in or assisted our firm in the successful completion of emergency response contracts. All efforts will be made to also procure supplies, materials and labor from local vendors.

Ceres has and will continue to communicate with local authorities, elected officials, and community organizations, its desire to hire local and small business enterprises and subcategory businesses to meet the requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003 and meet specified goals for hiring SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones. Copies of the contract will be sent to Plan Rooms servicing the particular region in addition to our office in the project area. The contract will also be posted to a web site and potential subcontractor registration will also be available via web, FAX, direct contact (1-877-STORM12). A dedicated toll-free telephone service will be established specifically for subcontractors interested in contracting with Ceres. Ceres has made as many resources available to subcontractors as possible in order to initiate and facilitate communication.

The Manager of Administration and the Subcontract Manager will notify regionally based subcontractors of the issuance of a notice to proceed. Ceres' subcontractor database currently contains more than 2,000 disaster debris management prospective subcontractors who have contacted Ceres with an interest in subcontracting. More than 1,100 of these subcontractors have worked on Ceres' disaster projects, providing, along with Ceres' owned fleet, more than 7,000 pieces of loading and hauling equipment. While our database of qualified subcontractors is very large, it is our intention to select from a more regionally based group and have established for Franklin County four unique response regions. These are based on relative distance from your area and use straight-line miles and/or drive time to establish which region each state of potential subcontractors belongs in.

Listed below is information taken directly from our subcontractor database, showing the home state of operation and numbers of subcontractors, by the approximate drive times to Franklin County. A list of prospective Florida subcontractors is included in this proposal. Should you desire a listing of the Region 1-4 subcontractors by name and location; Ceres can provide such a list upon request.

Response Region 1: 240 straight-line miles or 6-8 hours driving time			
Alabama	98	North Carolina	69
Florida	520	South Carolina	57
Georgia	181	Tennessee	50
Subtotal of firms within 6-8 hours driving time = 975			

Response Region 2: 360 straight-line miles or 8-10 hours driving time			
Kentucky	41	Mississippi	74
Virginia	44	West Virginia	2
Subtotal of firms within 8-10 hours driving time = 161			
Response Region 3: 360 straight-line miles or 8-10 hours driving time			
Arkansas	28	Delaware	5
Maryland	17	Missouri	46
Illinois	32	New Jersey	20
Indiana	20	Ohio	33
Louisiana	214	Pennsylvania	29
Subtotal of firms within 8-10 hours driving time = 444			
Total Number of Subcontractors Within One Days Driving Time = 1,580			
Response Region 4: greater than 600 straight-line miles or more than 14 hours driving time			
Iowa	7	New York	27
Kansas	6	Oklahoma	20
Michigan	35	Texas	217
Minnesota	41	Wisconsin	15
Subtotal of firms greater than 14 hours driving time = 368			
Total Number of Subcontractors Within Two Days Driving Time = 1948			

Ceres Subcontract Manager and Duties

The Ceres Subcontract Manager is:

Tia Laurie
Subcontract Manager
Ceres Environmental Services, Inc.
6968 Professional Parkway
Sarasota, FL 34240
(800) 218-4424
tia.laurie@ceresenv.com

Ms. Laurie's responsibilities include:

- Identification, development, and maintenance of source lists of small, small disadvantaged, and women-owned small business concerns. Verifying the list of subcontract entities, or database, is properly maintained.
- Develop outreach programs through advertising; broadcast fax solicitations; networking with local and national organizations such as SBA, applicable trade unions, Chambers of Commerce etc.
- Ensuring the inclusion of targeted business concerns in all solicitations for services or products; and ensuring that all solicitations are structured to permit the maximum possible participation by targeted concerns.
- Ensuring that certain solicitations or sources sought are restricted to SDB concerns (competitive basis).
- Ensuring the establishment and maintenance of records of all subcontract awards to ensure appropriate documentation of non-selection of bids submitted by targeted enterprises.
- Ensuring the preparation and submittal of all compliance reports.
- Maintaining records and measuring performance against established goals.
- Advise, train, and foster project management personnel on the purposes of the SB Subcontracting Program.
- To ensure any provided study or reports are formatted in a manner compliant with the contract or otherwise acceptable to the County.
- Encouraging all employees and subcontractors to attend off-site training courses offered by public and private entities in small business development and small business program goals. Arranging for the conduct of training for purchasing personnel regarding the intent and impact of Public Law Public Law 99-661, Section 1207 and Public Law 100-180, Section 806 on purchasing procedures.

- Participate in voluntary federal programs which encourage the private sector to utilize SDBs, SBs, WOSBs, VOs, SDVOs, and HUBZone subcontractors.
- Ensuring periodic rotation of potential subcontractors on bidder's lists.
- Identification of other SB concerns when the number of prospective sources is not adequate using the internet or other mass media as a resource.
- Review and approval of SB subcontracting plans submitted by large businesses.
- Maintaining requirements of the prime contract in subcontract agreements. Verification that subcontract agreements contain flowdown clauses.
- Prepare and submit semi-annual and annual subcontracting reports.
- Reporting progress in achieving goals under this program to senior level management.
- Implementation of an "in-reach" program that provides targeted businesses access to project managers and key personnel.

Methods Utilized To Develop and Achieve Subcontracting Goals

Ceres will utilize a minimum of one subcontract manager and/or specialists in the execution of this contract. All personnel are familiar with and recognize Ceres' commitment to Public Law 99-661, Section 1207 and Public Law 100-180, Section 806 and the Robert T. Stafford Disaster Relief and Emergency Assistance Act, PL 100-707 and Public Law. Ceres will conduct internal training seminars and workshops to assure staff compliance with requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003 and meet specified goals for hiring SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZone subcontractors.

In addition to technical and field work subcontracted in association with this contract, buyers will make every effort to identify and utilize SBs & SDBs for supplies and services including but not limited to the following: Office and temporary housing service, Cleaning and supplies, Housekeeping Services, Laboratory Supplies and Services, Safeguarding and Security Services, and other supplies and services not typically identified for subcontract opportunities to targeted firms. Additionally, large business subcontractors will be counseled on the identification, evaluation, solicitation, and utilization of targeted businesses within their scope of services. Historically, principal items or areas we have identified for subcontract opportunities to SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones under these similar contracts include:

- Trucking and Hauling
- POL Products
- Nursery and Landscape Products and Services
- Sand and Aggregate
- Field vehicle supply, parts and service/maintenance
- Labor housing (tent and food service supply)
- Portable Toilet supply and service
- Office and temporary housing service, cleaning and supplies
- Office and clerical support staff
- General Laborers
- Parts, fuel, maintenance, and related equipment service
- Heavy Equipment Rental/Lease concerns
- Specialty services such as, but not limited to: sewer cleaning services, solid waste hauling, and recycling, tree removal and trimming, and demolition.

Through the application of Ceres' proven capabilities relative to technical performance and contract administration, it is our intent that the Owner be provided with the highest level of performance while still achieving our participation goals and capturing opportunities for these businesses while acquiring an expanded base of qualified small businesses; obtaining more competitive pricing on procurement opportunities resulting in cost savings; and achieving an increase in small business program goal accomplishments.

Achievement of these goals will be realized through the application of the following functions and activities:

- Identification and maintenance of a qualified potential Internal Subcontractor Database, which includes business status within each level of government.
- Developing and maintaining bidder's lists for each new project of SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones from all possible resources to include but certainly not limited to the Internal Database.
- Identification of all federal, state, and local government and private associations/coalitions for targeted businesses.
- Solicit, counsel, and discuss subcontracting opportunities with representatives of targeted business firms, and encourage certification of these firms prior to commencement of work.
- Provide assistance to business concerns by arranging solicitations, time for the preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Ensuring that procurement packages are designed to permit the maximum possible participation.
- Ensure that SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones concerns have an equitable opportunity to compete for subcontracts, and that other subcontracts and services are identified that will be restricted to competitive SDB bids. Identification of subcontracts for restricted competitive bid should consider all potential services and supplies and not only those traditionally awarded to SB or SDB firms. See also DFARS 219.705-4(d).
- Provide internal motivational training to encourage purchasing and contract administration personnel to meet or exceed these goals.
- Provide assistance to potential subcontractors in completing the System of Award Management (SAM)
- Provide notice to subcontractors concerning penalties and remedies for misrepresentations of business status for the purpose of obtaining a subcontract intended to be included as part or all of a goal contained within this subcontracting plan.
- Conduct reviews of subcontractor performance, providing feedback to SB and SDB firms relative to competency, abilities, experience and capacity and provide technical assistance to any firms as appropriate, based on the outcome of the review. This review may be done prior to award or at any time post-award, but must be completed prior to completion of any awarded work. Reviews may not be conducted for those firms with whom Ceres has had a prior working relationship and who have already demonstrated appropriate competency, ability and capacity to perform the required work or service. Ceres also makes every effort to establish long-term working relationships with SBs and SDBs to include long-range project plans (e.g. joint ventures, teaming agreements, etc).
- Submit the required reports and documentation of all efforts used to identify and solicit targeted business concerns.
- Participate and cooperate in any studies or surveys that may be requested by the Owner or other agencies.

Utilization of Small Business Concerns and Small Disadvantaged Business Concerns

It is the policy of Ceres and its agents, hereinafter referred to as "contractor" or "contractor plan," to hire small business concerns and small business concerns owned and controlled by socially and economically disadvantaged individuals. Ceres agrees to carry out this policy in awarding to subcontractors, to the fullest extent possible, consistent with the efficient performance of this agreement and its options. Ceres agrees to cooperate in any studies or surveys that may be conducted by the County as may be necessary to determine the extent of Ceres' compliance with this clause.

As used in this plan, the term "small business concern" (SB) will mean a small business as defined pursuant to Section 3 of the Small Business Act and relevant regulations. The term "small business concern owned and controlled by socially and economically disadvantaged individuals" (SDB) will mean a business concern:

- (1) Which is at least 51 percent owned by one or more socially and economically disadvantaged individuals; or in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more socially or economically disadvantaged individuals; and
- (2) Whose management and daily business operations are controlled by one or more such individuals.

Ceres will presume that socially and economically disadvantaged individuals include Black-Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Asian-Indian Americans and other minorities, or any individual found to be disadvantaged by the Administration pursuant to 8(a) of the Small Business Act.

Utilization of Service Disabled-Veteran, Veteran-Owned and Women-Owned Small Business Concerns

It is the policy of Ceres to hire small business concerns and small business concerns owned and controlled by service-disabled veterans, veterans, and women. Service disabled veteran and women owned, as used in this clause, means businesses that are at least 51 percent owned by veterans, service disabled veterans or women who are United States citizens and who also control and operate the business. Ceres agrees to use its best efforts to give veteran, service disabled veteran, and women-owned small businesses the maximum practical opportunity to participate in subcontract awards to the fullest extent consistent with the efficient performance of this contract plan.

Utilization of HUBZone Small Business Concerns

It is the policy of Ceres to hire HUBZone small business concerns. HUBZone small business concern means a small business concern that appears on the List of Qualified HUBZone Small Business Concerns Maintained by the SBA.

Description of Efforts to Ensure That SBs, Service Disabled Veteran Businesses, Woman-Owned Businesses, HUBZone Businesses, and SDBs Have an Equitable Opportunity to Participate In the Acquisition

Ceres agrees to use its best efforts to give targeted business the maximum practical opportunity to participate in subcontract awards to the fullest extent consistent with the efficient performance of this contract plan. Ceres will assist small business and small disadvantaged concerns by arranging solicitations, time for the preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Payment schedules will be adjusted to allow for participation of all firms with cash flow concerns. Materials, Supplies, Equipment and Services will be identified and discussed with these concerns. These items include POL products, Parts and Equipment, and Services (Equipment rental, equipment subcontracting, etc.).

Records and Source Documents

The types of records maintained and procedures adopted to demonstrate compliance with the requirements and goals of the Small Business Subcontracting Plan include the following:

1. Source Lists (The following source lists for targeted firms are representative and are not intended to be construed as sole sources of this information. Ceres is making every effort to identify, log, and procure the necessary contractor data to allow for the fair and equitable participation in this contract. The following listings are provided as an immediate source of contractors that qualify as SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones:

- SBA Dynamic Small Business Search
- List of Federally Registered Contractors for Contractor Compliance
- American Business Information Business USA
- List of Minority Businesses Councils
- Business Development Agencies
- DOD Subcontracting Directory
- Department of the Treasury, Small Business Subcontracting Opportunities
- Small Business Administration, Subcontracting Opportunities Directory
- State and Regional Small Business Administration (SBA) Resources
- National Minority Purchasing Council Vendor Information Service
- Research and Information Division of the Minority Business Development Agency in the Department of Commerce
- Trade Associations for SB, VO, SDVO, HUBZone SB, SDB, and WOSB Concerns.
- Dun and Bradstreet Procurement Planning Directory
- Participation in various local, regional, and national SB trade associations and conferences

- Membership in SB organizations, development organizations, and various government organizations
- SBA Commercial Market Representative (CMR)

Additionally Ceres has contacted city, county and municipal minority business development offices as additional resources to identify SB and SDB firms.

2. For each subcontract solicitation resulting in an award of more than \$ 10,000.00, Ceres will retain documentation to indicate:

- Whether small business concerns were solicited and if not, why not
- Whether small disadvantaged business concerns were solicited and if not, why not
- Whether women owned small business concerns were solicited and if not, why not
- The reason award was not made to a small business concern
- Records of outreach efforts to contact:
 - Trade Associations
 - Business Development Organizations
 - Conferences and Trade Fairs
 - Records of Internal Guidance
 - Records of Subcontractors Award Data

3. Ceres Subcontractor Database Management

Ceres' existing subcontractor database has been developed through out-reach efforts including, but not limited to: advertising; broadcast fax solicitations; networking with local and national organizations such as the AGC, applicable trade unions, and Chambers of Commerce, etc. This database contains thousands of subcontractors who have registered with us on-line at www.ceresenvironmental.com. This registration process requires potential subcontractors to indicate their small business subcategory status. The database is continually updated and used by Ceres in recruiting and hiring appropriate subcontractors to meet the requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003 and meet specified goals for hiring SDBs, SBs, WOSBs, VOs, SDVOs, and HUBZone subcontractors.

The Subcontract Manager will ensure that the subcontractor database modified for this project is appropriate for the type of information required to be retained and suitable in terms of generating utilization data and contract information for bid solicitations. Specific elements of the management of this system include:

Addition and Deletion from Master List of Subcontractors including the following:

- Contact Person
- Company
- Address
- Telephone
- Email if available
- Equipment Available
- Labor Available
- Time Needed to Mobilize
- Status, Category

Additional Requirements of Contractors when Added to Master List

- Annual business updates, faxed or mailed
- Request to be maintained on Ceres qualified subcontractor list
- Insurance Capability
- Bonding Capability
- Subcontract Package to Include Subcontract Forms and Standard Government Contract Clauses

Addition and Deletion of Resource Centers such as:

- Contractor Associations
- State, Federal, and Local Subcontractor Management
- Procurement Automated Source System
- National Minority Purchasing Council Vendor Information Service
- Council Vendor Information Service
- Research and Information Division of the Minority Business Development Agency
- Sources used are the SBA's procurement automated source system (PASS)
- National Purchasing Council Vendor Information Service
- Minority Business Development Agency
- U.S. Department of Commerce
- Local Minority Business Development Centers
- Economic Development Centers
- National American Indian Enterprise Development

At present, Ceres' subcontractor database includes SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones utilized by Ceres on past projects totaling in excess of 500 Million Dollars, those who have responded to a solicitation by Ceres by means of a letter of interest inquiry executed by a company representative having signatory authority, and those who have been otherwise identified as a potential subcontractor by the Subcontract Manager through various means mentioned herein.

In addition, Ceres modified the corporate website (www.ceresenvironmental.com) to include an electronic means of potential subcontractor registration with our firm. This website provides potential subcontractors the opportunity to register with Ceres their pertinent company information, current business status, and capabilities. This information is linked to upload into our database facilitating more ready access by means of database inquiry to locate specific types of contractors, specific types of business concerns, and/or specific locations. The information required to be submitted by each potential subcontractor, which is retained in the database, includes:

Information provided by the subcontractors in the registration includes the following:

- Contractor Name
- Address
- Phone/Fax Number
- Email Address
- Business Type (SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones)
- Ownership Information
- Years in Business
- Insurance Information
- Equipment Available (type and quantity)

All potential vendors and subcontractors will be integrated into the Ceres Subcontractor Database modified specifically for this project. This (Access) database retains basic subcontractor information (name, address, and contact information), types of equipment or services provided, any pricing agreement, and business status. In addition, this system tracks work or services provided by each organization, amounts invoiced, and goals. This active vendor base will continue to be broadened throughout the performance of this contract as additional potential vendors and subcontractors are identified and/or as additional needs/solicitations arise. Efforts to broaden this vendor database will also be in conformance to those requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003. The provision of certain services or materials sought in support of this contract may be restricted to competitive bids received from only SDBs. Such restrictions will be identified by the Project Manager and communicated to the appropriate buyer(s) or contract administrator assisting in solicitation of competitive bids.

Ceres is able to utilize the information in this database, then, to contact potential subcontractors who may be interested and capable of providing specific services to our company. By identifying any parameters, such as service type or business location, Ceres can quickly generate an extensive list of potential

subcontractors, meeting the criteria of a disadvantaged business as discussed in this plan, for the purposes of soliciting a competitive bid for such services.

Award to any given subcontractor will be contingent upon the provision of basic company information, current licensing, as required, and the verification of current insurance information (general liability, automobile, and workers compensation). Other factors may include capacity, capability, experience, and abilities of the firm. The Subcontract Manager can provide direction and assistance to any such firms not readily meeting all of the required or desired business elements in an effort to assist the firm in overcoming such obstacles.

4. Records of internal guidance and encouragement provided to acquisition personnel through workshops, seminars, training programs, incentive awards, and monitoring to evaluate compliance with the programs requirements.

Past Performance

Ceres was one (1) of three (3) prime contractors selected for the Butte County Wildfire Cleanup. The "Camp Fire" was the largest in California history and one of the top three (3) disasters in California in terms of damage caused. The project was State sponsored and required tracking and reporting of various disadvantaged business enterprises' contractual performance.

In 2018, Ceres responded to the USACE Debris Mission in the U.S. Virgin Islands. Ceres was very successful in subcontracting with local companies, with 72% of the money spent to complete the contract staying within the U.S. Virgin Islands; 100% of the subcontractors used on this project were small businesses. Ceres responded to the USACE, Lake, Mendocino, and Napa County Fire project in 2018 as well. More than half of the subcontractors were considered small businesses and all the subcontractors were from California. Ceres made a huge effort to involve as many Native American tribes from the fire affected areas. Additionally, on USACE projects performed in Louisiana in response to Hurricanes Katrina and Rita in 2005-2006, 59.5% of subcontracted dollars went to local businesses and 76.1% of the dollars subcontracted to small business went to local small businesses.

On USACE projects performed by Ceres, in Puerto Rico during the 1998 and 1999 hurricane seasons (Hurricane George), 100% of all subcontracting dollars went to locally-based Small and various Disadvantaged Business concerns. Additionally, on USACE projects performed in Louisiana in response to Hurricanes Katrina and Rita, 59.5% of subcontracted dollars went to local businesses and 76.1% of the dollars subcontracted to small business went to local small businesses. While utilizing 1,619 vendors and subcontractors, Ceres exceeded all of its subcontracting goals of USACE contract number W912P8-D-05-0024. During Ceres' the Alabama tornados response in 2011, Ceres used over 80% local and minority subcontractors to complete various projects.

During the performance of the above mentioned contracts Ceres successfully utilized several hundred local SB and SDB firms, and was able to exceed the proposed award goals for SB, SDB, WOSB, VO, SDVO, and HUBZone firms. Numerous other government projects have been completed by Ceres over the course of the past 25 years with successful utilization (meeting or exceeding established goals) of local and other Small Businesses, SDBs, WOSBs, VOs, SDVOs and HUBZone small businesses.

Based on our historically successful contract performance and utilization goals, Ceres anticipates that the completion of work under this contract for Franklin County will also be successful in meeting, minimally, the stated goals contained within this plan.

Potential Subcontractors

Category Key: SB = Small Business; WO = Woman-Owned Small Business; VO = Veteran-Owned Small Business; SDVO = Service-Disabled Veteran Owned Small Business; 8a = Currently 8a Certified; SDB = Small Disadvantaged Business; HUB = HUB Certified

LOCAL Subcontractors

Company	Contact Name	Address	City	State	Scope of work	Certs
814 Sand Inc	BJ Pitts	12030 Highway 77	Panama City	FL	Debris Removal	WO, SB
AAA Tree Experts, INC.	Stephen Pichard	3610 N. Monroe Street., Suite 1	Tallahassee	FL	Debris Removal	SB
Air-Sea Systems	Jim	113 S Monroe Street	Tallahassee	FL	Marine	SB

Franklin County
RFP for Disaster Debris Removal and Disposal Services

Company	Contact Name	Address	City	State	Scope of work	Certs
AMC Infrastructure LLC	James Green	4123 Woodville Highway	Tallahassee	FL	Debris Removal	SB, SDB
B&M Transport Llc	Rebecca Weaver	1153 comanche ln	Tallahassee	FL	Hauling	
BKW, Inc.	Bill Webb	8132 Pittman Avenue	Pensacola	FL	Debris Removal	WO
Brooks Environmental Solutions	Marco Brooks	104 N. Gulf Blvd., Ste. E	Panama City	FL	Waste Management	8(a)
Captain Jambo's Construction	Melissa	616 Fifth St	Destin	FL	Debris Removal	
Coastal Clearing LLC	Sean Akins	815 Linda Lane	Panama City Beach	FL	Debris Removal, Tree Trimming	SB
Contractors Enterprises	Nicoliss	1903 high rosd	Tallahassee	FL	Debris Removal	SB, DBE
Cutchins Tree Service	Edward Cutchins	3390 Fairmont Street	Pensacola	FL	Debris Removal, Tree Trimming	
Emerald Coast Builders, Inc.	Kevin Trusler	1455 Little Creek Drive	Pensacola	FL	Debris Removal	SB
Florida Developers Inc Of Tallahassee	Jermaine	642 W. Brevard St	Tallahassee	FL	Debris Removal, Construction	SDB
K H Fendley	Keith Fendley	7310 W Jackson St	Pensacola	FL	Debris Removal	SB,
Prestige Carriers LLC	Jeffrey Barnes	5633 Mossy Top Way	Tallahassee	FL	Debris Removal	
Progressive Business Enterprise LLC (PBE)	James Maduro Jr	2305 Don Andres	Tallahassee	FL	Debris Removal, Construction	DBE
Richbourg Landscaping	Jamal "AJ" Al-Jazra	5700 Mavilla St	Pensacola	FL	Debris Removal, Tree Trimming, Blue Roof	SB, SDVO
Takem Out Tree Service	Crystal Thompson	1703 Monticello dr	Tallahassee	FL	Debris Removal, Tree Trimming	
Thomas Concrete And Construction Services, LLC	Brandon Thomas	9216 Strawhill Lane	Tallahassee	FL	Debris Removal, Construction	SB
Trail Guides	Joshua Saint	5251 NW State Road 270	Bristol	FL	Debris Removal, Construction, Other Services	
WM.H.Briggs Well Drilling	William Briggs	9415 old st Augustine road	Tallahassee	FL	Other Services	

Florida Subcontractors

Company	Contact Name	Address	City	State	Scope of work	Certs
12D Services	Mandy Green	143 Dusk Way	Fort Pierce	FL	Debris Removal	SB
1st Class Restorations LLC	Joshua David Jacquard	539 95th Street Ocean,	Marathon	FL	Debris Removal	SB
2 G Planr Trucking	Sebastien D.	4436 laurel place	Weston	FL	Debris Removal, Suppliers and Material Providers, Construction, Other Services	SB, WO, VO
411Junk LLC	Jacob Damergi	49 N Federal Hwy #268	Pompano Beach	FL	Debris Removal	SB

Franklin County
RFP for Disaster Debris Removal and Disposal Services

Company	Contact Name	Address	City	State	Scope of work	Certs
5B Land Clearing & Hauling	Jenna Blankenbaker	6504 Salerno Rd	Fort Pierce	FL	Hauling	SB, WO
7-H Enterprises, LLC.	Donald D. Holifield	45 Poole Creek Road	Laurel	FL	Debris Removal	
814 Sand Inc	BJ Pitts	12030 Highway 77	Panama City	FL	Debris Removal	WO, SB
A Great Fence, LLC & AGF Sourcing	Darrick Bailey	751 NW Enterprise Drive, Unit 105	Port Saint Lucie	FL	Debris Removal	SB
A Native Tree Service	Cathy Evensen	15733 SW 117th Avenue	Miami	FL	Debris Removal, Tree Trimming	SB, WO
A Shaping Inc.	Gary. Anderson	11906 NE 112th St.	Okeechobee	FL	Debris Removal	SB
A Sun State Trees, Inc.	Randy Nellis	1580 S Hwy 17-92	Longwood	FL	Debris Removal	
A&e Transport Llc	Clarence Harris	13310 nw 24 ave	Miami	FL	Debris Removal	
A&J Transport, Inc.	Elsa Ramirez	20075 SW 180 Avenue	Miami	FL	Debris Removal	SB, WO
A&mglobalen Export Corp	Andy	po.box 420471	Miami	FL	Debris Removal,	SB
A&S Clearing Llc	Adam Oliver	1259 nw 34th street	Okeechobee	FL	Debris Removal	SB, WO
A+ND2 Inc	Bruno Gagnon	30725 US 19 N #222	Palm Harbor	FL	Debris Removal, Blue Roof, Construction	SB
A1 Environmental Inc Dba A1E Group	David Curtiss	8095 NW 64th St	Miami	FL	Debris Removal	
AAA Service Company	Courtney Mahler	5060 110TH AVE N	Clearwater	FL	Debris Removal and other services	
AAA Tree Experts, INC.	Stephen Pichard	3610 N. Monroe Street., Suite 1	Tallahassee	FL	Debris Removal	SB
Abba's Tree Service LLC	Michael Klopp	13595 NE1st Street Rd	Silver Springs	FL	Debris Removal, Tree Trimming	WO, SDVO
ABC Transfer, Inc.	Carolina Bentancor	307 E. Aztec Ave	Clewiston	FL	Hauling	SB, WOB, SDB
ABO Engineering Contractors	Enrique Acosta	13357 SW 135 Ave	Miami	FL	Debris	
Above & Beyond Landscaping, LLC	John S. Essenwine, III	PO Box 975	Palm City	FL	Debris Removal	
Absolutely DTB LLC	Debra Brown	11289 YELLOW TAIL AVE,	Weeki Wachee	FL	Debris Removal, Tree Trimming	SB
Ace Tree Service Of Florida, LLC	Michael Glynn	264 chicago ave	Hamilton	FL	Debris Removal, Tree Trimming	SB
AcmeGrapple Service, LLC	Janice Robinson	5785 Spanish Oaks Ln	Naples	FL	Debris Removal	
Action Boats LLC	Bernard	24 Abaco Rd	Key Largo	FL	Vessel Removal	SB
Adam Boyd Bobcat Service, Inc. DBA ABS, Inc.	Adam Boyd	PO Box 2365	Riverview	FL	Debris Removal	
Adams And Nichols	Sara	19046 Bruce B Downs Blvd.	Tampa	FL	Debris Removal	SB

Franklin County
RFP for Disaster Debris Removal and Disposal Services

Company	Contact Name	Address	City	State	Scope of work	Certs
Ecological Consultants, Inc.						
Advantage	Robert Washington	833 22nd Street South	Saint Petersburg	FL	Debris Removal	
Advantage Environmental Services, Inc.	Steve Stearns	2325 5th Ave. N	Saint Petersburg	FL	Environmental Consulting	SB, WO, HUB Zone, FL MBE
Agricultural Fuels Corp.	James Meade	5361 Young Pine Rd	Orlando	FL	Fuel	SB
Air, Water & Soil Engineering, Inc.	Curtis Dokken	3304 Pebble Beach Drive	Lake Worth	FL	Environmental Contractor	SB
Air-Sea Systems	Jim	113 S Monroe Street	Tallahassee	FL	Marine	SB
AJO Services	Rich Wilkins	1178 Wilde Drive	Celebration	FL	Hauling	
Albert Moore, LLC	Albert Moore	5238 Phillips Oak Ln.	Orlando	FL	Debris Removal	
Alberto William Lawn Service LLC	407-936-4288	2405 s lake ave	Sanford	FL	Debris Removal	SDB
Alfys Trucking	Alfred Agarie	4371 Dixie Hwy	Palm Bay	FL	Demolition, Debris Removal	SDB
All Around Building	Kyle Robinson	271 ne 13th st	Delray beach	FL	Debris Removal, Snow Removal	SB
All Design Concrete Corp	Angel Corpas	1225 w 35 st 18a	Hialeah	FL	Debris Removal, Construction	SB, WO
All Florida Tree & Landscape, Inc	Alan	5855 N. W. 47 Place	Coral Springs	FL	Debris Removal, Tree Trimming	
All Out On A Limb, LLC	Stephen Quillen	1109 15th Street SE	Ruskin	FL	Debris Removal	SB
All Season Lawnsapes LLC	Tyler Barnes	156 N Bay St	Fellsmere	FL	Debris Removal, Tree Trimming	SB
All Seasons	Brent Champagne	7660 Whisper way #203	Reunion	FL	Debris Removal	SB
Alliance Satcom	Suzanne St-Laurent	8840 SR 78 W	Okeechobee	FL	Debris Removal	WO
Allied Dumpster Rentals	Henry	38606 foss lane	Zephyrhills	FL	Dumpster Rental	SB
Alph Futchs Tree Service	Red Or Robin Futch	1845 4th Lane	Vero Beach	FL	Debris Removal	SB
Alpha-Omega Training And Compliance Inc	Kyle Halidy	1535 N. Cogswell St C-26	Rockledge	FL	Safety	VO
Amazing Services Group, LLC	Danny Hutcheson	9509 E Hwy 92	Tampa	FL	Debris Removal	SB
AMC Infrastructure LLC	James Green	4123 Woodville Highway	Tallahassee	FL	Debris Removal	SB, SDB
American Hauling And Grading	Lane	16746 e Wiltshire dr	Loxahatchee	FL	Debris Removal, Tree Trimming	SB
Amos Trucking	Frank Alagna	3157 CR 774	Webster	FL	Debris Removal	SB
Anderson Storm Cleanup	Danielle Anderson	357 Main Park Rd, Santa Rosa Beach, FL 32459	Santa Rosa Beach	FL	Debris Removal, Tree Trimming	WO
Andy Kemner	Andrew Kmner	12011 Baytree Dr	Riverview	FL	Debris Removal	SB
Answer-The Call, LLC	Bobbie Williams	11398 SW Fieldstone Way	Port St. Lucie	FL	Courier and Delivery	SB, VO, SDVO

Franklin County
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Company	Contact Name	Address	City	State	Scope of work	Certs
Apex Tree And Landscape	Kary	12925 River Road	Myakka City	FL	Debris Removal	SB
APRO Construction Services, LLC	Isaac Natal	6845 Narcoossee Rd Ste 58	Orlando	FL	Debris Removal, Construction	
AR Ramos Enterprises, Inc	Angel Roland Ramos	17560 SW 73 Ct	Palmetto Bay	FL	Debris Removal	SB
Arborist Aboard, Inc	Mark Hughes	8611 Vivian Bass Way	Odessa	FL	Debris Removal, Tree Trimming	
Asphalt Repair Inc	James Scott	7737 Cr 747	Webster	FL	Debris Removal	SB
ASU Enterprises Inc	Matt Lanman	901 SW Martin Downs Blvd	Palm City	FL	Debris Removal, Construction	
Atlantic Coast Transport	Freddy	3120 Rogers Rd	Fort Pierce	FL	Debris Removal	
Atlantic Custom Landscape	Jim Chalmers	4995 Conley Place	Fort Pierce	FL	Debris Removal, Tree Trimming	
Atlantic Trucking & Warehousing	Frank Vega	2131 NW 139 St., #22	Opalocka	FL	Trucking	SB
Atlas Grinding & Recycling Group LLC	Ricardo Echeverria	15851 SW 200 Street	Miami	FL	Grinding	SB
Axe Home Services	Alex Janos	321 banana road	Palm Harbor	FL	Hauling	
Azzarelli Paving/Site Development	Jay	7825 Depot Lane	Tampa	FL	Debris Removal, Construction	
B&M Transport Llc	Rebecca Weaver	1153 comanche ln	Tallahassee	FL	Hauling	
Back Forty, inc	Justina Hopkins Connolly	PO Box 643	Fort Pierce	FL	Debris Removal, Construction	SB, WO, SDB
Barry Recycling	John Barry	12801 Tower Rd	Bonita Springs	FL	Recycling	SB
Bay To Bay Tree Service Inc.	Glen Yarbrough	368 5th st NW	Largo	FL	Debris Removal	SB
BeacCorp (Bell) Corp	Randolph Bell	21 Plumage Lane	West palm beach	FL	Debris Removal	
Beccera Construction of Central FL, Inc.	Joseph Becerra	6035 Taylor Road, Ste # 107	Punta Gorda	FL	Construction, Debris Removal	
Beejai Dasrat Lawn Service And Hauling	Beejai Dasrat	914 n nowell st	Orlando	FL	Debris Removal	SB
Bennett Restoration Corp.	Lois N. Hill	1043 S. Hiawassee Road #3111	Orlando	FL	Debris Removal	
Big League Landscape Of Daytona Beach	Tommy Ganz	1533 Harmony Ave	Ormond Beach	FL	Debris Removal	SB
Big Tree, Inc.	Kristen Bock	5175 Country Lakes Drive	Fort Myers	FL	Tree Removal	WO
Bigfoot Inc	Chris Clarke	7378 W Atlantic Blvd, #210	Margate	FL	Debris Removal	SB
Bills Discount, LLC	Bill Edwards	5091 Booker Ln	Jay	FL	Debris Removal	SB
Biocarbon Technologies Inc	SHAWNA SINGH	8201 PETERS ROAD STE. 1000	Plantation	FL	Debris Removal	
BKW, Inc.	Bill Webb	8132 Pittman Avenue	Pensacola	FL	Debris Removal	WO

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Blankenbaker Land Services Inc	Carol	PO BOX 193	Fort Pierce	FL	Debris Removal	SB, WO
Blue Ridge Recovery LLC	Debbie Or Don Wagner	PO Box 932	Intercession City	FL	Debris Removal	SB, WO
Blue Skies Enterprises INC	Michael Pascarella	28151 lake jem road	Mount Dora	FL	Debris Removal	SB
BMI Group	Dick Baker	931 12th St	Vero Beach	FL	Debris Removal	SB, WO
Bob Cantrell Trucking, LLC	Bryan Riddle	7900 S.E Bridge Road	Hobe Sound	FL	Debris Removal, Construction	
Branching Out Tree Care	Jeremy Hill	3158 Swails Rd	Alford	FL	Debris Removal	
Breen Aquatics, Inc	Michael	PO Box 1004	Loxahatchee	FL	Debris Removal	SB
Brent's Lawn Care	Brent Ahern	26 marker road	Rhotuna West	FL	Debris Removal	SB
Brian's Hauling	Patti Thompson	4997 Damascus Church Road	Graceville	FL	Debris Removal	SB
Brink Roofing LLC	Caleb Bruce Cross	32 se second ave, apt 421	Delray Beach	FL	Blue Roof, Construction	
Brooks Environmental Solutions	Marco Brooks	104 N. Gulf Blvd., Ste. E	Panama City	FL	Waste Management	8(a)
Building Essentials And Training LLC	Sheldon Kemp	2285 NW 101 street	Miami	FL	Debris Removal	SB
C & D Heavy Equipment LLC	Jelitza Oliveras	3141 Simpson rd	Kissimmee	FL	Debris Removal, Construction	SB, SDB
C & S Property Services LLC	Stefan	20520 sw 48 pl	Southwest Ranches	FL	Debris Removal	SB
C & W Global	Kris M. Creeden	703 Hennis Rd	Winter Garden	FL	Debris Removal	
C. Miller Construction, Inc.	Cory Miller	109 S. Disston Ave.	Tarpon Springs	FL	Debris Removal, Construction	SB
Cacella Construction Inc.	Miles J Cacella	954 nw 12th ter	Stuart	FL	Debris Removal, Cosntruction	SB
Cambridge Project Development Inc.	Adrian	14100 SW 81 Ave	Miami	FL	Debris Removal	SB
Camelot Debris Removal	Frank Knight	455 Longwood Rd	Sebring	FL	Debris Removal	SB, WO, VO
Canary Date Sculpting Inc	Justin Hatmann	4651 Salisbury Road	Jacksonville	FL	Debris Removal Emergency Road Clearance Site Management	
Canpol Transport	Jorge Galvez	19230 NW 87 Ave	Hialeah Gardens	FL	Debris Removal	SB
Captain Jambo's Construction	Melissa	616 Fifth St	Destin	FL	Debris Removal	
Caribbean Marine System Corp	Juniel Verdecia	4924 nw 5 st	Miami	FL	Marine Debris	SB
Caribe Construction Inc.	Sherrie Lee	17304 WALKER AVE	Miami	FL	Construction	SB, WO
Caruva INC	Wilber Valdes	15735 SW 76 terr	Miami	FL	Debris Removal	
Caseys Tree Service	Casey	407 61st St NW	Bradenton	FL	Debris Removal, Tree Trimming	SB

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Casey's Trees & More, LLC	Casey Conlin	1269 Chat Holley Rd	Santa Rosa Beach	FL	Debris Removal, Tree Trimming	SB
Cattfish Development Solutions	Rachel Holcomb	119 Balsa Road	Fort Pierce	FL	Debris Removal, Construction	SB, SDVO
CBC Real Estate LLC	Abel	9498 SW 221 LN	Cutler Bay	FL	Rental, Housing	SB
CDM Trucking Inc	Daryl Williams	1707 canova street unit 1	Palm bay	FL	Debris Removal	SB
Cecil Field Inc	Cecil Field	7620 Industrial Road	West Melbourne	FL	Debris Removal	
Cesani International	Emily Lamb	PO Box 942	Palm Beach	FL	Debris Removal	SB, WO
Chain Reaction Tree Services LLC	Daniel Jackson	1122 Darity st	Apopka	FL	Debris Removal, Tree Trimming	SB
Champion Services of FL LLC	Karen Lowdermilk	2532 Pemberton Drive	Apopka	FL	Debris Removal, Tree Trimming	
Chris E Price LLC	Chris Price	178 Fox Run Circle	Crawfordville	FL	Debris Removal	SB
Ciotti's Lawns & More For Life Inc.	Kerry Ciotti	5656 Lake Ave	Sanford	FL	Debris Removal	SB
Circle B Express, Inc.	Ryan	1287 highway 173	Graceville	FL	Other Services	
CKKS Transport, LLC	Cedric Cray	411 SE Evergreen Drive	Lake City	FL	Hauling	SDB
Classic Cuts & Landscaping Llc	Justin Dill	3135 Pinewoods Dr	Crestview	FL	Debris Removal, Tree Trimming	SB
Clean All Products, Inc.	Rick Borosky	12945 SE SuzanneÂ Drive	Hobe Sound	FL	Debris Removal, Blue Roof	SB
Cliffs Land Development LLC	Clifton Kerr	306 skywood dr.,	Valrico	FL	Debris Removal	SB
CMS Crawford Maintenance Services LLC.	Marina Crawford	14028 Palm Way	Largo	FL	Debris Removal, Construction	SB, WO, SDB
Coastal Building Solutions Specialists	Jason Coffman	802 Banbury	Port Orange	FL	Debris Removal, Construction	SB
Coastal Clearing LLC	Sean Akins	815 Linda Lane	Panama City Beach	FL	Debris Removal, Tree Trimming	SB
Coastal Tree Service Llc	James	440 Avilla Avenue	Saint Augustine	FL	Debris Removal, Tree Trimming	SB
Coastline Solutions Inc	Chip	5582 Heckscher Dr	Jacksonville	FL	Other Services	
Code 3 Enterprises	Ross Alexander	37248 orange blossom lane	Dade City	FL	Debris Removal	SB, SDB, VO
Code Red Enterprises, Llc	Matthew Hypes	3301 Hammock Grove Road	Groveland	FL	Debris Removal, Construction	SB, VO
Commercial Maintenance Group	Keith Mayo	2010 N Twig Pt	Inverness	FL	Debris Removal	SB
Commercial Residential Construction, LLC	Jeff McGalliard	10107 132nd. St.	Live Oak	FL	Debris Removal, Construction	SB

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Company	Contact Name	Address	City	State	Scope of work	Certs
Community Tree & Landscape Service Inc	David Noakes	PO BOX 1347	Port Salerno	FL	Debris Removal, Tree Trimming	
Complete Landscaping and Spray Services	Clyf Champion	15236 Duggan Road	Dade City	FL	Debris Removal, Landscaping	WO
Conrad Tree Service (DBA) Flyway Access, LLC	Nancy Appleton	4400 SE 73rd Street	Ocala	FL	Tree Trimming, Debris Removal	
Continental Heavy Civil	David Juelle	13131 SW 132nd street	Miami	FL	Debris Removal, Construction	
Contractors Enterprises	Nicoliss	1903 high rosd	Tallahassee	FL	Debris Removal	SB, DBE
Cornerstone Nine LLC	Giancarlo Peluso	13415 Sw 12 TEr	Miami	FL	Debris Removal	SB
Coros Trucking LLC Dba Coros Transport	Orlando Coro	115 W 15th Street	Hialeah	FL	Debris Removal	SB
Corpac Steel Products	Mike Santellan	20803 Biscayne Blvd Ste 502	Aventura	FL	Suppliers and Material Providers	
County Line Services Llc	Mike Szpara	7 Sunny Rd	Ormond Beach	FL	Debris Removal, Blue Roof	SB
County Waste, Inc	Jason Santiago	8040 Mainline Parkway	Fort Myers	FL	Snow removal, Debris Removal and other services	SB, SDB
CR2 Services, LLC	Richard	8255 Lake Dr #307	Doral	FL	Debris Removal	SB
Cross Environmental Services, Inc.	Mary Catherine Cook	39646 Fig Ave.	Zephyrhills	FL	Debris Removal	
Crossroads Site Development, LLC	Bj Lorenzo	96 Driftwood Avenue	Omron Beach	FL	Debris Removal,	SB, WO
Crush-It, Inc.	John Wohlwend	PO Box 1210	Osprey	FL	Debris Removal	SB
Cutchins Tree Service	Edward Cutchins	3390 Fairmont Street	Pensacola	FL	Debris Removal, Tree Trimming	
D&D Tree Service LLC	David Ross	29626 SR 54	Wesley chapel	FL	Debris Removal, Tree Trimming	SB
D&G Logging & Trucking, LLC	Greg Betts	18431 NW JAP AUSTIN RD	Blountstown	FL	Debris Removal	SB
D.O.M.E.W.O.N Tri-Investments, LLC	Anthony Cooper	721 NW 23rd ter	Pompano Beach	FL	Debris Removal	SB, HUB
DAK Resources, Inc.	David Moorefield	50 North Laura Street, 25th floor	Jacksonville	FL	Staffing, Recruiting, Security	SB, VO, SDVO
Davis Contracting	Duane Davis	34941 Prospect Rd	Dade City	FL	Debris Removal	SB
Davis Development And Construction	Tavaris Davis	6906 N. 30th st.	Tampa	FL	Debris Removal, Blue Roof, Construction	
DC Engineering & Construction Group, Inc.	Danislav Cussianovich	11431 Lakeside Dr, No: 1301	Doral	FL	Debris Removal, Construction, Other Services	
Del-Mar Solutions Inc	Jean Exantus	P.O Box 1013	Winter Park	FL	Construction	
Deluxe Trucking & Transport LLC	Raymond Hernandez	13131 48th Ct N	Royal Palm Beach	FL	Debris Removal	SB

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Company	Contact Name	Address	City	State	Scope of work	Certs
DeMich Business Development Group, LLC	Mike Brown	2810 E. Hillsborough Avenue Unit 11504	Tampa	FL	Debris Removal, Construction	SB
Dirty Deeds Land Services	Alan Weierman	1800 SW Cameo Blvd	Port St Lucie	FL	Debris Removal	WO
Disaster Emergency Support, Inc.	Jake Linton	P.O. Box 189	Marianna	FL	Debris Removal	
Disaster Strikes Again Llc	Michael Amis	2979 Fast Trot trail	Lake wales	FL	Debris Removal	
DMC Tree Services LLC	Dagoberto Monrroy	6749 Paul Revere Ct	Orlando	FL	Debris Removal, Tree Trimming	
DMTM Enterprises, Inc.	Dan Minzes	7220 Financial Way, Suite 500	Jacksonville	FL	Debris Removal, Construction	-
DMW Logistic	Dwight Williams	157 east cowpen lake rd	Hawthorn	FL	Debris Removal	SB
Don Pedro And Sons LLC	Peter Etchebest	6024 NW FAVIAN AVE.	Port Saint Lucie	FL	Debris Removal	
Double D's Lawn Service, Inc.	David Duran	PO Box 2991	Stuart	FL	Debris Removal, Tree Trimming, Stump	
DSW Logistics	Jonathan L Dotson	610 NW 183rd Street, Suite 103	Miami Gardens	FL	Debris Removal	SB
D-Three Enterprises, Inc.	Duncan McQuarrie	1473 Hancock Lone Palm Road	Orlando	FL	Debris Removal	SB
Dynamic Scapes Llc	Christopher Alarcon	11333 sw 165 terrace	Miami	FL	Debris Removal	SB
Eagle Engineering And Land Development, Inc.	Jimmy	3960 Radio Road, Suite 107	Naples	FL	Debris Removal, Construction	SB, 8(a)
EarthBalance	Jim Everett	2579 N. Toledo Blade Bld	North Port	FL	Debris Removal	SB
East Coast Earthworks & Excavating	Nicholas Marcias		Vero Beach	FL	Debris Removal	FL DBE
Eastern Waste Systems, Inc.	Angelo Marzano	1660 NW 19th Avenue	Pompano Beach	FL	Debris Removal	
ECO Services DBR	David Bautista	245 SW 159th Way	Sunrise	FL	Debris Removal	WO
ECO-2000, Inc.	Sara Merritt	P.O. Box 2275	Bushnell	FL	Debris Removal, Construction	
EE&G Disaster Response, LLC.	Timothy R. Grip	5751 Miami Lakes Dr. E.	Miami Lakes	FL	Debris Removal	SB
Elegant Landscape and Design, Inc.	Eric Koeppel	13495 Tournament Drive	Palm Beach Gardens	FL	Debris Removal, Tree Trimming	
Elite Investments Group Corp	Nick Garcia	3151 southwest 4 st	Miami	FL	Other services	
Elite Quality Services LLC	Bobb D Higginbotham	6008 Raleigh St., #2301	Orlando	FL	Debris Removal, Other Services	SDB
Ellis Debris Haul	Lloyd Ellis	14891 Bicky Rd	Orlando	FL	Debris Removal	SB
Emerald Coast Builders, Inc.	Kevin Trusler	1455 Little Creek Drive	Pensacola	FL	Debris Removal	SB
EMI	JON EWING	105 PARKWOOD PLACE	Orlando	FL	Debris Removal, Construction	SB
Empire Property Services Llc	Greg Oconnell	5601 carriage lane	Davie	FL	Debris Removal	SB, WO

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Company	Contact Name	Address	City	State	Scope of work	Certs
Envio Logistics, LLC	Cedric Gaskin	8205 NW 72nd Avenue	Tamarac	FL	Debris Removal	SDB
Environmental Care	John Fitzgerald	6620 Katherine Rd	West Palm Beach	FL	Debris Removal	
Environmental Cleaning Services	Ron Clifton	1326 S Ridgewood Ave, Ste 11	South Daytona	FL	Debris Removal	SB
Environmental Restoration Group	Jade Smith	201 SW Flagler Ave.	Stuart	FL	Debris Removal	
Enviro-Tech Systems, Inc.	Bryan hopper	2308 S Parrott Avenue	Okeechobee	FL	Debris Removal, Blue Roof, Construction	SB
EnviroTrac LTD	John H. Ferrill	5309 56th Commerce Park Blvd	Tampa	FL	Debris Removal	
Express Boat Transport Corp	Alfred Luna	3800 Fudge Rd	Apopka	FL	Debris Removal, Boat, Marine	SB
FG Construction LLC	Bao Dang	2701 NW 55th Ct	Tamarac	FL	Construction, Debris Removal	
First 2 Truck Inc	ANGEL GIL	8630 BYRON AVE APT 2A	Miami Beach	FL	Debris Removal	
First Choice Management Services, Inc.	Renee Bush	1525 S. Alafaya Trail, Ste. 101	Orlando	FL	Operations Support	SB, WOB, SDB
First Impressions Outdoor Inc.	Brandon Towe	25603 miss Ollie dr	Astatula	FL	Debris Removal, Tree Trimming	SB
First Rank Property Management LLC	Anthony Riccelli	380 Douglas rd e	Oldsmar	FL	Debris Removal	
Fitsaw Construction LLC	Heath Ruskin	11110 W Oakland Park Blvd, Suite # 252	Sunrise	FL	Debris Removal, Construction	
Florida Boys Site Development	Christina M Guerrero	841 E RD	Labelle	FL	Debris Removal, Tree Trimming	WO
Florida Contractors LLC	Sara Louis	5500 Division Drive Suite 2	Fort Myers	FL	Debris Removal, Construction	SB
Florida Developers Inc Of Tallahassee	Jermaine	642 W. Brevard St	Tallahassee	FL	Debris Removal, Construction	SDB
Florida Home Masters	Chris Brisson	1246 Brake Rd	Westville	FL	Construction	
Florida Organic Solutions, Inc.	Eric Carl	6727 CR 579	Seffner	FL	Other Services	SB
Florida Paving & Trucking Inc	Luis Dilan	30451 SW 217 Ave	Homestead	FL	Debris Removal, Construction	WO
Florida Roof Design, inc.	Loma Moser	1350 SONN CT NW	Palm Bay	FL	Blue Roof, Construction	SB, WO
Florida Steel Masters	Gino Gentile	205 Appaloosa Avenue	Clewiston	FL	Debris Removal, Blue Roof	SB
Forristall Enterprises, Inc.	Michael Forristall	2712 63rd Avenue East	Bradenton	FL	Debris Removal, Construction, Demolition	WO
Four R Equipment	Lisa Ruiz	3701 sw 128th ave	Miramar	FL	Debris Removal	SB, WO
Fouraker Mechanical Heating And Air	Joel	8094 Graybar Pl	Bryceville	FL	Debris Removal	SB
Franklin Ray Group, LLC.	Brian Ray	2801 SW 81st terrace	Miramar	FL	Debris Removal, Tree Trimming	

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Friendly Tire Service	Lorenzo Gonzalez	444 W columbus dr	Tampa	FL	Debris Removal	
Fulford Citrus, Inc.	Perry Fulford	PO Box 701416	Wabasso	FL	Debris Removal	SB
FUV Transport LLC	Carlos Saavedra	15807 Alderman Turner Road	Wimauma	FL	Debris Removal	
G3 Construction Group	Sharon Gilbert	16998 NW Charlie Johns Street	Blountstown	FL	Debris Removal	
G5 Unlimited LLC	Angela George	5333 Cortez Ct	Cape Coral	FL	Debris Removal, Tree Trimming	VO
General Property Solutions	Greg Piacentino	3107 sw 7th ave	Cape Coral	FL	Debris Removal	SB
George Can Fix It Inc.	Ihona Gonzalez	1732 S Congress Ave. Suite 350	Palm Springs	FL	Debris Removal, Construction	
GH Builders Inc.	Clemente Vera	8180 NW 36 street	Doral	FL	Debris Removal	SB, SDB
Gibbons Fence Company	Josh Gibbons	2050 ounrty Manor St	Bartow	FL	Debris Removal	SB
GLE Associates	Paul Zak	2228 NW 40th Terrace, Ste C	Gainesville	FL	Environmental Consulting	
Global Construction And Home Repair LLC	Michael Walker	522 s saint cloud ave	Valrico	FL	Debris Removal	SB
GNA Hauling	Tavaria Hamilton	27 Harbour Isle Dr. W 303	Fort Pierce	FL	Debris Removal	SB, WO
Go Digga Inc	Adrian Zamarripa	81 S Elm St.	Fellsmere	FL	Debris Removal	SB
Gomez Brothers Enterprise	Daniel Gomez	8126 E 98th Ave	Vero Beach	FL	Debris Removal	SB
Gradall Bobcat & Landscaping	Carlos Myers	4800 SW 76th Ave	Davie	FL	Debris Removal, Landscape	SB
Gradall Bobcat and Landscaping	Carlos Mayers	4431 SW 18 St	West Park	FL	Debris Removal, Tree Trimming	SB
Green Innovative Services Inc	Kristin Lighty	737 Sugarfoot Ln	Fruitland Park	FL	Debris Removal, Tree Trimming	SB, WO
Green Side Up Land Management	Robert Ellerby	2755 Border Lake Rd. Suite 107	Apopka	FL	Debris Removal, Construction	SB
Greg Bear Tree Service, LLC	Greg Bear	2956 Notre Dame Dr.	Orlando	FL	Debris Removal, Tree Trimming	SB
Griffin Global Systems	Homer Zulaica	600 SANDTREE DRIVE SUITE 212	Palm Beach Gardens	FL	Debris Removal, Construction, Blue Roof	SB, WO, HUB Zone
Groundwerks INC	Butch Chen	Po Box 3074	Winter Park	FL	Debris Removal	
Gulf Atlantic Roofing Corp	Lisa Willett	2879 Bellarosa Cir	Royal Palm Beach	FL	Blue Roof	WO
Gulf Coast Equipment Services	Jamie Tollison	917 west river road	Palatka	FL	Equipment Rental	SB, WO
Gulf Coast Planning, Inc.	Jay Campbell	14202 Banbury Way	Tampa	FL	Debris Removal, Blue Roof	WO, VO
GUTI Landscaping & Maintenance, LLC	Nick	1458 Mt Laurel Dr.	Winter Springs	FL	Debris Removal	
Halls Debris Removal Inc	Sandra Hall	1787 River Rd	Caryville	FL	Debris Removal	SB

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Hammock Tree Service	Brian Hammock	1764 W New Lenox Ln, Www.hammocktreeservice.com	Dunnellon	FL	Debris Removal, Tree Trimming	SB
Handy Randys Services	Randy Dietz	1693 Tallapoosa Dr	Geneva FL	FL	Debris Removal	
Hard Core Construction	Orlando Sanz	15638 se 38 terrace	Miami	FL	Debris Removal	SB
HaulinDixon	Adrian Dixon	8567 SE Fern St	Hobe Sound	FL	Debris Removal	SB
Hayden Bertrams Lawn Care Tree Care And Handyman Services	Hayden Bertram	6736 w linden dr	Homosassa	FL	Debris Removal, Tree Trimming	SB
HD Marine LLC	Chip Childers	5582 Heckscher Dr	Jacksonville	FL	Debris Removal, Blue Roof	SB
HDD of Florida LLC	Lenny Waln	Po Box 2125	Winter Park	FL	Debris Removal, Tree Trimming	
Heiderman Relief & Restoration	Kevin Heiderman	20661 51st Drive	Lake City	FL	Debris Removal, Tree Trimming	
HernandoAg, Inc.	David Ledbetter	13096 Moon Road	Brooksville	FL	Debris Removal	
HighSteele LLC	Chris Steele	5113 Bradford dr	Milton	FL	Debris Removal, Blue Roof	
Highstyle Engineering And Construction Services LLC	Jean Gaboton	5521 Mainship Dr	Greenacres	FL	Debris Removal, Blue Roof, Construction	SB, SDB
Hilda Ever Mac John Lic	Tantaneshia Wright	601 Bill France Blvd	Daytona Beach	FL	Other Services	
Hishsteele LLC	Chris Steele	5113 Bredford Dr.	Milton	FL	Debris Removal	
Hollywood Restoration, Inc.	Theo Xydis	110 N Dixie Hwy	Hollywood	FL	Debris Removal, Construction	SB
Homes Made To Irder, LLC	Lawrence Ellis	4537 Flintlock Drive	Orlando	FL	Debris Removal, Construction	SB, VO
Honc Industries	Jayson Rider	10101 Mallory Pkwy	St. James City	FL	Debris Removal, Construction, Other Services	SB
Horsepower Service Llc	Ruben Davila	22051 SW, 192 Ave	Miami	FL	Debris Removal	SB, WO
Howell Concrete & Land Service Inc	Will Howell	P.O. Box 607	Englewood	FL	Debris Removal, Construction	SB
Hurricane Hero LLC	Taimoor Bajwa	312 Denton Ave	Auburndale	FL	Debris Removal	SB
Ideal Estate Service Group	Malcolm	1927 Chesapeake ct	Oldsmar	FL	Debris Removal	SB
In Touch Logistics LLC	Denise Sibley	1020 NW 163rd Drive Ste 35	Miami Gardens	FL	Debris Removal, Construction	SB, SDB
Infinity Landscape	Brian Solano	PO BOX 3091	Riverview	FL	Debris Removal	SB
Innovative Environmental Services	Craig Conway	1311 SW 19th Street	Boca Raton	FL	Debris Removal	SB, WO
Instant Clean Property Management	Calvin Leggett	1910 e. noel	Tampa	FL	Debris Removal	SB, WO, SDB
Integrete Construction	Joel Percy	10550 W. Midway Rd.	Fort Pierce	FL	Debris Removal	SB

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Integrity Landscape	Tim Kutskos	145 Seminole ave	Jupiter	FL	Debris Removal, Tree Trimming	SB
International Subsea Consultants	Derrek Offutt	14300 Iroquois Ave	Largo	FL	Debris Removal, Construction	SB
Interrail Signal Incorporated	John Hall	12443 San Jose Blvd. Suite 1103	Jacksonville	FL	Debris Removal	SB, WO
Island Recovery Services	Oniel Bromfield	3900 NW 34th Terr	Lauderdale Lakes	FL	Debris Removal	SDB
J & J Property Maintenance And Tree Service	Rex	2059 GREENBRIAR BLVD,	Clearwater	FL	Debris Removal	SB
J.J.S Tree Service, LLC	John Golden	150 JEFFIE TUCKER RD, PO BOX 163	Eastpoint	FL	Debris Removal, Tree Trimming	
Jam Logistics, Llc	Cindy Ramirez	9015 SW 125th Ave	Miami	FL	Debris Removal, Construction	SB,
James L King & Associates Inc	Wilson Townsend	474 Peninsula Dr	Ft Pierce	FL	Debris Removal	SB, WO
Jamoa Enterprise LLC	Jose Amoa	8019 nw 71st ct	Tamarac	FL	Debris Removal	
Jansay Trucking LLC	Adriana Fernandez	2021 N 61st ST	Tampa	FL	Debris Removal	SB, WO
Jason Branch Farms	Jason	7338 shady Grove rd, , , ,	Grand ridge	FL	Debris Removal, Tree Trimming	SB
Jax Debris Removal	Robin Huckemeyer	1830 E. 21st Street	Jacksonville	FL	Debris Removal, Tree Trimming	
JCoombs Enterprises Inc	Jimmy Coombs	2979 Plaza Terrace Dr	Orlando	FL	Debris Removal	SB,
JCP Enterprises,LLC	Jackson Phillips	174 Dusk Way	Fort Pierce	FL	Debris Removal	SB, VO
JD Tree Service	John	218 oak ridge dr	Welaka	FL	Debris Removal, Tree Trimming	SB
JDF Home Improvements, LLC	JOSHUA	12057 105th ave n	Seminole	FL	Debris Removal, Construction	SB
Jdmf Llc	Joseph D Fannin	1901 blackwood ave	Gotha	FL	Debris Removal, Tree Trimming	SB
Jep Pros Enterprise	John Poke	1410 Wilton Ave	Orlando	FL	Debris Removal	
Jets Property Services Llc	Justin	309 w warren ave	Tampa	FL	Debris Removal	
JJs Tree Service Llc	John Golden	Po box 163	Eastpoint	FL	Debris Removal	SB
JMJ Equipment, LLC	Joe Diccico	1278 Thoreau Circle	Venice	FL	Equipment Rental	WO
JMR Services	Justin Roberts	121 Sirena Way	Lake Placid	FL	Debris Removal, Construction	
JPJ International Golf LLC	Pat Ridgway	10989 150th St	McAlpin	FL	Other Services	
JT Hauling	Timothy Forbes	25208 SW 117 PLACE	Homestead	FL	Debris Removal	WO
K H Fendley	Keith Fendley	7310 W Jackson St	Pensacola	FL	Debris Removal	SB,
K&R World Electrical Contractor's Inc.	Laron	2313 Lee street	Hollywood	FL	Debris Removal	SB,
KB & JO Trucking Corp	Kiamy Perez	11355 SW 143rd Court	Miami	FL	Debris Removal, Tree Trimming	SB
KFGreene, LLC	Kelly Greene	955 58th Ave	Vero Beach	FL	Debris Removal	SB

Franklin County
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Company	Contact Name	Address	City	State	Scope of work	Certs
Khaos Recovery Corp	Abraham Blitch	13550 Ne County Road 339	Trenton	FL	Debris Removal	SB
Kimmers Fleet Management Service	Donovan	7525 West County Highway 30A	Santa Rosa Beach	FL	Debris Removal, Construction, Blue Roof	
Kissimmee B-Logistic Service	Juan Ayala	11774 Airport Park Drive	Orlando	FL	Debris Removal	SB, SDV
KLBz Backhoe Services	Adalbento Vigic	10 High Point RD A-2	Tavernier	FL	Debris Removal	
KLBz Landscaping And Tree Service	Adalbento Vigic	Adalberto Vigil	Key Largo	FL	Debris Removal, Tree Trimming	SB, WO
Kleen Sweep, Inc.	Steven Michalewski	1720 N Ronald Reagan Blvd	Longwood	FL	Street Sweeping	SB, Orange County SDVO
Krebs Land Development	Stewart Krebs	184 W Bannerville Road	Palatka	FL		SB
L T Group, Inc	Lucia Or Tony Rodriguez	10 coconut dr	Key Largo	FL	Debris Removal	WO
La Ceiba Nursery	Edwin Cartagena	22850 sw 217 ave	Miami	FL	Debris Removal	SB
Lake Area Tree Services	Tim McCarthy	1653 SE 81st Street	Starke	FL	Debris Removal, Tree Services	
Landmark Landscape & Property Maintenance	Ryan Christensen	5670 Allen Street	Hollywood	FL	Debris Removal, Tree Trimming	SB
Landshark Land Management L.L.C.	Tyler Hackenberger	7001 Scenic Hills Blvd	Lakeland	FL	Debris Removal, Tree Trimming	SB
LandTek Environmental Services LLC	Andrew Cleaver	3600 Laura Ave	Sanford	FL	Debris Removal, Tree Trimming	SB
Landworkz South, LLC	Sean Whitney	24059 Sw 115th av	Homestead	FL	Debris Removal, Tree Trimming	
Lanstar	Liuba Garcia	299 Live Oaks Blvd,	Casselberry	FL	Debris Removal	SB, WO, DBE
Lara's Trucking	Luis Lara	125 Avocado Ave	West Palm Beach	FL	Debris Removal	SB
Largo Logistics And Fuel Management, LLC	Andy Sikora	P.O.Box 373051	Key Largo	FL	Fuel	SB
Larios Trucking Inc	Frانيا Larios	17200 US HWY 441	Canal point	FL	Debris Removal, Tree Trimming	SB
Larkins Landscape Irrigation	Larkin Donald	p o box 255	Clarcona	FL	Debris Removal, Tree Trimming	SB
Laster Holdings, LLC	Kevin Laster	520 South Peninsula, Unit 2D8	New Smyrna Beach	FL	Debris Removal, Construction	SB
Latasha Collins Lawn Care	LATASHA COLLINS	p.o. box 550011	Orlando	FL	Debris Removal, Tree Trimming	SB
Layers Asphalt	Ron Purcell	504 avocado circle	Brandon	FL	Debris Removal, Construction	SB,
LE Land Clearing LLC	Leon Edenfield	152 Bostwick Cemetery Rd	Palatka	FL	Debris Removal, Tree Trimming	SB, SDVO
Lester D. Plain & Son, LLC	Daniel L. Plain	4031 South State Rd. 53	Madison	FL	Debris Removal, Construction	SB

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Company	Contact Name	Address	City	State	Scope of work	Certs
Lezcano Enterprises Llc	Francis Lezcano	5292 Lake Osborne drive	Lake Worth	FL	Debris Removal	SB, SDB
Liberty Hauling, Inc.	Ruth Wagner	7144 Evergreen Blvd.	Polk City	FL	Debris Removal	WBE, SB, SDB
Lightning Bay Industrial	Robin Doughty	1235 82nd St	Tampa	FL	Debris Removal, Construction	SB, WO
LIGLightning Commercial Cleaning Service, LLC	Randolph Wallace	8309 FAIRWAY ROAD	Sunrise	FL	Debris Removal	
Linda Trucking	Julio Perez Falcon	1610 NE 7th ST	Cape Coral	FL	Stump	SB, SDB
Lira Sod	Jose Lira	310 BRENHAVEN RD	Lake Placid	FL	Debris Removal	
LNA Maint	Noe	2403 ROYAL PALM DRIVE	Fort Pierce	FL	Debris Removal, Blue Roof	SB
Load Masters Management, Inc.	Amaya	18701 SW 358 Street	Homestead	FL	Debris Removal	SB, WO
Loyal Source Government Services, LLV	Samanatha Lindsey	3680 Avalon Park E. Blvd. Suite 310	Orlando	FL	Other Services	SB, SDVO
LT Group	Pedro Carillo	16641 SW 149th Avenue	Miami	FL	Debris Removal	
M&S Citrus, Inc.	Mike Studstill	PO Box 690128	Vero Beach	FL	Debris Removal	
M.O.D.	George Beys	900 Osceola dr	West Palm Beach	FL	Debris Removal	WO
M2 Group	Ryan Morales	401 Wilderness Way	Santa Rosa Beach	FL	Debris Removal, Construction	
Main Gate Enterprises Inc	Brooke Knight	240 Stenstrom Rd	Wauchula	FL	Construction	
Major Site Development	Ali Major	1313 Goodrich Ave	Sarasota	FL	Debris Removal	SB
Manny Estrada	Manny Estrada	17755 SAW 27th CT	Miramar	FL	Debris Removal	
Marion Bray	Pete	412 yucatan dr	Orlando	FL	Debris Removal, Construction	SB
Marquez Trimming Inc	Marcos Marquez	804 Laredo Ave	Lehigh Acres	FL	Debris Removal, Tree Trimming	
Martin Arborcare LLC	Joseph	3762 43rd Ave north	Saint Petersburg	FL	Debris Removal, Tree Trimming	SB
Mastercraft	Edwin	4603 N. 19th St.	Tampa	FL	Debris Removal	
Matthew McCabe	Matt McCabe	13721 89th Ave.	Seminole	FL	Debris Removal	SB
Maytin Engineering, Corp.	Rolando Maytin	13900 NW 112th Ave.	Hialeah Gardens	FL	Engineering	SB
Mbi Project Management, LLC	George Modric	9469 deer creek circle	Lake Worth	FL	Debris Removal, Construction, Blue Roof	
McCall Aircraft Consulting, LLC	Mitchell McCall	4931 SW 168th AVE	Southwest Ranches	FL	Debris Removal,	SB
McCulley Marine Services, Inc.	Joshua McCulley	2309 N Old Dixie Hwy	Fort Pierce	FL	Debris Removal, Other Services	SB
McTurn Investments LLC	Thomas Turner	1806 Old Okeechobee Road	West Palm Beach	FL	Debris Removal	SB
Meyers Turf LLC	Hope D'Alessandro	7920 N. Military Trail	West Palm Beach	FL	Debris Removal, Tree Trimming	SB
Mhd Marketing Inc	Melvin Slade	8975 sw 6th street	Boca Raton	FL	Debris Removal	SB

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Company	Contact Name	Address	City	State	Scope of work	Certs
Michael Lane's Tree Service	Michael Lane	18785 Lansing Rd	Orlando	FL	Debris Removal, Tree Trimming	SB
Miguel Lopez Jr Inc	Miguel Lopez Jr	21005 Taft Street	Pembroke Pines	FL	Debris Removal, Tree Trimming	SB, HUB, 8A
Mike Navin LLC	Mike Navin	5251 sw 82nd ave	Davie	FL	Debris Removal	
Mike's Construction	Mike	5801 sw 58 st	Cape coral	FL	Blue Roof, Construction	WO
MMS Restoration Services, LLC	Stephen Smith	2561 SW 3rd Avenue	Okeechobee	FL	Debris Removal	SB
Modern Scapes of South FL, LLC	Michael Cardinez	5300 SW 164 Ter	Southwest Ranches	FL	Debris Removal	
Motorway Inc	ROBERT	PO box 1822	Deland	FL	Debris Removal	SB
Mr. Restore Services	Michael Reed	2250 Old Dixie Hwy SE	Vero Beach	FL	Debris Removal	
Mr. Restore Services	Michael Reed	2250 Old Dixie Hwy SE	Vero Beach	FL	Debris Removal	SB
MVS Industries	Max Vega-Sanz	12420 SW 64 ST	Miami	FL	Debris Removal, Construction	SB, DBE
MY Contractors, Inc.	Lee Bell	1333 W. Beavers St.	Jacksonville	FL	Debris Removal, Tree Trimming	WO, HUB, SDB
Myers Lawn Maintenance	Reid Myers	17028 ne sr 65	Hosford	FL	Debris Removal, Tree Trimming	SB
National Fire Contracting	David	81 SW Buena Vista road	Dunnellon	FL	Debris Removal	
NDM Group, Inc	Nauman Mazhar	1212 E Whiting St #205	Tampa	FL	Construction	SB
NEC Keystone, Inc.	Jonathan Culpepper	3517 East 7th Avenue	Tampa	FL	Construction	WO
Nidiquar Services Llc	Elijah	22521 sw 114 pl	Miami	FL	Debris Removal	SB
No Limit Diesel Performance INC	Joshua Gilley	6130 Clark Center Ave Unit 104	Sarasota	FL		SB
O.D.Jones Const	Russell Bryant	4802 Charro Lane	Plant City	FL	Debris Removal, Blue Roof, Construction	SB
Olive Branch Ent of FL Inc.	Luke Davis	2904 45th St E	Bradenton	FL	Tree Removal	SB
On-Site Excavation & Septic Services, Inc.	Nestor Rovira	3402 West Kirby st	Tampa	FL	Debris Removal, Suppliers and Material Providers, Construction, Other Services	SB, SDB
Optimal Recovery, LLC	Matt Wyne	34618 Mission Bell Lane	Dade City	FL	Debris Removal, Tree Trimming	SB
Optimum Services, Inc.	Dan Eastman		Indiantown	FL	Debris Removal	SB, VO
Orchid Island Millworks	John Wirth	855 24 Ave	Vero beach	FL	Debris Removal	SB
OShea Contracting	Tommy	4535 Lemon st	Cocoa	FL	Debris Removal	SB
Oversize Transport LLC.	Jumilco Menedez	9909 Boggy Creek Rd	Orlando	FL	Debris Removal	
P&R Renovations & Procoatings, Inc.	Robert Leslie	2078 Weaver Park Drive	Clearwater	FL	Debris Removal, Blue roof	

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Company	Contact Name	Address	City	State	Scope of work	Certs
Palm Beach Tree & Landscape	Jonathan Kies	3200 Summit Blvd. #16617	West Palm Beach	FL	Debris Removal, Tree Trimming	SB
Parthenon Restoration & Remodeling Inc.	Tony Oikonomou	4712 bigloop	New Port Richey	FL	Debris Removal, Construction	SB
PBC Group LLC	Steve Halford	109 N Brush St Suite 300	Tampa	FL	Debris Removal, Construction	SB
Peach Contracting Services, Inc.	Mike Peach	1520 Harlock Road	Melbourne	FL	Tree Removal	
Peight Timber Company Inc.	Dave Peight	3961 NE Bobay Rd	Arcadia	FL	Debris Removal	SB
Pellicer Home Improvement L.L.C.	Jason Pellicer	35 Lago Vista Place	Palm Coast	FL	Debris Removal	SB, VO
Pequeno Harvesting, LLC	Lionel Pequeno	137 S Industrial Loop unit 6	LaBelle	FL	Debris Removal	SB
Perfect Property Resources LLC	W. Frank Murray	4529 SW 26th Stret	West Park	FL	Debris Removal, Blue Roof, Other Services	
PES, LLC	Joseph L. Perez	203 East Bay Street	Winter Garden	FL	Engineering, Surveying	SDV, MBE, FEMA
Peyson Transport LLC	Trae Quinn Dawnica Hall	18561 Misty Lake Drive	Jupiter	FL	Debris Removal	WO, SB, SMDA, VO
Pine Lake Nursery & Landscape	Ivan Martinez	2122 Henley Road	Lutz	FL	Debris Removal, Tree Trimming	
Powell's Lawn And Landscape LLC	Gene Powell	1303 Windy Bluff dr	Minneola	FL	Debris Removal,	SB, WO
Precise Contracting LLC	Derrick Yarde	223 E Lake Ave	Auburndale	FL	Debris Removal, Construction	SB
Precision Emergency Response LLC	Scott Brock	2251 Hwy. 173	Bonifay	FL	Debris Removal, Construction	WO
Premium Automall	BRENT BATISTA	1642 se collette ct	Port Saint Lucie	FL	Other Services	SB
Prestige Carriers LLC	Jeffrey Barnes	5633 Mossy Top Way	Tallahassee	FL	Debris Removal	
Primo Enterprises Of Tampa, Inc.	Paul Primacio	17433 New Cross Circle	Lithia	FL	Debris Removal	
Priority One Landscaping Professionals	Michael Sposato	6613 Wellington place lane	Jacksonville	FL	Debris Removal, Tree Trimming	SB
Pro Logistic Transport	Paul Bevder	13506 Summerport Village Pkwy, Suite 1029	Windemere	FL	Debris Removal	SB
Pro Tree Specialists, Inc	Tom Cheshire	4836 W Bay Court Ave	Tampa	FL	Debris Removal, Tree Trimming	SB
Progressive Business Enterprise LLC (PBE)	James Maduro Jr	2305 Don Andres	Tallahassee	FL	Debris Removal, Construction	DBE
Prosource	Robert	7619 Seashore Dr	Port Richey	FL	Construction	SB
PSA Management, Inc.	Patrick Aliu/Phaedra Tillman	1516 E. Hillcrest Street Ste. 310	Orlando	FL	Consulting, Mgmt	SDB

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Company	Contact Name	Address	City	State	Scope of work	Certs
Quality Choice Transportation Services	Mike Shannon	5564 Elizabeth Rose Square	Orlando	FL	Hauling	
Quisqueya Landscaping Services	Junior Encarnation	1923 morning Dr	Orlando	FL	Debris Removal, Tree Trimming	SB, SDB
Raidan Development, LLC	Danny Rodriguez	4916 SW 72 Ave	Miami	FL	Debris Removal	
Raucci Unleashed Inc	Christian Raucci	6099 Estates Dr	North Port	FL	Other services	
Rausa Builders	Nelson Hernandez	7111 sw 42 st	Miami	FL	Debris Removal, Blue Roof, Construction	SB
RDB Lawn Service And Landscape	Rafael Cancino	6680 ne 11th street	Okeechobee	FL	Debris Removal	SB
Realtree, Inc.	Tori Gross	1070 S. Wickham Road	West Melbourne	FL	Debris Removal	-
Recovery Right LLC DBA Gator Junk Removal	Lisa Bowman	7012 SW 103 Place	Miami	FL	Debris Removal	-
Reliability Plus LLC	Gary Buckles	325 Peniel Church Rd.	Palatka	FL	Debrsi Removal	
Reliable Maintenance	Gina Moreno	1038 W. Hillsborough Ave.	Tampa	FL	Debris Removal	SB, WO
Relyc Contractor Corp.	Jose Leon	7547 W 24th AVE, S-200	Hialeah	FL	Debris Removal, Construction	
Renew Construction Services	Renew Construction Services	5508 N 50th St N, #18	Tampa	FL	Debris Removal	SB, WO, SDB
Rhino International LLC.	Mark Calibrone	13718 Saxon lake dr.	Jacksonville	FL	Debris Removal, Construction	SB, VO
Richbourg Landscaping	Jamal "AJ" Al-Jazra	5700 Mavilla St	Pensacola	FL	Debris Removal, Tree Trimming, Blue Roof	SB, SDVO
Rich's Lawn Service & Irrigation, LLC	Rich Wilkins	1178 Wilde Dr	Celebration	FL	Debris Removal	
Rikedom LLC	Jorge Lima	6 Wendy Lane	Stuart	FL	Construction	SB, 8A
RIM Express Inc.	Ivan Radosavljevic	3934 Marlborough Place	Sarasota	FL	Construction	
Riverside Citrus Harvesting, LLC	Adrian Morales	PO Box 1479	Fort Pierce	FL	Debris Removal	
Roadway Trucking Inc.	Yunior Jimenez	411 SW 51 Ct	Miami	FL	Debris Removal	SB
Robert Foster	Robert	26458 SNAKE CREEK ROAD	Hilliard	FL	Debris Removal	SB
Rockline Construction LLC	Joe Shurette	3184 E. Porter Street	Inverness	FL	Debris Removal, Construction	
Rogers Brothers Land Clearing	Jena Rogers	9856 SW Rogers Lane	Bristol	FL	Debris Removal, Tree Trimming	SB, HUB, VO
Rogue Response LLC	Matthew Bongo Lionel	601 N Congress Ave Suite 432	Delray Beach	FL	Debris Removal	SDVO
Royal Tree Service, Inc.	David Hansson	8415 SW 200 ter	Cutler Bay	FL	Debris Removal, Tree Trimming	
RPM Landworks Inc	Richard	13673 82nd Ln N	West Palm Beach	FL	Debris Removal, Tree Trimming	SB

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Company	Contact Name	Address	City	State	Scope of work	Certs
RTD Construction, Inc.	Dannie	38038 North Ave	Zephyrhills	FL	Debris Removal, Construction	
S & P Brush Removal	Stephen Berube	1444 General Custer Ave.	Daytona Beach	FL	Debris Removal, Tree Trimming	SB, VO, SDVO
S R Trucking	Scott Reser	7 slate wood ct	Palm coast	FL	Hauling	SB
S&S Landscaping & Lawn Service, Inc.	Sara Delarosa	1201 Camellia Avenue	Immokalee	FL		
Sabrina's Trucking LLC	Nathaniel Johnson	6707 Trixie Dr	Seffner	FL	Hauling	SB
Sade Transport, LLC	Mercedes Smith	4564 Dickson rd	Greenwood	FL	Hauling	WO
Sampson Enterprises-Scattered Pines Sawmill	Heather Davis	P.o. box 1146	Madison	FL	Debris Removal	
Sanks Refuse Services, Inc	Nicole Frith	7380 County Road 208	Saint Augustine	FL	Debris Removal	SB, WO
Sansom's Tree Service	Pick Sansom	4025 Johnson Road	Mulberry	FL	Debris Removal, Tree Trimming	SB
Scionti Construction Group LLC	Ann Maria Farro	433 PLAZA REAL SUITE 275	Boca Raton	FL	Construction	SB
Scott McClain LLC	Scott McClain	1617 Hulett Dr, 1617 Hulett Dr	Brandon	FL	Debris Removal	SB
SDAC	Reid McMillion	14510 SW 284	Homestead	FL	Debris Removal, Tree Trimming	SB, SDB, HUB Zone, 8(a), VO
Seaside Grounds Maintenance Inc	Erik	350 crowndale rd	Cantonment	FL	Debris Removal	SB, WO
Select 3	Guy W Rette	861 Pine Forest Trl W	Port Orange	FL	Debris Removal	SB
Senior Enterprises L.L.C.	Clifford Yeazel	401 Mc Coy rd	Sebring	FL	Debris Removal	
SeoaneFJ Inc.	Francisco Seoane	1174 ne 110 st.	Miami	FL	Debris Removal	SB
Shear Quality Demolition & Site Work, LLC	Lee Messenger	1070 S Wickham Rd.	West Melbourne	FL	Debris Removal, Demolition, Construction	SB
Siles And Sons Inc.	Carol Siles	8097 Wellsmere Cir	Orlando	FL	Debris Removal	SB
SiteWorx Commercial & Industrial Services LLC	Diana Evers	1007 Maldonado Drive	Gulf Breeze	FL	Debris Removal	SB, WO
South Coast Equipment LLC	David Presmanes	21313 sw 147 ave	Miami	FL	Equipment	
South Florida Grading	Timothy Reynolds	839 S KINGS HWY	Fort Pierce	FL	Debris Removal, Construction	
South Florida Land Clearing, Inc.	Lisa White	15701 Orange Ave.	Fort Pierce	FL	Debris Removal, Tree Trimming	
South Florida Palmetto Harvesting, LLC	Chelsea Wallace	7600 SW Fox Brown Rd.	Indiantown	FL	Debris Removal, Tree Trimming	WO

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Company	Contact Name	Address	City	State	Scope of work	Certs
South Florida Tree Company	John-Wiley Bell	7515 se crane street	Hobe Sound	FL	Debris Removal, Tree Trimming	SB
Southeastern Crane Academy	Tyler Robinson	1520 NE 40th Ave	Okeechobee	FL	Debris Removal	SB
Southern Bobcat Services LLC	Danielle Costello	2843 Fisher Cir	Middleburg	FL	Debris Removal	
Southern Coast Land Services	Rob Watrous	12351 Iona Rd.	Fort Myers	FL	Debris Removal, Tree Trimming	
Southern Concrete Construction	Ken Talton	2930 1st Lane SW	Vero Beach	FL	Construction	SB
Southern Drainage Systems	John Perrie	550 N. Highland Ave	Tarpon Springs	FL	Debris Removal	SB
Southern Timber, LLC	Larry Jimenez	1808 Via Chianti Street	Plant City	FL	Debris Removal, Tree Trimming	WO
Southern Tree Experts Llc	Jamie Green	4052 thunder heights lane	Middleburg	FL	Debris Removal, Tree Trimming	
Southwest Florida Seafood Import And Export, LLC	Rebeca Brown	3561 nw 21st Terrace	Cape Coral	FL	Debris Removal, Construction	SB, WO, VO
Souvenir Builders, Inc.	Stanley	po box 261675	Tampa	FL	Debris Removal, Construction	SB, VO
Spanish Trail Farms	Trenton Childs	7202 Old Spanish Trail	Grand Ridge	FL	Debris Removal	
Spaulding Decon	Nancy Freeman	3615E. 7th Av.	Tampa	FL	Debris Hauling	WO
SRG Government Services	Travis Hire	405 N. Reo Street, suite 255	Tampa	FL	Debris Removal, Tree Trimming	SB
STAG Industries, LLC	Steve Deputy	5718 Yates Road	Lakeland	FL	Debris Removal, Construction, Other Services	WO
Sunset Bay Landscaping	Shane Schanstra	21409 west county line rd	Lutz	FL	Snow Removal, Debris Removal	
Sunshine Outdoor Services Llc	Micah Davis	330 ne 690 st	Old Town	FL	Debris Removal, Tree Trimming	SB, WO, DBE
Sunshine State Framing, Inc.	Cassie Watson	5840 Red Bug Lake Rd #65	Winter Springs	FL	Blue Roof, Construction	SB, WO
Surveve INC	Surujnarine Singh	9511 Bent Oak Ct	Jacksonville	FL	Demolition	SDVO
SWEETS: Crisis & Disaster Solutions, LLC	Jonathan Sweet	8815 Conroy-Windermere Road #371	Orlando	FL	Debris removal, Tree Trimming	VO, SDVO
T&B Debris Removal Services, LLC	Bert Sparks	134 East Teague Bay Dr	Saint Augustine	FL	Debris Removal	WO
Taken Out Tree Service	Crystal Thompson	1703 Monticello dr	Tallahassee	FL	Debris Removal, Tree Trimming	
TakeStock, Inc	David Thomnpson	14352 sw 160 terr	Miami	FL	Debris Removal, Other Services	SB, SDB
Taps Tree Service	William Tapley	1193 harmony drive north	Jacksonville	FL	Debris Removal, Tree Trimming	SB
Tate Transport Corporation	Juan Carlos	2830 W State Rd 84 #102	Fort Lauderdale	FL	Debris Removal	
TCOR Consulting Group	Thomas Corbett	39 Escambia St	Westville	FL	Environmental Consulting	SB, VO

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Company	Contact Name	Address	City	State	Scope of work	Certs
Team Farrell	Trish Kley	6835 Commerce Ave	Port Richey	FL	Debris Removal	
Team Ten Group Construction Corp	Luis E Vargas	2940 nw 151 trr	Miami Gardens	FL	Debris Removal	SB
Team Waterbury LLC	Ken Waterbury	550 Valkaria Rd	Palm Bay	FL	Debris Removal	SB
Teddy Bear Timber Corporation	Troy S Cunningham	3190 Highway 277	Vernon	FL	Debris Removal, Construction	SB
Teovaldo Construction Llc	Jose Rangel	2909 Tanbark ct	Tampa	FL	Debris Removal, Construction	SB
Terrascope LLC	Christopher Brown	3409 Flagan Ave	Orlando	FL	Debris Removal, Tree Trimming	SB, WO
Terrific Turf Lawn Care Landscaping	AJ Condercuri	5400 Ward lake drive	Port orange	FL	Debris Removal, Tree Trimming	SB
The BG Group, LLC.	Ivy Fradin	15560 Lyons Road	Delray Beach	FL	Demolition	WO
The Branch Manager	Marc White	2152 Cordelia Street	Jacksonville	FL	Debris Removal, Tree Trimming	
The Combined Group Corp	Carlos Adrian Sotolongo	7344 sw 48 st suite 101	Miami	FL	Debris Removal, Construction	SB, SDB, 8(a)
The Franklin Ray Group, Inc	Brian Ray	15327 NW 60th Ave, Ste 230	Miami Lakes	FL	Debris Removal,	SB
The Harrell, Group	Gloria	1103 Kingswood Lane	Fort Pierce	FL	Debris Removal, Blue Roof	SB, WO, SDB
The LSH Group, LLC	Linda Hanwacker	PO Box 07332	Fort Myers	FL	Debris Removal, Tree Trimming	SB, WO
The Plant Man Landscape & Design	Alex Kantor	po box 442	Lloyd	FL	Debris Removal, Tree Trimming	SB
The Zenith Group Enterprises Corp	Carl Toussaint	10511 nw 8th st	Pembroke Pines	FL	Debris Removal, Construction	SB, VO
Thielen Environmental LLC	Caleb Thielen	PO Box 1817	Eagle Lake	FL	Debris Removal	SB
Thomas Concrete And Construction Services,LLC	Brandon Thomas	9216 Strawhill Lane	Tallahassee	FL	Debris Removal, Construction	SB
Thomas Maintenance Service LLC	Miles Thomas	16205 SW 117 AVE, 7	Miami	FL	Debris Removal, Tree Trimming	SB, WO
Thompson Contracting Group, Inc.	Buck E. Thompson	397 SW Sun	Palm City	FL	Debris Removal, Construction	SB
Three D's Tractor Service, LLC	Devin Sprenger	86 N Broadway St	Fellsmere	FL	Debris Removal, Tree Trimming	SB
Thunderstruck Grading And Land Clearing, Inc.	Sean Guest	PO Box 8050	Sebring	FL	Debris Removal, Tree Trimming	
Tip Top Restoration	Daniel	1843 Plantation cir se	Palm Bay	FL	Debris Removal, Tree Trimming, Blue Roof	SB
TJays Tree Service LLC	Timothy Stinson	3338 36th Ave SE	Ruskin	FL	Debris Removal, Tree Trimming	

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Company	Contact Name	Address	City	State	Scope of work	Certs
Toon Town Trash	Kevin Jeffries	102451 overseas hwy	Key Largo	FL	Debris Removal, Tree Trimming	SB
Top Notch Property Solution Of South Florida	William	2811 Wiley St	Hollywood	FL	Debris Removal, Tree Trimming	
Total Restoration & Stucco	Mike Hill	1253 Valley Creek Run	Winter Park	FL	Suppliers and Material ProvidersBlue RoofConstruction, Other Services	SB, WO
Trail Guides	Joshua Saint	5251 NW State Road 270	Bristol	FL	Debris Removal, Construction, Other Services	
Training And Supervision Of Brigades	George	200 172nd Apt420, 12	Sunny Isles	FL	Suppliers and Material Providers,Blue Roof,Construction, Other Services	WO
TrashHelp / JA Daniel Management Inc.	Josh Daniel	4448 Palm Ave.	West Palm Beach	FL	Debris Removal	SB, WO
Travis Contracting Services	Benjamin J. Travis IV	7654 SW Jack James Dr	Stuart	FL	Debris Removal, Construction	
Tree Man	Charles Riddle	5091 N 30th street	Tampa	FL	Debris Removal, Tree Trimming	SB,
Tree Meister, LLC	William Stokes	18241 Hawthorne Road	Fort Myers	FL	Debris Removal, Tree Trimming	SB, DBE, 8A, VO, SDVO
Tree Service Express, Inc.	Nick Rocco	1766 Canova St. SE	Palm Bay	FL	Debris Removal, Tree Trimming	SB
Tree Wise Urban Forestry	Cuizhu Zhao	863 Moonluster Drive	Casselberry	FL	Debris Removal, Tree Trimming	SB, WO, DBE
Tri County Tree And Bobcat Service	Bobby Weddle	1219 kapok circle	Clearwater	FL	Debris Removal, Tree Trimming	
Tropical Disaster Disposal	Manny Martinez	21 n.w. 1st avenue	Dania	FL	Debris Removal, Tree Trimming	SDB, VO
True Tree Inc	Monty Clark	905 Cattlemen Rd	Sarasota	FL	Debris Removal, Emergency Road Clearance, Tree Trimming & Removal, Stump Removal	
TSK Exteriors LLC	Shelly Krisle	2044 Pirie Pl	Saint Cloud	FL	Blue Roof, Construction	SB, WO
Tucker Enterprise Services, Inc.	LJ Tucker	303 Scarlet. Blvd.	Oldsmar	FL	Debris Removal, Other Services	SB, SDB
Universal Contracting And Construction, Inc.	Jason Wadsworth	9075 Ellis Road	West Melbourne	FL	Debris Removal, Construction	SB, WO
Universal Partners Group	Oscar Quintero	2040 sw 139ct	Miami	FL	Construction	
USA Paint Colors LLC	PABLO	4840 Stone Acres Circle	Saint Cloud	FL	Debris Removal, Blue Roof	

Franklin County
RFP for Disaster Debris Removal and Disposal Services

Company	Contact Name	Address	City	State	Scope of work	Certs
V&M Tree Services, Inc.	Mike Mccoy	912 Highlands Blvd	Palm Harbor	FL	Debris Removal	
Walker Quality Property Maintenance	Brian Walker	2010 cindy circle	Palm Harbor	FL	Construction, Debris Removal	
Walker Tree Services	Brian Walker	2010 Cindy Circle	Palm Harbor	FL	Debris Removal, Tree Trimming	SB
Wall Brothers Construction LLC	Pete Lance	310 Delaware Ave.	Saint Cloud	FL	Debris Removal, Blue Roof, Construction	SB
Waste Star Services	Earl Brocklehurst	1650 Holiday Drive	Holiday	FL	Debris Removal	SB,
Wastetech	Greg Rhategan	2019 grant st	Fort Lauderdale	FL	Debris Removal	WO
White and Blue Group LLC	Carlos Y Elicier	1019 MALAGA ST	Orlando	FL	Debris Removal	SB
White Crane Service, Inc.	Linda White	379 North Roscoe Blvd	Ponte Vedra	FL	Debris Removal	SB
Wholesale Kingdom, LLC	Lawrence D. Ellis	4537 Flintlock Drive	Orlando	FL	Debris Removal	
Wiggins Hauling & Transfer Svc	Rechard	1506 comanche	Tampa	FL	Debris Removal, Construction	SB, SDB
Wilkerson Hydrology Service Inc	Susan Michel	100 SW 4th ST	Mulberry	FL	Debris Removal, Tree Trimming	
Wise Choice Hauling	Kyle Schoonmaker	1355 nw 106th st	Okeechobee	FL	Debris Removal	SB
WM.H.Briggs Well Drilling	William Briggs	9415 old st Augustine road	Tallahassee	FL	Other Services	
Work Horse Temps, LLC	Kelvin Young	5401 S. Kirkman Road	Orlando	FL	Staffing Agency	SB, SDB, SDVO
Xtreme Land	Louis Oldoni	9257 nw 3rd court	Coral Springs	FL	Debris Removal	SB, WO
Xtreme Property Services Inc.	Danielle Shockley	819 SE 9th Ct	Okeechobee	FL	Debris Removal, Tree Trimming	SB, WO
XUMA Equipment	Tara	2260 Whitfield Park Ave	Sarasota	FL	Equipment	WO
YG Construction Inc	Yosvanys Garcia	20100 Meadow Lane Road	Fort Myers	FL	Debris Removal, Construction	MBE
Youtzy Sitework, Inc.	Catty Lucas	PO Box 100244	Palm Bay	FL	Debris Removal, Construction	SB
Zone Protection	Winston Blake	1845 NW 33rd street	Pompano Beach	FL	Safety	



Ron DeSantis, Governor

Halsey Beshears, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

MCINTYRE, DAVID A

CERES ENVIRONMENTAL SERVICES INC
6968 PROFESSIONAL PARKWAY EAST
SARASOTA FL 34240

LICENSE NUMBER: CGC1508764

EXPIRATION DATE: AUGUST 31, 2022

Always verify licenses online at MyFloridaLicense.com



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

State of Florida

Department of State

I certify from the records of this office that CERES ENVIRONMENTAL SERVICES, INC. is a corporation organized under the laws of the State of Florida, filed on November 6, 2020, effective July 31, 1995.

The document number of this corporation is P20000086640.

I further certify that said corporation has paid all fees due this office through December 31, 2020 and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Seventh day of January, 2021*



Randy R. Lee
Secretary of State





Tracking Number: 3229264101CU







To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.










<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>







F.3 Employee Certifications










 <p>Emergency Management Institute</p> <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DAVID A PREUS</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00100.a Introduction to the Incident Command System, ICS-100</p> <p>Issued this 25th Day of May, 2009</p> <p>0.3 IACET CEU</p> <p><i>Cortez Lawrence, PhD</i> Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Chuck Owens ■ David Preus ■ Dawn Brown ■ Derek Pruner ■ Earl Lutz ■ Gail Hanscom ■ Karl Dix ■ Mike Hansen ■ Patricia Macey ■ Steve Johnson ■ Tia Laurie ■ Jason Alber
 <p>Emergency Management Institute</p> <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>PATRICIA C MACEY</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00200.b ICS for Single Resources and Initial Action Incident, ICS-200</p> <p>Issued this 22nd Day of December, 2010</p> <p>0.3 IACET CEU</p> <p><i>Vivian Schulz-Minko</i> Superintendent (Acting) Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Chuck Owens ■ Derek Pruner ■ Earl Lutz ■ Gail Hanscom ■ Mike Hansen ■ Patricia Macey ■ Steve Johnson ■ Jason Alber
 <p>Certificate of Achievement</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>Gail M. Hanscom</p> <p>Has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of requirements of the</p> <p>IS-300 INTERMEDIATE INCIDENT COMMAND SYSTEM COURSE</p> <p>as prescribed by the Minnesota Department of Public Safety, Division of Homeland Security and Emergency Management And Federal Emergency Management Agency</p> <p>This training sponsored and coordinated by the Champlin Office of Emergency Management Champlin, Minnesota Issued this 1st day of June, 2007</p> <p><i>David Schoups</i> Instructor</p> <p>Free Course meets the requirements for 12 hours of continuing education as recognized by the National Registry of Emergency Medical Technicians</p> <p>Minnesota 2007 credit applied for Gail M. Hanscom</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Earl Lutz ■ Gail Hanscom ■ Mike Hansen ■ Patricia Macey ■ Steve Johnson

 <p>Certificate of Achievement This Certificate of Achievement is to acknowledge that</p> <p>Gail M. Hanscom</p> <p>Has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of requirements of the</p> <p>IS-400 ADVANCED INCIDENT COMMAND SYSTEM COURSE as prescribed by the Minnesota Department of Public Safety, Division of Homeland Security and Emergency Management And Federal Emergency Management Agency</p> <p><i>This training sponsored and coordinated by the Champlin Office of Emergency Management Champlin, Minnesota</i> Issued this 1st day of June, 2007</p> <p><i>David Schuman</i> Instructor</p> <p><small>This Course meets the requirements for 12 hours of continuing education as measured by the National Registry of Emergency Medical Technicians Minnesota POST credits applied for</small></p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ▪ Earl Lutz ▪ Gail Hanscom ▪ Mike Hansen ▪ Patricia Macey ▪ Steve Johnson
 <p>Emergency Management Institute</p> <p> FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA N LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00700 National Incident Management System (NIMS), An Introduction</p> <p>Issued this 22nd Day of December, 2008</p> <p><i>Cortez Vigilance, PhD</i> Superintendent Emergency Management Institute</p> <p><small>0.3 CEU</small></p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ▪ Chuck Owens ▪ Derek Pruner ▪ Earl Lutz ▪ Gail Hanscom ▪ Karl Dix ▪ Mike Hansen ▪ Patricia Macey ▪ Steve Johnson ▪ Tia Laurie
 <p>Emergency Management Institute</p> <p> FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00800.b National Response Framework, An Introduction</p> <p>Issued this 11th Day of July, 2016</p> <p><i>Tony Russell</i> Superintendent Emergency Management Institute</p> <p><small>0.3 IACET CEU</small></p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ▪ Chuck Owens ▪ Derek Pruner ▪ Karl Dix ▪ Patricia Macey ▪ Tia Laurie ▪ Jason Alber


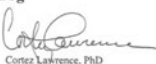






<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00001 Emergency Program Manager An Orientation to the Position</p> <p>Issued this 22nd Day of April, 2010</p>  <p>1.0 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA N LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00010 Animals in Disaster, Awareness and Preparedness</p> <p>Issued this 31st Day of December, 2008</p>  <p>1.0 CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Tia Laurie
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00026 Guide to Points of Distribution</p> <p>Issued this 11th Day of July, 2016</p>  <p>0.4 IACET CEU</p>  <p>Tony Russell Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber










<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00033.16 FEMA Initial Ethics Orientation 2016</p> <p>Issued this 11th Day of July, 2016</p>  <p>0.1 IACET CEU</p>  <p>Terry Russell Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00102 Deployment Basics for FEMA Response Partners</p> <p>Issued this 2nd Day of January, 2009</p>  <p>0.1 CEU</p>  <p>Cortez LeGrance, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Tia Laurie▪ Jason Alber
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00120.a An Introduction to Exercises</p> <p>Issued this 8th Day of July, 2016</p>  <p>0.5 IACET CEU</p>  <p>Terry Russell Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber










<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00130 Exercise Evaluation and Improvement Planning</p> <p>Issued this 20th Day of April, 2010</p>  <p>0.5 IACET CEU</p>  <p>Cortez Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00139 Exercise Design</p> <p>Issued this 21st Day of April, 2010</p>  <p>1.5 IACET CEUs</p>  <p>Cortez Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00230.d Fundamentals of Emergency Management</p> <p>Issued this 8th Day of July, 2016</p>  <p>0.6 IACET CEU</p>  <p>Tony Russell Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner■ Jason Alber



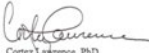






<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00235.c Emergency Planning</p> <p>Issued this 8th Day of July, 2016</p>  <p>0.5 IACET CEU</p>  <p>Tony Russell Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00240.b Leadership and Influence</p> <p>Issued this 11th Day of July, 2016</p>  <p>0.5 IACET CEU</p>  <p>Tony Russell Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00288.a The Role of Voluntary Agencies in Emergency Management</p> <p>Issued this 11th Day of July, 2016</p>  <p>1.0 IACET CEU</p>  <p>Tony Russell Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Jason Alber



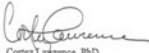






<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00293 Mission Assignment Overview</p> <p>Issued this 30th Day of March, 2010</p>  <p>0.3 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00630 Introduction to the Public Assistance Process</p> <p>Issued this 21st Day of December, 2009</p>  <p>0.2 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Patricia Macey■ Tia Laurie
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00631 Public Assistance Operation I</p> <p>Issued this 7th Day of April, 2010</p>  <p>0.7 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner■ Karl Dix

<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>TIA N LAURIE</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00632 Intro to Debris Opers in FEMA's Public Assis. Prg</p> <p>Issued this 8th Day of August, 2008</p> <p>0.5 CEU</p>  <p>Cortez Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Karl Dix▪ Tia Laurie▪ Jason Alber
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>JASON ALBER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00701.a NIMS Multiagency Coordination System (MACS)</p> <p>Issued this 8th Day of July, 2016</p> <p>0.5 IACET CEU</p>   <p>Tony Russell Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Karl Dix▪ Jason Alber
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00703.a NIMS Resource Management</p> <p>Issued this 13th Day of April, 2010</p> <p>0.3 IACET CEU</p>   <p>Cortez Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">▪ Derek Pruner▪ Karl Dix

<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00801 Emergency Support Function (ESF) #1 Transportation</p> <p>Issued this 15th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00802 Emergency Support Function (ESF) #2 Communications</p> <p>Issued this 15th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00803 Emergency Support Function (ESF) #3 Public Works and Engineering</p> <p>Issued this 15th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner




<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00804 Emergency Support Function (ESF) #4 Firefighting</p> <p>Issued this 16th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00805 Emergency Support Function (ESF) #5 Emergency Management</p> <p>Issued this 16th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00806 Emergency Support Function (ESF) #6 Mass Care, Emerg. Assistance, Housing, Human Services</p> <p>Issued this 30th Day of March, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner

<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00808 Emergency Support Function (ESF) #8 Public Health and Medical Services</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Legrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00809 Emergency Support Function (ESF) #9 Search and Rescue</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Legrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00810 Emergency Support Function (ESF) #10 Oil and Hazardous Materials Response</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez Legrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner

<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00811 Emergency Support Function (ESF) #11 Agriculture and Natural Resources</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00812 Emergency Support Function (ESF) #12 Energy</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
<p>Emergency Management Institute</p>  <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00813 Emergency Support Function (ESF) #13 Public Safety and Security</p> <p>Issued this 17th Day of April, 2010</p>  <p>0 IACET CEU</p>  <p>Cortez L. Lawrence, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner

 <p>Emergency Management Institute</p> <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00814 Emergency Support Function (ESF) #14 Long-Term Community Recovery</p> <p>Issued this 17th Day of April, 2010</p> <p>0 IACET CEU</p> <p>IACET</p> <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
 <p>Emergency Management Institute</p> <p>FEMA</p> <p>This Certificate of Achievement is to acknowledge that</p> <p>DEREK E PRUNER</p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-01900 National Disaster Medical System (NDMS) Federal Coordinating Center Operations</p> <p>Issued this 18th Day of April, 2010</p> <p>0.3 IACET CEU</p> <p>IACET</p> <p>Cortez Loggins, PhD Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ Derek Pruner
 <p>Certificate of Completion</p> <p>Awarded to Gail M. Hanscom</p> <p>Debris Management Planning for State, Tribal, and Local Officials</p> <p>National Hurricane Conference Orlando, Florida March 31-April 1, 2008</p> <p>Emergency Management Institute Federal Emergency Management Agency</p> <p>Vilma Schifano-Milnesse Acting Superintendent Emergency Management Institute</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none">■ David Preus■ Gail Hanscom

 <p>US ARMY CORPS OF ENGINEERS USACE LEARNING CENTER HUNTSVILLE, ALABAMA</p> <p>CERTIFICATE TIA LAURIE SE9-02-15-00025</p> <p>has completed the Corps of Engineers and Naval Facility Engineering Command Training Course CONSTRUCTION QUALITY MANAGEMENT FOR CONTRACTORS - #784</p> <p>University of North Florida Location Jacksonville, FL November 12, 2014 Training Date(s) NAVFAC SE Instructional District/ NAVFAC Robert "Whit" Heffington P.E. NAVFAC SE C51 904-542-6680 COM-5 Manager Facilitator/Instructor Signature Director, USACE Learning Center</p> <p>THIS CERTIFICATE EXPIRES FIVE YEARS FROM DATE OF ISSUE Florida Construction Industry Licensing Board - 10 Continuing Education Hours University of North Florida / NAVFAC SE - Provider # 0031345, Course # 0608220</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Gail Hanscom ■ Chuck Owens ■ David Davenport ■ Derek Pruner ■ Ron Rodriguez ■ Tia Laurie
 <p>Certificate of Completion</p> <p>Presented to: JAKOB THOMPSON</p> <p>On 1/27/2012, JAKOB THOMPSON successfully completed the OSHA 30 Hour Outreach Training for General Industry.</p> <p>OSHA AUTHORIZED TRAINER As an OSHA authorized trainer, I certify that I have conducted the OSHA outreach training class in accordance with OSHA Outreach training program requirements. I will document this class by an authorized OSHA training organization. I will document the date of the documentation, and I will provide each trainee their completion card within 30 days of the end of the class.</p> <p>OSHA TRAINING AUTHORITY UNIVERSITY OF SOUTH FLORIDA American Safety Council</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ Chuck Owens ■ David Davenport ■ Jake Thompson ■ Ron Rodriguez
 <p>Certificate of Completion</p> <p>Presented to: JAKOB THOMPSON</p> <p>On 1/20/2012, JAKOB THOMPSON successfully completed the 10-Hour OSHA Outreach Training Course for General Industry.</p> <p>OSHA AUTHORIZED TRAINER As an OSHA authorized trainer, I certify that I have conducted the OSHA outreach training class in accordance with OSHA Outreach training program requirements. I will document this class by an authorized OSHA training organization. I will document the date of the documentation, and I will provide each trainee their completion card within 30 days of the end of the class.</p> <p>OSHA TRAINING AUTHORITY UNIVERSITY OF SOUTH FLORIDA American Safety Council</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ■ David Davenport ■ Huey DeVille ■ Jake Thompson ■ Mike Hansen ■ Ron Rodriguez ■ Steve Johnson

 <p>OSHA.com Online OSHA Training</p> <p>Certificate of Course Completion</p> <p>Jakob Thompson 40 Hr HAZWOPER 04/22/2012 12:24 CST Student's Name Course Title Course Completion Date</p> <p>_____ Student's Signature 2309315 Certificate Number</p> <p>40 # of hours approved</p> <p><small>I hereby attest that I have completed the above named safety course in accordance with the ethical guidelines defined by, OSHA.com. I acknowledge that I consumed all information and took all pertinent quizzes and/or final tests.</small></p> <p>OSHA.com</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ▪ David Davenport ▪ Jake Thompson ▪ Patricia Macey
 <p> American Academy of CPR & First Aid, Inc.</p> <p><i>This is to certify that</i> GAIL HANSCOM <i>has completed the course in</i> Adult CPR</p> <p><i>This individual has successfully completed the above mentioned course, and has demonstrated proficiency in the subject by passing the examination, in accordance with the terms and condition of American Academy of CPR and First Aid, Inc.</i></p> <p>AB432673-ADL 07/24/2014 07/24/2016 J. Gowani MD Certification Number Issue Date Renewal Date Director of Training Jehangir Gowani, MD</p>	<p>Ceres Employees Holding This Certification</p> <ul style="list-style-type: none"> ▪ Chuck Owens ▪ Gail Hanscom



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

8/26/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER CSDZ, LLC 225 South Sixth Street, Suite 1900 Minneapolis MN 55401		CONTACT NAME: Sarah Edwards PHONE (A/C, No, Ext): 612-349-2407 E-MAIL ADDRESS: sedwards@csdz.com		FAX (A/C, No):
		INSURER(S) AFFORDING COVERAGE		NAIC #
		INSURER A: Zurich American Insurance Company		16535
INSURED Ceres Environmental Services, Inc. 3825 85th Ave N Brooklyn Park MN 55443		INSURER B:		
		INSURER C:		
		INSURER D:		
		INSURER E:		
		INSURER F:		

COVERAGES

CERTIFICATE NUMBER: 1783519566

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> XCU <input checked="" type="checkbox"/> Contr Liab GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			GLO183855301	9/1/2020	9/1/2021	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000 \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			BAP184004601	9/1/2020	9/1/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Hired Auto Phy Damage \$ 50,000
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						OCCUR CLAIMS-MADE \$ \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	WC18355401	9/1/2020	9/1/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Leased/Rented Equip - ACV Owned Equipment - ACV			CPP250784002	9/1/2020	9/1/2021	Limit: \$500,000 Limit: Deductibles: Any One Item See Below See Below

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RFP for Disaster Debris Removal and Disposal Services

Additional Insured only if required by written contract with respect to General Liability, Automobile Liability and Umbrella/Excess Liability applies on a primary basis and the Insurance of the Additional Insured shall be Non-Contributory: Franklin County its officers and employees.

Waiver of Subrogation only if required by written contract with respect to General Liability, Automobile Liability, Workers Compensation and Umbrella/Excess Liability applies in favor of: Franklin County its officers and employees.

See Attached...

CERTIFICATE HOLDER

CANCELLATION

Franklin County Clerk of Courts 33 Avenue B # 203 Apalachicola FL 32320	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE

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**ADDITIONAL REMARKS SCHEDULE**Page 1 of 1

AGENCY CSDZ, LLC		NAMED INSURED Ceres Environmental Services, Inc. 3825 85th Ave N Brooklyn Park MN 55443
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

The following supersedes the cancellation wording: Should any of the above described policies be cancelled before the expiration date, 30 Days written notice (10 Days for Non-Payment) will be delivered to the certificate holder.

Section 8 – Required Forms

PROPOSAL SUBMITTAL CHECKLIST

- ☒ Proposer's Certification
- ☒ Addendum Acknowledgement
- ☒ Drug-Free Workplace Certificate
- ☒ Sworn Statement Pursuant to Section 287.133 (3)(a) F.S. in Public Entity Crimes
- ☒ Affidavit of Non-Collusion
- ☒ Professional References
- ☒ MWBE Participation Statement
- ☒ Vendor Information
- ☒ W-9 Form
- ☒ Unit Cost Fee Rate Schedule

Submission of one (1) original marked "ORIGINAL", five (5) identical paper copies, and one (1) electronic copy in pdf format on CD.

BY: Ceres Environmental Services, Inc.

Bidder


(Authorized Signature)

July 12, 2021

(Date)

Tia Laurie, Corporate Secretary

(Print Name)

This document must be completed and returned with your Submittal

PROPOSER'S CERTIFICATION

I have carefully examined the Request for Proposals, Instructions to Proposers, General and/or Special Conditions, Specifications, RFP Proposal, and any other documents accompanying or made a part of this invitation.

I hereby propose to furnish the goods or services specified in the Request for Proposal at the prices or rates as finally negotiated. I agree that my proposal will remain firm for a period of up to ninety (90) days to allow the Entity's adequate time to evaluate the proposal. Furthermore, I agree to abide by all conditions of the proposal.

I certify that all information contained in this RFP is truthful to the best of my knowledge and belief. I further certify that I am a duly authorized to submit this RFP on behalf of the Proposer / Contractor as its act and deed and that the Proposer / Contractor is ready, willing, and able to perform if awarded the contract.


I further certify that this RFP is made without prior understanding, Contract, connection, discussion, or collusion with any person, firm or corporation submitting a RFP for the same product or service; no officer, employee or agent of the Entity's Board of Entity's Commissioners or of any other proposer interested in said RFP; and that the undersigned executed this Proposer's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

I further certify that having read and examined the specifications and documents for the designated services and understanding the general conditions for contract under which services will be performed, does hereby propose to furnish all labor, equipment, and material to provide the services set forth in the RFP.

I hereby declare that the following listing states any clarifications, all variations from and exceptions to the requirements of the specifications and documents. The undersigned further declares that the "work" will be performed in strict accordance with such requirements and understands that any exceptions to the requirements of the specifications and documents may render the proposal non-responsive.

NO EXCEPTIONS ALLOWED AFTER THE RFP IS SUBMITTED:

Please check one: ☒ I take NO exceptions. ☐ Exceptions:

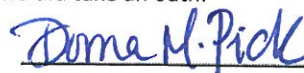
<u>Ceres Environmental Services, Inc.</u>	<u>6968 Professional Parkway</u>
NAME OF BUSINESS	MAILING ADDRESS
<u></u>	<u>Sarasota, Florida 34240</u>
AUTHORIZED SIGNATURE	CITY, STATE & ZIP CODE
<u>Tia Laurie, Corporate Secretary</u>	<u>(800) 218-4424 / (866) 228-5636</u>
NAME, TITLE, TYPED	TELEPHONE NUMBER / FAX NUMBER
<u>41-1816075</u>	<u>tia.laurie@ceresenv.com</u>
FEDERAL IDENTIFICATION #	E-MAIL ADDRESS

STATE OF FLORIDA

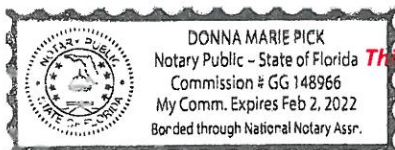
ENTITY'S OF Sarasota

The foregoing instrument was acknowledged before me this 12 day of July 2021 by Tia Laurie, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires: 02/02/22



Notary Public



This document must be completed and returned with your Submittal

ADDENDUM ACKNOWLEDGEMENT

I have carefully examined this Request for Proposal (RFP) which includes scope, requirements for submission, general information and the evaluation and award process.

I acknowledge receipt and incorporation of the following addenda, and the cost, if any, of such revisions has been included in the price of the proposal.

Addendum # N/A Date: _____

Addendum # _____ Date: _____

Addendum # _____ Date: _____

Addendum # _____ Date: _____


(Authorized Signature)

July 12, 2021
(Date)

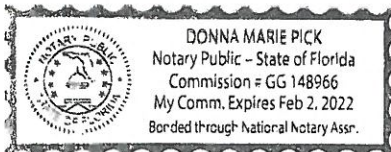
Tia Laurie, Corporate Secretary
(Print Name)

STATE OF FLORIDA
ENTITY'S OF Sarasota

The foregoing instrument was acknowledged before me this 12 day of July, 20 21 by Tia Laurie, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires: 02/02/22


Notary Public



This document must be completed and returned with your Submittal

DRUG FREE WORKPLACE

I, the undersigned, in accordance with Florida Statute 287.087, hereby certify that,
(Print or type name of firm) Ceres Environmental Services, Inc.

- Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the Workplace named above and specifying actions that will be taken against violations of such prohibition.
- **Informs employees about the dangers of drug abuse in the workplace, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.**
- Gives each employee engaged in providing commodities or contractual services that are under bid or proposal, a copy of the statement specified above.
- Notifies the employees that as a condition of working on the commodities or contractual services that are under bid or proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, please or guilty or nolo contendere to, any violation of Chapter 1893, or of any controlled substance law of the State of Florida or the United States, for a violation occurring in the workplace, no later than five (5) days after such conviction, and requires employees to sign copies of such written statement to acknowledge their receipt.
- Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
- Makes a good faith effort to continue to maintain a drug free workplace through the implementation of the Drug Free Workplace program.
- "As a person authorized to sign this statement, I certify that the above-named business, firm or corporation complies fully with the requirements set forth herein".



(Authorized Signature)

July 12, 2021

(Date)

Tia Laurie, Corporate Secretary

(Print Name)

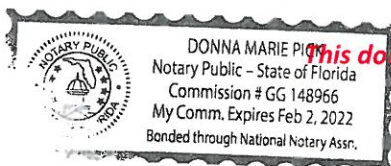
STATE OF FLORIDA

ENTITY'S OF Sarasota

The foregoing instrument was acknowledged before me this 12 day of July, 2021 by Tia Laurie, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires: 02/02/22


Notary Public



This document must be completed and returned with your Submittal

DISASTER DEBRIS REMOVAL & DISPOSAL SERVICES RFP

SWORN STATEMENT UNDER SECTION 287.133(3)(A), FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

Before me, the undersigned Entity's, personally appeared Tia Laurie, who, being by me first duly sworn, made the following statement:

1. The business address of Ceres Environmental Services, Inc. (name of Offeror or business) is 6968 Professional Parkway, Sarasota, FL 34240.
2. My relationship to Ceres Environmental Services, Inc. (name of Offeror or business) is Corporate Secretary (relationship such as sole proprietor, partner, president, vice president).
3. I understand that a public entity crime as defined in Section 287.133 of the Florida Statutes includes a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity in Florida or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any proposal or contract for goods or services to be provided to any public entity or such an agency or political subdivision and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy or material misrepresentation.
4. I understand that "convicted" or "conviction" is defined by the Florida Statutes to mean a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, because of a jury verdict, non-jury trial, or entry of a plea of guilt or nolo contendere.
5. I understand that "affiliate" is defined by the Florida Statutes to mean (1) a predecessor or successor of a person or a corporation convicted of a public entity crime, or (2) an entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime, or (3) those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate, or (4) a person or corporation who knowingly entered into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months.
6. Neither the Offeror or Contractor, nor any officer, director, executive, partner, shareholder, employee, member, or agent who is active in the management of the Offeror or Contractor, nor any affiliate of the Offeror or Contractor has been convicted of a public entity crime subsequent to July 1, 1989. (Draw a line through paragraph 6 if paragraph 7 below applies.)
- ~~7. There has been a conviction of a public entity crime by the Offeror or Contractor, or an officer, director, executive, partner, shareholder, employee, member or agent of the Offeror or Contractor who is active in the management of the Offeror or Contractor or an affiliate of the Offeror or Contractor. A determination has been made pursuant to Section 287.133(3) by order of the Division of Administrative Hearings that it is not in the public interest for the name of the convicted person or affiliate to appear on the convicted vendor list. The name of the convicted person or affiliate is N/A. A copy of the order of the Division of Administrative Hearings is attached to this statement. (Draw a line through paragraph 7 if paragraph 6 above applies.)~~


(Authorized Signature)

July 12, 2021
(Date)

Tia Laurie, Corporate Secretary
(Print Name)

STATE OF FLORIDA
ENTITY'S OF Sarasota

The foregoing instrument was acknowledged before me this 12 day of July, 2021 by Tia Laurie, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires: 02/02/22

Donna M. Pick


Notary Public



This document must be completed and returned with your Submittal

AFFIDAVIT OF NON-COLLUSION AND OF NON-INTEREST OF ENTITY'S EMPLOYEES

Tia Laurie, Corporate Secretary, * being first duly sworn, deposes and says that he (it) is the Offeror in the above proposal, that the only person or persons interested in said proposal are named therein; that no officer, employee or agent of the Entity's Board of Entity's Commissioners or of any other Offeror is interested in said proposal; and that affiant makes the above proposal with no past or present collusion with any other person, firm or corporation.


(Authorized Signature)

July 12, 2021
(Date)

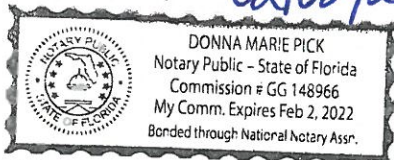
Tia Laurie, Corporate Secretary
(Print Name)

STATE OF FLORIDA

ENTITY'S OF Sarasota

The foregoing instrument was acknowledged before me this 12 day of July, 20 21 by Tia Laurie, who is personally known to me or who has produced as identification and who did take an oath.

My Commission Expires: 02/02/22




Notary Public

*NOTICE: State name of Offeror followed by name of authorized individual (and title) that is signing as Affiant. If Offeror is an individual, state name of Offeror only.

This document must be completed and returned with your Submittal

PROFESSIONAL REFERENCES

Please provide three (3) current and correct references from clients for similar services.

1. Company Name: Seminole County, Florida
Contact Person: Jeff Waters, Solid Waste Division Manager
City, State: Sanford, Florida
Telephone Number: (407) 665-2253
Email Address: jwaters02@seminolecountyfl.gov
Description of goods or services provided: Removal, reduction, and disposal of 786,619 CY of Hurricane Irma debris.
Contract Amount: \$13,151,655.57
Start/End Date of Contract: September 2017 - January 2018

2. Company Name: Leon County, Florida
Contact Person: Brent Pell, Public Works Director
City, State: Tallahassee, Florida
Telephone Number: (850) 606-1415
Email Address: pellb@leoncountyfl.gov
Description of goods or services provided: Removal, reduction, and disposal of 242,092 CY of debris as a result of Hurricane Michael.
Contract Amount: \$2,632,596.05
Start/End Date of Contract: October - November 2018

3. Company Name: City of Sarasota, Florida
Contact Person: Douglas Jeffcoat, Public Works Director
City, State: Sarasota, Florida
Telephone Number: (941) 329-6101 ext 6101
Email Address: douglas.jeffcoat@sarasotafl.gov
Description of goods or services provided: Removal, reduction, and disposal of 79,661 CY of debris as a result of Hurricane Irma.
Contract Amount: \$853,148.06
Start/End Date of Contract: September - December 2017

This document must be completed and returned with your Submittal

MWBE PARTICIPATION STATEMENT

Note: The Contractor is required to complete the following information and submit this form with the proposal.

Project Description: Disaster Debris Removal and Disposal Services

Contractor Name: Ceres Environmental Services, Inc.

This Contractor (is) (is not X) a certified small or Minority or Woman Owned Business Enterprise (MWBE) per 44 C.F.R. § 13.36 (e).

Expected percentage of contract fees to be subcontracted to MWBE(s): 20 %

If the intention is to subcontract a portion of the contract fees to MWBE(s), the proposed MWBE sub-Contractors are as follows:

DBE Sub-Contractor

Type of Work/Commodity

814 Sand, Inc.; Panama City, FL

Hauling, Erosion Control, Demolition

Blue Arbor, Inc; Gulf Breeze, FL

Staffing, Labor

Progressive Business Enterprise; Tallahassee, FL

Debris Removal, Emergency Road Clearance,
Tree Trimming

Rogers Brothers Land Clearing; Bristol, FL

Debris Removal, Tree Trimming, Demolition



(Authorized Signature)

Tia Laurie, Corporate Secretary

(Print Name)

July 12, 2021

(Date)

This document must be completed and returned with your Submittal

VENDOR INFORMATION

(Please attach a current W9 Form)

Name of Individual or Business Name:

Ceres Environmental Services, Inc.

Parent Company Name (if different than above):

Not applicable

Taxpayer Identification Number (TIN): 41-1816075

Vendor is:

(☒) Corporation

(☐) Partnership

(☐) Sole Proprietorship

(☐) Other _____(Explain)

Permanent Residence/Corporate Office Address:

Address 6968 Professional Parkway

City Sarasota

State Florida

Zip Code 34240

Phone (800) 218-4424

Fax (866) 228-5636

E-mail dawn.brown@ceresenv.com

Payment Address (if different from above):

Address 3825 85th Avenue North

City Brooklyn Park

State Minnesota

Zip Code 55443

Phone (800) 218-4424

Fax (866) 228-5636

E-mail tia.laurie@ceresenv.com

Purchase Order Address (if different from above):

Address 6968 Professional Parkway

City Sarasota

State Florida

Zip Code 34240

Phone (800) 218-4424

Fax (866) 228-5636

E-mail tia.laurie@ceresenv.com

This document must be completed and returned with your Submittal

Form W-9 (Rev. January 2011) Department of the Treasury Internal Revenue Service	Request for Taxpayer Identification Number and Certification	Give Form to the requester. Do not send to the IRS.
Print or type See Specific Instructions on page 2.	Name (as shown on your income tax return) Ceres Environmental Services, Inc.	
	Business name/disregarded entity name, if different from above	
	Check appropriate box for federal tax classification (required): <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) = _____ <input type="checkbox"/> Other (see instructions) = _____	
	<input type="checkbox"/> Exempt payee	
	Address (number, street, and apt. or suite no.) 6968 Professional Parkway	Requester's name and address (optional)
	City, state, and ZIP code Sarasota, Florida 34240	
List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number								
- -								
Employer identification number								
4	1							
- 1 8 1 6 0 7 5								

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here

Signature of U.S. person =

Lia Laurie
Lia Laurie, Corporate Secretary

Date = July 12, 2021

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

This document must be completed and returned with your Submittal

Unit Cost Fee Rate Schedule

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>MOBILIZATION AND DEMOBILIZATION</u>	L.S.	\$0.00

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>EMERGENCY ROAD CLEARING AND REMOVAL OF DEBRIS FROM THE PUBLIC RIGHT-OF-WAY</u>		
Backhoe - Rubber Tire Type, J.D. 310 or equal w/bucket & hoe	Hour	\$119.00
Bucket Truck - 50 Ft.	Hour	\$194.00
Bucket Truck - 50' to 75'	Hour	\$214.00
Chipper w/2-man Crew	Hour	\$172.00
Crane - 100 Ton (8 Hr. Minimum)	Hour	\$550.00
Crane - 50 Ton	Hour	\$375.00
Crane 30 Ton or larger	Hour	\$250.00
Dozer -D-6 or equivalent	Hour	\$145.00
Dozer-CAT D4 or equivalent	Hour	\$125.00
Dozer-Cat D8 or equivalent	Hour	\$175.00
Dump Truck - 5 CY	Hour	\$75.00
Dump Truck - Trailer, 50-80 cubic yard	Hour	\$92.00
Dump Truck-Tandem, 14-18 cubic yard	Hour	\$79.00
Dump Truck-Trailer, 24-40 CY	Hour	\$88.00
Dump Truck-Trailer, 41-60 CY	Hour	\$92.00
Dump Trailer w/Tractor, 30 to 40 CY	Hour	\$82.00
Dump Trailer w/Tractor, 41 to 50 CY	Hour	\$88.00
Dump Trailer w/Tractor, 51 to 60 CY	Hour	\$92.00
Dump Truck - 10 to 15 CY	Hour	\$79.00
Walking Floor Trailer w/Tractor, 100CY	Hour	\$124.00
Equipment Transports	Hour	\$115.00
Excavator - Cat 320 or equivalent	Hour	\$145.00
Excavator - Cat 325 or equivalent	Hour	\$160.00
Excavator - Cat 330 or equivalent	Hour	\$175.00
Excavator - Rubber Tired with debris grapple	Hour	\$182.00

This document in its entirety must be completed and returned with your Submittal

Unit Cost Fee Rate Schedule (Page 2 of 7)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>EMERGENCY ROAD CLEARING AND REMOVAL OF DEBRIS FROM THE PUBLIC RIGHT-OF-WAY (CONTINUED)</u>		
Farm Tractor w/Box blade	Hour	\$85.00
Feller Bunchers 611 Hydro-Ax or equivalent	Hour	\$15.00
Forklift - Extends Boom with debris grapple	Hour	\$74.00
Jetter Vac Truck	Hour	\$218.00
Loader - Bobcat, 753 or John Deere 648-E with debris grapple or equivalent	Hour	\$98.00
Loader - Front End, 544 or equal with debris grapple or equivalent	Hour	\$138.00
Loader - Knuckle boom -216 Prentice or equivalent	Hour	\$135.00
Loader - Self, Knuckle Boom Truck, 25-35 CY Body	Hour	\$175.00
Loader - Self, Knuckle Boom Truck, 35-45 CY Body	Hour	\$185.00
Loader - Skid Steer-753 Bobcat w/Bucket or equivalent	Hour	\$95.00
Loader - Steer-753 Bobcat Skid with Street Sweeper or equivalent	Hour	\$90.00
Loader - Towed w/Tractor, Prentice 210 or equivalent	Hour	\$135.00
Loader - Wheel JD 644, or equivalent, with debris grapple or equivalent	Hour	\$144.00
Loader - Wheel, Cat 955 or equivalent	Hour	\$138.00
Loader - Wheel, Cat 966 or equivalent	Hour	\$144.00
Loader - Wheel, JD 644, 2-3 CY Articulated w/Bucket or equivalent	Hour	\$144.00
Log skidder-JD 648E, or equivalent	Hour	\$115.00
Motor Grader-CAT 125 - 140HP or equivalent	Hour	\$145.00
Pickup Truck - Unmanned	Hour	\$22.00
Portable Light Plant	Hour	\$31.00
Power Screen	Hour	\$88.00
Loader-Self, Scraper CAT 623 or equivalent	Hour	\$125.00
Stacking Conveyor	Hour	\$41.00
Stump Grinder/ Vermeer 252 or equivalent	Hour	\$48.00
Street Sweeper	Hour	\$95.00
Sweeper – open air broom	Hour	\$75.00
Track hoe 690 J.D. or equivalent	Hour	\$170.00

Unit Cost Fee Rate Schedule (Page 3 of 7)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>EMERGENCY ROAD CLEARING AND REMOVAL OF DEBRIS FROM THE PUBLIC RIGHT-OF-WAY (CONTINUED)</u>		
Truck - 1 ton Pickup	Day	\$240.00
Truck - 1/2-ton Pickup	Day	\$176.00
Truck - 3/4-ton Pickup	Day	\$220.00
Truck - 6 Wheel Drive Heavy Off Roads	Hour	\$114.00
Truck - Box	Day	\$72.00
Truck - Service	Hour	\$88.00
Truck - Supplies	Hour	\$58.00
Truck - Water	Hour	\$92.00
Utility Van	Day	\$220.00
Other (List)		
Other (List)		
Other (List)		

Unit Cost Fee Rate Schedule (Page 4 of 7)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
DEBRIS REMOVAL SERVICES		
Debris Removal from Event Site and Hauling to DMS 0-30 Miles.	CY	\$9.94
Debris Removal from Event Site and Hauling to Landfill or Final Disposal Site* 0-30 Miles.	CY	\$10.24
Debris Removal from DMS and Hauling to Landfill or Final Disposal Site* 0-30 Miles.	CY	\$4.38
Debris Removal from Event Site and Hauling to DMS 31-60 Miles.	CY	\$10.89
Debris Removal from Event Site and Hauling to Landfill or Final Disposal Site* 31-60 Miles.	CY	\$10.98
Debris Removal from DMS and Hauling to Landfill or Final Disposal Site* 31-60 Miles.	CY	\$5.69
Debris Removal from Event Site and Hauling to DMS 61+ Miles.	CY	\$11.24
Debris Removal from Event Site and Hauling to Landfill or Final Disposal Site* 61+ Miles.	CY	\$11.48
Debris Removal from DMS and Hauling to Landfill or Final Disposal Site* 61+ Miles.	CY	\$7.98
White Goods removal, segregation, and disposal at approved location*	Item	\$51.00
HAZWASTE removal, segregation, and packaging at DMS for disposal by others	Pound	\$6.89
Freon Management, Recycling and Disposal*	Per unit	\$38.00
Carcass Removal, Transportation and Disposal* (Removal of debris that will decompose such as animals or organic)	Pound	\$0.98
Waterway Debris Removal <i>Debris removal from canals, rivers, creeks, streams & ditches</i>	CY	\$76.98
Sand Collection and Screening <i>Pick up, screen and return debris laden sand/mud/dirt/rock</i>	CY	\$18.92
Vessel Removal	Unit	\$650.00
Demolition of Private Structure	CY	\$17.75 *
Vehicle Removal	Unit	\$175.00
Electronic Waste <i>Removal of electronic debris that contain hazardous materials, such as cathode ray tubes. Includes computer monitors and televisions</i>	Unit	\$31.00
Biowaste Removal of waste capable of causing infection to humans (Animal waste, human blood, pathological waste)	Pound	\$12.50

*NOTE: Contractor will pay tipping fee or other disposal fee at final disposal site(s) and charge the Entity at cost. All final disposal sites must be approved by Entity.

Unit Cost Fee Rate Schedule (Page 5 of 7)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>TREE OPERATIONS, INCLUDING HAULING</u>		
Hazardous Trees Removal 6" diameter to 12" diameter	Tree	\$55.00
Hazardous Trees Removal >12" diameter to 24" diameter	Tree	\$125.00
Hazardous Trees Removal >24" diameter to 36" diameter	Tree	\$185.00
Hazardous Trees Removal >36" to 48"	Tree	\$235.00
Hazardous Trees Removal >48" +	Tree	\$285.00
Hazardous Limbs Removal >2"	Tree	\$89.00
Hazardous Stumps Removal >24" – 36"	Stump	\$175.00
Hazardous Stumps Removal >36" – 48"	Stump	\$225.00
Hazardous Stumps >48" +	Stump	\$275.00
Stump Fill Dirt <i>Fill dirt for stump holes after removal</i>	CY	\$28.75

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>MANAGEMENT AND REDUCTION</u>		
Grinding <i>Grinding/chipping vegetative debris</i>	CY	\$2.54
Air Curtain Burning <i>Air Curtain Burning vegetative debris</i>	CY	\$1.98
Open Burning <i>Opening burning vegetative debris</i>	CY	\$0.89
Compacting <i>Compacting vegetative debris</i>	CY	\$0.79
Debris Management Site Management <i>Preparation, management, and segregating at debris management site</i>	CY	\$1.45

Tipping Fees at Franklin County Landfill

Vegetation \$45.00/TON

All Other Debris \$65.00/TON

Unit Cost Fee Rate Schedule (Page 6 of 7)

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>FINAL DISPOSAL</u>		
Tipping Fees (Vegetative) <i>Fee includes negotiated contract price or pass-through amount for vegetative</i>	CY	Pass-through
Tipping Fees (Mix) <i>Fee includes negotiated contract price or pass-through amount for mix</i>	CY	Pass-through
Tipping Fees (C&D) <i>Fee includes negotiated contract price or pass-through amount for C&D</i>	CY	Pass-through

DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>MISCELLANEOUS EQUIPMENT & SERVICES</u>		
Hay bales	Each	\$8.70
Staked Silt Fence	LF	\$6.55
Fill Dirt	CY	\$28.75
Tree Protection, as required	LF	\$6.25
Dewater, as required	Hour	\$41.00 *
Bagged Ice, 50/100 lbs.	per	\$23.75
Bottled Water, Palletized Truck Load	Lb.	\$0.39
Bulk Water, Tanker	Gal	\$2.85
Water Tanker for Bulk Water, Tanker	Gal	\$2.85
Light Tower w/Generator	Day	\$310.00
Office Trailer, 40 ft	Day	\$550.00
Portable Toilet, Single	Day	\$55.00
Portable Toilet, Single	Week	\$385.00

Note:

* 95HP pump with minimum 25' intake and 200' discharge hoses.

Unit Cost Fee Rate Schedule (Page 7 of 7)		
DESCRIPTION OF SERVICE	UNIT	UNIT COST
<u>PERSONNEL RATES</u>		
Traffic Control Personnel	Hour	\$41.00
Laborer	Hour	\$41.00
Survey Person w/Truck	Hour	\$65.00
Inspector w/Vehicle	Hour	\$65.00
Chainsaw w/Operator	Hour	\$48.00
Foreman w/Truck	Hour	\$59.00
Superintendent w/Truck	Hour	\$75.00
Climber w/Gear	Hour	\$56.00
Mechanic w/Truck and Tools	Hour	\$53.00
Ticket Writers / Individual	Hour	\$32.00
Clerical / Individual	Hour	\$32.00
Program Management Services – Professional	Hour	\$75.00
Program Management Services – Administrative	Hour	\$32.00
Other (List)	Hour	
Other (List)	Hour	
Other (List)	Hour	